

COIR BOARD

MINISTRY OF MICRO, SMALL AND MEDIUM ENTERPRISES **GOVERNMENT OF INDIA**

SIXTIETH ANNUAL REPORT OF COIR BOARD 2013-2014

COIR HOUSE, M. G. ROAD, KOCHI – 682 016



CITIZENS' CHARTER

We Rededicate ourselves
to the development and
modernization of the coir industry
in all states with potential and
the welfare of all engaged in it,
Particularly the workers.

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PREFACE

With extreme pleasure and pride I am presenting before you the 60th Annual Report of Coir Board.

Since the inception of Coir Board in the year 1954, under Coir Industry Act - 1953 enacted by the Parliament, the Board has been nurturing the Indian Coir Industry by implementing various schemes for the entrepreneurs, providing training on the process of coir and encouraging scientific, technological and economic research for diversification, quality improvement, modernization and technology upgradation. In addition, market promotion, both within the country and abroad, the welfare of all those who are engaged in this industry are also accorded prime importance in the developmental initiatives of the Board.

During the year under report, the Board was able to make remarkable achievements in the areas of research and development, domestic as well as export marketing and implementation of other Plan schemes. The versatile qualities of coir are disclosed through research, paving way to the manufacture of diversified products having wide range of applications.

The export of coir and coir products has touched an all time high record of 537040 MT valued at Rs.1476.04 crores. A number of further programs are also there in the pipeline for further development of the industry.

This report is a comprehensive compendium of the activities of Coir Board during 2013-2014.

Sd/-Surendra Nath Tripathi Chairman i/c

CHAPTER – I INTRODUCTION

Government of India set up Coir Board, under an Act of Parliament viz., Coir Industry Act, 1953 (45 of 1953) for the development of coir industry in India and for promotion of domestic as well as export markets of coir and coir products. This is the Sixtieth Annual Report of Coir Board highlighting various activities and achievements made by the Board during the period from 01.04.2013 to 31.03.2014.

Functions of the Board

The main functions of the Board, as laid down under Section 10 of the Coir Industry Act, 1953 are given below:

- It shall be the duty of the Board to promote by such measures, as it thinks fit, the development, under the control of the Central Government, of the Coir Industry.
- 2. Without prejudice to the generality of the provisions of Sub Section (1), the measures referred to therein may relate to:
 - (a) Promoting exports of coir yarn and coir products and carrying on propaganda for that purpose;
 - (b) Regulating, under the supervision of the Central Government, the production of husks, coir yarn and coir products by registering coir spindles and looms for manufacturing coir products as also manufacturers of coir products, licensing exporters of coir, coir yarn and coir products and taking such other appropriate steps as may be prescribed;
 - (c) Undertaking, assisting or encouraging scientific, technological and economic research and maintaining and assisting in the maintenance of one or more research institutes;
 - (d) Collecting statistics from manufacturers of, and dealers in, coir products and from such other persons as may be prescribed, on any matter relating to coir industry, the publication of statistics so collected or portions thereof or extracts therefrom;
 - (e) Fixing grade standards and arranging, when necessary, for inspection of fibre, coir yarn and coir products;
 - (f) Improving the marketing of coconut husk, coir fibre, coir yarn and coir products in India and elsewhere and preventing unfair competition.
 - (g) Setting up or assisting in the setting up of factories for the producers of coir products with the aid of power;
 - (h) Promoting cooperative organizations among producers of husks, coir fibre and coir yarn and manufacturers of coir products;



- (i) Ensuring remunerative returns to producers of husks, coir fibre and coir yarn and manufacturers of coir products.
- Licensing of retting places and warehouses and otherwise regulating the stocking and sales of coir fibre, coir yarn and coir products both for the internal market and for exports;
- (k) Advising on all matters relating to the development of the coir industry;
- (I) Such other matters as may be prescribed.
- 3. The Board shall perform its functions under this Section in accordance with and subject to such rules as may be made by the Central Government.

Constitution of the Board

Govt. of India had set up Coir Board under an Act of Parliament viz. Coir Industry Act, 1953 (45 of 1953) for the development of coir industry and for promotion of domestic as well as export market of coir and coir products.

Section.(4) of the Coir Industry Act, 1953 empowers Central Govt. to constitute Coir Board. The Sub Rule 4 of the Coir Industry Rules 1954 provides the number of persons to be appointed as members from each of the categories specified in sub section (3) of Section 4 of the Act as follows:

- (a) Growers of coconut and producers of husks and coir yarn 3
- (b) Persons engaged in the production of husks, coir and coir yarn and in the manufacture of coir products 3
- (c) Manufacturers of coir products 3
- (d) Dealers in coir, coir yarn and coir products including both exporters and internal traders 3
- (e) Parliament 2 members to be elected by the Lok Sabha and one to be elected by the Rajya Sabha 3
- (f) The Govts. of principal coconut growing states 5
- (g) Such other persons or class of persons who in the opinion of Central Govt. ought to be represented on the Board 19.

The Govt. of India vide Gazette Notification No. SO 1476 (E) dated 28.06.2011 reconstituted the Board with 36 members and subsequently vide SO No. 2396(E) dated 17.10.2011 appointed Shri. P.C. Mohan, S.S. Ramasubbu and P. Rajeev, Members of Parliament to the Board and Shri.B. Baiju, Alappuzha, in lieu of, Shri. K.R. Rajendra Prasad.

The Ministry vide Notifications No. S.O. 3201(E) dated 15.10.2013 again reconstituted the Board by making amendment to the Notification S.O. No.1476 (E) dated 28.06.2011 by including 3 new members by substituting the existing 3 members as detailed below.



Sl. No. as per Gazette Notification dt. 28.06.2011	Existing Member	New Member
29	Sh. T.V. Ratna Rao Andhra Pradesh	Sh. M.L. Murthy Karnataka.
33	Sh. Dasarathe Ram Reddy Tirupati, Andhra Pradesh	Sh. C. Gangadhara Kolar, Karnataka.
34	Sh. Manorajan Bhakta A & N Islands	Sh. Abdul Khadar Karnataka.

The Ministry further made amendment to the principal notification No. S.O.1476 (E) dated 28.06.2011 by substituting the entries in Sl. No. 16 by 'Secretary, Micro, Small and Medium Enterprises, Government of Odisha' instead of 'Principal Secretary, Industries Department / Director, Handicrafts and Cottage Industries, Government of Orissa, Bhubaneswar' vide Gazette Notification No. SO 276(E) dated 23.01.2014.

List of Members appointed to the Board by the above Gazette Notifications are given as **Annexure-I.**

Meetings of the Board and its Committees

Section (8) of the Coir Industry Act, 1953 empowers the Board to constitute an Executive Committee for the purpose of exercising such of the powers and performing such of the duties of the Board as may be delegated to it by the Board. There is further provision for constitution of Standing Committees or adhoc Committees for discharging the functions of the Board at the Committee level. Thus in addition to the Executive Committee the Board had constituted the following Committees as envisaged under Section (8) of the Coir Industry Act, 1953:

- 1) Science & Technology Committee
- 2) Industrial Development Committee
- 3) Marketing & Publicity Committee
- 4) Export Promotion Committee

The composition of these Committees of the Board are shown in **Annexure-II**.

Personnel of the Board

Chairman

Prof. G. Balachandran had assumed charge of the Office of Chairman, Coir Board on 15.02.2012, continued during the period under report.

Vice Chairman

Shri. Anil Kumar Madhavan continued as Vice Chairman, Coir Board till 24.11.2013. Dr. K. Rayar was elected as Vice Chairman at the 215th Board meeting held on 25.11.2013 and continued during the remaining period under report.



Secretary

Shri M. Kumara Raja continuing to be the Secretary, Coir Board during the period under report.

Staff Position in Coir Board as on 31.03.2014 excluding Hindustan Coir

Category	Total	Women	ОВС	SC	ST	PH	Ex-Service
Group A	22	5	6	4	4	-	-
Group B	90	28	26	13	8	7	2
Group C	231	26	89	47	17	5	1
Total	343	59	121	64	29	12	3

Staff Position in Hindustan Coir as on 31.03.2014

Category	Total	Women	ОВС	SC	ST	PH	Ex-Service
Group A	1	-	-	-	-	-	-
Group B	2	-	1	-	-	-	-
Group C	15	1	11	2	1	-	-
Total	18	1	12	2	1	-	-

Establishments of the Board

The Head Quarters of the Coir Board is located at Coir House, M.G.Road, Kochi-682 016, Kerala. The Board is running 46 Establishments set up in various parts of India.

A list of establishments of the Coir Board is given in **Annexure – III**



The following meetings of the Board and the standing committees were held during the period under report.

DETAILS OF BOARD/EXECUTIVE COMMITTEE/STANDING COMMITTEE MEETINGS OF COIR BOARD HELD DUIRNG THE PERIOD FROM 1.04.2013 TO 31.03.2014.

296 th Executive Committee Meeting	27.06.2013	Kochi
2/2013 Industrial Development Committee Meeting	27.06.2013	Kochi
2/2013 Marketing & Publicity Committee Meeting	27.06.2013	Kochi
2/2013 Science & Technology Committee Meeting	27.06.2013	Kochi
2/2013 Export Promotion Committee Meeting	27.06.2013	Kochi
213 th Board Meeting	28.06.2013	Kochi
214 th Board Meeting	23.09.2013	Port Blair
297 th Executive Committee Meeting	23.09.2013	Port Blair
215 th Board Meeting	25.11.2013	New Delhi
298 th Executive Committee Meeting	11.02.2014	Alappuzha
1/2014 Science & Technology Committee Meeting	11.02.2014	Alappuzha
1/2014 Marketing & Publicity Committee Meeting	11.02.2014	Alappuzha
1/2014 Export Promotion Committee Meeting	11.02.2014	Alappuzha
216 th Board Meeting	25.03.2014	Kochi

Chairman, Coir Board will be the Chairman of all the Committees. Vice Chairman will be the member of all Committees. Secretary, Coir Board will convene the meetings of the Board and the Committees, as and when business necessitates consultations/decisions by the committees under orders of the Chairman.

Vigilance activities

The Vigilance activities in the Board were looked after by Smt.K.V.Sumana, Regional Officer as part-time Chief Vigilance Officer during the period under report. The vigilance activities including display of posters, banners etc in the office premises for highlighting the importance of preventing corruption were undertaken. The vigilance awareness week was also observed in all Sub offices/ Showrooms during the period from October, 28th to 2nd November, 2013.

Implementation of Official Language

Coir Board, being an organisation of the Govt. of India, under the administrative control of Ministry of MSME, is continuing its efforts to promote the use of official language of the Union in all its Establishments.



During 2013-14, Office Orders, Circulars etc. coming under section 3 (3) of OL ACT, 1963 were issued in bilingual form. Maximum efforts were made to give replies, to those letters which were received in Hindi, as per Rule 5. Efforts are continued for achieving the target prescribed for official correspondence in Hindi.

Four quarterly Hindi workshops were conducted during the reporting year in Head Office with a view to make the staff aware of Official Language programmes and also to motivate them to use Hindi in their official work. A total no. of 73 Officers /Employees attended the workshop. Meetings of the Official Language Implementation Committee were conducted regularly in every quarter. Official Language inspections were conducted in 14 Coir Bhavans/ Sub offices of the Board simultaneously with internal audit inspections. Hindi Fortnight Celebrations were organised in the Head Office during September, 2013. Fifteen items of Hindi competitions, viz., Signature, Handwriting, Administrative Terminology & Word Power Contest, Dictation, Translation, Noting and drafting, Feature writing, Reading unseen passage and answering short question, Poetry recitation, Conversation, Memory Test, News Reading, Light Music, Group Music - Patriotic songs, and Quiz were conducted for the staff members. As a special programme, a PowerPoint Presentation Competition in Hindi on three topics viz. "Role of Media in moulding the Youth", "Internet - the Death of Newspapers?" and "Effects of Social Networking" was organized for the Higher Secondary students in and around Kochi. Certificates and cash awards were given to the first three winners @Rs.3,000/-, Rs.2,000/and Rs.1,000/-. 14th September, 2013 was observed as 'Hindi Day' in all Sub-Offices and Coir Bhavans of the Board by displaying trilingual banner. Rajbhasha Samaroh was conducted at Board's sub offices located at Kalavoor, Alappuzha and various competitions were conducted for the sub office staff and they were given away cash prizes. OLIC meetings were conducted in sub offices also. Hindi workshop was also arranged for the sub office staff on 20.12.2013 and 21.12.2013. All the Invitations, Banners, Backdrops etc. were made in bilingual form. Annual Report, Audit Report etc. were prepared bilingually. Monthly reports on significant events were prepared bilingually. Background Notes and Replies to Questionnaire submitted before the Department Related Parliamentary Committee on Industry was also prepared bilingually.

For the promotion and propagation of Hindi, every year Board is releasing an Annual Hindi Home Magazine - "Coir-Swarnim Resha". Board's Home Magazine "Coir-Swarnim Resha" for the year 2012-13 was released by Shri. Surendranath Tripathi, IAS, Joint Secretary, Ministry of MSME, Govt. of India on 29.08.2013 at a function organized at Board's Head Office, Kochi.

During the period, Hindi Books worth Rs. 4,462/- were purchased for the Library and thereby achieved the prescribed target. Realising the need for bi-lingual publicity, Coir Board is giving advertisements in Hindi also. All the stenographers were nominated in the Hindi Stenography training.

CHAPTER – II FINANCE, ACCOUNTS & AUDIT

Sources of Funds of the Board

The sources of the receipt of funds of the Board consist of the following:

- 1. Grant under Section 14 of the Coir Industry Act, 1953.
- 2. Grant under Section 14(a) of the Coir Industry Act, 1953.
- 3. Loans from Government of India for disbursement of House Building Advance/Vehicle Advance to Employees.
- 4. Fee for Registration/Renewal of registration
- 5. Departmental and miscellaneous receipts
- 6. Extra budgetary resources.

Budget and Expenditure

The Budget Estimates approved by the Government of India for implementation of schemes under Plan and Non Plan programmes of the Board for the year 2013-14 was Rs.6,804.00 lakhs and Rs.1300.00 lakhs respectively. This was inclusive of an outlay of Rs.1,600.00 lakhs sanctioned under the scheme "Plan – Rejuvenation, Modernization and Technology Upgradation". Against this, the Revised Estimates for Plan and Non Plan approved by the Government was Rs.5707.00 lakhs and Rs.1920.00 lakhs respectively. The Revised Estimates under Plan was inclusive of the outlay for Rejuvenation, Modernization and Technology Upgradation Rs.914.00 lakhs.



The scheme wise break up of the Sanctioned Budget, Revised Estimates approved, actual utilization, vis-à-vis the actuals during the previous year are given in the following table:

(Rs. in lakh)

						(Rs. In Iakn)
Sl. No.	Name of Scheme	Sanctioned Budget 2013-14	RE Approved 2013-14	Funds released and received 2013-14	Utilisation during the year 2013-14*	Utilisation during the year 2012-13
1	Plan (S&T)	630.00	630.00	624.15	624.15	227.97
	Plan (S&T) NE	70.00	70.00	26.49	26.49	50.00
	Total - Plan (S&T)	700.00	700.00	650.64	650.64	277.97
2	Plan – General		•			
2.1	Skill Upgradation & Quality Improvement & Mahila Coir Yojana	1000.00			676.32	668.83
2.2	Development of Production Infrastructure	400.00			90.24	93.10
2.3	Domestic Market Promotion (DMD/MDA)**	2300.00	4091.00	3200.22	1936.14	784.10
2.4	Export Market Promotion	350.00			325.27	230.43
2.5	Trade and Industry Related & other Functional Support Services & Economic Market Research	400.00			148.05	45.80
2.6	Welfare Measures	50.00			12.50	11.66
	Total - Plan General	4500.00	4091.00	3200.22	3188.52	1833.92
3	Plan (REMOT)	1440.00	864.00	659.00	434.62	748.58
	REMOT - NE	160.00	50.00	0.00	0.00	0.00
4	SFURTI***	3.00	2.00	0.00	11.13	0.00
	SFURTI - NE	1.00	0.00	0.00	0.00	0.00
	Total - Plan (A)	6804.00	5707.00	4509.86	4284.91	2860.47
5	Non Plan					
5.1	Non Plan (Grants in aid)	1270.00	1890.00	1890.00	2543.97	2448.44
5.2	Loan (HBA/VA)	30.00	30.00	27.00	27.02	18.37
5.3	Non Plan (Grants in aid) Cess	_	_	_	_	_
	Total - Non Plan (B)	1300.00	1920.00	1917.00	2570.99	2466.81
	GRAND TOTAL(A) + (B)	8104.00	7627.00	6426.86	6855.90	5327.28
	Extra Budgetary Resources MSE-CDP Singai Coir Cluster	_	_	400.00	221.32	_



- * Utilization including opening balance. There was an opening balance of Rs.0.10 lakhs, Rs.103.24 lakhs and Rs.48.76 lakhs under Plan S&T, Plan General NE and Plan REMOT respectively out of the Grants received during the year 2012-13.
- * * Utilization for the year includes Rs. 300.34 lakhs, Rs.325.28 lakhs and Rs.1310.52 lakhs under the head Domestic Exhibition, Publicity and Market Development Assistance respectively.
- *** Under the Scheme of Fund for Regeneration of Traditional Industries (SFURTI), no releases were made during the year and the utilization was made out of the opening balance of Rs.31.90 lakhs.

The total allocation under Plan General consisted of the components viz. Allocation for North Eastern Region, SC Sub Plan and Tribal Sub Plan. The break up of these components which have been included under the Head Plan General (as per the above table) and the utilization details are given under:

Allocation for North Eastern Region under Plan General

(Rs. in lakh)

Sl. No.	Name of Scheme	Sanctioned Budget 2013-14	RE Approved 2013-14	Funds released and received 2013-14	Utilisation during the year 2013-14*	Utilisation during the year 2012-13
1	Skill Upgradation & Quality Improvement & Mahila Coir Yojana	100.00			54.00	23.70
2	Development of Production Infrastructure	20.00			0.00	0.00
3	Domestic Market Promotion (DMD/MDA)*	180.00	270.00	38.87	13.76	67.51
4	Export Market Promotion	35.00			0.00	0.00
5	Trade and Industry Related & other Functional Support Services & Economic Market Research	40.00			2.12	0.00
6	Welfare Measures	5.00			0.00	0.00
	Total - NER	380.00	270.00	38.87	69.88	91.21

^{*} utilization for the year includes Rs. 2.06 lakhs and Rs.11.70 lakhs under the head Domestic Exhibition and Publicity



Allocation for SC Sub Plan & Tribal Sub Plan under Plan General

(Rs. in lakh)

Sl. No.	Name of Scheme	Sanctioned Budget 2013-14	RE Approved 2013-14	Funds released and received 2013-14	during	Utilisation during the year 2012-13
1	SC Sub Plan (SCSP)	540.00	491.00	95.73	80.19	32.21
2	Tribal Sub Plan (TSP)	370.00	335.00	70.62	43.46	20.50

[#] Utilization under the component SCSP and TSP is towards the Head Skill Upgradation, Quality Improvement & Mahila Coir Yojana.

Details of Utilization of Funds under Non Plan Heads during 2013-14

Sl. No.	Heads of Expenditure	Amount (Rs. in lakh)
1	Salaries and Allowances*	2166.33
2	TA/DA	81.23
3	Repayment of Loans from Govt. of India	22.10
4	Loans to employees	27.02
5	Other Expenses (Establishment)	274.31
	Total	2570.99

^{*}inclusive of transfer of funds of Rs.625.00 lakhs to Pension Fund Account.

Receipts of Funds during 2013-14

Sl. No.	Heads of Receipt	Amount (Rs. in lakh)
1	Money received under Section 14A of Coir Industry Act 1953 (Grants in aid)	6399.86
2	Registration and Renewal Fee	23.59
3	Commission on sales and other receipts through Coir Bhavans	185.56
4	Other Receipts (Departmental)	98.14
5	Loan from the Government (HBA/VA to staff)	27.00
6	Extra Budgetary Resources *	400.00
	Grand Total	7134.15

^{*} First Installment of Grants in Aid (Plan/Non-Recurring), amounting to 4.00 crore, released by the Ministry of MSME towards setting up of Common Facility Centre in Singai Cluster,



Singampunari, Tamilnadu under Micro Small Enterprises-Cluster Development Programme (MSE-CDP)

Audit of Accounts of the Board by C & AG of India

As per Section 17 of the Coir Industry Act, 1953, the Accounts of the Board are subject to Audit by the C& AG of India. The accounts for the year 2012-13 were audited by the C & AG of India during the period under report. The audit report along with statement of accounts were laid on the tables of Lok Sabha and Rajya Sabha respectively on 18.12.2013 and 17.12.2013.

CHAPTER - III COIR INDUSTRY - CURRENT STATUS

The development of coir industry has all along been in areas where there is concentration of coconut cultivation and availability of coconut husks. Kerala being the home state of Coir Industry with traditional skill for the production of quality export oriented value added Coir products provide employment to large number of artisans due to the expansion of Coconut cultivation to other states viz., Tamil Nadu, Andhra Pradesh, Odisha, Maharashtra, West Bengal, Assam, and Tripura the Coir Industry took roots in these states for generating employment for rural artisans of the Coconut producing states. Tamil Nadu has emerged as one of the most important Coir producing states of the country. As a part of Development of Coir Industry in North Eastern Regions special efforts are being taken in the Coconut growing states of Assam and Tripura.

Estimated production of coir and coir products during the year 2012-13 and 2013-14 (Qty in MT)

Item	2012-13	2013-14
Coir fibre	536185	539815
Coir yarn	321700	323900
Coir products	212322	213800
Coir rope	64340	64780
Curled coir	63780	64700
Rubberized coir	86000	86370

(Figures expressed are fibre equivalent and are mutually exclusive.)

Estimated consumption of coir and coir products during 2012-13 and 2013-14 (Qty in MT)

Item	2012-13	2013-14
Coir Fibre	5,24,584	5,28,135
Coir Yarn	2,70,858	2,72,710
Coir Products	53,667	54,138
Coir Rope	58,710	59,224
Curled Coir	44,400	44,823
Rubberized Coir	77,480	78,626

(Figures expressed are fibre equivalent and are mutually exclusive.)



Estimated state-wise employment in Coir Sector in India during 2012-13 and 2013-14

State	2012-13	2013-14
Kerala	4,69,615	4,69,968
Tamil Nadu	1,21,710	1,23,597
Karnataka	29,670	29,920
Andhra Pradesh	52,090	52,712
Orissa	16,405	16,923
Others	20,330	20,330
Total	709,820	713,450

Registration of Industrial Establishments

During the year 2013-2014, 175 new Coir Units were registered and 91 Units renewed registration through various Offices of the Board.

The details of coir units registered under the Coir Industry (Registration) Rules 2008 are as follows:

Total number of Coir Units Registered under (Registration) Rules 2008 with Coir Board as on 31.03.2014 (State-wise)

SI. No.	State/UT	No. of units
1	Kerala	8790
2	Tamil Nadu	3824
3	Andhra Pradesh	760
4	Orissa	797
5	Karnataka	682
6	West Bengal	42
7	Pondicherry	31
8	Maharashtra	23
9	New Delhi	17
10	Uttar Pradesh	17
11	N E Region	37
12	UT of Lakshadweep	16
13	Goa	4
14	Gujarat	3
15	Andaman & Nicobar Islands	1
16	Rajasthan	4
17	Haryana	2
18	Punjab	5
19	Madhya Pradesh	3
20	Jammu & Kashmir	2
	Total	15060

1. Surveys and Studies in Coir Industry

Tenders were called and finalized during the year under report for conducting the following Surveys/Studies

- i. Survey/Study on utilization husk in Lakshadweep Islands and Scope for adopting modern processing techniques in the Island.
- Survey/Study on utilization husk in Andaman & Nicobar Islands and Scope for adopting modern processing techniques in the Island.
- Survey/Study on utilization husk in the state of Goa and Scope for adopting modern processing techniques in Goa state.

2. Coir Trade Information Centre

The Coir Trade Information Centre set up at the Board's HQ at Kochi with the technical guidance of National Centre for Trade Information, New Delhi, continued to provide necessary trade related statistics to the coir exporters/manufacturers, academicians etc.

During the year under report information seekers from various states visited CTIC. All these visitors and students from various educational institutions utilized the library facilities for reference /project related works.

The website of the Board was maintained and updated regularly. During the year under report all the Tender/Quotation Notices were published through the Coir Board website. The Board made its entry into social media by opening an official Facebook page for promotion of the coir products as well as for familiarizing the activities undertaken by the Board.

3. Computerization of Systems in Coir Board

Implementation of IT and Computerization of the systems in Coir Board is taken up in a phased manner by engaging National Informatics Centre under the Ministry of Communications & Information Technology, Government of India, New Delhi.

The e-governance and IT related activities were implemented for carrying out plan programmes of the Board quickly and effectively. The NIC, Kochi has been engaged by the Board for implementation of the total computerization programmes of the Board.

One server and 39 computers purchased during the year 2005 were replaced under buyback arrangement during this year with a view to introduce e-governance in Coir Board.

4. Training under Human Resources Development

Under the Human Resources Development, 48 officials of Coir Board were deputed for training to various Institutes like Administrative Staff College of India, Hyderabad, Kerala Management Association, Kochi, Kerala State Productivity Council Kalamassery, etc.



A new HRD Orientation Training programme for coir workers/ stake holders was approved by the Board and implemented during the year 2013-14. The Regional Office, Thiruvananthapurum and Sub-Regional Offices at Kannur and Guwahati had conducted the programme. The brief details of the programmes conducted are as follows;

SI. No.	Name of the Office	No of Programmes	No of beneficiaries.
1.	Regional Office, Tiruvananthapurum	5	250
2.	Sub Regional Office, Guwahati	3	150
3	Sub Regional Office, Kannur	2	100

5. Facility Extended to Students for Academic Projects/Assignments.

Facilities were extended to around 40 students from various institutions to fulfill their academic Project works in various fields such as Marketing, Finance, HRD, Organizational Study etc. These students could utilize the facility of Library, set up at the Board's H.O.

CHAPTER-IV ECONOMIC RESEARCH AND STATISTICS

The Economic Research and Statistics wing functions as a supporting system to the trade as well as other divisions of the Board. Collection, compilation, analysis and dissemination of statistical data pertaining to Coir Industry is a major function assigned to Coir Board under the Coir Industry Act 1953. Statistical data on coconut cultivation, coconut production and potential of raw material, industrial availability of raw material, raw material production, consumption, utilization and export are collected, compiled and published for use of trade as well as the industry. In order to strengthen the data base and to up-date the data available with the Board, surveys on coir industry, with active involvement of coir producing States and Union Territories, are organized at regular intervals. The Economic Research Section also collects the details of entrepreneurs engaged in coir sector and takes up the issues like Tax/VAT etc with the Customs, State Governments and the Central Govt. as and when required.

The Board is also discharging its role as facilitator for all the stake holders of the Coir Industry. Export figures are collected from various Ports and compiled and published regularly. The Trade related assistances are also being rendered to industry as and when required.

WHOLE SALE PRICE OF COIR FIBRE (RETTED AND UNRETTED)

The Month-wise price of coir fibre (retted and unretted) in Alleppey market for the year 2013-14 is shown below:

Month	Unit	Basic price (Excluding central excise duty) Retted Fibre (Rs.) Unretted Fibre (Rs.)		
April, 2013	1Kg	18.00	16.00	
May, 2013	1Kg	18.50	16.25	
June, 2013	1Kg	19.00	17.00	
July, 2013	1 Kg	19.25	17.25	
August, 2013	1 Kg	23.50	20.80	
September, 2013	1 Kg	24.00	21.40	
October, 2013	1 Kg	24.00	21.40	
November, 2013	1 Kg	25.50	22.80	
December, 2013	1 Kg	25.50	22.80	
January, 2014	1 Kg	25.80	23.30	
February, 2014	1 Kg	26.00	23.50	
March, 2014	1 Kg	26.00	23.50	

CHAPTER – V EXPORT PROMOTION

Export Market Promotion

Export Promotion is one of the thrust areas being emphasized by Coir Board for the sustainable development of the Indian coir industry. Being a traditional and export oriented industry, any fluctuations in the export trend have a direct bearing on this industry. The major export promotional tools implemented by Coir Board in association with trade and industry are participation in international fairs in India and abroad on a focus - country/product basis, international seminar and conferences, organizing workshops, undertaking publicity through specialized trade magazines, extending external market development assistance to exporters for various export promotion activities encouraging exports and export related activities by presenting national coir industry awards etc.

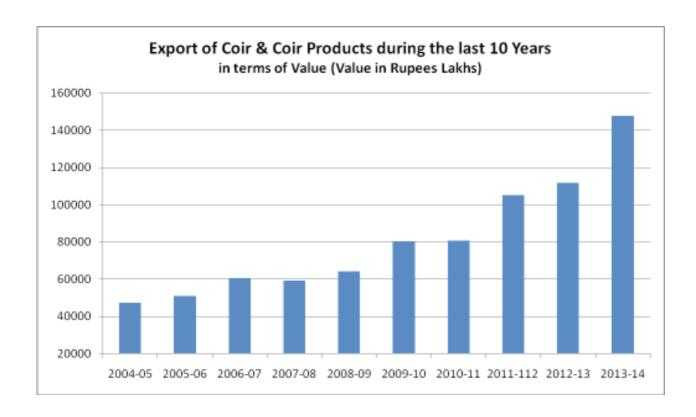
The Board is also extending statutory support such as grant of registration as exporter, issue of RCMC, issue of Certificate of Origin etc. in addition to facilitating the trading community on various aspects such as taxation, shipping, incentive schemes under the Foreign Trade Policy etc. All these efforts helped the coir industry to increase its global competitiveness overcoming the various demotivating factors such as economic turbulence in export markets like USA, EU etc., cascading effects of global recession, fluctuation of trading currencies, voluminous nature of coir products and subsequent reduced loadability, compulsory transshipment even after operationalization of ICTT at Vallarpadam, high freight rate, increased port charges, low unit value realization etc.

Export Performance of Coir and Coir Products

A total quantity of 5,37,040.38 MT of coir and coir products valued at Rs.1476.04 crores was exported from the country during the year 2013-14 as against an export of 4,29,500.92 MT valued at Rs. 1116.02 crores achieved during the previous year. There is an overall increase of 25% in quantity and 32% in value over the export achieved during the previous year. The target fixed for coir & coir products for the year 2013-14 by the Ministry of MS&ME, Govt. of India, New Delhi, was Rs.1000 crores. The achievement upto March 2014 during the year is 147% of the target fixed by the Govt. of India which is an all time high in the history of coir industry.

Export Trend in General

During the period April 2013 to March 2014 export of Coir Fibre, Coir Yarn, Powerloom Mat, Handloom Matting, Geo-Textiles, Coir Rope, Curled Coir, Rubberized Coir, Coir Pith and Coir other sorts have shown an increase both in terms of quantity and value when compared to the previous year. The item Coir Rugs & Carpet has shown negative growth both in terms of quantity and value when compared to the figures of the previous year. Handloom mat have shown decrease in terms of quantity and an increase in terms of value.



The total exports were valued at Rs.473.40 crores during 2004-2005 has increased by more than 3 times and reached 1,476.03 crores by the year 2013-14



A table showing the item-wise export of coir and coir products from India during the period April 2013 to March 2014 and comparative figures for the previous year is given below:

SUMMARY OF EXPORT OF COIR AND COIR PRODUCTS FROM INDIA April 2013 – March 2014

Q=Quantity in M.T, V= Value in Rs.Lakhs

	April -2013 - March 2014		•		%Growth Cumulative	
Item	Q	V	Q	V	Q	V
Coir Fibre	173902	32878.11	140693	20707.66	23.60	58.77
Coir Yarn	4247	2848.26	4202	2387.22	1.07	19.31
Handloom mat	22609	23623.82	24151	22810.10	-6.38	3.57
Powerloom mat	234	278.36	2	3.15	11600.00	8736.83
Tufted mat	43752	41776.39	37289	33572.91	17.33	24.43
Handloom matting	3425	3353.91	1418	1702.77	141.54	96.97
Powerloom matting	0	0	0	0	0.00	0.00
Geo textiles	4468	3503.78	3597	2628.74	24.21	33.29
Coir rugs & Carpet	93	105.99	95	133.38	-2.11	-20.54
Coir rope	498	390.17	420	282.41	18.57	38.16
Curled Coir	11263	2947.93	8883	2112.46	26.79	39.55
Rubberised Coir	965	1560.76	322	495.01	199.69	215.30
Coir pith	271495	34173.23	208399	24727.61	30.28	38.20
Coir other sorts	89	163.13	30	39.33	196.67	314.77
Total	537040	147603.84	429501	111602.75	25.04	32.26

[#] Quantities Rounded off

COMPOSITION OF EXPORT

Tufted mats constituted 8.15% in terms of quantity and 28.30% in terms of value during the period under review and it is one of the major items of coir product exported from India. Coir pith constituted 50.55% in quantity and 23.15% in value, Coir Fibre constituted 32.38% in quantity and 22.27% in value, Handloom mats constituted 4.21% in quantity and 16% in value.



The table showing the composition of export of coir for the period April 2013 to March 2014 in quantity and value is given below:

Composition of Export (Share in %)

Name of the item	April 2013	April 2013-March 2014		-March 2013
	Qty %	Value%	Qty %	Value %.
Tufted Mat	8.15	28.30	8.68	30.08
Coir Pith	50.55	23.15	48.52	22.16
Handloom Mats	4.21	16.00	5.62	20.44
Coir Fibre	32.38	22.27	32.76	18.55
Geo Textile	0.83	2.37	0.84	2.36
Coir Yarn	0.79	1.93	0.98	2.14
Curled Coir	2.10	2.00	2.07	1.89
Handloom Matting	0.64	2.27	0.33	1.53
Rubberised Coir	0.18	1.06	0.07	0.44
Coir Rope	0.09	0.26	0.10	0.25
Coir Rugs & Carpet	0.02	0.07	0.02	0.12
Coir Other Sorts	0.02	0.11	0.01	0.04
Powerloom Mat	0.04	0.19	0.00	0.00
Total	100.00	100.00	100.00	100.00

COMMODITY-WISE ANALYSIS

Among the items of export, the items which showed major increase in terms of percentage growth in quantity and value and also declining trend are detailed below:-

INCREASE

COIR FIBRE:

Export of this item has increased from 140692.93 M.T to 173901.72 M.T in quantity (24%) and in terms of value it increased from Rs. 20707.66 lakhs to Rs.32878.11 lakhs (59%) when compared to the corresponding period of the previous year.

COIR YARN:

Export of this item has increased from 4202.31 M.T to 4246.88 M.T in quantity (1%) and in terms of value it increased from Rs. 2387.22 lakhs to Rs.2848.26 lakhs (19%) when compared to the corresponding period of the previous year.

TUFTED MAT:

Export of this item has increased from 37288.51 M.T to 43751.79 M.T in quantity (17%) and



increased from Rs. 33572.91 lakhs to Rs.41776.39 lakhs (24%) in terms of value when compared to the corresponding period of the previous year.

COIR PITH:

Export of this item has increased from 208399.28 M.T to 271494.76 M.T in quantity (30%) and in terms of value it increased from Rs. 24727.61 lakhs to Rs.34173.23 lakhs (38%) when compared to the corresponding period of the previous year.

HANDLOOM MATTING:

Export of this item has increased from 1418.31 M.T to 3425.62 M.T quantity (141%) and in terms of value it increased from Rs. 1702.76 lakhs to Rs.3353.90 lakhs (97%) when compared to the corresponding period of the previous year.

COIR GEO-TEXTILE:

Export of this item has increased from 3597.30 M.T to 4468.28 M.T in quantity (24%) and increased from Rs.2628.74 lakhs to Rs.3503.78 lakhs (33%) in terms of value when compared to the corresponding period of the previous year.

POWERLOOM MAT:

Export of this item has increased from 1.94 M.T. to 234.21 M.T in quantity and in terms of value it increased from Rs.3.15 lakhs to Rs.278.36 lakhs when compared to the corresponding period of the previous year.

COIR ROPE:

Export of this item has increased from 419.62 M.T to 497.84 M.T in quantity (19%) and in terms of value increased from Rs.282.41 lakhs to Rs.390.16 lakhs (38%) when compared to the same period of the previous year.

CURLED COIR:

Export of this item has increased from 8883.14 M.T to 11262.66 M.T in quantity (27%) and in terms of value it increased from Rs. 2112.46 lakhs to Rs.2947.93 lakhs (40%) when compared to the corresponding period of the previous year.

RUBBERIZED COIR:

Export of this item has increased from 321.47 M.T to 965.42 M.T in terms quantity (200%) and in terms of value it increased from Rs. 495.01 lakhs to Rs.1560.76 lakhs (215%) in value when compared to the corresponding period of the previous year.

COIR OTHER SORTS:

Export of this item has increased from 30.37 M.T to 88.86 M.T in terms of quantity (193%) and increased from Rs. 39.32 lakhs to Rs.163.12 lakhs in terms of value (315%) when compared to the corresponding period of the previous year.



DECREASE IN QUANTITY AND INCREASE IN VALUE

HANDLOOM MAT:

Export of this item has decreased from 24150.93 M.T to 22608.90 M.T in quantity (6%) and in terms of value it increased from Rs.22810.10 lakhs to Rs.23623.81 lakhs (4%) when compared to the corresponding period of the previous year.

DECREASE IN QUANTITY AND VALUE

COIR RUGS & CARPETS

Export of this item has decreased from 94.83 M.T to 93.43 M.T in quantity (1%) and in terms of value it decreased from Rs.133.37 lakhs to 105.99 lakhs (21%) when compared to the corresponding period of the previous year.

EXPORT DESTINATION.

During the period April 2013-March 2014, 103 countries imported coir and coir products from India. China emerged as the major importer of coir and coir products both in terms of quantity and value with a share of 36% and 24% respectively. USA which was the major importer of Coir Products for the past few years has now been ranked 2nd position with overall share of 20% in value. The combined exports to all the EU countries are 26.21% in terms of quantity and 32.90% in terms of value. The other countries, which imported substantial quantities of coir during the year under report, were South Korea, Australia, Russia, Canada, Brazil, and Japan.

The item-wise and destination-wise export of major coir items during April 2013 - March 2014 and growth rate are furnished under:

COIR HANDLOOM MATS

Eighty one countries have imported coir handloom mats from India during the year 2013 - 2014 the important markets for coir handloom mats and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

SI. No.	Country	2013-14		Gro	wth Rate
		Qty %	Value %	Qty %	Value %
1	USA	36.35	41.18	-2.2	7.5
2	UK	9.11	8.50	7.3	16.4
3	Australia	4.58	4.44	-14.9	-5.4
4	Netherlands	4.46	4.39	29.1	37.9
5	Canada	3.04	3.41	3.9	22.0



COIR TUFTED MATS

Seventy Nine countries have imported PVC tufted mats from India during the year 2013-14. The important markets for PVC tufted mats and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	2013-14		Gro	wth Rate
		Qty %	Value %	Qty %	Value %
1	USA	31.77	32.59	22.7	30.0
2	UK	13.34	12.36	-1.8	2.0
3	Germany	10.73	11.65	10.1	18.4
4	Italy	7.32	7.10	20.9	33.2
5	France	4.08	4.24	21.5	32.5

COIR YARN

Twenty four countries imported coir yarn from India during the year 2013-14. The important markets for coir yarn and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	2013-14		Gro	wth Rate
		Qty %	Value %	Qty %	Value %
1	Netherlands	32.77	37.35	13.0	29.1
2	Italy	17.40	15.06	12.3	25.4
3	USA	12.66	11.42	11.2	31.6
4	Belgium	8.24	8.66	-3.3	13.8
5	Kuwait	7.00	6.32	-17.5	10.4

COIR PITH

Seventy seven countries have imported coir pith from India during the year 2013-14. The important markets for coir pith and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

SI. No.	Country	2013-14		Growth Rate		
		Qty % Value %		Qty %	Value %	
1	South Korea	24.64	20.15	31.4	38.4	
2	Netherlands	18.07	19.93	11.3	21.8	
3	USA	10.70	.0.70 11.32 -10		0.5	
4	Spain	7.11	7.11 7.20 34.6		41.2	
5	Australia	3.62	5.24	37.1	57.1	



COIR HANDLOOM MATTING

Thirty six countries have imported coir handloom matting from India during the year 2013-14. The important markets for coir handloom matting and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	2013-14		Growth Rate		
		Qty % Value %		Qty %	Value %	
1	USA	33.32	28.72	104.8	70.1	
2	UK	10.64	14.42	46.2	48.0	
3	Germany	9.98	9.98 13.46		53.9	
4	Italy	8.35	7.45	-	-	
5	Netherlands	4.75 5.84		196.4	122.7	

COIR GEOTEXTILES

Twenty four countries have imported coir geo-textiles from India during the year 2013-14. The important market for coir geo-textiles and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	2013-14		Growth Rate			
		Qty % Value %		Qty %	Value %		
1	USA	29.04	27.78	-10.5	-1.0		
2	Australia	23.98	18.84	109.6	100.0		
3	Japan	Japan 11.34		21.0	33.8		
4	France	13.51 13.95		20.3	43.4		
5	Germany	6.56 8.61		30.2	61.5		

COIR RUGS & CARPETS

Seven countries have imported coir rugs & carpet from India during the year 2013-14. The important markets for coir rugs & carpet and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

SI. No.	Country	2013-14 Qty % Value %		Gro	wth Rate
				Qty %	Value %
1	UK	39.88	52.51	68.2	100.0
2	USA	28.95	28.73	-18.2	-33.3
3	Australia	23.21	23.21 7.59		-
4	South Korea	4.95	5.74	-	-
5	New Zealand	1.54	3.68	-	-



RUBBERIZED COIR

Eighteen countries have imported rubberized Coir from India during the year 2013-14. The important markets for rubberized coir and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	2013-14		Country 2013-14		Gro	wth Rate
		Qty % Value %		Qty %	Value %		
1	Estonia	50.10	49.91	-	-		
2	Greece	8.40	8.80	-	-		
3	Malaysia	5.80	6.89	-20.0	-10.0		
4	UK	4.45	5.97	30.3	89.8		
5	USA	5.44	5.44 5.92		76.9		

COIR FIBRE

Twenty three countries have imported coir fibre from India during the year 2013-14. The important markets for coir fibre and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	2013-14		Gro	wth Rate
		Qty % Value %		Qty %	Value %
1	Republic of China	98.54	98.45	24.4	60.7
2	USA	0.38	0.44	-20.8	-15.2
3	Netherlands	0.20	0.27	-42.0	-37.1
4	Greece	0.24	0.23	90.3	92.3
5	Yugoslavia	0.21 0.19		-	-

COIR ROPE

Four countries have imported coir rope from India during the year 2013-14. The important markets for coir rope and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

SI. No.	Country	2013-14		Growth Ra	
		Qty % Value %		Qty %	Value %
1	France	80.89	86.27	15.8	35.9
2	UAE	12.01 7.57		400.0	500.0
3	Maldive Islands	s 6.92 5.98		78.9	35.3
4	USA	0.18 0.19		-	-



COIR OTHER SORTS

Eleven countries have imported coir other sorts from India during the year 2013-14. The important markets for coir other sorts and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

Sl. No.	Country	20:	L3-14	Gro	wth Rate
		Qty % Value %		Qty %	Value %
1	USA	38.95	56.36	-	-
2	UK	22.07	23.88	66.7	105.3
3	Netherlands	2.12	4.05	-	-
4	Ukraine	7.41	3.99	-	-
5	Belgium	2.39	2.87	0.0	25.0

CURLED COIR

Six countries have imported curled coir from India during the year 2013-14. The important markets for curled coir and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

SI. No.	Country	2013-14		Gro	wth Rate
		Qty % Value %		Qty %	Value %
1	Republic of China	48.42	47.49	85.4	136.5
2	Russia	44.42	44.66	-7.0	-4.1
3	Poland	5.26	5.67	32.4	42.7
4	Bulgaria	1.45	1.59	-	-
5	Germany	0.26	0.41	-50.0	-25.0

POWERLOOM MATS

Seven countries have imported Powerloom mats from India during the year 2013-14. The important markets for Powerloom mats and the share in terms of quantity and value are detailed below as against the nil export is recorded during the same period of the previous year.

SI. No.	Country	2013-14		Growth Rate		
		Qty % Value %		Qty %	Value %	
1	USA	61.60	67.40	-	-	
2	UK	30.32	23.58	-	-	
3	France	5.52	6.95	-	-	
4	Sweden	1.53	1.18	-	-	
5	Poland	0.64	0.48	-	-	



The performance of the programmes along with physical achievements is furnished in the table below:

Sl.No.	Schemes			Details of Acti	vities
1.		Name of the event	Country	Duration	Officers Deputed
	Participation in the International	National Hardware Show, Las Vegas	USA	7-9 May, 2013	Dr. (Smt.) Das Anitha Ravindranath, Sr. Scientific Officer (Micro), Coir Board
	Fairs during 2013 - 14	GIFTEX World 2013, Tokyo	Japan	26-28 June, 2013	Shri. M Krishna Showroom Manager Gr. I & Regional Office I/C
		Intergift, Madrid	Spain	11-15 Sept., 2013	1. Shri. Angshuman Dey, Director Ministry of (MSME) 2. Shri. M Kumara Raja, Secretary, Coir Board
		International Garden Leisure & Pet Care Exhibition, Birmingham		15-17 Sept., 2013	1. Prof. G Balachandran, Chairman, Coir Board 2. Shri. V K Wadhwa Deputy Secretary, Ministry of MSME
		International Fair of Horticulture, Belgrade	Serbia	2-6 Oct., 2013	Shri. S Venkataraman, Assistant Showroom Manager
		China Import & Export (Canton Fair), Guangzhou	China	31 Oct. – 4 Nov. 2013	Shri. P R Ajith Kumar Sr. Accounts Officer & Director (Mktg.) (I/C)
		International Horticulture Trade Fair, Holland	The Nether lands	6-8 Nov., 2013	Shri. G K Pai, Section Officer & P S to Chairman
		Indo Rwanda Business Summit, Kigali	Rwanda	28 – 30 Nov., 2013	Shri. M Krishna Showroom Manager Gr. I & Regional Office I/C
		Domotex International Trade Fair, Hannover	Germany	11-14 January, 2014	C M Unnikrishnan Development Officer (EM)
		Central Asia Home Textile, Almaty	Kazakhstan	1-4 March, 2014	Shri. G Poopalan, Development Officer, RO Pollachi
		Expocomer, Panama	Panama	26-29 March, 2014	1. Shri. Anil Kumar, Under Secretary Ministry of (MSME) 2. Shri. T C Manikandan Pillai, Section Officer



	Name of t	he ev	rent	Country		Duration	
Facilitated	SAITEX, Joh	anne	sburg	South Africa		30 June – 2 July, 2013	
of Indian coir	Textil House Sao Paulo	Sou	th America,	Brazil		18 – 21 August, 2013	
exhibitions abroad	_	/ Part	I,	Hong Kong		20-23 October, 2013	
	Infdex, Doh	a		Qatar		23-26 October, 2013	
	& Ехро,	& Expo,		USA		25 – 28 February, 2014	
International	Name of t	he ev	rent	Location		Duration	
Exhibitions in	Techtextil, M	1umb	ai	Mumbai		3-5 October, 2013	
India				New Delhi		14-27 November, 2013	
Publicity	Number of Publications						
abroad	blow ups & end use app Directory o	posto plicati f coir	ers and Eigh ions of vario Exporters in	nt customized bro ous Coir Products. n India. Directory	chu Pul of C	ures to educate on the blication of 13 th Edition of Coir Exhibitors of India	
	•	ent	/ entr	epreneurs	,	Amount disbursed	
			62 *			Rs. 67,58,342/-	
Registration of	exporters	Number of exporters registered during the year 83 Nos.					
Issue of certific	cate of	N	o. of GSPs	Qty.		Value	
origin under G	SP	22	292 Nos.	3,24,24,654 Kg		Rs.229,716.13 Lakhs	
Issue of RCMC	,	Number of exporters obtained RCMC during the year					
				126			
	International Exhibitions in India Publicity abroad External Market Assistance Schorigin under Grigin under	Facilitated participation of Indian coir sector in exhibitions abroad	Facilitated participation of Indian coir sector in exhibitions abroad International Exhibitions in India Publicity abroad Publicity abroad Generic ad blitz in blow ups & poste end use application Directory of coir International Exhibitional Exhibitional Exhibitional Exhibitions in India International Exhibitions in India	Facilitated participation of Indian coir sector in exhibitions abroad Infernational Exhibitions in India Publicity abroad Publicity abroad Facilitated participation of Indian coir sector in exhibitions abroad International Exhibitions in India Publicity abroad Facilitated Techtextil, Mumbai India International Trade Fair, Pragati Maidan Fublicity abroad Facilitate of origin under GSP SAITEX, Johannesburg Textil House South America, Sao Paulo Mega Show Part I, Hong Kong Infdex, Doha IECA Annual Conference & Expo, Nashville, Tennessee Name of the event Techtextil, Mumbai India International Trade Fair, Pragati Maidan Fublicity abroad Generic ad blitz in specialized blow ups & posters and Eighend use applications of various Directory of coir Exporters in International Exhibition and year. Fixernal Market Development Assistance Scheme Facilitate of Number of exporters Number of exporters Sao Paulo Mega Show Part I, Hong Kong Infdex, Doha IECA Annual Conference & Expo, Nashville, Tennessee Name of the event Techtextil, Mumbai India International Exhibition and predictions of various particular in the properties of the pro	Facilitated participation of Indian coir sector in exhibitions abroad Mega Show Part I, Hong Kong Infdex, Doha IECA Annual Conference & Expo, Nashville, Tennessee USA Mame of the event India India India International Trade Fair, Pragati Maidan Publicity Abroad Generic ad blitz in specialized publication and blow ups & posters and Eight customized broend use applications of various Coir Products. Directory of coir Exporters in India. Directory International Exhibition and Buyers Guide were year. External Market Development Assistance Scheme Registration of exporters Issue of certificate of origin under GSP Issue of RCMC Number of exporters obtained Response of Inches India Response of Exporters obtained Response of India Response of Exporters obtained Response of India Response of Exporters obtained Response of Exporters obtained Response of Exporters obtained Response of Exporters obtained Response of India Response of Exporters obtained Response of Exporters of Exporters of Exporters obtained Respo	Facilitated participation of Indian coir sector in exhibitions abroad International Exhibitions in India Publicity Abroad Generic ad blitz in specialized publication and problow ups & posters and Eight customized brochen end use applications of various Coir Products.Pul Directory of Coir Exporters in India. Directory of Coir Expor	

*List attached as **Annexure V**

During the year 2013-14 Coir Board organized participation of Indian coir sector in 18 international events which is an all time record in the history of Coir Board. Similarly, the grant of EMDA of Rs.65.99 Lakh to 60 beneficiaries and the achievement of physical and financial target is another landmark.

Coir Industry Awards

Coir Industry Awards for the year 2011-12 were presented by the Hon'ble President of India, Shri. Pranab Kumar Mukherjee and Shri. K H Muniyappa, Hon'ble Union Minister of State for MSME (Independent Charge) in the presence of Prof. G Balachandran, Chairman, Coir Board at the National SSI Award function held at Vigyan Bhavan, New Delhi on 3rd April, 2013. Coir Industry Awards for the year 2012-13 were presented by the Hon'ble Prime Minister of India, Dr. Manmohan Singh and Shri. K H Muniyappa, Hon'ble Union Minister of State for MSME (Independent Charge) in the presence of Prof. G Balachandran, Chairman, Coir Board at the National SSI Award function held at Vigyan Bhavan, New Delhi on 1st March, 2014. Coir Industry Awards for Excellent Performance in the fields of Export, Research & Development, Domestic Market Development, Co-Operative Sector, Largest Fresh Investment in Coir Sector, Best Performed Manufacturing Unit etc. were presented.

India International Coir Fair, 2013

The Board organized 3rd India International Coir Fair in Delhi during 14 – 30 November, 2013, as part of the Diamond Jubilee Celebrations of Coir Board. The event consisted of Coir Exhibitions, Reverse Buyer Seller Meet; International Seminar, Investors' Meet, Women's Meet etc. The Coir exhibitions were held in four locations in New Delhi such as Pragati Maidan; Dilli Haat, Chetanalaya and Vigyan Bhavan. 45 exporters/entrepreneurs participated in the exhibitions.

Reverse Buyer Seller Meet

The Board organized a Reverse Buyer Seller Meet on 25th November, 2013 at Vigyan Bhavan, New Delhi under the Market Access Initiative Scheme of the Ministry of Commerce & Industry, Govt. of India. The event was inaugurated by Hon'ble President of India, Shri. Pranab Kumar Mukherjee. 48 prominent overseas buyers from the floor covering/ home furnishing/ handicraft / Gardening /bio engineering sector from 25 countries all over the world participated in the event. The event was a grand success and the buyers shown keen interest in various coir products and a business worth Rs.92 Cr was concluded.

Delegation from Indian Institute of Foreign Trade, New Delhi

A delegation from Indian Institute of Foreign Trade (IIFT), New Delhi consisting of eight Indian Trade Service Probationers who were going to be posted as Assistant Director General of Foreign Trade in Ministry of Commerce, Govt. of India, visited Coir Board on 11th March, 2014 and interacted with Coir Board officials on various specialities of Coir Industry including production, marketing and welfare measures in coir sector. The interaction mainly concentrated on the schemes and innovations required for the well being of the coir industry.



Exporters' Meeting

The meeting of coir exporters was convened on 14.10.2013 at Hotel Royale Park to discuss the strategic interventions required for marketing coir products both abroad and in India. Chairman, Coir Board briefed the meeting about the innovative strategies being adopted by Coir Board for expanding the market share of Indian coir products such as introduction of an innovative domestic market networking plan, fine tuning of the multi headed spinning machine, publicity propaganda required for popularizing coir products throughout India especially in North India, organizing of India International Coir Fair in Delhi The meeting reviewed the export performance of coir products during 2013-14 and then discussed various proposals initiated by Coir Board at length. The meeting appreciated the various strategic action plans being proposed by Coir Board for the betterment of the industry.

CHAPTER – VI SCIENCE & TECHNOLOGY

The Research and Development activities of the Board are carried out by two research institutes; the Central Coir Research Institute, Kalavoor and Central Institute of Coir Technology, Bangalore. The CCRI, Kalavoor concentrates on research concerning both the white and brown fibre sectors whereas the CICT, Bangalore confines to the brown fibre sector. Identification of new user areas for utilization of coir and coir waste (coir pith), modernization of production infrastructure for elimination of drudgery in manual operation thereby attaining higher productivity and improvement in quality are integral parts of the research efforts. Research investigations in Central Coir Research Institute and CICT, Bangalore have led to development of several new technologies for the coir industry and the institutes have been awarded various prestigious national level awards for innovative R&D activities. Extension of the results of the research for application at the field level and testing and service facilities are some of the other main areas of activity.

The R&D activities of the Board concentrate in the following areas:

- 1. Modernization of Production Process
- 2. Development of Machinery & Equipments,
- 3. Product Development & Diversification
- 4. Development of Environment friendly Technologies
- 5. Technology Transfer, Incubation Testing and Service Facilities.
- 6. Incentive for using natural dyes and incentive for IPR in coir sector.

Collaborative research, with research organizations, institutes, universities etc having proven record, on varied applications of coir and development of new products are also given priority consideration.

I. Modernization of production process:

The scheme envisages extraction of coir fibre for enhancement of productivity with a view to upgrade quality so as to eliminate drudgery by bio bleaching, bio softening and biological treatment of coir retting effluent. The following are some of the important interventions taken up under this programme

- An experiment on composting of coir pith using *Eichornnia crasdipes* as an alternate to Urea as nitrogen source *has been taken up*.
- A successful cleaner, faster and ecofriendly technology of bleaching and softening of coir using "Fibre Magic" was developed. The new technology was standardized and is being popularized among coir entrepreneurs.



The technology of composting of coir pith hillock was modified further so as to speed up the process of composting for the bulk production of C-POM using JCB for removing the coir pith from the hillock and perforated PVC pipes interfiled with PITHPLUS, Urea and Cow dung and bulk demonstrations of the same were successfully carried out at Chirayinkeezhu, Kadinamkulam in Thiruvananthapuram District and at CCRI complex.

OUTCOME OF THE SCHEME

Name of Product	Production (kg)	Sale (kg)	Value (Rs.)
Production of Coir ret/ Bio chem / Fibre Magic	300	263	6,575.00
PITHPLUS	3100	2428.4	1,21,400.00
Testing		130 Nos	15,65,080.00
Human Resource Development		9 Nos	90,000.00
TOTAL			17,83,055.00

II. Development of machinery and equipments:

Under this scheme, R&D efforts are pursued to eliminate drudgery in operations, improvement in productivity and quality and to bring about cost effectiveness and development of machinery for spinning coir yarn, extraction of coir fibre, weaving coir products etc. The achievements were

- · A versatile spinning machine "Vajra" has been designed and fabricated
- Fabricated 6 head spinning machine "Naveena", doubling machine, vajra with double combing system and Vajra operated by diesel engine.
- · Maintenance and repairing works of MFEM have been carried out at CCRI and different field centers.
- Development of power loom for making fabric out of thinner variety yarn has been commissioned.
- · Inspections of coir processing machineries in Kerala and Tamil Nadu have been carried out

III. Product Development & Diversification:

The scheme envisages development of innovative products out of coir fibre blended with other natural fibres, new technologies for use of coir pith and coir needle felt, to promote rural road construction using coir geo textiles and to establish coir design clinics in major coir clusters.

- The Product/Technologies developed by CCRI were disseminated among the public who visited CCRI/CICT and exhibitions/ demonstrations conducted all over India.
- A total of 92 kg thin coir blended yarn having runnage of 1000-1200 m/kg was produced and used for making different products.



- A total of 178 metres of fabrics were produced and used for making coir seminar bags, printed window curtains, foldable printed coir curtains, coir jackets and coir umbrella.
- 50 metres of sandwiched coir cotton fabric were made for manufactured disposable bags and 750 nos coir badges with boarder laise.
- Two Coir silk jackets were produced.
- A total of 189 sq.mtr of coir-cotton fabric, 35 pairs of coir chappals and 20 nos of coir conference bags were issued to Hindustan Coir for an amount of Rs.1,14,000/-for the popularization of the product through Coir Bhavans.
- · Composite articles of different shape were fabricated out of coir pith and fibre using unsaturated polyester resin like Flower vase, Valkannadi.
- Products with coir bit fibres and polyester resin were produced like Lakshmi devi statue,
 Gandhi face etc.
- The reconditioning and running of existing Jacquard, Pile Wire Looms were completed and started working.
- Developed different qualities of thin fabric with the coir and silk that can be used as furnishing materials for sofas and for making Jackets, Bags, and Curtains etc and also started the production of life style products out of these union fabrics.
- The Technical staff from different sections was deputed to N CT & DC for imparting training in the manufacture of Janata Mattress to the trainees.

Binderless boards

- 8 Nos. of binder less particle boards were produced in the hydraulic press with water hyacinth alone and water hyacinth and coir fibre.
- 5 nos. of binder less particle boards were prepared with the combination of water hyacinth, coir and poly ethylene, 4 nos. of board were prepared from water hyacinth and coir fibre and 1 board prepared with the combination of water hyacinth and root of coconut tree.
- Boards developed from water hyacinth shows initial strength and on storage lose its strength.
- 10 Nos of binderless boards were prepared from coir pith at different pressures in hydraulic press.
- 3 Nos of binderless boards were prepared from curled coir waste supplied from Eastern mattresses at different temperatures and pressure in hydraulic press.
- 30 Nos. of binderless boards were made out of 4 nos. coir geotextile pieces for the fabrication of note pads in connection with Diamond Jubilee celebrations of Coir Board.

The binderless coir pith board produced at 150kgf/cm² was subjected to high speed cutting and drilling and found that it can withstand both the operations. The cut pieces were coated with mat and gloss touch wood finish and studied the water absorption behavior by dipping in water and compared with ply wood.



Product Development on Brown Coir (CICT)

The development of new products out of brown coir has attracted the entrepreneurs.

- 50 entrepreneurs have taken up the technology for manufacturing of coir composites.
- CICT developed coir skin by using coir felt impregnated with resin in 1mm and digital printed boards of size 8'X4' can be used in interior room furnishing.
- · Digital canvas for making for photo frames.
- Developed Coir block boards using coir ply needled felt impregnated with resin and made into low density 16 mm. Each board are split into 16 mm thickness and cut as strips. These strips are being used in the coir block boards which substitute natural wood blocks conforming to the technical standards as per the BIS.
- MDF boards were laminated with coir skin to protect the MDF boards from direct attack of moisture, termite etc. Cupboards were fabricated with Coir laminated MDF boards.
- · Block boards are also laminated with coir skin in 8'X4'size.

IV. Development of environment friendly technologies:

As part of developing appropriate technologies for pollution free production process, the following were achieved.

- 13Nos. of demonstrations on Biochem treatment has conducted in different places during the period under report.
- · 14Nos. of demonstrations on composting of coir pith has conducted in different places.
- · 2Nos. of demonstrations on Fibre Magic has conducted in different places.
- Different eco-friendly technologies to be transferred to 10 different entrepreneurs.
- Equipments for vegetable oil-in-water emulsion for softening coir fibre were distributed to different societies with the financial assistance from NRDC, New Delhi.
- Technical experts from CCRI were deputed to 5 coir societies viz. Feroke CVCS, Kanayankode CVCS, Karuvancherry CVCS, Annasserry CVCS and Iringalloor CVCS to whom the equipments were distributed to conducted field demonstration on application of vegetable oil in water emulsion to unsoaked coir fibre and the women spinners were explained about the technology.

Dye House:

- Total quantity of 84820Kg. of yarn & 1581Kg of coir mats were dyed during the period and an amount of Rs.4, 73,318/- and Rs.4,442/-/- has been realized respectively as service charges.
- 25Kgs. of natural bit coir fibre were bleached in order to dispatch the same to M/s. Indo German Tool Room, Ahmedabad.
- 13Kgs. of this variety coir yarn in different shades with natural dyes ie. Turmeric, Gall nut, Manchatty, Caesalpinia sapan etc. and 5Kgs. of thin variety natural coir yarn bleached for



manufacturing coir products in order to display the same at World Coir Fair-2013.

Natural Dyes

For the development of blue colour natural dye, a dye stuff from 'Black Plum' was prepared. The blue colour dye solution developed was found to be not absorbing in coir. Studies are going on to increase the absorption on coir.

V. Technology Transfer, Incubation, Testing& Service Facilities

The scheme aims to transfer technologies developed by the research institutes for the benefit of the trade, to demonstrate user friendly technologies and machineries developed, to extend technical assistance in interventions in coir clusters, to undertake testing of coir and coir products, dyed samples, coir pith at the laboratories of the CCRI, CICT and Regional Offices and issue test certificate.

Testing

Testing of Rubberized coir

- 38 sets of rubberised coir were tested as per the BIS standards and reports issued to the parties.
- 33 Nos. of coir products were tested and reports issued to the parties.
- 31 samples of coir fibre were tested for Brightness index, 10 samples were tested for light fastness and 15 samples of flexural rigidity were tested for microbiology lab (in house testing).

Other Tests

- 1 sample of coconut husk was analyzed for the quality of the fiber extracted from it.
- Tested Dry Rubber Content of NR Latex sample and Mattings Co, Cherthala and test report issued.

Realized a service charge of Rs.1, 29,387/- towards testing of coir products.

Other works

- · Project Guidance given to M.Tech Student from NIT Warrangal
- Extended assistance in conducting theory and practical classes for the trainees of Artisans Training Course and Advanced Training Course of NCT & DC and conducted practical and oral examinations of 76th batch of Artisans Training Course.
- A visit was made to Illickal Panchayat, Andhakaranazhi to monitor the performance evaluation of paved roads conducted by the College of Engineering Trivandrum. Three performance tests were monitored and the report was also submitted.
- SA (Poly) was deputed to RRII for attending RRII foundation day lecture and Visited Vettor Polymer Poovanthuruthu, Kottayam for discussions regarding the use of coir pith as filler in cattle shed rubber mats.



- Visited 4 plastic injection moulding units for the study of feasibility of using coir pith and fibre in plastic injection moulding process and given coir fibre and pith samples for taking trials.
- Presented papers on rubberised coir and binderless coir boards in the national seminar held at New Delhi 'World of Coir' during 26th to 28 th November 2013 in connection with the Diamond Jubilee Celebrations of Coir Board.
- · Assessment work on coir geotextiles at Info park Kakkanad, Rubber board site at Idukki, site at Coonoor, Site at Ootty and site at Gudallur.
- 96500 Nos. of husks have been defibered using MFEM.
- · 31 institutions visited CCRI for awareness of the technologies developed by CCRI.
- An exhibition and seminar was conducted on all the R&D technologies developed at CCRI at the seminar & Orientation Program conducted jointly by NID & MSME on 26th April 2013 at the Lulu Convention Centre, Thrissur.
- CCRI participated in the National hardware show at Las Vegas, United States of America during the period from 7th to 9th May, 2013
- Participated in the seminar on Popularization of Coir Technologies in North East States organized jointly by CSIR-North East Institute of Science & Technology and Coir Board at Agartala during May 2013 and a power point presentation on new R&D technologies in coir sector was made in the seminar.
- The new R&D Technologies developed were imparted to the trainees in a short term training on coir geotextiles at CCRI held during the period from 20-24th May 2013.
- Participated in the National conference on the topic of Electron beam accelerators at electron beam centre organized by BARC at Navi Mumbai during the period from 4th to 8th June, 2013.
- The various R& D technologies developed by the Board were delivered to the representatives from Coir cooperative societies in a cluster meeting organized at Regional Office, Attingal.
- A two months' trainers training programme for manufacturing handicrafts and other diversified products was started in the month of July 2013.
- Participated in the regional Review Meeting to monitor the implementation of the Pradhan Mantry Gram Sadak Yojana convened by Shri. S.M. Vijayanand, Additional Secretary, Govt. of India, Ministry of Rural Development on 02.07.2013.
- The technologies developed at CCRI viz. Biochem treatment, Spinning on Vajra, automatic machine, weaving on Anugraha / Anupam, preparation of C-POM, details on products prepared from coir fibre bleached with other natural fibres was disseminated to the Regional Offices of Coir Board on 9th July 2013 at Coir Board HQ, Cochin.
- Participated in the Bharat Nirman Campaign organized by Press Information Bureau, Thiruvananthapuram and Thrikkunnappuzha Grama Panchayat during the period from 6th to 8th September 2013.

- · Solar panel was installed by ANERT, Trivandrum for operating the coir machineries.
- The Advisor (R&D) was deputed to Mumbai for participating in the 4th edition of Textile India-2013 New Delhi for attending the IRC meeting for renewing of Accreditation of Coir geotextiles using in roads.
- Participated in the 23rd Swadeshi Science Congress held at M.G. University, Kottayam during the period from 6th to 8th November 2013.
- The details of various R&D technologies were delivered in the Seminar organized by Rehabilitation Plantation Limited at Thiruvananthapuram on 15.11.2013.
- The various R&D technologies developed by the CCRI & CICT were displayed at the exhibition in connection with the IITF-2013 at Pragati Maidan, New Delhi.
- The various R&D technologies developed by the CCRI & CICT were displayed at the exhibition at Chethanalaya, New Delhi in connection with the Diamond Jubilee Celebrations of the Board.
- Participated in 3 days Workshop on "Recent Trends in Pavement condition Evaluation and Construction" held at the Golden Jubilee Hall in the Campus of College of Engg., Trivandrum during the period from 17-19th December 2013, organized by College of Engineering, Trivandrum in association with Kerala Highway Research Institute (KHRI). Director, R.D.T.E.(i/c) presented a paper on "Coir geotextiles for pavement applications "in the seminar."



- Participated in Agri-Horticultural and Industrial Exhibition-2013 held at Alappuzha during the period from 21st to 29th December 2013 organized by District Agri Horticultural Society, Alappuzha, Department of Agriculture, Govt. of Kerala and S.D. College, Alappuzha.
- Participated in Oanttukara Agri Fest-2013 held at St. Mary's L. P. School, Charammoodu during the period from 26th to 29th December 2013.
- 3rd Empretec' Entrepreneurship Training Workshop (ETW 3) organized in India by UNCTAD and IBF during the period from 6th to 11th January 2014. High-potential and high-performance entrepreneurs and government officials and managers from trans-national companies from 9 Indian states participated in the week-long, intensive ETW.
- Director, R.D.T.E.(i/c) was deputed to New Delhi on 15.01.2014 to attend the 9th Meeting of Technical Sub-Committee(TSC) on Credit Linked Capital Subsidy Scheme(CLCSS) held at Nirman Bhawan, New Delhi.
- · Coir Board has organized a **Coir Clinic-** a 3 days training programme at Anathalavattom CVCS No.T-708 during the period from 27-29 th, January, 2014 to create awareness to





- general public and laborers involved in the retting work about the environmental pollution, occupational health hazard and the ecosystem damages along the coastal lines from traditional husk retting.
- Participated in 26 th Kerala Science Congress Expo, 28 -31 st January,2014, an annual gathering of Academicians, Scientists, Research Scholars and Students at Chandragiri Auditorium, Kalpetta, Wayanad, Kerala

Demonstrations:

- Demonstration of cocolawn was conducted at Odiyil, Kannur, coir geotextiles at Info park, Kakkanad, MFEM at Attingal and demonstrated Anugraha loom, Anupam loom, UDAY loom, MFEM & Spinning machine before 730 entrepreneurs at CCRI.
- · Versatile coir processing equipment "Vajra" and Mobile Fibre Extraction Machine was demonstrated at the Thrissur Pooram .
- MFEM (SWARNA) was demonstrated in the Seminar organized by Coconut Development Board for the farmers at Tagore Auditorium, Tirumaradi, Koothattukulam on 25.09.2012.

CHAPTER – VII

DOMESTIC MARKET DEVELOPMENT

In pursuance to Section 10 (1) of Coir Industry Act 1953, Coir Board has been taking various measures for popularizing coir and coir goods and expanding the domestic market. Establishment and maintenance of Showroom and Sales Depots, participation in fairs and exhibitions within the country, providing Market Development Assistance to State supported organizations for enlarging marketing network, organizing generic publicity through press, television, website and radio and erection of hoardings are the measures taken by Coir Board towards achieving the objective.

Establishment and Maintenance of Showroom & Sales Depot/

Support System for Showrooms including N E Region

Improving the marketing of coir fibre, coir yarn and coir products in India and elsewhere and preventing unfair competition are major functions of the Board under Section 10 of the Coir Industry Act, 1953. As a part of regulating the above functions, during the period under report, Coir Board maintained 30 Showrooms and Sales Depots and two Sub Depots in the potential towns in the country which function as sales outlets for helping the Small Scale Manufacturers/Co-operative Societies to market coir products manufactured by them. Out of the 30 showroom & Sales Depots and two Sub-Depots, three Showrooms are situated in North Eastern States viz., Agartala, Gangtok and Guwahati, and the remaining are spread over different States of the country.

During the period 2013-14, the total sales target fixed was Rs.3,363.00 lakhs and as against this, the Board could achieve a total sales of Rs.1,806.75 lakhs.

A Statement showing Showroom-wise Sales Target, Total Sales & Percentage of sales for the year 2013-14 is shown as **Annexure VI**.

Market Development Assistance (MDA) Scheme

The Market Development Assistance (MDA) Scheme was introduced by the Coir Board from the year 2000-2001, in lieu of, the Rebate Scheme that was in operation in the Coir Sector till 1999-2000. The MDA is linked with the sales performance of the beneficiary organization concerned and aims at providing incentives for better performance.

The objectives of the Scheme as detailed below:

- To promote the sale of coir and coir products manufactured by the Co-operatives and Public Sector Enterprises committed to payment of minimum wages and other obligatory benefits to the coir workers and thereby encouraging sustained production and better employment opportunities.
- ii) To provide financial support on a continuing basis round the year to the Co-operatives and Public Sector Enterprises who undertake market development programme in coir.

Based on the approval from the Ministry, the scheme was continued during the year, 2013-14 based on the existing guidelines of XIth Five Year Plan the Scheme proposes to provide financial assistance to the Apex Co-operative Societies, Primary Co-operative Societies, Public

Sector Enterprises in the Coir Industry and Showroom & Sales Depots and Hindustan Coir under the Board. The MDA is granted @ 10% of their average annual sales turnover of the coir products including coir yarn and rubberized coir goods during the preceding three financial years.

The assistance will be shared on 1:1 basis between the Central Government and the State/ Union Territory Government concerned. As far as the MDA scheme is concerned, there is no separate fund allocation under the head Market Development Assistance. Therefore, the disbursement of Central share of MDA will be subject to the fund availability with Coir Board under the head "Plan General-Domestic Market Promotion".

During the year 2013-14, the Board had disbursed the total amount of Rs.1,310.52 lakhs towards MDA as detailed below:

SL.No.	Recipient	(Rs.in lakhs) Due for 2013-14 Du		` , ,		for 2012-13	Grand Total (Rs.in lakhs)	
1	Govt. of Kerala	Rs.	500.00	Rs.	400.00	Rs.	900.00	
2	Board's Hindustan Coir and Showrooms & Sales Depots	Rs.	161.02	Rs.	138.23	Rs.	299.25	
3	Govt. of Tamil Nadu	Rs.	65.12	Rs.	0.26	Rs.	65.38	
4	Govt. of Karnataka	Rs.	45.89	nil		Rs.	45.89	
5	Total	Rs.	772.03	Rs.	538.49	Rs.	1,310.52	

Appointment of Consignors

The coir goods being sold through Board's Showroom and Sales Depots are supplied by various Small Scale Manufacturers, Co-operative Societies, Government units etc. located in different parts of the country on consignment basis. Accordingly, a lumpsum commission of 15% towards sales promotional expenses on coir goods, 25% towards sales promotional expenses on Rubberized Coir Products and 5% Commission on Research products like coir pith, Garden articles etc. and also coir handicrafts products is realized when the payment of sales proceeds are effected to the consignors. Through the consignment system, the consignors will get ample opportunity to market their products all over India and also to improve their productivity and profits.

During the period under report, one new consignor was enrolled for consigning their coir products to various SR&SDs.

DGS & D Rate Contract Sales

The Board has entered into rate contracts with the DGS&D under which various coir products can be procured by public sector undertakings and Autonomous Bodies, State Governments, Quasi Public Bodies etc without resorting to the usual purchase formalities. The RC rates are inclusive of 7% commission for the Coir Board to set off the additional expenditure involved in implementation of the scheme. During the period under report, coir and coir products worth Rs.50.97 lakhs has been sold under DGS & D rates.

CHAPTER - VIII MARKETING AND PUBLICITY

One of the major activities of the Board is to undertake publicity and progaganda for the popularization of coir and coir products for domestic market development, schemes and services. through various publicity measures like print and electronic media, hoardings, scroller sign boards etc. The total expenditure incurred for publicity effort during the year 2013-14 was Rs.325.27 lakhs. The following were the major publicity programmes implemented by the Board during the period under report.

Television / Radio Publicity

The Board continued to utilize the opportunities in this area for telecasting advertisements were released through AIR, TV channels and FM Radios.

An expenditure of Rs.51.00 lakhs was incurred under this head during the year up to 31st March 2014.

Spot Publicity / Sales Campaign

Special publicity programmes were arranged in connection with sales campaign during festival seasons. The Managers of Coir Board Showroom & Sales Depot were allowed to release advertisements in local newspapers, television channels, scroller advertisements in TV and to print and distribute pamphlets, hand bills etc. during the discount period / festival season. Banners were also displayed in the Showroom premises and vantage points in the cities. An amount of Rs.16.00 lakhs was expended for this purpose during the year 2013-14.

Press / Casual advertisements

Advertisements were released in leading national/regional dailies magazines important publications in English, vernacular and official languages.

The expenditure incurred in this regard during 2013-14 was Rs.159.00 lakhs.

Printing of Publicity Materials / Hoardings / Coir News / Photoshoot

Printing and distribution of Publicity literature is an important activity of the Board. The publicity brochures and pamphlets are printed in English, Hindi and in all regional languages and distributed to the general public and stakeholders for their information. Further, the Board is publishing its magazine Coir News to disseminate the information on the R&D activities/achievements of the Board, statistics on exports and other major interventions of the Board for the development of the industry.



A total amount of Rs. 87.58 lakhs was incurred towards this purpose during 2013-14.

Publicity in North Eastern Region

In order to give more thrust for the development of coir industry in the North Eastern Region of the country and to attract more people towards the industry, the Board resorted to provide various types of publicity through print and electronic media. Advertisement in leading dailies, display of advertisements during the festivals like Deepavali etc., have also been carried out in the North Eastern Region.

An amount of Rs.11.69 lakhs was utilized for publicity in North Eastern Region during 2013-14.

Membership with other organizations/Subscription to periodicals

The Boards as part of its activities has to take membership with other organizations like Indian Institute of Foreign Trade, Federation of India Exports Organization, Kerala State Productivity Council, Kerala Management Association, All India Shippers Council, International Erosion Control Association, USA, etc as the meetings organized by these Organizations act as platform for dissemination of information. The Board's officers are regularly being invited by the organizations concerned to attend their meetings/seminars etc.

Participation in domestic exhibitions

Participation in important exhibitions helped to popularize and promote coir and coir products and thereby boost up the sales of coir products through various showrooms under the Board. This is a continuous programme which comes under the Plan General. During the period under report Board had participated 122 exhibitions including 2 nos. of exhibitions conducted at NE Region and an amount of Rs.300.96 lakhs has been incurred for participation of exhibitions.

CHAPTER - IX HINDUSTAN COIR

The Indian Coir Industry has been traditionally a cottage industry confined to handloom sector. In order to meet the challenge from the competing countries in the world market, the Government of India decided to introduce mechanization in the Coir Industry in a phased manner. Accordingly, it was decided to mechanize one third portion of the production of coir mattings. As a part of this decision, the Hindustan Coir was established in the year 1969 with five imported power looms and 58 workers. Subsequently one more loom was installed and the number of loom was increased to six. Two shift system was adopted for the production. Subsequently the number of employees was reduced to 40 but the two shift system was continued. Since 2009-2010, the single shift system was introduced with 26 employees for attaining the optimum production. The staff strength was gradually decreased and the number of employees in position during the year under report was 17.

Hindustan Coir, a power loom matting manufacturing unit functioning under Coir Board has been engaged in the production of quality power loom matting using the existing infrastructure available at the unit especially the looms which were imported 45 years back. During the period under report the working capital position improved by getting Market Development Assistance from Coir Board and by improving the sales of mattings through Coir Board Showrooms and Hindustan Coir Sales Outlet. Due to non-availability of coir yarn during the year, the production and dispatch of mattings were reduced. However, the sales during the year increased with proper support of the management and staff.

Production

Hindustan Coir produces coir matting in several attractive patterns with various colour schemes. At present only five looms are engaged for production. During the year 2013-2014 the factory could produce 1.00 lakh Sq.mtrs of mattings valued at Rs.284.59 lakhs as against a total quantity of 1.09 lakh Sq.Mtrs. valued at Rs.309.06 lakhs produced during the previous year.

Quality Control

The quality of coir matting is ensured by adopting strict quality control measures. Head Jobman is posted in the factory for inspection and checking of the quality of matting. Each lot of dyestuff and chemicals used for dyeing and bleaching of coir yarn were tested to ensure its quality and strength of the dyestuff. The power loom matting from Hindustan Coir is popular in major cities and towns in India because of its quality.



Marketing

During the period of 2013-2014, a total quantity of 0.88 lakhs Sq. Mtrs. of powerloom matting valued at Rs. 405.95 lakhs were despatched through consignment as against a total quantity of 1.16 lakhs Sq. Mtrs. valued at Rs.341.60 lakhs during the previous year. The major portion of the matting produced in Hindustan Coir were sold through the Show Rooms and Sales Depots of Coir Board all over India. Coir Board's Showrooms and Sales Depots located in the different cities in India are the major outlets for the sales of Hindustan Coir mattings.

During the year 2013-2014, Hindustan Coir matting worth Rs.451.68 lakhs were sold through Showrooms and Sales Depots of the Board as against the sales of Rs.306.04 lakhs during the year 2012-13. In addition to above, matting worth Rs.60.11 lakhs were sold directly from the factory during the year 2013-2014 against the sale of Rs.60.75 lakhs during the last year.

During the year, Hindustan Coir procured Coir Mats and Geo Textiles from Kerala State Coir Corporation Ltd. at prices notified under the PPSS scheme and Gift packs of door mats were also procured from outside and marketed through the Showrooms and Sales Depots of Coir Board. The sale of C-Pom from the Sales Outlet is picking up. During the year diversified coir products like Janata Mattress, Coir Pillow, Chappal, Seminar Bag etc. were also procured and marketed in association with CCRI.

CHAPTER – X INDUSTRIAL DEVELOPMENT

The Coir Industry is a labour-intensive and export-oriented industry employing more than seven lakhs artisans. The decentralized operations in the coir industry without adequate training of spinners and weavers have been posing problems particularly for ensuring the desired level of quality in the ultimate products. Inferior quality may ultimately turnout to be detrimental to the efforts towards overall development of the industry and also its survival, particularly it being a traditional product. Under the Skill Development Scheme different kinds of activities viz. Training on Value Added Products manufacturing, Mahila Coir Yojana, Subsidy for distribution of Ratts, Entrepreneurship Development Programme, Quality Improvement Programme, Exposure Tour and Seminar are being undertaken by Coir Board through Regional Offices/Field Training Centers. The physical and financial achievements for the year 2013-14 under the scheme are as detailed below

Activity		Rajah mundry	Bhuba neswar	Ker ala	Lak sha dweep	Karna taka	Maha rashtra	Goa	Gujrat	T.N	Pondi	A&N	Kol kata	Guw hati	TOTAL
Training VAP	Tar	2050	2000	2000	200	1300	300	200	200	1650	300	200	1450	1650	13500
	Ach	960	2500	2404	_	1440	105	30	375	1699	_	_	1635	843	11991
Training MCY	Tar	1250	1300	1100	200	700	200	200	200	1050	200	100	750	1250	8500
	Ach	780	1960	889	_	1830	45	15	225	724		_	885	733	8086
EDP	Tar	6	6	6	_	4	1	1	_	4	2	_	4	6	40
	Ach	_	1	5		2	1	1	_	4	2	-	4	5	24
QIP	Tar	12	12	10	2	8	2	2	2	10	2	2	4	10	80
	Ach	9	9	7	_	3	2	2	1	5	_	1	8	7	54
Workshop	Tar	7	7	7	1	4	1	1	2	6	2		4	8	50
	Ach	1	5	6	_	9	2	1	2	5			3	6	40
Seminar	Tar	2	2	2	_	2	_	_	_	2	1	_	2	2	15
	Ach		2		_	1	_	_		1	_	_	5	1	10
Awareness Program	Tar	10	10	8	2	5	2	1	2	8	2	_	4	6	60
	Ach	4	8	9	_	3	2	2	2	8	_	-	9	5	52
ExposureTour	Tar	3	3	3	_	2	1	_	_	3	_	_	2	3	20
	Ach		2	3	_	2		_		3		_	3	2	15



State-wise Physical Achievements during 2013-14

Development of Production Infrastructure Scheme (Financial Assistance for setting up/modernization of coir units)

The principal thrust of the Development of Production Infrastructure Scheme of the Ministry of MSME being implemented through the Coir Board, is on development of infrastructure for the sustainable development of coir sector. The scheme envisages provision of financial assistance for setting up new coir units and modernization of existing units for the sustainable growth of the coir sector. Due to the extension of coconut cultivation to non-traditional coconut producing states, coir industry also expanded its activities to such states with the assistance of Coir Board for development of infrastructure for setting of coir units.

The scheme is in operation since Seventh Five Year Plan and the scheme was revised during 11th Plan period and quantum of assistance has been increased. Coir Board, Kochi is the Nodal Agency. The scheme is being implemented through the Regional/Sub-Regional Offices of the Coir Board in association with District Industries Centers (DICs) of the respective States. The scheme will be monitored by Ministry of Micro, Small and Medium Enterprises (MSME).

Disbursal of subsidy will be ensured by Coir Board within a period of three months from the date of receipt of application from eligible entrepreneurs who meet with the requirements stipulated as per the operational guidelines of the scheme. All new coir processing units registered with Coir Board under Coir Industry (Registration) Rules, 2008 and registered with the DIC of the region of the entire coir sector of the country with project cost exceeding Rupees Five lakhs each are eligible for assistance under the scheme. Subsidy will be provided @ 25% of the project cost subject to a maximum of Rupees Six lakhs for setting up of Coir Fibre Extraction Unit, Rupees Four lakhs for Automatic Spinning Unit and Rupees Five lakhs for others, including Coir Pith Unit. For a composite or a Multiple Unit, the maximum monetary ceiling of assistance would be Rupees Nine lakhs. A unit which has availed financial assistance would be eligible for financial assistance for modernization only after successful running of the unit for a minimum period of three years. The assistance for modernization scheme will be limited to the new work sheds that are to be put up and new equipments for the unit.

During 2013-14, financial assistance was released to coir units as per the state-wise details given below:

Name of State	No. of units	Amount released Rs. in lakhs
Tamil Nadu	27	68.74
Kerala	02	4.75
Karnataka	04	13.73
Andhra Pradesh	01	3.02
Total	34	90.24

CHAPTER - XI

TRAINING

Skilled manpower development through "Training" is one of the major activities of the Board. The Board is having the following training institutions to impart training in coir processing and manufacturing of value added products.

- 1) National Coir Training & Design Centre, Kalavoor, Alleppey.
- 2) Regional Extension Centre, Thanjavur.
- 3) Training is being imparted through the Field Training Centers of Regional Offices at Pollachi in Tamil Nadu, Bengaluru in Karnataka, Rajahmundry in Andhra Pradesh, Bhubaneswar in Orissa and Thiruvanathapuram in Kerala, Sub Regional Offices in Kolkata, Guwahati, Kannur and Singampuneri.

The Board continued the training programmes during the year 2013-14. Trainees attending regular training courses are eligible for a stipend @ Rs.750/- per month. Hostel facilities are available in the National Coir Training & Design Centre, Kalavoor, Alleppey.

During the year 2013-14, the Board imparted training to 20077 Coir Artisans in spinning of Coir Yarn & value added products manufacturing. The state-wise details of training conducted are as follows:

State		Year	(2013-14)	
	SC	ST	General	Total
Odisha	1558	538	2364	4460
Andhra Pradesh	539	128	1073	1740
Tamil Nadu	865	20	1538	2423
NE	450	203	923	1576
Karnataka	882	240	2148	3270
Kerala	618	37	2638	3293
West Bengal	1367	321	832	2520
Pondicherry	 -			
Gujarat	150	150	300	600
Maharashtra	37	1	112	150
Goa		23	22	45
Lakshadweep				
Total	6466	1661	11950	20077



As per the guidelines issued by the Ministry the stipend to trainee has been paid to the tune of Rs.750/- per month. An amount of Rs.250/- per head per month is being paid as institutional expenses to sponsoring agency to meet the operational cost of the training including raw material, power charges and other incidental expenses. An amount of Rs. 5,000/- per month is being reimbursed to the trainers as honorarium.

Mahila Coir Yojana

The scheme is intended to provide self employment to rural women artisans in coir producing regions. Over the last two decades, production of coir fibre has substantially increased in India. Conversion of coir fibre into yarn on motorized ratts in rural households provides scope for large scale employment, improvement in productivity and quality of coir fibre, better working conditions and higher – income which ultimately leads to the improvement of standard of living of rural woman artisans. The scheme envisages distribution of motorized ratts/motorized traditional ratts in the ratio of 40:60 respectively for spinning coir yarn to trained women artisans. Not more than one artisan per household would be eligible to receive assistance under the scheme.

The state wise details of Motorized ratts (MR)/Motorized Traditional Ratts (MTR) distributed under Mahila Coir Yojana and the subsidy amount allotted by the Board during the year 2013-14 were as follows:

State	MR/TMR	Subsidy amount
Odisha	90	2.88
Kerala	40	1.28
Karnataka	315	10.08
TOTAL	445	14.24

National Coir Training & Design centre

The National Coir Training & Design Centre was established in 1965. Training programmes for various cadres are being conducted at this Institute. The regular training courses being conducted at this Institute are as follows:

- 1) Advanced training course(one year)
- 2) Artisans' training course (six months)

The NCT&DC is also conducting short term training programmes on various coir products/handicrafts items manufacturing.



The details of candidates trained under regular training programmes/short term training programme/on various coir processing activities through NCT&DC during 2013-14 were as follows:

Sl.No	Details of Training	No. of persons trained
1	Advanced Training Course	33
2	Artisans Training Course	19
3	Coir handicraft Manufacturing Training (Jananatha mattress & cushion) and trainer's trg. Programme	69
4	Short term training course on application of coir geotextiles	9
5	Orientation Training Programme	3
6	Training on weaving from mat to SC members from different societies	55

CHAPTER - XII

QUALITY IMPROVEMENT

Quality Improvement Programme

Quality Improvement Programmes were undertaken by the Board for improving the quality for the products produced by the coir industry. The sustainability of the demand for the products produced by coir industry depends largely on the quality of the products both in the domestic and international markets. The Quality Improvement Programmes (QIP) were organized by Coir Board on a regular basis in the traditional export oriented sector and other areas viz. automatic coir yarn spinning sector, Coir pith processing sector, product manufacturing sector and other coir processing sector in all the major coir producing centers of the country.

The details for conducting QIPs are given below:

- (i) QIP will be organized by the Regional/Sub-regional Offices of Coir Board at places where industry has already taken root.
- (ii) The programme will include technical sessions, practical demonstrations, workshop, seminar, etc. The duration of the programme will be three days.
- (iii) The workers will be paid honorarium at the uniform rate of Rs.50/- per day against loss of their wages for the days.
- (iv) Expenditure for conducting each QIP will be limited to Rs.20,000/-.

The expert spinners and other technical Officers of the Board conduct the Quality Camps. During the year 2013-14, **54** quality camps were conducted.

Entrepreneurship Development Programme (EDP)

The EDPs are conducted for the benefits of entrepreneurs in the Coir Sector. This is being done through engaging professional agencies having expertise in the field of coir activities. For fulfilling this activity the Board enters into an agreement with the agency for organizing the EDPs. The agency shall invite prospective entrepreneurs through regional level press advertisements. The agency outsources faculty for conducting technical session as per the norms prescribed by Coir Board. A field visit to a nearby coir processing centre will be organized at the end of the EDP funded with 50% assistance on traveling expenses. The duration of the EDP will be three days covering the following sessions:

- a. Entrepreneur Motivation
- b. Setting up of industry
- c. Coir Based industries
- d. Mobilization of Finance and Finance Management
- e. Domestic Market requirements
- f. Salesmanship

- g. Industrial Rules and Regulations
- h. Consortium approach and cluster networking in coir
- i. Project preparation and cost analysis
- j. Zero wastage concept in coir industry
- k. Export Market Analysis
- I. Personality Development and Confidence Building Experience
- m. Awareness of Schemes implemented by Coir Board and Ministry of MS & ME viz. PMEGP, RGUMY, DPI, etc.

During the year 2013-14, 24 EDPs were conducted in the area of coir industry.

Seminar and Workshop.

Coir Board conducted **10** National Seminar and **40** workshops in various states through Board's Regional / Sub Regional Offices during the year 2013-14 to disseminate the schemes implemented by the Board to coir entrepreneurs. During the Seminar/Workshop the outcome of the R&D activities of the Board were disseminated to the trade and industry. The problems faced by the trade and industry were discussed and solutions were recommended to the authorities concerned for solving the issues.

Exposure Tour and Awareness Programmes

Exposure tours were organized for the benefit of prospective entrepreneurs and artisans of coir processing centers to visit other coir producing centers engaged in the production of value added products and the functioning of the unit engaged in the coir industry. During the year 2013-14, **15** exposure tours were conducted and **52** Awareness Programmes had also been organized for the general public of the non – traditional coconut producing states for creating awareness among the prospective entrepreneurs to set up coir based units for optimum utilization of coconut husk available in the country.

Physical and financial achievements under skill development and quality improvement programmes

Activity	Physical (in number)	Financial (in lakh)
Training in value added products	11991	299.75
Training in Mahila Coir Yojana	8086	201.15
Entrepreneurship Development Programme	24	14.40
Quality Improvement Programme	54	10.80
Workshop	40	20.00
National Seminar	10	20.00
Awareness Programme	52	13.52
Exposure Tour	15	11.25
	Total	590.87

CHAPTER-XIII DEVELOPMENT OF COIR INDUSTRY IN NORTH EASTERN REGION

The North East Region consists of seven sister states of Arunachal Pradesh, Assam, Manipur, Meghalaya, Mizoram, Nagaland and Tripura plus Sikkim. This region, in spite of having excellent potential for economic development, has remained underdeveloped, due to various reasons. In order to aggregate the region with the other parts of the country Government of India has taken more efforts to boost up the sale of coir products in that region. In view of this the Board is implementing various programmes for the skill development of artisans for creating awareness for self development in Coir Sector in the coconut producing states of North Eastern Region viz, Assam and Tripura. An amount of Rs.51.60 lakhs was expended for the above activities, during the reporting year.

The Board conducted the following programmes during the year 2013-14 in the NE Region.

VAP = Value added Products

MCY = Mahila Coir Yojana

Sl.No	Programmes	No	Financial (in lakh)
1	Training in VAP and MCY	1576	39.40
2	Entrepreneurship Development Programme	05	3.00
3	Quality Improvement Programme	07	1.40
4	Workshop	06	3.00
5	Awareness Programmes	05	1.30
6	Exposure Tour	02	1.50
7	Seminar	01	2.00

CHAPTER - XIV

SCHEME OF REJUVENATION, MODERNISATION AND TECHNOLOGY UPGRADATION OF COIR INDUSTRY (REMOT)

The Ministry of MSME, Government of India had approved the Rejuvenation, Modernization and Technology Upgradation of the Coir Industry (REMOT) scheme for implementation during the XI Plan period. The individual outlay for spinning unit is Rupees Two lakhs and tiny household unit is Rupee Five lakhs. The pattern of assistance under the scheme is 40% of the project cost as Government of India grant/subsidy, 55% as term loan by bank and 5% as beneficiary contribution. The loan would be covered under Credit Guarantee Trust Fund Scheme under the Office of the Development Commissioner, Ministry of MSME. The guarantee fee for the coverage will be borne by the beneficiary or the Bank. The term loan would be without collateral/third party guarantee. For implementing the REMOT Scheme 16 banks executed the MoU with the Board. During the XIth Plan period the Ministry released an amount of Rs. 64.06 crores towards Government of India Grant for implementation of REMOT Scheme.

The Ministry of MSME, Government of India approved for continuance of the REMOT Scheme during the first and second year of XIIth Plan as per existing Operational guidelines of the Scheme and released an amount of Rs.6.59 crores for implementing the Scheme.

During the year 2013-14 the Ministry released an amount of Rs.6.59 crores for implementation of REMOT Scheme. Out of which an amount of Rs.609.05 lakhs was released to various banks in the State of Kerala, Tamilnadu, Karnataka, Andhra Pradesh and Orissa towards pro-rata grant for assisting 480 REMOT units as detailed below:

DETAILS OF UNITS ASSISTED DURING THE YEAR 2013-14

SI. No.	Name of the state	Spinning unit	Tiny unit	Total unit	Grant released (Rs. in lakhs)
1	Kerala	201	2	203	77.52
2	Tamilnadu	3	135	138	263.13
3	Karnataka	1	30	31	60.80
4	Andhra Pradesh	-	2	2	04.00
5	Orissa	7	99	106	203.60
	Total	212	268	480	609.05

Setting up of Common Facility Centre (CFC) for Singai Coir Cluster, Singampunari.

The Office of the Development Commissioner, Ministry of MSME vide letter No.1(122)/CDD/CoirIndustry/Singampunari-pt dated 29th August,2013 conveyed the revised final approval



for the re-structured project for setting up of Common Facility Centre (CFC) in Singai Coir Cluster, Singampunari, Tamilnadu. The restructured project cost of Rs.658.90 lakhs were to be shared as follows:

> Government of India grant Rs.500.00 lakhs **SPV Contribution** Rs. 93.01 lakhs Govt. of Tamilnadu Rs. 65.89 lakhs Rs.658.90 lakhs

Total

The Office of the Development Commissioner, Ministry of MSME, Govt. of India sanctioned and released an amount of Rs.4.00 crores towards 1st installment of Grant-in-aid for setting up of CFC in Singai Coir Cluster. The Govt. of Tamilnadu also released an amount of Rs.39.44 lakhs towards 1st instalment of the State Govt. contribution.

The Board placed work order with M/s. Monarck Engineers, Kochi for undertaking the turnkey project for design, fabrication, supply, installation, testing and commissioning, trial production and training of PVC/Latex tufting machinery at a total cost of Rs.4.50 crores. The machinery for PVC/Latex Tufted Coir Mats Manufacturing Unit at Singai Coir Cluster was installed. Shri P Chidambaram, Hon'ble Minister for Finance formally inaugurated the Singai Coir Cluster at Singampunari on 26th February, 2014.

CHAPTER – XV WELFARE MEASURES

Coir Workers' Group Personal Accident Insurance Scheme

During the reporting period the Board had renewed the Policy of Coir Workers' Group Personal Accident Insurance Scheme with the following Insurance Companies as detailed below:

Sl. No.	Name of Insurance Company	Policy period	Premium paid (in Rs.)
1	M/s. HDFC ERGO General Insurance	11-02-2013 to	11,65,725.00
	Company Ltd., Bangalore	10-08-2013	(for six months)
2	M/s. ICICI Lombard General Insurance	16-08-2013 to	6,74,163.00
	Company, Ernakulam	15-02-2014	(for six months)
3	M/s. New Indian Assurance	16-02-2014 to	5,75,733.00
	Co. Ltd. Ernakulam	15-08-2014	(for six months)

During the year 2013-14, 15 claims were settled and an amount of Rs.6,32,500/- was disbursed as compensation to the claimants under Coir Board Coir Workers' Group Personal Accident Insurance Scheme.



CHAPTER-XVI

SCHEME OF FUND FOR REGENERATION OF TRADITIONAL INDUSTRIES (SFURTI)

The Ministry of Micro, Small and Medium Enterprises, Government of India had approved the Scheme of Fund for Regeneration of Traditional Industries (SFURTI) with a view to make the traditional industries more productive and competitive and for facilitating their sustainable development. In the Coir sector, 25 clusters were identified for implementation of the scheme in different Coir producing States/UTs with the concurrence of States/UTs concerned.

Continuance of SFURTI during XIIth Plan Period

The Ministry of MSME accorded sanction for continuance of SFURTI during the 12th plan period and given 'in principle' approval for implementation of SFURTI in 21 clusters. Accordingly, the Board conducted a detailed Diagnostic study of 16 Clusters through empanelled agencies. The Final Reports of the Diagnostic study in respect of these 16 Clusters were forwarded to the Ministry for getting final approval.

Clusters for which in principle approval has been sanctioned by the Government for implementation during the XIIth Plan period are as detailed below.

Sl.No.	State	Name of Cluster
1	Kerala	Kannur
2		Haripad
3		Thrissur
4	Tamilnadu	Ethamozhy, Kanyakumari
5		Pollachi, Coimbatore
6		Dindigul
7		Aranthangi, Pudukkottai Dist.
8		Krishnagiri
9		Dharmapuri
10		Tiruppur
11		Tirunelveli
12		Madurai
13	Andra Pradesh	Visakhapatanam
14		West Godavari
15		Vizianagaram
16		Chittoor
17	West Bengal	Shyampur, Howrah Dist.
18	Assam	Kaliabor, Nagon Dist.
19	Tripura	Telimura
20		Dharmanagar
21		Agartala



As per the decision of the Ministry for establishing 800 clusters in Coir, Khadi and Village Industries under SFURTI scheme, the Board initiated steps to establish more Coir Clusters. Accordingly, Board invited applications from NGOs/Co-operative Societies working in the Coir Sector. The Board, in response to the advertisement released, received 132 applications from various States for the implementation of SFURTI under the XIIth Plan Period.

These applications were forwarded to the Board's Regional Offices concerned for follow up action. Committees have also been constituted by the Board, under the Chairmanship of Commissioner/Director Industries of the State Governments concerned, for scrutiny and finalization of the applications.

From the State of Karnataka, Board received 45 Nos. of applications. Out of which, the Committee chaired by the Commissioner for Industrial Development and Director of Industries and Commerce, Govt. of Karnataka accorded concurrence for the implementation of 15 Clusters. These 15 applications recommended were placed before the Central Scheme Steering Committee held on 6.03.2014 at New Delhi and the Ministry accordingly given 'in principle' approval for the same. As instructed by the Ministry, the Board conducted Diagnostic study in these Clusters through the Technical Agency ie., M/s.EDII, Thrissur.

As regards the application for setting up of Clusters received from other States action was taken to place the details before the Scheme Steering Committee and to obtain the concurrence of the State Governments concerned.

Clusters belonging to the State of Karnataka which has got 'in principle' approval from the Ministry for implementation during the XIIth Plan period is detailed below:

Sl.No.	Name of the Cluster	Name of the Implementing Agency
1	SFURTI Kalpataru Coir Cluster Society	M/s. Kalpataru Coir Cluster Society Haralakatta (at post), Kanakatte (Hobali)Arasikere (T), Hassan (Dist.)-573117
2	Javagal Coir Cluster	Karnataka Coir co-operative society Dodakodihalli road, Javagal, Hassan Dist. PIN 573125
3	Kunigal Coir Cluster	Tumkur Coir Development Organisation ITI Ward No.15, Cheluvaiah road, Kote, Kunigal town-572 130, Tumkur Dist.
4	M/s. Tumkur Coir Cluster Pvt.Ltd (Company under incorporation)	Tumkur Coir Cluster Pvt.Ltd (Company under incorporation) 26, III Cross IV Block, Kumara Park West, Bangalore-560 020



5	Attur Coir Cluster-Fibre Extraction and Spinning	Sri Channakeshava Coir Development Organisation AT-ATTUR P.O., Cheemangala, Chintamani-TQ, Chikkabalapura Dist. PIN 562102
6	Hiriyur Coir Cluster	Hiriyur Tq. Coir Industries owner's and coir products manufacturer's Association C/o. Hotel Ranjith, 212, NH-4, Deviation Circle, Main Road, Hiriyur, Chitradurga, Karnataka
7	Tumkur Coir Cluster	Srushti Seva Samsthe Adalagere, Gubbi TalukTumkur District, Karnataka
8	Siddeshwara Coir Cluster	Siddeshwara Coir Cluster society Survey No.46/1, Siddapura,Kasaba Hobli, Konehalli Post,Tiptur Taluk,Tumkur Dist
9	Gudakanhalli Coir Spinning Clusters	Shiva Rural Development Organisation Gundakanhalli Coir Spinning Clusters, Mysore road, Gundakanhalli, Arsikere Taluk 573103, Hassan Dist., Karnataka
10	Thyagatur Coir Cluster	Thengina Narina Kushala Kaigarika Sahakara SanghaThyagatur, Nitturhobli, Gubbi Taluk, Tumkur Dist.
11	Nittur Coir Cluster	Thengina Narina Kushala Kaigarika Sahakara SanghaThyagatur, Nitturhobli, Gubbi Taluk, Tumkur Dist.
12	Gandasi Coir Pith Block Cluster	Karnataka State Coir Development Corporation Limited V.I.T.C. Building, Kasturba Road,Bangalore-560 001.
13	Mysore Coir Ply Modular Furniture Cluster	Karnataka State Coir Development Corporation Limited V.I.T.C. Building, Kasturba Road, Bangalore-560 001.
14	Kumta Coir Cluster	Karnataka State Coir Co-operative Federation Ltd., Bangalore, 953/A, 2nd Main, ivth Block, Rajajinagar, Bangalore-560 010
15	Coondapur Coir Cluster	Karnataka state Coir Co-operative Federation Ltd., Bangalore 953/A, 2nd Main, ivth Block, Rajajinagar, Bangalore-560 010



Achievements during 2013-2014

In Palakkad Coir Cluster, the Common Facility Centre was inaugurated on 26.08.2013. Production activities in other Clusters, which have already been inaugurated during XI Plan period were continued. Common Facility Centres of remaining Clusters were in various stages of completion. The German Federal President Mr.Joachim Gauck visited Gubbi Coir Cluster in Karnataka in the year 2014. Moreover, Ministry accorded in principle approval for 36 Coir clusters belonging to various parts of the country during XII Plan Period under SFURTI. The Final Reports of the Diagnostic study in respect of 16 Clusters belonging to the States of Kerala, Tamil Nadu and Andhra Pradesh were forwarded to the Ministry in the prescribed format for getting final approval.

The main goals achieved by implementation of SFURTI were as given below:

- Minimum 500 Nos. of employment generated in each cluster
- Network creation among cluster Stakeholders
- > Establishment of Market outlets in some clusters
- Establishment tie ups with Marketing Agencies
- Consortiums and Associations formed
- Special Purpose Vehicle were formed for the management of CFC
- Technology upgradations, increased productivity and quality
- The wages increased substantially by the introduction of the SFURTI Scheme in coir sector
- Implementation of SFURTI scheme in coir sector benefited the coir units to function with full capacity which led to increased production and enhanced revenue earnings.

CHAPTER-XVII PERSONS WITH DISABILITIES ACT, 1995-(PwD Act 1995)

Activities and policy decisions for implementation of the Act

The Board continued extending all admissible benefits to the employees in the PwD category like double Transport Allowance, Casual Leave etc. Further, the Board continued giving due care to provide the reservation admissible to the PwD category candidates in appointments. During the period under report, two posts in Group C category were earmarked in the quota for Direct Recruitment.

ANNEXURE – I LIST OF BOARD MEMBERS

Prof. G. Balachandran Chairman, Coir Board

Category (a)

Shri. K. Ravichandran No.126, Salai Nagar Cudalore- 607 003

Shri. Gadadhar Dash At/PO.Teisipur Via. Satasankha Dist. Puri, Orissa - 752 046

Shri. Venugopal Director Alleppey Company Ltd. Alappuzha - 688 007

Category - (b)

Shri. V.A. Joseph Veluthedath House Avalookunnu P.O Alappuzha, Kerala-688 006.

Shri. V.R. Prasad Managing Director Travancore Mats & Matting Company P.B.No.5, Cherthala-688 524, Kerala.

Shri. M. Kalyanasundaram C/o. M/s. Kanti Floor Furnishers P.B. No.54, Alleppey-688 001 Kerala.

Category - (c)

Shri. R.B. Shyam Sunder M/s. Venugopal Fibre Industries 109/3, Palamuthi Road Pattukottai-614 601 Dist. Thanjavur, Tamil Nadu.

Shri. John Chacko Chairman Federation of Indian Coir Exporters' Associations (FICEA) N.C. John & Sons Pvt. Ltd Vazhicherry P.O. Box. 17, Alleppey - 688 001.

Shri. Ch. S.V. Subba Rao D.No. 4-3-21, Chitturivari Street Old Town, Tanuku West Godavari Dist Andhra Pradesh - 534 211

Category - (d)

Shri. Anil Kumar Madhavan House No.12 Choice Village, Near Choice School Thripunithura - 682 301.

Dr. K. Rayar 3/139, Jayasuriya Mahal Vignesh Nagar, Jayapuram, Trichy Main Road (NH 45) Villupuram - 605 401, Tamil Nadu.

Shri. Jose Augustine G-40, Palika Place R.K. Ashram Marg New Delhi - 110 001.

Category - (e)

Shri. P. Rajeeve MP Rajya Sabha 105, 223, V.P. House, Rafi Marg New Delhi - 110 001.

Shri. P.C. Mohan MP Lok Sabha 160, South Avenue New Delhi - 110 011.

Shri. S.S. Ramasubbu MP Lok Sabha 194, North Avenue New Delhi - 110 001.

Category - (f)

Special Secretary, Coir Department Govt. of Kerala Government Secretariat Thiruvananthapuram- 695 001 Kerala. Industries Commissioner and Director of Industries and Commerce Govt. of Tamil Nadu Chennai - 600 005.

The Commissioner Industries Government of Assam Guwahati - 781 021.

Secretary MSME Department Government of Odisha, Bhubaneshwar- 751 007.

The Secretary/Industries Commissioner, Industries Department Government of Maharashtra Mumbai - 400 311.

Category - (g)

Nominee of Additional Secretary and Financial Adviser
Ministry of Micro, Small and Medium Enterprises, Government of India
New Delhi - 110 011.

Joint Secretary (in-charge of Coir Division) Ministry of Micro, Small and Medium Enterprises Government of India New Delhi-110 011.

Shri. A. Kulanthai Velan President Coir Manufacturers Co-operative Society 3/6, Union Office Road Singampuneri, Sivagangai Dist Tamil Nadu - 630 502.

Shri. G.N. Balamurugan 17/38, Mugilankudieruppu Agateeswaram, Post-629 701 Kanyakumari District Tamil Nadu.

Shri. T.K. Rajasekharakurup Perumpittathu House Neduvaram Code P.O Chengannur Alleppey Dist. Kerala-689 508. Shri. Holali Prakash KHB Colony, Harohalli Kolar, Karnataka- 563 101

Shri. T.M. Shahid Thekkil House Aranthodu, Sullia Taluk D.K. District, Karnataka- 574 314.

Shri. Ajoy Ghosh 9/3A, Rajendra Nath Roy Chowdhury Lane Kolkata-700 036.

Shri. B. Baiju Baiju Nivas Kanichukulangara P.O. Cherthala, Alleppey Dist. 688582 Kerala.

Shri. Achyuta Samanta Kalinga Institute of Social Sciences P.O. KIIT , Bhubaneshwar Orissa - 751 024.

Shri. Paramesh M 1/23, 1st C Behind Poojamma Temple Road Goranguntepalaya Bangalore - 560 022.

Shri.M.L.Murthy, Sai Nilaya, Fort Channapura Road, Chikmangalur, Karnataka-577 101.

Shri. Manjunath 1358, 4th Cross Kabir Road Mandi Mohalla Mysore - 570 021.

Shri. Subrat Priyabrat Mohanty Smile Coir Kalinga Lane, Mahatab Road Cuttack - 753 012, Orissa.

Shri Rameshwar Goel M/s. DD Amarnath & Co. Pvt. Ltd Amar Mansion 1874, Chandi Chowk Delhi - 110 006. Shri.C.Gangadhara, Cotton Pet, Kollar-563 101, Karnataka.

Shri.Abdul Khadar, 1st ward, Venkitagirikote, Chintamani, Chikkaballapur, Karnataka-563125

Shri. Subrata Hazarika Chairman Barnardi Gramya Unnayan Samity (BGUS) Jayanta Commercial Centre Panchavati, GNB Road Guwahati - 781 003, Assam.

Shri. N.P. Jayakumar 5D, Crown Street Krishnancoil, Nagarcoil - 629 001.

ANNEXURE – II

COMPOSITION OF THE COMMITTEES OF THE BOARD

1. Science & Technology Committee

- 1. Chairman
- 2. Vice Chairman
- 3. Shri.P.Rajeeve, M.P
- 4. Secretary(MSME), Govt. of Odisha
- 5. Shri. T.K. Rajasekhara Kurup/ Kerala
- 6. Shri. Holali Prakash/ Karnataka
- 7. Shri. Achyuta Samanta/ Orissa
- 8. Shri. C.Gangadhara/ Kollar, Karnataka
- 9. Shri. Abdul Khadar/Karnataka
- 10. Shri. K. Ravichandran / Tamil Nadu

2. Marketing & Publicity Committee

- 1. Chairman
- 2. Vice Chairman
- 3. Shri. S.S. Ramasubbu MP
- 4. Shri. N.P. Jayakumar / Tamil Nadu
- 5. Shri. Gadadhar Dash / Orissa
- 6. Shri. V.A. Joseph / Kerala
- 7. Shri. Paramesh .M./ Karnataka
- 8. Shri. Rameshwar Goel / Delhi
- 9 Shri. Jose Augustine / Delhi.
- 10. Shri.Anilkumar Madhavan/Kerala.

3. Industrial Development Committee

- 1. Chairman
- 2. Vice Chairman
- 3. Shri. B.N. Nanda
- 4. Shri. R.B. Syam Sunder / Tamil Nadu
- 5. Shri. T.M. Shahid / Karnataka
- 6. Commissioner of Industries / Assam
- 7. Secretary of Industries / Maharashtra

- 8. Shri. A. Kulanthai Velan / Tamil Nadu
- 9. Shri. Ajoy Ghosh / W. Bengal
- 10. Shri. S.P. Mohanty / Orissa
- 11. Shri. G.N. Balamurugan / Tamil Nadu
- 12. Shri. B. Baiju/ Kerala

4. Export Promotion Committee

- 1. Chairman
- 2. Vice Chairman
- 3. Shri. P.C. Mohan MP
- 4. Jt. Secretary, Ministry of MSME
- 5. Special Secretary (Coir), Govt. of Kerala
- 6. Shri. N. Venugopal / Kerala
- 7. Shri. V.R. Prasad / Kerala
- 8. Shri. M. Kalyanasundaram / Kerala
- 9. Shri. John Chacko / Kerala
- 10. Shri.Subrata Hazarika / Assam
- 11. Shri. Manjunath / Karnataka
- 12. Shri. Ch. Subba Rao / Andhra Pradesh
- 13. Industries Commissioner / Tamil Nadu
- 14. Shri.M.L.Murthy/ Karnataka.

EXECUTIVE COMMITTEE MEMBERS

- 1. Chairman
- 2. Vice Chairman
- 3. Jt.Secretary, Ministry of MSME
- 4. Special Secretary (Coir) Govt. of Kerala
- 5. Shri. R.B. Shyam Sundar
- 6. Shri. V.A. Joseph
- 7. Shri. Holali Prakash

ANNEXURE - III ESTABLISHMENTS OF THE COIR BOARD

1. Central Coir Research Institute Kalavoor P.O., Alappuzha, Kerala - 688 522 Telephone: 0477-2258094, 0477-2258480, 0477-2258415.

 Central Institute of Coir Technology Peenya Industrial Area, Bangalore - 560 058. Telephone/Fax: 080-28394875.

3. Office of the Coir Mark Scheme, Coir Board, Abeebel Complex Ist Floor, Near Kallupalam, CCSB Road Alleppey-688 011 Telephone: 0477-2254325

Hindustan Coir
 Kalavoor P.O, Alappuzha,
 Kerala - 688 522
 Telephone: 0477-2258339.

 National Coir Training & Design Centre, Kalavoor P.O., Alappuzha, Kerala - 688 522.
 Telephone: 0477-2258067.

 Coir Display & Information Centre, Coir Board, Rajiv Gandhi Handicrafts Bhavan, Ist Floor, Baba Khadag Singh Marg, Cannought Place, New Delhi -110 001. Telephone: 011 243747766

 Regional Extension Centre, Coir Board, Pillaiyarpatti – 613403 Via Vallam, Thanjavur Telephone: 04362-264655

8. Regional Office, Coir Board, No.3A,Peenya Industrial Area, Near TVS Cross, Peenya, Banglore- 560 058, Telephone: 080 28375024

- Regional Office, Coir Board, Swaraj Nagar, A.C.Gardens, oulesaram Road, Rajahmundry - 533 101, Andhra Pradesh. Telephone:0883-2432065
- Regional Office, Coir Board Jagamara (Udyogpuri), P.O. Khandagiri Bhubaneswar – 751 030, ORISSA Tele fax: +91674-2350078
- Regional Office, Coir Board,
 Door No.103, Vallallar Street
 No.5, Alagappa Layout,
 Venkateswara Colony, Pollachi-642 001
 Telephone: 04259-227665,222450
- Regional Office(Coir Board),
 Dileep Bhavan, House No. XII-234
 Near Municipal Town Hall
 Attingal P.O, Trivandrum-695 101
 Ph: 0470-2628624
- Coir Board Sub Regional Office,
 Assam Small Industries Development Corpn.Ltd.,
 Bamuni Maidan,
 Guwahati 781 022,
 Telephone:0361-2556828
- 14. Sub Regional Office, Coir Board, South View Building, South Bazar, Kannur - 670 002. Telephone:0497-2726360
- Coir Board Sub Regional Office, New Secretariat Building, C-Block Ground Floor, 1, Kiran Sankar Roy Road, Kolkata – 700 001
- Coir Board Sub Regional Office, 2-1/65 Sathyam Sivam Sundaram, Karaikudi Road, Singampunari P.O, Tirupathur Taluk, Sivagangai Dist., Pin-630502, Ph:-04577-241354
- 17. Coir Board Facilitation Centre, Masthi Colony, Shankar Vidyalayam Road, Near RTO Office, Kolar, Karnataka Ph: +918152224433

Show Rooms & Sales Depots

- House no.153, Shif Nagar, College Road, College P.O., Ward No.19 Agarthala – 799 004, Tripura Telephone No.0381-2518017
- 2. "Pran Vijay", Near Times of India, Opp.Bata Showroom, Ashram Road, Navarangapuram, Ahmedabad - 380 009. Telephone: 079-26580226
- 3. 35, Sheo Charan Lal Road, Allahabad- 211 001, Uttar Pradesh. Telephone: 0532-2401608
- 4. 1-A, Mahatma Gandhi Road, Bangalore - 560 001, Karnataka. Telephone: 080-25587216.
- 5. No.A/15,Ruchika Market Baramunda Unit-19 Bhubaneswar - 751 003. Telephone: 0674-2355344
- SCO-84, Sector-38-C, Chandigarh - 160 036 Telephone: 0172-2699736.
- 530 Mount Road, Opp.Vanavil Co-optex, Teynampet, Annasalai, Chennai - 600 018.
 Telephone: 044-24349123.
- No.61 Gandhi Road,
 Near Jain Dharmasala,
 P O Mazra, Dehradun 248 001.
 Uttaranchal.
 Telephone: 0135-2720923
- 9. Coir House, M G Road, Ernakulam, Kochi-682 016. Telephone: 0484-2354277.
- Indira Bye-pass, Near Amdo Golai,
 P O Tadong-Gangtok,
 Sikkim 737 102.
 Telephone: 03592-280690.
- 11. Tarna Road 210/11 Mandi Town, Mandi Dist, Himachal Pradesh – 175 001 Telephone: 0190 5224055

- 12. 4th Line, 6-4-86, 1st Cross, Arundelpet, Guntur 522 002, Andhra Pradesh. Telephone: 0863-2234586.
- 13. 2G, Dihang Arcade, Bhangaghar, Opp.Pallavi Motors, G.S.Road, Guwahati - 781 005, Assam Telephone: 0361-2464142
- 14. 5-8-328/1, Chapel Road, Hyderabad - 500 001. Telephone: 040-23202276.
- 15. Plot No.610, Scheme No.44, Khatwala Tank Vikash Rekha Complex Indore - 452 004, Madhya Pradesh. Ph: 731-2462106
- Raveendra Bhavan, Opp.AIR, M I Road, Jaipur - 302001, Rajasthan. Telephone: 0141-2365427.
- 17. Opp.Kalgidhar Gurudwara, Rehari Chungi, Jammu Tawi-180 001, Jammu & Kashmir. Telephone: 0191-2583827.
- 18. No.111-A/403, 80 Feet Road, Ashok Nagar, Kanpur - 208 012, U.P. Telephone: 0512-2540173
- 19. Giriahat, 19-Suran Tagore Road, Ballygunge Post, Gariahat, Kolkata-700019. West Bengal Telephone: 033-24605287.
- Pandit Bhavan, 4-A, Balmiki Marg, Behind Novelty Cinema, Lalbagh, Lucknow - 226 001. Telephone: 0522-2282448.
- 21. 182, West Masi Street, Near T M Court, Madurai - 625 001. Tamilnadu. Telephone: 0452-2340505.
- 22. Unit No.G-180 Fantassia Business Park, Vashi Navi Mumbai - 400 703 Telephone: 022-27814666.
- 23. Rajiv Gandhi Handicrafts Bhavan Ist Floor, Baba Khadag Singh Marg Cannought Place, New Delhi-110 001 Telephone: 011-23341388

- 24. GF-3/90, Manasarovar Building, Nehru Place, New Delhi - 110 019. Tele Phone: 011-26431544.
- 25. Biscomaun Bhavan, West Lawn, Patna - 800 001. Telephone: 0612-2225550
- 26. T.C.25/360-2, Ramakrishna Building, Opp. Malayala Manorama, Manorama Road, East Thampanur, Thiruvananthapuram 695 001. Telephone: 0471-2325315.
- 27. West Pallithanam Building, 28/876/14 Karunakaran Nambiar Road, Thrissur - 686 020. Telephone: 0487-2331463.
- 28. 13-26-2, Apuroopa Arcade, Opp. Jagadamba Theatre, Maharanipetta, Visakhapatnam - 530 002. Telephone: 0891-2525186.
- 29. Near Stadium Stand, NS Tower, No./280-1&2, Palakkad-678513 Phone:-0491 2544377
- 30. Dileep Bhavan House No.XII-234 Near Municipal Town Hall, Attingal P O Thiruvananthapuram - 695 101 Ph: 0470-2628624



ANNEXURE-IV

COUNTRY WISE EXPORT OF COIR AND COIR PRODUCTS FOR THE PERIOD OF April 2013- March 2014

			ril-2013- March-2014	-	-March-2013
SI.No.	Country Name	Quantity	Value	Quantity	Value
COIR	FIBRE				
1	AUSTRALIA	11700	290628	7000	222794
2	BAHARAIN	48000	652002	0	0
3	BULGARIA	20000	557175	0	0
4	BELGIUM	43416	1124247	105000	2241900
5	COLOMBIA	20000	592000	0	0
6	GREECE	410690	7466706	215880	3866703
7	GERMANY	2890	47709	26832	392309
8	ITALY	17430	80612	0	0
9	JAPAN	2400	500004	0	0
10	KENYA	44450	466984	41000	673583
11	LATIVIA	80496	1355818	67080	907723
12	MOROCCO	161510	2640466	0	0
13	NEW ZEALAND	7900	188328	0	0
14	NETHERLANDS	352416	8796508	607340	13998241
15	POLAND	166300	3362916	287260	5781733
16	REPUBLIC OF CHINA	171369110	3236974946	137751408	2014545168
17	RUSSIA	41382	1048023	0	0
18	SOUTH KOREA	34710	245000	83080	828233
19	SPAIN	13416	223913	0	0
20	SWEDEN	4698	263002	0	0
21	USA	663810	14453241	838127	17105856
22	UKRAINE	20000	355000	0	0
23	YUGOSLAVIA	365000	6126353	0	0
24	FRANCE	0	0	11760	573766
25	HONGKONG	0	0	150000	1059950



SI.No.	Country Name	April-2013- March-2014 ountry Name Quantity Value		April-2012 Quantity	2-March-2013 Value
26	ISRAEL	0	0	222000	3090740
27	MALAYSIA	0	0	83383	1361950
28	SAUDI ARABIA	0	0	78500	1758248
29	UK	0	0	117275	2357219
140692		for the Item 2070766116		173901724	3287811581
COIR	YARN				
1	ALGERIA	32205	2359232	19773	1369645
2	BRAZIL	11400	1044820	0	0
3	BAHARAIN	400	22032	0	0
4	BELGIUM	349771	24664390	361700	21700800
5	FRANCE	23547	2000994	86370	4775184
6	GERMANY	167467	15309985	243019	18916453
7	ITALY	738792	42896890	658445	34214539
8	KUWAIT	297270	17992560	359820	16261872
9	MOROCCO	90750	6589208	39000	2476060
10	NETHERLANDS	1391675	106384473	1231522	82382084
11	OMAN	127286	6781246	208130	10622239
12	PAKISTAN	10250	593685	0	0
13	POLAND	5380	386050	0	0
14	PORTUGAL	12750	1640615	12900	974389
15	REPUBLIC OF CHINA	20150	672000	39185	2206528
16	RUSSIA	20740	594615	59260	1264213
17	SOUTH KOREA	16055	754000	0	0
18	SAUDI ARABIA	149730	6285349	231640	8402129
19	SOUTH YEMEN	24389	964212	0	0
20	SPAIN	121401	8454268	73000	3708475
21	USA	537717	32531662	484323	24713980



SI.No. C	ountry Name	Apr Quantity	il-2013- March-2014 Value	April-2012 Quantity	-March-2013 Value
22	UAE	68380	3964685	75787	3118384
23	UK	16370	1398522	6206	677861
24 '	YEMEN	13000	541032	0	0
25 .	JAPAN	0	0	3237	266874
26 .	SWITZERLAND	0	0	8996	670394
2387221		for the Item	4246875	284826525	4202313
HAND	LOOM MAT				
1 ,	ARGENTINA	275418	24389754	303210	22866732
2	AUSTRALIA	1034626	104996489	1216265	110963873
3	AUSTRIA	13306	1292123	28933	2586623
4 I	BRAZIL	581722	50116020	560506	46095952
5 I	BAHARAIN	2099	135745	2972	253382
6 I	BULGARIA	26593	1991822	37516	2758440
7 I	BELGIUM	288309	32003704	391915	32822353
8 1	BOSNIA & HERZEGO	VINA 4320	389000	9277	660425
9 (CAMEROON	5100	633964	15772	971205
LO (CANADA	687154	80507554	661207	65960934
11 (CHILE	259260	23613288	243141	22730828
12 (CZECH REPUBLIC	62772	5347894	37583	2754816
13 (CYPRUS	4846	653330	13443	927065
14 (Costa rica	68768	5140968	28875	2096724
15 (COLOMBIA	22682	1714331	28185	3465138
16 (CROATIA	59252	5035756	39762	3156726
17 I	DENMARK	54848	5357270	142997	12833102
18 I	DJIBOUTI	1920	151936	0	0
19 I	EGYPT	138775	12358361	305080	27629714
20 I	ECUADOR	2703	301659	15375	1538295

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SI.No	o. Country Name	April-2013- March-2014 Quantity Value		April-2012- Quantity	March-2013 Value
21	ESTONIA	1645	92351	19424	1062900
22	FRANCE	518960	59496297	589972	63747892
23	FINLAND	29606	3215531	37544	3230815
24	GREECE	291259	25053558	206420	14371988
25	GERMANY	662426	69905797	1138566	101256808
26	GEORGIA	17005	1705125	8810	941028
27	HONGKONG	130	8053	334	22638
28	HUNGARY	44440	4067860	79213	6442847
29	IVORY COAST	19270	2006850	4518	440434
30	IRAN	58311	5429392	63528	5280638
31	ISRAEL	119101	11151809	97267	7602157
32	ITALY	569901	52842791	906451	73650069
33	IRISH REPUBLIC	49536	8238043	47234	4339931
34	INDONESIA	24205	2788176	20110	1898902
35	JAPAN	277855	29269314	370583	35379188
36	JORDAN	25356	2490989	27763	1456432
37	KUWAIT	43666	5680107	67012	6155131
38	KAZAKISTAN	9319	913592	6281	595351
39	LEBANON	178976	15850715	117686	10318163
40	LYBIA	243938	24741588	637157	59928682
41	LATIVIA	35953	3483625	53910	3757197
42	LITHUANIA	43614	3330659	80057	5462107
43	MAURITIUS	14611	1475230	8032	740461
44	MEXICO	446746	39532644	199286	14847841
45	MALAYSIA	9866	1001410	11775	1072932
46	MOROCCO	15865	1724219	45234	4150938
47	MALTA	1170	81350	1800	140632
48	NIGERIA	88153	7826403	39860	3161713



SI.Ne	April-2013- March-2014 . Country Name Quantity Value		April-2012 Quantity	P-March-2013 Value	
49	NEW ZEALAND	115952	9991020	117984	9901003
50	NETHERLANDS	1007550	103598552	780994	75145394
51	NORWAY	128149	13713798	178026	16778406
52	OMAN	9277	728929	0	0
53	PERU	16610	732340	10004	916429
54	POLAND	791408	62860547	545233	39012854
55	PORTUGAL	34228	3029146	18843	1617307
56	PHILIPPINES	61978	4950807	26237	2088117
57	PANAMA	23894	1947070	86604	6453737
58	PUERTO RICO	34282	3379653	18700	1328850
59	QATAR	4026	628435	4074	565618
60	ROMANIA	50574	4333493	43288	3733761
61	REPUBLIC OF CHINA	36594	2835705	78019	5501492
62	RUSSIA	254160	21033437	374496	30054242
63	SINGAPORE	57946	6762633	26075	3055933
64	SOUTH KOREA	26046	2505766	13268	1527530
65	SAUDI ARABIA	557623	48835141	493497	38431045
66	SPAIN	323844	30006297	414430	33711031
67	SWEDEN	97021	8392251	262948	20907212
68	SWITZERLAND	20350	1724470	3988	336750
69	SOUTH AFRICA	285338	24683363	263909	21608374
70	SLOVENIA	13248	1003337	10008	751091
71	TANZANIA	4080	394954	11253	1074774
72	TAIWAN	6495	276063	18396	1565011
73	THAILAND	14061	1413722	8434	669689
74	TURKEY	245517	27404951	172122	16627745
75	USA	8218568	972764132	8400071	905070354
76	URUGUAY	88335	9012714	48693	4006134



SI.No. Country Name		April-2013- March-2014 Quantity Value		April-2012 Quantity	-March-2013 Value
77	UAE	330895	32324282	512896	43891991
78	UK	2059759	200702418	1919243	172396001
79	UKRAINE	117408	10494396	115256	10263993
80	VENEZULA	9562	1428340	16184	2415221
81	YUGOSLAVIA	128770	8954680	10112	474414
82	ALBANIA	0	0	12752	984445
83 3056	DOMINICAN REPUBLIC 275184		0		0
84	EL SALVADOR	0	0	14322	416332
85	GHANA	0	0	25215	1770717
86	GUATEMALA	0	0	6739	639091
87	GABON	0	0	11400	1506115
88	ICELAND	0	0	7537	554553
89	KENYA	0	0	10932	842267
90	MALDIVE ISLANDS	0	0	735	142092
91	MADAGASCAR	0	0	22784	1883887
92	PARAGUAY	0	0	14043	1354095
93	SIERRA LEONE	0	0	4248	626205
94	SURINAM	0	0	2860	170016
95	SLOVAK REPUBLIC	0	0	400	24552
96	SENEGAL	0	0	9067	875754
97 0	TRINIDAD 21369	1504636			0
98 0	YEMEN 0	3030	198626		
99	ZIMBABWE	0	0	6570	556830
100	ZAMBIA	0	0	2740	274950
	Total for the Item	22608904	2362381288	24150925	2281009992



SI.No	. Country Name	Apr Quantity	il-2013- March-2014 Value	April-2012-I Quantity	March-2013 Value
POW	ERLOOM MAT				
1	BELGIUM	473	67664	0	0
2	FRANCE	12928	1934523	0	0
3	NEW ZEALAND	464	43882	0	0
4	POLAND	1500	134691	0	0
5	SWEDEN	3573	329498	0	0
6	USA	144268	18761619	990	171398
7	UK	71006	6564065	0	0
8	LEBANON	0	0	945	143687
		for the Item	234212	27835942	1935
	ED MAT				
	FED MAT				
TUF 1	ARGENTINA	38220	3962259	63390	5510740
TUF 1 2	ARGENTINA AUSTRALIA	865584	81633111	813609	74973312
TUF 1	ARGENTINA AUSTRALIA ALGERIA		81633111 2162636	813609 32504	74973312 2912449
TUF1 1 2 3 4	ARGENTINA AUSTRALIA ALGERIA AUSTRIA	865584 21108 22685	81633111 2162636 2158164	813609 32504 129910	74973312 2912449 15513861
TUF1 1 2 3 4 5	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL	865584 21108 22685 1181414	81633111 2162636 2158164 102414336	813609 32504 129910 987385	74973312 2912449 15513861 86063712
TUF1 1 2 3 4	ARGENTINA AUSTRALIA ALGERIA AUSTRIA	865584 21108 22685	81633111 2162636 2158164	813609 32504 129910	74973312 2912449 15513861
TUF1 1 2 3 4 5	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL	865584 21108 22685 1181414	81633111 2162636 2158164 102414336	813609 32504 129910 987385	74973312 2912449 15513861 86063712
1 2 3 4 5	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL BAHARAIN	865584 21108 22685 1181414 6240	81633111 2162636 2158164 102414336 590026	813609 32504 129910 987385 2858	74973312 2912449 15513861 86063712 330251
TUF1 1 2 3 4 5 6 7	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL BAHARAIN BULGARIA	865584 21108 22685 1181414 6240 634 843088	81633111 2162636 2158164 102414336 590026 58935	813609 32504 129910 987385 2858 3136	74973312 2912449 15513861 86063712 330251 276917
TUF1 1 2 3 4 5 6 7 8 9	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL BAHARAIN BULGARIA BELGIUM	865584 21108 22685 1181414 6240 634 843088	81633111 2162636 2158164 102414336 590026 58935 83365603	813609 32504 129910 987385 2858 3136 529417	74973312 2912449 15513861 86063712 330251 276917 51695712
TUF1 1 2 3 4 5 6 7 8 9 10	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL BAHARAIN BULGARIA BELGIUM BOSNIA & HERZEGO	865584 21108 22685 1181414 6240 634 843088 VINA 10139	81633111 2162636 2158164 102414336 590026 58935 83365603 923241	813609 32504 129910 987385 2858 3136 529417	74973312 2912449 15513861 86063712 330251 276917 51695712
TUF1 1 2 3 4 5 6 7 8 9 10 11	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL BAHARAIN BULGARIA BELGIUM BOSNIA & HERZEGOV CAMEROON	865584 21108 22685 1181414 6240 634 843088 VINA 10139 21475	81633111 2162636 2158164 102414336 590026 58935 83365603 923241 1864104	813609 32504 129910 987385 2858 3136 529417 0 33629	74973312 2912449 15513861 86063712 330251 276917 51695712 0 2359273
TUF1 1 2 3 4 5 6 7 8	ARGENTINA AUSTRALIA ALGERIA AUSTRIA BRAZIL BAHARAIN BULGARIA BELGIUM BOSNIA & HERZEGOV CAMEROON CANADA	865584 21108 22685 1181414 6240 634 843088 VINA 10139 21475 1128669	81633111 2162636 2158164 102414336 590026 58935 83365603 923241 1864104 108531341	813609 32504 129910 987385 2858 3136 529417 0 33629 597413	74973312 2912449 15513861 86063712 330251 276917 51695712 0 2359273 54593098



SI.No. Country Name		April-2013- March-2014 Country Name Quantity Value		April-2012 Quantity	-March-2013 Value
15	COSTA RICA	19061	1627552	42336	3789533
16	COLOMBIA	27169	2862666	71844	8066574
17	CROATIA	76428	7545120	31442	3147593
18	DENMARK	337686	32814428	265823	24622404
19	EGYPT	174411	14752041	122675	10053182
20	ECUADOR	53359	5298066	13541	1084706
21	ESTONIA	8918	777924	12830	1160220
22	FRANCE	1784245	176935466	1468000	133463924
23	FINLAND	74844	8682604	32636	3444708
24	GREECE	229388	20309192	104615	8496616
25	GERMANY	4696687	486504366	4267750	410921213
26	GUATEMALA	18150	1730498	16166	1469857
27	HONGKONG	11222	1053738	6296	742565
28	HUNGARY	12180	1289831	13735	1237390
29	IVORY COAST	17380	1160028	13197	1265082
30	IRAN	7464	994672	0	0
31	ISRAEL	133434	12913314	166916	14094162
32	ΠΑLΥ	3201206	296568588	2648323	222559395
33	IRISH REPUBLIC	83714	7138312	120045	10113972
34	INDONESIA	56671	6306543	19747	1751803
35	JAPAN	418656	47462295	507871	53136853
36	JORDAN	20598	1752714	15835	1400419
37	KENYA	7892	783538	7440	650591
38	KUWAIT	13835	1051574	12705	833980
39	LEBANON	150139	12679162	149746	12731363
40	LYBIA	62643	5740830	91298	7354172
41	LATIVIA	183109	18276616	0	0
42	LITHUANIA	22739	2386526	1136	102080



SI.No. Country Name		April-2013- March-2014 o. Country Name Quantity Value		April-2012 Quantity	-March-2013 Value
43	MAURITIUS	4572	430393	10480	929873
44	MEXICO	408445	41264468	328897	29215818
45	MOROCCO	65146	5466424	74654	2701263
46	NIGERIA	109688	12173555	93036	9288010
47	NEW ZEALAND	126823	12968999	122553	11050960
48	NETHERLANDS	1760665	162159641	1182356	101082058
49	NORWAY	154384	16948250	108717	10420350
50	OMAN	378	35434	0	0
51	PERU	29706	2732218	50290	4423245
52	POLAND	427375	35754004	410296	36801836
53	PORTUGAL	365598	34112458	232142	19470861
54	PHILIPPINES	37466	3875310	23443	1955299
55	PANAMA	155421	14426024	38298	3699797
56	PUERTO RICO	4740	444998	0	0
57	ROMANIA	17573	1885140	15382	1308555
58	REPUBLIC OF CHINA	594667	50678178	305965	27386768
59	RUSSIA	314885	29118134	203143	19841599
60	SINGAPORE	41654	3962925	19624	1717945
61	SOUTH KOREA	28180	2423465	0	0
62	SAUDI ARABIA	73674	7539980	80437	7030194
63	SPAIN	1337814	116401287	1344593	110154623
64	SWEDEN	472824	46969675	548991	49317740
65	SWITZERLAND	19402	1675207	13427	1276692
66	SOUTH AFRICA	345124	33890672	335787	29089143
67	SENEGAL	18180	2006850	17404	1613147
68	TAIWAN	34987	3106556	21356	1814394
69	THAILAND	32467	3375474	12636	1073634
70	TUNISIA	14523	1303432	14179	1136745



SI.No	. Country Name	April-2013- March-2014 Quantity Value		April-2012 Quantity	2-March-2013 Value
71	TURKEY	231420	19044372	373480	30333356
72	USA	13898714	1361690997	11332070	1047148959
73	URUGUAY	82915	7273927	28835	2442347
74	UAE	195266	18267289	162486	14079412
75	UK	5836792	516254505	5943069	506296300
76	UKRAINE	27865	2511024	26873	2513535
77	VENEZULA	33165	3302776	23456	2161245
78	YUGOSLAVIA	165652	13105614	19118	1731252
79	ZIMBABWE	7295	679217	4478	431811
30	EL SALVADOR	0	0	7841	657406
31	FIJI ISLANDS	0	0	9450	862575
32	GHANA	0	0	14604	1322744
33	ICELAND	0	0	3992	350244
34	KAZAKISTAN	0	0	1330	118470
35	MOZAMBIQUE	0	0	9204	817763
36	NEW CALEDONIA	0	0	3400	334314
37	PARAGUAY	0	0	9288	871537
38	SLOVENIA	0	0	16438	1388421
39	TANZANIA	0	0	10332	956343
	Total for the Item	43751794	4177638899	37288511	3357290663
HAN	DLOOM MATTING	i			
1	AUSTRALIA	39132	4140878	34488	3719837
2	BRAZIL	45236	4821749	0	0
3	BAHARAIN	350	97057	0	0
4	BELGIUM	169671	13907267	25947	3501902
5	CANADA	76144	6388570	75098	7000397
6	CROATIA	3730	299428	0	0
	82				



SI.No	o. Country Name	Apri Quantity	l-2013- March-2014 Value	April-2012- Quantity	March-2013 Value
7	DOMINICAN REPUBLIC	3254	338190	0	0
8	ECUADOR	7989	633053	0	0
9	FRANCE	24788	2945129	52191	4371249
10	GREECE	43485	3673056	0	0
11	GERMANY	342031	45147813	157944	29330383
12	ISRAEL	2884	276274	0	0
13	ITALY	286203	24976357	14200	1492047
14	JAPAN	28142	5245369	52623	8921766
15	LATIVIA	43628	2804588	0	0
16	MEXICO	28095	2919564	0	0
17	MOROCCO	15481	1489118	0	0
18	NETHERLANDS	162648	19603395	54966	8806055
19	NORWAY	6000	466125	0	0
20	POLAND	85482	6757209	0	0
21	PORTUGAL	53060	4902569	37761	2885348
22	REPUBLIC OF CHINA	107443	7817167	0	0
23	RUSSIA	34880	3254210	0	0
24	SINGAPORE	3500	254133	1870	102518
25	SRI LANKA	6560	431960	277	22060
26	SPAIN	83506	6314338	0	0
27	SWEDEN	105854	8726423	4310	419182
28	SWITZERLAND	5600	546399	24260	1962774
29	SOUTH AFRICA	66335	8075152	29848	4021432
30	THAILAND	98	13009	280	42525
31	TURKEY	11250	1519134	0	0
32	USA	1141353	96326455	556827	56567623
33	URUGUAY	2748	238591	0	0
34	UAE	21290	1429005	4652	600286



Sl.No. Country Name		April-2013- March-2014 Quantity Value		April-2012-March-2013 Quantity Value	
35	UK	364399	48355012	249108	32747511
36	YUGOSLAVIA	3375	256591	4081	380538
37	ARGENTINA	0	0	4380	647434
38	DENMARK	0	0	4000	319544
39	HONGKONG	0	0	1681	435615
40	NEW ZEALAND	0	0	2160	283356
41	QATAR	0	0	21980	1363058
12	SOUTH KOREA	0	0	3380	331931
	Total for the Item	3425624	335390337	1418312	170276371
COIR	GEO TEXTILES				
1	AUSTRALIA	1071315	66024269	510623	32960650
2	AUSTRIA	26835	2271751	35000	2825574
3	BELGIUM	41696	3967179	43047	3662230
4	CANADA	57260	2845521	0	0
5	FRANCE	603830	48881534	502249	34093505
6	GREECE	10000	832320	0	0
7	GERMANY	292964	30175122	224716	18681172
8	HONGKONG	1525	182792	9990	767056
9	ISRAEL	13577	1437303	45485	4334608
LO	ITALY	76555	6928601	79561	6510053
L1	JAPAN	506837	52176022	418571	38962787
L2	LATIVIA	16803	1278300	15336	1087874
.3	MADAGASCAR	18000	1654965	44000	3674188
.4	NETHERLANDS	42905	4664125	34180	3305925
.5	POLAND	67500	5207322	20950	1531289
L6	PORTUGAL	110456	7303389	0	0
.7	RUSSIA	73600	6646872	6300	631161



SI.No	o. Country Name	Apr Quantity	il-2013- March-2014 Value	April-2012 Quantity	-March-2013 Value
18	SPAIN	16900	523744	0	0
19	SWEDEN	65816	4831189	54254	3473007
20	SWITZERLAND	20002	2114274	28824	2419121
21	TAIWAN	3630	322400	0	0
22	USA	1297590	97318070	1450698	98344245
23	UK	32515	2765378	31095	1780658
24	UKRAINE	165	25351	0	0
25	CAMEROON	0	0	13061	970044
26	FIJI ISLANDS	0	0	1560	204595
27	FINLAND	0	0	176	39487
28	QATAR	0	0	10800	1552980
29	SINGAPORE	0	0	4200	284499
30	SOUTH AFRICA	0	0	8219	278927
31	UAE	0	0	4400	498478
	Total for the Item	4468276	350377793	3597295	262874113
COII	R RUGS & CARPET				
1	AUSTRALIA	21684	804573	799	70612
2	ITALY	901	75122	600	74364
3	NEW ZEALAND	1436	390230	0	0
4	RUSSIA	475	109917	0	0
5	SOUTH KOREA	4625	608437	0	0
6	USA	27052	3045315	33044	4459703
7	UK	37256	5565063	22073	2824683
8	CANADA	0	0	2575	255477
_	FRANCE	0	0	6750	1070172
9					
9 10	JAPAN	0	0	2926	765836



SI.No	o. Country Name	Apr Quantity	il-2013- March-2014 Value	April-2012- Quantity	March-2013 Value
12	NETHERLANDS	0	0	2730	633864
13	NORWAY	0	0	2200	284003
14	PORTUGAL	0	0	3776	518521
15	ROMANIA	0	0	6878	668946
	Total for the Item	93429	10598657	94827	13337400
COI	R ROPE				
1	FRANCE	402697	33658790	348228	24769067
2	MALDIVE ISLANDS	34468	2331522	19375	1745327
3	USA	890	73641	0	0
4	UAE	59784	2952402	11680	513697
5	GERMANY	0	0	3501	454841
6	REPUBLIC OF CHINA	0	0	36840	757846
	Total for the Item	497839	39016355	419624	28240778
CUI	RLED COIR				
1	BULGARIA	163700	4688726	0	0
2	GERMANY	29498	1212925	60360	1614516
3	POLAND	592969	16718852	447910	11704300
4	REPUBLIC OF CHINA	5453125	139993510	2942195	59219136
5	RUSSIA	5003270	131640066	5379451	137193229
6	USA	20100	539118	0	0
7	HONGKONG	0	0	20970	586278
8	NETHERLANDS	0	0	13500	523409
9	VIETNAM	0	0	18750	405352
	Total for the Item	11262662	294793197	8883136	211246220



SI.No	o. Country Name	Apr Quantity	il-2013- March-2014 Value	April-2012-l Quantity	March-2013 Value
RUB	BERISED COIR				
1	CANADA	5780	1887304	9142	2076049
2	CZECH REPUBLIC	4385	660007	0	0
3	ESTONIA	483722	77900644	0	0
4	FRANCE	375	35204	0	0
5	GREECE	81092	13733024	0	0
6	GERMANY	60324	7927587	66117	8872429
7	HUNGARY	22447	3431354	36308	4800721
8	ITALY	1713	256956	1713	213836
9	LITHUANIA	27185	3604805	16603	2030432
10	MALAYSIA	55983	10758804	69917	12022993
11	NETHERLANDS	37	10848	0	0
12	RUSSIA	37773	5377245	0	0
13	SOUTH KOREA	45937	6837935	11360	2305232
14	SWEDEN	26102	2169471	0	0
15	USA	52522	9232569	31833	5162902
16	UK	42947	9310101	33056	4946918
17	UKRAINE	5698	1087660	16125	3041927
18	YUGOSLAVIA	11402	1854684	0	0
19	BELGIUM	0	0	6100	670323
20	ISRAEL	0	0	4809	872497
21	NEW ZEALAND	0	0	510	97704
22	SLOVENIA	0	0	5724	692677
23	THAILAND	0	0	2142	251208
24	UAE	0	0	10009	1443556
	Total for the Item	965424	156076202	321468	49501404



SI.No	o. Country Name	Apı Quantity	il-2013- March-2014 Value	April-2012 Quantity	2-March-2013 Value
COI	R PITH				
1	ARGENTINA	263760	2964594	0	0
2	AUSTRALIA	9829661	179193054	7170338	114108301
3	ALGERIA	41860	473226	36000	540501
4	ALBANIA	9600	162758	0	0
5	BAHARAIN	49513	530342	3000	54241
6	BULGARIA	10589	117000	0	0
7	BELGIUM	1603280	22441986	502330	8123826
8	BRUNEI	26000	297739	52000	528137
9	BAHAMAS	82600	1467112	0	0
10	CANADA	3938599	77145158	3237662	66316243
11	CHILE	25570	291883	22850	210734
12	CZECH REPUBLIC	99538	1479876	20160	420641
13	CYPRUS	330425	6599304	159050	2810119
14	COSTA RICA	860350	13148736	649835	6945421
15	COLOMBIA	24000	375519	135104	1419329
16	DOMINICAN REPUBLIC	578091	6779346	112300	1155622
17	DENMARK	202597	5376146	239623	5792983
18	DJIBOUTI	332500	3584220	267170	2782527
19	EGYPT	2550954	32057520	2702645	29308739
20	ECUADOR	387220	5842104	796350	8864010
21	EL SALVADOR	22300	263271	240649	3557136
22	ESTONIA	136600	1421640	81000	751061
23	FRANCE	1738777	27393558	1662499	24155737
24	FINLAND	74940	1291466	95644	1302483
25	GHANA	52000	1280240	26000	560560
26	GREECE	1203780	11841554	165700	1514358
27	GERMANY	1428331	24075924	1258938	15763888
28	GEORGIA	139945	4591305	0	0



SI.No. Country Name		April-2013- March-2014 Quantity Value		April-2012- Quantity	March-2013 Value
.9	GUATEMALA	723168	9437653	154998	2870694
0	HONGKONG	17260	421656	298000	2063762
1	HUNGARY	1292356	30490762	981440	19173274
2	IRAN	1875224	22581849	805570	8620788
3	ISRAEL	4766916	50422943	1892308	19371532
4	ITALY	15241432	157634703	7518807	84218957
5	IRISH REPUBLIC	6404820	66110013	4798524	42955546
6	INDONESIA	29100	673175	0	0
7	JAPAN	1606185	20800576	1818177	21545478
8	JORDAN	507250	9195015	356850	5319622
9	KENYA	2592244	33601853	1396160	13966378
-0	KUWAIT	30020	393251	25475	368077
1	KAZAKISTAN	15705	538331	0	0
2	LEBANON	179840	2023413	21200	723392
3	LATIVIA	115180	3076123	93620	2822085
4	MAURITIUS	198909	4434110	55800	1145494
5	MOZAMBIQUE	24000	554442	22000	443439
6	MEXICO	1218186	26838967	833754	13781798
7	MALAYSIA	2437535	25369000	1284100	13388177
8	MALDIVE ISLANDS	282400	417380	377225	360831
.9	MOROCCO	1069610	11349645	1270000	10966261
0	NIGERIA	118800	1244937	0	0
1	NEW ZEALAND	601353	10344710	442451	8489445
2	NETHERLANDS	49066766	681126671	44087849	559430041
3	NORWAY	319380	7745444	294200	4308744
4	OMAN	59930	671871	324328	3674233
5	PERU	52540	804744	44150	756312
6	POLAND	280883	5931252	130300	1727736
7	PORTUGAL	334580	6195916	243000	3319766



SI.No.	Country Name	Apr Quantity	il-2013- March-2014 Value	April-2012 Quantity	?-March-2013 Value
58	PUERTO RICO	60815	884120	302920	4338571
59	QATAR	4921585	43872373	1353310	12049374
60	ROMANIA	200700	7371253	0	0
61	REPUBLIC OF CHINA	14529529	166094794	4366607	52698272
62	RUSSIA	326381	6433139	184863	3461043
63	SINGAPORE	205530	2863457	50000	504134
64	SOUTH KOREA	66887419	688679402	50909742	497725565
65	SPAIN	19301231	245983982	14337325	174225819
66	SOUTH AFRICA	2608183	40279915	1509140	20228381
67	TANZANIA	251553	3872753	412200	4996878
68	TAIWAN	202448	2752549	241495	3342364
69	TURKEY	5557594	80782993	3145642	51069099
70	USA	29053843	386674594	32411075	384666912
71	UAE	6081160	45621186	4333764	31011185
72	UK	3506359	65287676	5333306	86264974
73	UKRAINE	80143	2902757	24000	464304
74	UZBEKISTAN	25200	324000	53260	434018
75	UGANDA	14250	139765	12000	115995
76	VIETNAM	21050	202900	0	0
77	YUGOSLAVIA	154837	3382997	25000	257925
78	ANGOLA	0	0	12000	114731
79	JAMAIC	0	0	4000	191455
80	MADAGASCAR	0	0	22000	370183
81	SAUDI ARABIA	0	0	41500	753932
82	SLOVENIA	0	0	24000	463108
83	VENEZULA	0	0	72000	100706
84	ZIMBABWE	0	0	11000	113905
	Total for the Item	271494762	3417323591	208399282	2472761292



			l-2013- March-2014	•	2-March-2013
SI.No	o. Country Name	Quantity	Value	Quantity	Value
COI	R OTHER SORTS				
1	BELGIUM	2120	468706	1783	355508
2	GERMANY	4005	392313	0	0
3	JAPAN	1500	86572	0	0
4	KUWAIT	5760	378766	0	0
5	MAURITIUS	7040	262502	0	0
6	NETHERLANDS	1882	660187	0	0
7	SWEDEN	5200	274176	12936	897185
8	USA	34606	9193932	900	230682
9	UAE	549	49386	846	91060
10	UK	19608	3894806	12416	1892615
11	UKRAINE	6588	650811	0	0
12	ITALY	0	0	1490	465373
	Total for the Item	88858	16312157	30371	3932423
	Total for all Items	537040383 1	4760382524	429500924	11160273960



ANNEXURE-V

EMDA UNDER COIR BOARD SCHEME SANCTIONED/ DISBURSED DURING THE YEAR 2013-14.

SLNo	Company Name	Particulars	Amount
1	M/s. TJP Industries, Kottayam	Participation in the Exhibition "Domotex 2012" Germany by Sri.George P.Thomas, Marketing Executive for the period from 14.01.12 to 17.01.12	1,50,000/-
2	M/s. Eden Fresh, Pudukkottai	Participation in the Exhibition "Singapore Garden Festival, Singapore" for the period from 07.07.12 to 15.07.12 by Sri A.Bastin Vijay, Proprietor	11,056/-
3	M/s. Pobji Emporium, Alleppey	Participation in the exhibition "Domotex 2011" Germany by Sri K. S. Christy, Partner during the period from 15-01-2011 to 18-01-2011.	1,50,000/-
4	M/s. K. S. Gangadhara Iyer & Co., Alleppey	Participation in the exhibition "Mega Show Part-I" at Wanchai, Hong Kong for the period from 17.10.12 to 24.10.12 by Sri. K. S. Gangadharan, Managing Partner	1,50,000/-
5	M/s. Fibre Family, Alappuzha	Participation in the Exhibition "Domotex 2012" Russia, Moscow for the period from 26.09.12 to 28.09.12 by Sri C. S. Suresh, Managing Partner	75,000/-
6	M/s. Cocoflora, Pollachi	Participation in the exhibition "International Horti Fair" at Amsterdam, Netherlands for the period from 30.10.12 to 02.11.12 by Sri Satish Chandra Vishwanathan, Marketing Manager	1,33,065/-
7	M/s. Lords Exports, Cherthala	Participation in the Exhibition "Domotex 2013" at Hannover, Germany for the period from 12.01.13 to 15.01.13 by Sri.Joji Jacob, Proprietor.	1,50,000/-
8	M/s. Madappatt Exports, Pollachi	Participation in the exhibition' International Horti Fair' Amsterdam, Netherlands for the period from 30.10.12 to 02.11.12 by Sri Susheel Thomas, Managing Partner	1,25,920/-
9	M/s. Loom Craft, Cherthala.	Participation in Buyer Seller Meet "Domotex 2013" at Germany for the	36,000/-



		period from 12.01.13 to 15.01.13 by Sri.Anil Madhavan, Export Manager.	
10	M/s. Brothers Coir Mills (P) Ltd., Alleppey	Participation in the Exhn. "International Horti Fair" at Amsterdam, Netherlands for the period from 30.10.12 to 02.11.12 by Sri John, Jose, Director	1,42,819/-
11	M/s. Harish Coconut Products P. Ltd., Pollachi	Participation in the Exhn. "International Horti Fair" at Amsterdam, Netherlands for the period from 30.10.12 to 02.11.12 by Sri. C. M. Harirajan, Managing Director.	1,11,170/-
12	M/s. Travancore Cocotuft Pvt.Ltd., Cherthala	Participation in the Exhn. "Domotex 2013" at Germany for the period from 12.01.13 to 15.01.13 by Sri Alfred Micheal Antony, Joint Manager (Mkg)	1,25,000/-
13	M/s. Coir mates India, Cherthala	Participation in the Exhn. "Domotex 2013" at Hannover, Germany for the period from 10.01.13 to 17.01.13 by Sri. Nandanam Devadas, Proprietor	1,50,000/-
14	M/s.Eastern Rug Mills, Alleppey	Printing of Brochures in "Domotex, Russia 2012" Moscow, Russia for the period from 26.09.12 to 28.09.12	5,125/-
15	M/s. Mass Exports, Kollam	Participation in the Exhibition "Inspire (Index) Exhn.2012", Dubai, UAE for the period from 24.09.12 to 27.09.12 by Sri.S. Mohanan, Proprietor	65,320/-
16.	M/s. Coiron Foam Products, Pollachi	Participation in the Exhn. "International Horti Fair" at Amsterdam, Netherlands for the period from 31.10.11 to 06.11.11	48,375/-
17.	M/s. Madappatt Exports, Pollachi	Participation in the "National Hardware Show 2012" Las Vegas, USA for the period from 28.04.12 to 10.05.12 by Sri. Susheel Thomas, Managing Partner.	1,05,100/-
18.	M/s. M. M. Gardens, Pollachi	Participation in "International Horti Fair" at Amsterdam, Netherlands for the period from 28.10.12 to 05.11.12	1,17,415/-
19.	M/s. Fibre World, Alleppey	Participation in "Mega Show Part-I" Hong Kong for the period from 20.10.12 to 23.10.12 by Sri Roby Francis, Managing Partner	1,25,000/-
20.	M/s. Loom Craft, Cherthala	Participation in "National Hardware Show" at Las Vegas, USA for the period	84,875/-



		from 05.05.13 to 16.05.13 by Sri Anil Madhavan, Export Manager	
21	M/s. Kanti Floor Furnishers, Alappuzha	Participation in the exhibition "National Hardware Show" at Las Vegas, USA for the period from 07.05.13 to 09.05.13 by Sri Vinod Kalyana Sundaram	1,25,000/-
22	M/s. Natural Floors, Alleppey	Participation in "Domotex 2013" at Germany for the period from 12.01.13 to 15.01.13 by Mrs. Teena Wilson, CEO	1,75,000/-
23	M/s. Seven Seas Trading Company, Alleppey	Participation in "National Hardware Show" at Las Vegas, USA for the period from 07.05.13 to 09.05.13 by Sri S. Ponnambalam, Managing Partner	91,075/-
24	M/s. Kanti Floor Furnishers, Alleppey	Participation in "Domotex 2013" at Germany for the period from 12.01.13 to 15.01.13 by Sri. Kalyana Sundaram, Managing Partner	1,25,000/-
25	M/s. Meta Classic Fibres, Alleppey	Participation in "Domotex 2013" at Germany for the period from 10.01.13 to 18.01.13 by Sri. M. T. Mohanan, Proprietor	1,50,000/-
26.	M/s. K.S.Gangadhara Iyer & Co., Alleppey	Participation in Domotex 2013 at Germany for the period from 10.01.13 to 17.01.13 by Sri.K.Gangadharan, Managing Partner	1,50,000/-
27.	M/s. GCC Landscape, Kochi	Participation in the Exhn."Singapore Garden Festival, Singapore" for the period from 07.07.12 to 15.07.12 by Sri Abdul Kalam P.P., Proprietor	12,625/-
28.	M/s. K. S. Gangadhara Iyer & Co., Alleppey	Participation in the Exhn" National Hardware Show" at Las Vegas, USA for the period from 07.05.13 to 09.05.13 by Sri K. S. Gangadharan, Managing Partner	1,50,000/-
29.	M/s. Fibre Family, Alleppey	Participation in Domotex 2013 at Hannover, Germany for the period from 09.01.13 to 19.01.13 by Sri. C. S. Suresh, Managing Partner	1,50,000/-
30.	M/s. Taj Coir Mills, Alleppey	Participation in the Saitex 2013 Johannesburg, South Africa for the period from 28.06.13 to 04.07.13 by Sri Jayan P.S., Managing Partner	78,325/-
	I	<u>I</u>	<u>l</u>



31.	M/s. Floor Gardens, Alleppey	Participation in Domotex 2013 at Hannover, Germany for the period from 10.01.13 to 17.01.13 by Sri. Sujith Sagathan, Marketing Manager	1,50,000/-
32.	M/s. Loomcraft, Cherthala	Participation in Textile House Fair at Sao Paolo, Brazil by Sri Anil Madhavan, Export Manager from 17.08.13 to 25.08.13	1,25,000/-
33	M/s. Sakthi Murugan Fibre, Pollachi	Participation in "Saitex 2013" at Johannesburg, South Africa for the period from 29.06.13 to 05.07.13 by Sri Satheesh Kumar, Marketing Executive	78,325/-
34	M/s. Sai Biogrow India Pvt. Ltd., Dindigul	Participation in National Hardware Show, Las Vegas, USA for the period from 05.05.13 to 14.05.13 by Sri. A. Santhanam, Managing Director	79,125/-
35	M/s. Tufko International, Kottayam	Participation in "Domotex 2013" at Hannover, Germany for the period from 10.01.13 to 19.01.13 by Sri. K. A. Jose, Managing Partner	1,25,000/-
36	M/s. Fibre Family, Alleppey	Participation in "National Hardware Show" at Las Vegas, USA for the period from 03.05.13 to 13.05.13 by Smt. M. B. Darsana, Partner.	1,04,025/-
37	The Taj Coir Mills, Alleppey	Participation in "Intergift Fair" at Madrid, Spain for the period from 09.09.13 to 18.09.13 by Sri P. S. Jayan, Managing Partner	97,600/-
38	M/s. Techno Exports, Alappuzha	Participation in "National Hardware Show" at Las Vegas, USA for the period from 03.05.13 to 13.05.13 by Sri C. S. Suresh, Managing Partner.	1,25,000/-
39	M/s. Loomcraft, Alappuzha	Participation in Exhibition "Intergift Fair" Madrid, Spain from 08.09.13 to 15.09.13 by Sri Anil Madhavan, Expot Manager.	90,250/-
40	M/s. SSS Global, Pollachi	Participation in Exhibition "SAITEX 2013" Johannesburg, South Africa for the period from 30.06.13 to 02.07.13 by Sri. Suresh Kumar, Proprietor.	73,943/-
41	M/s. Seven Seas Trading Co., Alappuzha	Participation in the Exhibition "Mega Show Part-I" Hong Kong from 20.10.13 to	55,970/-



		23.10.13 by Sri. S. Ponnambalam, Managing Partner.	
42	M/s. K.S.Gangadhara Iyer & Co., Alleppey	Participation in the Exhibition "Intergift Fair" at Madrid, Spain for the period from 10.09.13 to 16.09.13 by Sri K.S. Gangadharan.	61,022/-
43	M/s. The Sun Coir, Tirupur	Participation in the Exhibition"IHTF & IFTF Expo" Haarlemmerrer, Holland for the period from 04.11.13 to 11.11.13 by Sri.P.S.Kozhik, General Manager.	1,50,000/-
44	M/s.Leo Exports, Palakkad	towards EMDA in connection with participation in the "International Horticulture Trade Fair" Amsterdam, Holland from 05.11.13 to 11.11.13 by Sri. Aneesh Babu, Manager (Operations)	1,47,055/-
45	M/s. Golden Coir Tufts, Pollachi	towards EMDA in connection with participation in "Domotex 2013" at Hannover, Germany for the period from 10.01.13 to 18.01.13 by Sri. B. Rangaraj, Managing Partner.	1,25,000/-
46	M/s. United Global Traders, Mumbai	towards EMDA in connection with participation in "International Garden, Leisure & Pet Care Exhn (GLEE)-2013" Birmingham, U.K. from 12.09.13 to 21.09.13 by Sri. P. M. Prabu, Proprietor.	64,595/-
47	M/s. K. S. Gangadhara Iyer & Co., Alleppey	towards EMDA in connection with participation in "Mega Show Part-I" Hongkong for the period from 17.10.13 to 26.10.13 by Sri Gangadharan Kalpathy, Managing Partner.	1,50,000/-
48	M/s.Classic Floor Furnishings, Ernakulam	towards EMDA in connection with participation in "Domotex 2014" at Germany from 09.01.14 to 19.01.14 by Smt.Sheeba Joseph, Managing Partner.	1,75,000/-
49	M/s. Gharana Exports (P) Ltd., Calicut	towards EMDA in connection with participation in "International Garden, Leisure & Pet Care Exhn.(GLEE) 2013" Birmingham, U.K. from 14.09.13 to 18.09.13 by Mr. Mohit Saboo, Marketing Director.	51,209/-
50	M/s. Coirmates India, Alappuzha	towards EMDA in connection with participation in Exhn."Domotex 2014" at	1,50,000/-



		Hannover, Germany from 08.01.14 to 16.01.14 by Sri. Nandanam Devadas, Proprietor.	
51	The Taj Coir Mills, Alleppey	towards EMDA in connection with participation in Exhn. "IECA Annual Conference and Trade Expo-2014" Nashville, USA from 23.02.2014 to 02.03.2014 by Sri P.S.Jayan, Managing Partner.	1,04,648/-
52	M/s. Coirart, Alappuzha	towards EMDA in connection with participation in Exhn."IECA Annual Conference and Trade Expo 2014"Nashville, Tennesse, USA from 22.02.14 to 01.03.2014 by Sri Antony Abraham, Proprietor.	1,50,000/-
53	M/s.Coconut Products Impex, Coimbatore	towards EMDA in connection with participation in "IHTF & IFTF Expo", Haarlemmermeer, Vijhuizen, Holland by Sri Sayed Asif, Managing Partner from 05.11.13 to 25.11.13.	1,37,260/-
54	M/s.Wallace Langford and Associates, Alleppey	towards EMDA in connection with participation in "Domotex 2014" at Hannover, Germany for the period from 09.01.14 to 23.01.14 by Sri. Ajo Joseph, Partner	1,50,000/-
55	M/s.Coirart, Alappuzha	towards EMDA for printing of Brochure/ Catalogue (1000nos.) in connection with participation in "IECA Annual Conference and Trade Expo 2014" Nashville, USA from 25.02.14 to 28.02.14.	3,019/-
56	M/s. Meta Classics Fibres, Alleppey	towards EMDA in connection with participation in 'Domotex 2014" at Germany by Sri.M.T.Mohanan, Proprietor from 08.01.14 to 16.01.14	1,50,000/-
57	M/s.Floor Gardens, Alappuzha	towards EMDA in connection with participation in "Domotex 2014" at Germany by Sri. Sujith Sugathan, Marketing Manager from 09.01.14 to 16.01.14.	1,50,000/-
58	M/s.Techno Exports, Alappuzha	towards EMDA in connection with participation in "Domotex 2014" at Germany by Mr. C. S. Suresh, Managing	1,25,000/-



		Total	67,58,342.00
62	M/s. Happy Feet, Alleppey	towards EMDA in connection with participation in "Domotex 2014" at Germany from 08.01.14 to 19.01.14 by Sri.Bailur Ganapath Kini, Business Development Manager.	75,000/-
61	M/s. Meta Classics Fibres, Alleppey	towards EMDA for printing of Catalogues/ Brochures in connection with "Domotex International Trade Fair 2014" at Germany from 08.01.14 to 16.01.14.	3,900/-
60	M/s.Bloom & Peat Products P.Ltd., Chennai	towards EMDA in connection with participation in IECAAnnual Conference & Expo 2014" USA from 23.02.14 to 11.03.14 by Sri V.N.Ashwin, Marketing Consultant.	88,131/-
59	The Natural Floors, Alappuzha	Partner from 09.01.14 to 16.01.14. towards EMDA in connection with participation in Domotex 2014 at Germany by Mrs. Teena Wilson, Managing Partner from 09.01.14 to 16.01.14.	1,75,000/-
		Partner from 09 01 14 to 16 01 14	



ANNEXURE-VI

Comparative statement showing the details of Target fixed, Sales achieved and Percentage of achievement during 2012-13 and 2013-14

Rs.in Lakhs

	NT 6 41		2012	-2013		2013-2	2014
Sl. No	Name of the SR&SD	Target	Sales	% of achievement	Target	Sales	% of achievement
1	AGARTALA	60.00	74.73	124.55	70.00	41.83	59.76
2	AHMEDABAD	50.00	20.4	40.80	138.00	41.85	30.33
3	ALLAHABAD	40.00	39.25	98.13	85.00	10.98	12.92
4	BANGALORE	100.00	525.66	525.66	163.00	48.78	29.93
5	BHUBANESWAR	40.00	22.13	55.33	107.00	25.58	23.91
6	CHANDIGARH	55.00	79.25	144.09	127.00	78.92	62.14
7	CHENNAI	75.00	50.86	67.81	170.00	64.11	37.71
8	DEHRADUN	40.00	7.56	18.90	100.00	8.80	8.80
9	ERNAKULAM	65.00	75.1	115.54	108.00	64.00	59.26
10	GANGTOK	35.00	9.53	27.23	100.00	13.07	13.07
11	GUNTUR	85.00	85.07	100.08	115.00	76.66	66.66
12	GUWAHATI	40.00	13.9	34.75	140.00	7.62	5.44
13	HYDERABAD	190.00	112.86	59.40	150.00	159.36	106.24
14	INDORE	50.00	26.48	52.96	126.00	23.39	18.56
15	JAIPUR	65.00	43.24	66.52	115.00	50.00	43.48
16	JAMMU	275.00	138.67	50.43	200.00	200.78	100.39
17	KANPUR	35.00	12.13	34.66	111.00	12.71	11.45
18	KOLKATA	70.00	58.98	84.26	100.00	16.31	16.31
19	LUCKNOW	70.00	66.46	94.94	105.00	42.08	40.08
20	MADURAI	50.00	43.86	87.72	100.00	37.59	37.59
21	MANDI	30.00	5.42	18.07	85.00	5.20	6.12
22	MUMBAI	140.00	140.00	100.00	160.00	160.00	100.00
23	NEW DELHI (AA)	85.00	32.06	37.72	100.00	58.20	58.20
24	NEW DELHI (NP)	75.00	39.65	52.87	100.00	46.60	46.60
25	PALAKKAD	25.00	14.75	59.00	90.00	26.63	29.59
26	PATNA	65.00	50.25	77.31	115.00	64.61	56.18
27	RANCHI	40.00	23.68	59.20	0.00	0.00	0.00
28	TRICHUR	60.00	43.88	73.13	75.00	75.18	100.24
29	TRIVANDRUM	45.00	31.84	70.76	108.00	55.73	51.60
30	VISAKHAPATANAM	35.00	101.4	289.71	100.00	178.98	178.98
31	KANNUR	0.00	1.78	0.00	0.00	0.13	0.00
33	Hindustan Coir(Outlet)	0.00	60.75	0.00	0.00	60.10	0.00
34	DGS&D Sales	0.00	44.57	0.00	0.00	50.97	0.00
	TOTAL	2,090.00	2,096.15	100.29	3,363.00	1806.75	53.72



Chairman

Secretary

ANNEXURE - VII

CONSOLIDATED BALANCE SHEET AS AT 31-03-2014

CONSOLIDATED BALANCE SHEET AS AT 31-03-2014	2014		(Rs. In 000)
	Schedule	2013-2014	2012-2013
CORPUS/CAPITAL FUND AND LIABILITIES			
CORPUS/CAPITAL FUND	П	517,804	408,323
RESERVES AND SURPLUS	77	147,368	112,943
EARMARKED/ ENDOWMENT FUNDS	က	290,393	264,834
SECURED LOANS AND BORROWINGS	4	1	1
UNSECURED LOANS AND BORROWINGS	rV	13,580	13,131
DEFERRED CREDIT LIABILITIES	9	120,380	112,765
CURRENT LIABILITIES AND PROVISIONS	7	36,307	64,769
TOTAL		1,125,832	976,765
	Schedule	2013-2014	2012-2013
ASETS FIXED ASSETS	8	87,194	90,473
INVESTMENTS - FROM EARMARKED/ENDOWMENT FUNDS	6	ı	1
INVESTMENTS - OTHERS	10	ı	ı
CURRENT ASSETS, LOANS, ADVANCES ETC MISCELLANEOUS EXPENDITURE	11	1,038,638	886,292
(to the exicint not written on or adjusted) TOTAL		1,125,832	976,765
SIGNIFICANT ACCOUNTING POLICIES CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS	24 25		
		ı	I
-/ps			-/ps

Sr. Accounts Officer



Chairman

Secretary

ANNEXURE - VIII

CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31-03-2014 COIR BOARD, COCHIN

			(Rs. In 000)
	Schedule	2013-2014	2012-2013
INCOME			
Income from Sales/Services	12	88,015	66,273
Grants/Subsidies	13	543,104	342,094
Fees/Subscriptions	14	2,359	1,197
Income from Investments (income on Invest.from earmarked/ endow.funds trfed to Fund)	15	ı	1
Income from Royalty, Publications etc.	16	173	253
Interest Earned	17	15,704	14,582
Other Income	18	1,040	3,933
Increase/(decrease) in stock of Finished goods and Work in Progress	19	1,947	(2,847)
TOTAL(A)		652,342	425,485
		2013-2014	2012-2013
EXPENDITURE			
Establishment Expenses	20	230,014	213,536
Other Administrative Expenses etc	21	210,933	147,211
Expenditure on Grants, Subsidies etc	22	83,768	63,327
Interest	23	7,647	7,536
Depreciation (Net total at the year end - corresponding to schedule 8)		7,373	7,820
$T \circ T \land L (B)$		539,735	439,430
Balance being excess of Income over Expenditure (A-B)		112,607	(13,945)
Transfer to Special Reserve (Specify each) - Capital Reserve		1	ı
Transfer to/from General Reserve		1	1
BALANCE BEING SURPLUS/(DEFICIT) CARRIED TO CORPUS/CAPITAL FUND		112,607	(13,945)
SIGNIFICANT ACCOUNTING POLICIES	24		
CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS	25		
-/ps -/ps			-/ps

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Sr. Accounts Officer



Sd/-Chairman

Sd/-Secretary

COIR BOARD, COCHIN

SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2014

	· · · · · · · · · · · · · · · · · · ·)	(Rs. In 000)
	2013	2013-2014	2012-	2012-2013
SCHEDULE 1- CORPUS/CAPITAL FUND:				
Balance as at the beginning of the year		408,323		422,268
Add: Contribution towards Corpus/Capital Fund	(3,126)		ı	
Add/(Deduct):Balance of net income/(expenditure)				
transferred from the Income and Expenditure A/c	112,607	109,481	(13,945)	(13,945)
BALANCE AS AT THE YEAR - END		517,804		408,323
SCHEDULE 2- RESERVES AND SURPLUS:				
1. Capital Reserve:				
As per last Account	112,943		104,549	
Addition during the year	34,425		8,394	
Less: Deductions during the year		147,368	1	112,943
ביייים לי				
Z.revaluation reserve:				
As per last Account	1		ı	
Addition during the year	ı		ı	
Less: Deductions during the year	1	ı	ı	ı
3 Special Reserve.				
As per last Account	1		ı	
Addition during the year	ı		ı	
Less: Deductions during the year	ı	ı	1	ı
1 Gonara				
+. Ocheral reserve.				
As per last Account	1		I	
Addition during the year	ı		ı	
Less: Deductions during the year	ı	-	ı	1
TOTAL		147,368		112,943

Sd/-Sr. Accounts Officer



			FIFE	di di	411 71 4 11					E	(Rs.in 000)
			FUL	FUND -WISE BREAK UP	KEAK UP					IOI	IOIALS
			New Pen-		MDA	CDB	NRDC	Singai	ì		
	TOMESON	A 9. N.	Cion Dina	ידיםו ויםיט	(בואנים)			Coir	Silk	100	0100
		AŒIN	sion rund	SFURII	(DIMD)			Ciuster	Board	2013-14	2012-13
SCHEDULE 3- EARMARKED/ENDOWMENT FUNDS											
a) Opening balance of the funds:	20,728	94	(3,126)	192,817	53,804	ı	517	1		264,834	337,969
b) Additions to the Fund:		ı	1	1	1	1	1	1		1	1
i. Donations/grants	65,900		3,126	,	2,142	1	ı	44,296	188	115,652	1,292
ii. Income from investments made on account of fund	1	ı	1	1	1	1	1	746		746	1
iii.Other additions (specify nature)	1	ţ	1	1	1	ı	ı	1		ı	1
a) Interest on SB	508	ţ	ı	1	1	1	ı	1		508	1,367
b) Interest on FD	1,105	ı	ı	407	957	ı	ı	•		2,469	8,231
c) Interest (Coir Board)	,	1	1	1	1	1	1	1		1	1
d) Interest to subscribers	1	ı	ı	1	ı	1	ı	1		ı	ı
e) Sales Proceeds	1	1	1	1	1	1	1	1		1	1
TOTAL (a+b)	88,241	94	-	193,224	56,903	-	517	45,042	188	384,209	348,859
c) Utilisation/Expenditure towards objectives of funds:											
i. Captial Expenditure											
Fixed Assets	1	ı	ı	1	808	ı	ı	1		808	475
Others	_	ı	1	-	-	_	-	42,551	188	42,739	7,946
Total	1	į	1	1	808	1	ı	42,551	188	43,547	8,421
ii. Revenue Expenditure											
Salaries, Wages and Allowances etc	1	ţ	1	1	1	1	ı	1		1	1
Rent	,	ı	1	ı	ı	1	ı	1		ı	1
Other Administrative Expenses	43,918		ı	1,113	5,238	1	ı	1	1	50,269	75,604
Total	43,918	-	1	1,113	5,238	_	-	-	1	50,269	75,604
TOTAL (c)	43,918	-	-	1,113	6,046	-	-	42,551	188	93,816	84,025
NET BALANCE AS AT THE YEAR-END(a+b-c)	44,323	94	1	192,111	50,857	-	517	2,491	1	290,393	264,834

Chairman Sd/-Secretary Sd/-

Sd/-Sr. Accounts Officer



(Rs. In 000) 2012-2013 2013-2014 SCHEDULE 4 - SECURED LOANS AND BORROWINGS: 5. Other Institutions and Agencies Interest accrued and due Interest accrued and due 2. State Government (Specify) b) Interest accrued and due b) Other Loans (specify) 6. Debentures and Bonds 3. Financial Institutions 1. Central Government a) Term Loans a) Term Loans 7.Others(Specify) 4. Banks: TOTAL

Chairman ./ષ્ઠ <u>\</u>

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Secretary

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Sr. Accounts Officer



2012-2013 (Rs. In 000)

2013-2014

SCHEDULE 5 - UNSECURED LOANS AND BORROWINGS:		
1. Central Government	13,580	13,131
2. State Government (Specify)		ı
3. Financial Institutions		ı
4. Bank:		
a) Term Loans		1
b) Other Loans (Specify)		1
5. Other Institutions and Agencies		ı
6. Debetures and Bonds		1
7. Fixed Deposits		ı
8. Others (Specify)		ı
TOTAL	13,580	13,131

	2013-2014	2012-2013
SCHEDULE 6- DEFERRED CREDIT LIABILITIES:		
a) Acceptances secured by hypothecation of capital equipment and other assets	ī	1
b) Others		
(i) Subscription	118,745	106,835
(ii) Coir Board Plan Fund	1	
(iii) Coir Board MDA	1	ı
(iv) Amount Deposited for Fab Looms	1,635	1,635
(v) Coir Board Non-Plan Fund	1	
(vi) SFURTI A/c.	1	
(vii) REMOT A/c.	1	
(viii) Hindustan Coir A/c.	ı	
(ix) Market Development Assistance	1	
(x) Singai Coir Cluster	1	4,295
TOTAL	120,380	112,765
-/ps -/ps		-/ps

Sr. Accounts Officer

Secretary

Chairman



		- - - -)	(Rs. In 000
	2013	2013-2014	2012	2012-2013
SCHEDULE 7- CURRENT LIABILITIES AND PROVISIONS				
A. CURRENT LIABILITIES				
1. Acceptances		ı		İ
2. Sundry Creditors:				
a) For Goods	5,062		937	
b) Others	789	5,851	248	1,185
3. Advances Received		I		ı
/ Tatomost commission but and director				
T. Illerest act act act and Iller and Oil.			ı	
b) Unsecured Loan/Borrowings	1	ı		1
.0				
5. Statutory Liabilities:				
a) Overdue	1		1	
b) Others :-				
ESI & Provident Fund	1	ı	1	i
		1		1
6. Other Current Liabilities		30,456		63,584
TOTAL (A)		36,307		64,769
B. PROVISIONS				
1. For Taxation		ı		ı
2. Gratuity		ı		ı
3. Superannuation/Pension		ı		ı
4. Accumulated Leave Encashment		ı		1
5. Trade Warranties/Claims		ı		I
6. Others (Specify)				
TOTAL (B)		-		-
TOTAL (A+B)		36,307		64,769

Sd/-Secretary

Sd/-Chairman

Sd/-Sr. Accounts Officer



(Rs. In 000)

45 15 7,206 8,867 1,717 2,494 4,391 172 102,416 90,473 90,473 3/31/2013 As on NET BLOCK 7,880 41,402 19,512 2,829 2,252 87,194 8,458 4,108 146 90,473 41 13 63 87,194 3/31/2014 As on 44,136 623 5,276 335 2,596 7,574 63 194 476 85,262 91,077 91,077 3/31/2014 up to Total 1,508 1,558 1,558 On Additions | On Deductions during the year DEPRECIATION 3,439 ,239 7,820 7,373 1,062 40 539 714 26 250 7,373 the year during Deduction Period Prior 6,910 19,766 309 2,346 183 77,442 4,737 59 39 9,197 10,697 583 431 85,262 85,262 4/1/2013 As at 63,648 11,682 22,326 4,848 7,880 51,661 13,734 104 54 257 728 18 175,735 178,270 481 178,270 Cost/valuation 3/31/2014 1,596 1,678 1,678 Deductions 82 the year during GROSS BLOCK 2,439 4,213 4,213 130 463 674 878 Additions the year during 7,206 51,661 63,153 13,604 11,301 21,483 4,840 104 54 257 728 18 175,735 174,857 175,735 Cost/valuation 845 481 4/1/2013 B.CAPITAL WORK-IN-PROGRESS SCHEDULE 8- FIXED ASSETS c) Ownership Flats / Premises not belonging to the entity 10. Tubewells & W.Supply 5. Furniture and Fixtures TOTAL OF CURRENT YEAR 7. Computer/Peripherals b) Tools & Equipments d) Superstructure on land DESCRIPTIONS 3. Plant, Machinery and 8. Electric Installations 11.Other Fixed Assets 6. Office Equipments d) Lab Equipments b) On Leasehold Land a) On Freehold Land a) Sundry Assets A. FIXED ASSETS:c) Machine Tools 9. Liabrary Books PREVIOUS YEAR 2. BUILDINGS: Equipment b) Leasehold 4. Vehicles e) Patent a) Freehold L.LAND TOTAL

Secretary

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(Rs. In 000)

	2013-2014	2012-2013
SCHEDULE 9- INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS:		
1. In Government Securities	ı	ı
2. Other Approved Securities	ı	I
3. Shares	ı	I
4. Debentures and Bonds	ı	I
5. Subsidiaries and Joint Ventures	ı	I
6. Others (to be specified)	1	ı
TOTAL	1	1

	2013-2014	2012-2013
SCHEDULE 10- INVESTMENTS - OTHERS:		
1. In Government Securities	1	ı
2. Other Approved Securities	ı	ı
3. Shares	ı	ı
4. Debentures and Bonds	ı	ı
5. Subsidiaries and Joint Ventures	ı	ı
6. Others (to be specified)	1	ı
TOTAL	1	1

Secretary

-/ps

Chairman

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Sd/-Sr. Accounts Officer



COIR BOARD, COCHIN

SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2014

(Rs. In 000)

18,950 11,259 9 173,818 204,033 2012-2013 ./ષ્ઠ 360 1,540 85,169 36,907 3,061 8,322 13,963 2,937 51,742 21,008 18,523 Ŋ 202,356 241,892 2013-2014 2,579 11,037 2,134 7,486 17,616 15,903 42,139 142,601 <u>-</u>/8 SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: 3. Cash Balances in Hand (Including cheques/draft and imprest) a) Debts Outstanding for a period exceeding six months On Deposit Accounts (including Margin Money) b) With non - Scheduled Banks:-Work in progress Finished Goods On Deposits Accounts 5. Post Office-Savings Accounts On Savings Accounts On Current Accounts On Current Accounts On Savings Accounts Raw Materials a) With Scheduled Banks: a) Stores and Spares b) Packing Materials A. CURRENT ASSETS: d) Stock in Trade 2. Sundry Debtors: 4. Bank Balances: c) Loose Tools 1. Inventories: b) Others <u>-</u>/8 TOTAL (A)

Chairman

Secretary

Sr. Accounts Officer



Chairman

Secretary

SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2014 COIR BOARD, COCHIN

(Rs. In 000)

9,287 682,259 51,591 886,292 621,381 2012-2013 Sd/-51,591 5,749 1,633 3,179 122 619,626 50 718,194 58,528 796,746 20,024 1,038,638 2013-2014 58,528 3,336 4,589 2,946 9,153 1,632 731 715,831 2. Advances and other amounts recoverable in cash or in kind or for value to be received b) Other Entities engaged in activities/objectives similar to that of the Entity -/ps SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: a) On Investment from Earmarked/Endowment Funds (Includes income due realised- Rs......) (vi) Space Rent Receivable - Abroad (v) Pension contribution receivable B. LOANS, ADVANCES AND OTHER ASSETS:iii) Dying & Electricity Charges iv) Grant Receivable Plan Fund (ii) Commission Receivable d) Others (MDA Receivable) (i) Interest Accrued on FD b) On Investment - Others c) On Loans and Advances a) On Captial Account c) Others(Specify) 4. Claims Receivable 3. Income Accrued: b) Prepayments TOTAL (A+B) c) Others a) Staff -/ps TOTAL (B) 1. Loans

Sr. Accounts Officer



COIR BOARD, COCHIN

SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2014

	2013-2014	2012-2013
SCHEDULE 12- INCOME FROM SALES /SERVICES:		
1. Income from Sales		
a) Sale of Finished Goods	48,853	37,149
b) Sale of Raw Material	1	1
c) Sale of Scraps	1,302	902
2. Income from Services		
a) Labour and Processing Charges	ı	1
b) Professional/Consultancy Services	1	1
c) Agency Commission and Brokerage	18,276	20,093
d) Maintenance Services (Equipment/Property)	1,992	1,109
e) Others (Specify)		
i) Space Rent Received	17,592	7,200
ii) Technology Transfer	I	16
TOTAL	88,015	66,273

	2013-2014	2012-2013
SCHEDULE 13- GRANTS/SUBSIDIES		
(Irrevocable Grants & Subsidies Received)		
1. Central Government	539,661	342,032
2. State Government(s)	1	ı
3. Government Agencies	1	ı
4. Institution/Welfare Bodies	1	ı
5. International Organisations	1	ı
6. Others (Specify)		
(a) Pension contribution - Coir Board	1	62
(b) MDA - HC	3,443	ı
(c) Pension Contribution - Deputation Staff		
TOTAL	543,104	342,094
IOIAL	343,104	

Sd/-Sr. Accounts Officer

Secretary

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Chairman

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		(Rs. In 000)
	2013-2014	2012-2013
SCHEDULE 14- FEES/SUBSCRIPTIONS		
1. Entrance Fees		
1) Entrance Fees	•	ı
2) Annual Fees / Subscriptions	2,359.00	1,197.00
3) Seminar / Program Fee	1	
4) Consultancy Fee	•	ı
5) Others(Specify)	1	,
TOTAL	2,359	1,197

Chairman <u>/</u>8 Secretary -/ps

Sd/-Sr. Accounts Officer



(Rs. In 000)

				(NS. 111 000)
	Investment from	Investment from Earmarked Fund	Investr	Investment Others
	2013-2014	2012-2013	2013-2014	2013-2014 2012-2013
SCHEDULE 15- INCOME FROM INVESTMENTS:				
1. Interest				
a) On Government Securities	ı	1	ı	ı
b) Other Bonds / Debentures	1	•	1	•
2. Dividends				
a) On Shares	1	1	ı	ı
b) On Mutual Fund Securities	1	•	1	•
3.Rent				
4. Others (Specify)	1	•	ı	1
TOTAL	1	1	1	1
TRANSFERRED TO EARMARKED / ENDOWMENT FUNDS	1	1		

Chairman <u>જ</u> -/ps

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Sr. Accounts Officer

Secretary



(Rs. In 000)

253 253.00 2012-2013 173.00 2013-2014 SCHEDULE 16- INCOME FROM ROYALTY, PUBLICATION ETC Income from Royalty
 Income from Publications
 Others (Specify) TOTAL

	2013-2014	2012-2013
SCHEDULE 17- INTEREST EARNED		
1) On Therman Demonstration		
1) On term Deposits		
a) With Schedule Banks	10,873.00	8,277.00
b) With Non Schedule Banks	1	ı
c) With Institutions	1	41.00
d) Others : Interest on Govt. Securities	1	1
2) On Savings Accounts:-		
a) With Schedule Banks	4,300.00	5,738.00
b) With Non Schedule Banks	1	ı
c) Post Office Savings Accounts	1	1
d) Others	1	1
3) On Loans:		
a) Employees / Staff	531.00	526.00
b) Others	1	1
4) Interest on Debtors and Other Receivables	ı	1
TOTAL	15,704	14,582

Chairman <u>-</u>/8 Secretary <u>-</u>/8 Sr. Accounts Officer

Sd/-



Chairman <u>-</u>/ps

Secretary <u>~</u>

SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2014 **COIR BOARD, COCHIN**

(Rs. In 000)

		(000 222)
	2013-2014	2012-2013
SCHEDULE 18- OTHER INCOME		
1) Profit on Sale/disposal of Assets:-		
a) Owned Assets	ı	1
b) Assets acquired out of grants or received free of cost	ı	ı
2) Export Incentive Realised	1	ı
3) Fees for Miscellaneous Services	ı	ı
4) Miscellaneous Income	1,009.00	3,861.00
5) Prior Period Items	31.00	1
6) Insurance Claim Received	1	72.00
TOTAL	1,040	3,933
	2013-2014	2012-2013
SCHEDULE 19- INCREASE/(DECREASE) IN STOCK OF FINISHED GOODS &		
WORK IN PROGRESS		
a) Closing Stock:-		
Finished Goods	15,903.00	13,963.00
Work in Progress	33.00	26.00
b) Less: Opening Stock:-		
Finished Goods	13,963.00	16,810.00
Work in Progress	26.00	26.00
NET INCREASE/(DECREASE) (a-b)	1,947	(2,847)
	2013-2014	2012-2013
SCHEDULE 20- ESTABLISHMENT EXPENSES		
a) Salaries and Wages	170,450.00	157,036.00
b) Allowances and Bonus	ı	ı
c) Contribution to Provident Fund	1	ı
d) Contribution to Other Fund - ESI	25.00	00.6
e) Staff Welfare Expenses	338.00	290.00
f) Expenses on Employees Retirement and Terminal Benefit	57,814.00	56,191.00
g) Others (Specify)		
(i) Contribution Pension Fund	1,387	10
TOTAL	230,014	213,536

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Sr. Accounts Officer ./88



COIR BOARD, COCHIN SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2014

(Rs. In 000)

		(Rs. In 000)
	2013-2014	2012-2013
SCHEDULE 21- OTHER ADMINISTRATIVE EXPENSES		
a) Purchases	23,703	14,683
b) Labour and Processing Expenses	286	415
c) Cartage and Carriage Inward	45	2
d) Electricity and Power	5,446	4,432
e) Water Charges	9	7
f) Insurance	244	187
g) Repairs and Maintenance	2,006	4,237
h) Excise Duty	_	314
I) Rent, Rates and Taxes	10,980	8,724
j) Vehicles Running and Maintenance	347	351
k) Postage, Telephone and Communication Charges	2,960	2,946
l) Printing and Stationery	3,996	3,694
m) Travelling and Conveyance Expenses	18,035	19,569
n) Expenses on Seminar / Workshop	52,389	35,549
o) Subscription Expenses	319	231
p) Expenses on Fees	-	-
q) Auditors Remuneration	200	224
r) Hospitality Expenses	703	171
s) Professional Charges	3,026	1,200
t) Provision for Bad and Doubtful Debts/ Advances	_	_
u) Irrecoverable Balances Written-off	-	-
v) Packing Charges	195	199
w) Freight and Forwarding Expenses	1,766	1,525
x) Distribution Expenses	9,385	8,213
y) Advertisement and Publicity	27,203	14,892
z) Others (Specify)	·	·
(1) General Expenses	4,165	3,811
(2) Training	40,362	16,991
(3) Loss on goods damaged	_	-
(4) Product Diversification	765	1,190
(5) Award Distribution Expenses	-	-
(6) Economic & Market Research Study	-	-
(7) Export Promotion Expenses	220	371
(8) Prior Period Expenses	294	1,373
(9) Incidental Charges	141	94
(10) Welfare Measures	1,250	1,165
(11) Sample testing	,	, , , , , , , , , , , , , , , , , , , ,
(12) Loss on Sale of Fixed Asset	12	_
(13) Technology Transfer	481	451
TOTAL	210,933	147,211

Sd/- Sd/- Sd/Sr. Accounts Officer Secretary Chairman



(Rs. In 000)

	2013-2014	2012-2013
SCHEDULE 22- EXPENDITURE ON GRANTS, SUBSIDIES ETC		
a) Grants given to Institutions / Organisationsb) Subsidies given to Institutions / Organisations	75,741	59,227 4,100
TOTAL	83,768	63,327

	2013-2014	2012-2013
SCHEDULE 23- INTEREST		
a) On Fixed Loans	1	1
b) On Other Loans (including Bank Charges)	29	69
c) Others (Specify)		
i) On Subscription	6,141	5,966
ii) Interest on Loan (Govt of India)	1,447	1,501
iii) Interest (New Pension Fund)		
TOTAL	7,647	7,536

-/ps

Secretary

Chairman

<u>-</u>/8

Sr. Accounts Officer



COIR BOARD COSOLIDATED FINANCIAL STATEMENTS SCHEDULE 24

SIGNIFICANT ACCOUNTING POLICIES

1. ACCOUNTING CONVENTION

- 1.1 The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting except subscription, interest on subscription, interest on Government Securities in Provident fund Account and interest on Savings Bank Account and interest paid to Govt. Loans which are accounted on cash basis.
- 1.2 REMOT, SFURTI, MDA (DMD), Fund Received from National Research Development Centre (NRDC), Fund received from Govt. of Andaman and Nichobar Island (A & N), Fund received from Silk Board and fund received from Singai Coir Cluster are treated as Earmarked / Endowment Fund.
- 1.3 The Board is having Eight schemes or funds and separate financial statements are prepared for all the schemes / funds viz, Plan Fund, Non Plan Fund, Market Development Assistance Fund (DMD), SFURTI, Hindustan Coir, General Provident Fund, Pension Fund, and REMOT and a consolidated financial statements incorporating all these schemes / funds are also prepared.
- 1.4 Interest received on Fixed Deposits, Savings Account and sales proceeds are treated as income of Earmarked / Endowment Fund.
- 1.5 The figures in the accounts are presented after rounding off to thousands.

2. INVENTORY VALUATION

- 2.1 Stock of furnace oil and chemicals, stationery, Stores and Spares (including machinery spares) are valued at cost and is included under stores and spares.
- 2.2 Raw materials and semi finished goods at factory are valued at lower of cost and net realizable value and finished goods with showrooms is valued after deducting the 20% commission and 5% Profit Margin. The finished goods at factory are valued at ex factory price.

3. FIXED ASSETS

Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses related to acquisition.

Sd/- Sd/- Sd/- Sd/- Sr. Accounts Officer Secretary Chairman



4. **DEPRECIATION**

Depreciation is provided on Written Down Value method on the rates consistently applied year after year. Half of the normal rates are applied on Fixed Assets, which are used for less than 182 days. The rate of depreciation provided is as follows:-

Fixed Assets	Rate of Depreciation
Building	2.50%
Library Books	10.00%
Computer / Peripherals	40.00%
Furniture and Fixtures	6.00%
Machine Tools	15.00%
Plant, Machinery & Equipments	15.00%
Office Equipments	15.00%
Vehicles	15.00%
Lab Equipments	15.00%
Electric Installations	15.00%
Sundry Assets	10.00%
Tools and Equipments	15.00%

Subsidies/grants utilized for capital expenditure are not considered for the calculation of depreciation.

5. ACCOUNTING FOR SALES

5.1 Sales are net of sales returns, rebate and trade discount.

6. GOVERNMENT GRANTS/SUBSIDIES

6.1 Government grants received towards capital expenditure are treated as Capital Reserve.

7. FOREIGN CURRENCY TRANSACTIONS

7.1. Transactions denominated in foreign currency are accounted at the exchange rate prevailing at the date of the transaction.

Sd/-	Sd/-	Sd/-
Sr. Accounts Officer	Secretary	Chairman



8. RETIREMENT BENEFITS

- 8.1 Provision for accumulated leave encashment benefit to the employees is not provided in the accounts. But actuarial liability comes around Rs. 6,48,37,714/-
- 8.2 Actuarial liability to pensioners under this scheme is Rs. 10,64.34,006/-, for Gratuity and Rs. 92,70,18,564/- for pension, which are not provided for in books of account.

SCHEDULE 25

CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

1. CONTINGENT LIABILITIES

Claims against the Entity not acknowledged as debts- Rs. **Nil** (Previous Year Rs. **Nil**) In respect of:

- Bank guarantees given by/on behalf of the Entity Rs. Nil (Previous Year Rs Nil)
- Letters of Credit opened by Bank on behalf of the Entity-Rs Nil (Previous year Rs. Nil)
- Bills discounted with banks Rs Nil (Previous year Rs **Nil**).
- 1.3. Disputed demands in respect of:

Income-tax Rs Nil (Previous year Rs. Nil)

Sales-tax Rs... Nil.... (Previous year Rs Nil)

Municipal taxes Nil... (Previous year Rs Nil.)

1.4 In respect of claims from parties for non-execution of orders, but contested by the Entity Rs Nil (Previous Year Rs Nil)

2 CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet.

3. TAXATION

In view of there being no taxable income under Income-tax Act 1961, no provision for Income tax has been considered necessary.

Sd/- Sd/- Sd/- Sr. Accounts Officer Secretary Chairman



(Amount-Rs)

2012-2013 2013-2014 4.1. Value of Imports Calculated in C.I.F. Basis: Purchase of finished Goods Raw Materials & Components (Including in transit) Nil Nil **Capital Goods** Stores, Spares and Consumables 4.2 Expenditure in foreign Currency Travel 14,16,765.00 10,52,189.00 Remittances and interest payment to b) Financial Institutions/Banks in Foreign Currency Other Expenditure c) Commission on Sales Legal and Professional Expenses Miscellaneous Expenses 1,97,08,350.00 1,42.59,913.00 4.3. Earnings: Value of Exports on FOB basis Nil Nil 4.4 Remuneration to auditors: As Auditors **Taxation matters** For Management services Nil Nil For certification Others 5. Prior Period Items (Schedule 18) includes:-(a) Excess provision for rent provided for the year 2012-13 reversed during the year.(Non Plan) Sd/-Sd/-Sd/-Sr. Accounts Officer Secretary Chairman

4. FOREIGN CURRENCY TRANSACTIONS



6. Prior period Expenses included in Schedule 21:-

- (a) Expenses incurred during the previous years, which has been settled from advances given earlier years, during the year 2013-14. (Plan)
- Fund received from NRDC, A&N, Silk Board and Singai Coir Cluster for the implementation
 of particular scheme/ activity is shown under Earmarked / Endowment Fund in schedule 3
 along with the expenditure incurred for above scheme / activity.
- 8. The board has ceased to maintain separate books of accounts for New Pension Scheme from the year 2012-13 onwards and because of netting off in the consolidated financial statements the debit balance of Rs.3,126.00 in NPS in the Schedule 3 is nullified by corresponding debit in the Combined Capital Fund.
- 9. Corresponding figures for the pervious year have been regrouped/Rearranged, wherever necessary.
- 10. Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at **31-03-2014** and the Income and Expenditure Account for the year ended on that date.

Sd/-	Sd/-	Sd/-
Sr. Accounts Officer	Secretary	Chairman



ANNEXURE - IX

CONSOLIDATED RECEIPTS AND PAYMENTS FOR THE YEAR ENDED 31ST MARCH 2014 COIR BOARD, COCHIN

		<u> </u>			(200 111 200)
Receipts	2013-2014	2012-2013	Payments	2013-2014	2012-2013
I Opening Balances			I <u>Expenses</u>		
a) Cash in hand	9	5	a) Establishment expenses		
b) Bank Balances			(corresponding to Schedule 20)	215,701	204,731
i) In current accounts	51,742	61,596	(corresponding to Schedule 21)	105,217	90,632
ii) In deposit accounts	55,825	173,819	II Payments made against funds for		
iii) Savings accounts	36,907	38,606	various projects		
II Grants Received			a) Expenses under SFURTI		
a) From Government of India			b) Expenses under MDA (DMD)		
i) Capital Purpose	34,425	8,394	c) Expenses under REMOT		
ii) Revenue Purpose	539,661	342,032	d) Expenses under other Earmarked	92,387	75,515
iii) For SFURTI			Fund		
iv) For REMOT	65,900	ı	III <u>Investments and deposits made</u>		
b) From State Government	ı	ı	a) Out of Earmarked/Endowment funds	25,000	ı
c) From other sources			b) Out of Own Funds(Investments-others)	ı	ı
i) Earmarked/Endowment Funds			IV Expenditure on Fixed Assets &		
a) CDB			Capital Work-in-Progress		
b) SILK Board	188	1	a) Purchase of Fixed Assets	3,736	1,163
c) Grant from Coir Board	ı	1	b) Expenditure on Capital Work		
d) Singai Coir Cluster	44,295	ı	in Progress		
Revenue Purpose			V Refund of surplus money/Loans		
i) Pension Contribution	ı	1,323	a) To the Government of India	2,210	2,210
ii) Grants - Coir Board			b) To the State Government		
iii) Coir Board(Pension Contri.)			c) To other providers of funds		
III Income on Investments from			VI Finance Charges (interest)	1,532	1,549
a) Earmarked/Endow. Funds	327	ı	VII Other Payments (Specify)		
b) Own Funds (Oth. Investment)	ı	ı	a) Salary Advance	2,870	2,634
IV Interest Received			b) Other Advances	162,250	142,165
a) On Bank deposits	44,444	28,712	c) Temporary Advance	1,497	968
b) Loans, Advances etc.	283	1	d) TA Advance	1,097	973

Secretary

Chairman

Sd/-

Sr. Accounts Officer

Sd/-

Sd/-

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V Other Income (Specify)			e) Prepaid Expenses	722	80
a) Miscellanious Income	839	3,848	f) Deposit with CPWD	6,387	2,710
b) Income from Royalty/Publication	173	253	g) Expenses Payable	5,111	7,359
c) Income from Sales/Services	28,846	29,108	h) Coir Board Non Plan Fund	ιΩ	1
d) Fee/Subscriptions	2,359	1,197	i) Coir Board - MDA (DMD)	ı	ı
VI Amount Borrowed			j) Coir Board - Plan Fund	ı	ı
a) Loan from Ministry	2,700	1,000	k) Hindustan Coir	1	1
VII Any other receipts (give details)			l) Loan from the Fund	7,002	5,585
a) Earnest Money Deposit	2,781	949	m) Payment to Creditors	18,951	12,535
b) MDA Fund Received	ı	176	n) Spot Publicity Advance	75	1
c) Coir Board MDA	1	ı	o) Electricity & Water Charges Ad:	1,492	296
d) Group Insurance Scheme	347	307	p) HBA/VA Paid	2,702	1,837
e) Recovery of HBA/VA	324	761	q) Refund of Earnest Money Deposit	235	1,054
f) Loan Recoveries	4,811	4,274	r) Group Insurance Paid	347	307
g) Subscription	5,419	5,309	s) Final Settlement	4,461	7,551
h) Collection from Debtors	33,113	26,291	t) Grants/Subsidies	134,180	22,658
i) Insurance Claim Received	1	72	u) Coirboard Pension	1	1
j) Pension Contribution Receivable	ı	212	v) Payment to NSDL	1	7,649
k) Sale of Fixed Assets	106	ı	w) Subscription withdrawn	1	298
l) Coir Board Plan	77	524	x) Advance to Fibre Bank	2,500	1
m)Income Receivable - MDA	6,748	1	y) Computer Advance	1	1
n) Coir Board REMOT	ı	25	z) Other Deposits	20	ı
o) Commission Receivable	ı	5,341	Closing Balances		
p) Coir Board Pension	63	1	VIII Cash in hand	ß	9
q) Coir Board Non Plan	87	843	a) Bank Balances		
r) Other advance Received	ı	53	b) i) In current account	42,139	51,742
s) Fibre Bank Advance	ı	2,500	ii) In deposit accounts	116,434	55,825
t) Coir Board GPF	ı	8	iii) Savings accounts	17,616	36,907
u) Grant Receivable	10,517	ı			
v) Dyeing & Electricity Charges Receiv	ı	1			
w) Coir Board SFURTI	ı	ı			
x) TA Advance	298	ı			
TOTAL	973,911	737,538	TOTAL	973,911	737,538

Sd/-Chairman

124

Sd/-Sr. Accounts Officer

Sd/-Secretary



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ANNEXURE - X

(Rs. In 000)

BALANCE SHEET AS AT 31-03-2014

			Schedule	2013-2014	2012-2013
CORPUS/CAPITAL	CORPUS/CAPITAL FUND AND LIABILITIES				
CORPUS/CAPITAL FUND	UND		1	30,816	20,696
RESERVES AND SURPLUS	PLUS		2	ı	ı
EARMARKED/ENDOWMENT FUNDS	WMENT FUNDS		က	ı	ı
SECURED LOANS AND BORROWINGS	ND BORROWINGS		4	ı	I
UNSECURED LOANS	UNSECURED LOANS AND BORROWINGS		ιΩ	1	1
DEFERRED CREDIT LIABILITIES	LIABILITIES		9	3,700	3,700
CURRENT LIABILITII	CURRENT LIABILITIES AND PROVISIONS		7	22,530	21,355
	TOTAL			57,046	45,751
				-	
			Schedule	2013-2014	2012-2013
ASSETS					
FIXED ASSETS			∞	1,446	1,447
INVESTMENTS - FRC	INVESTMENTS - FROM EARMARKED/ENDOWMENT FUNDS	JNDS	6	1	1
INVESTMENTS - OTHERS	IERS		10	ı	ı
CURRENT ASSETS, I	CURRENT ASSETS, LOANS ADVANCES ETC		11	55,600	44,304
MISCELLANEOUS EXPENDITURE (to the extent not written off or adj	KPENDITURE tten off or adjusted)				
	TOTAL			57,046	45,751
SIGNIFICANT ACCOUNTING POLICIES	JNTING POLICIES		24		
CONTINGENT LIABIL	CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS		25		
-/pS	-/ps	-/ps	-/ps		-/ps
AM	WW	SAO	Secretary		Chairman



ANNEXURE - XI INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31-03-2014 **HINDUSTAN COIR**

(2,847)37,149 3,306 151 72 8,327 26,452 105 2,945 2,945 34,886 2012-2013 2012-2013 (Rs. In 000) 37,831 48,975 396 3,443 8,346 120 10,120 1,947 36,173 44,641 2013-2014 10,1202013-2014 54,761 Schedule Schedule 22 24 12 13 14 15 16 17 18 19 20 23 25 21 BALANCE BEING SURPLUS/(DEFICIT) CARRIED TO CORPUS/CAPITAL FUND Depreciation (Net total at the year end - corresponding to schedule 8) Increase/(decrease) in stock of Finished goods and Work in Progress Income from Investments (income on Invest.from earmarked/ endow.funds trfed to Fund) CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS Balance being excess of Income over Expenditure (A-B) Fransfer to Special Reserve (Specify each) SIGNIFICANT ACCOUNTING POLICIES ncome from Royalty, Publications etc. Expenditure on Grants, Subsidies etc Other Administrative Expenses etc Fransfer to/from General Reserve income from Sales/Services Establishment Expenses Fees/Subscriptions Grants/Subsidies EXPENDITURE Interest Earned Other Income TOTAL(B) TOTAL(A) INCOME nterest

Chairman
Secretary
SAO
WM

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				(Rs. In 000)
	2013-	2013-2014	201	2012-2013
SCHEDULE 1- CORPUS/CAPITAL FUND:				
Balance as at the beginning of the year Add: Contribution towards Corpus/Capital Fund	I	20,696		17,751
Add/(Deduct):Balance of net income/(expenditure) transferred from the Income and Expenditure A/c	10,120	10,120	2,945	2,945
BAI ANCE AS AT THE VEAD FIND		30.816		909 00
DALANCE AS AT THE LEAK - END		30,010		20,030
SCHEDULE 2- RESERVES AND SURPLUS:				
1. Capital Reserve:				
As per last Account	ı		ı	
Addition during the year	ı		ı	
Less: Deductions during the year	ı	ı	I	ı
Z. Kevaluation Keserve:				
As per last Account	ı		ı	
Addition during the year	ı		ı	
Less: Deductions during the year	ı	1	ı	ı
3. Special Reserve:				
As per last Account	ı		ı	
Addition during the year	ı		ı	
Less: Deductions during the year	ı	ı	ı	ı
4. General Reseve:				
As per last Account	ı		ı	
Addition during the year	ı		I	
Less: Deductions during the year	_	_	1	1
TOTAL				

-/ps	Chairman
-/ps	Secretary
-/pS	SAO
-/ps	WW

Sd/-



						(Rs.in 000)
	FU	FUND -WISE BREAK UP	BREAK U	Ь	TOT	TOTALS
					2013-2014	2012-2013
SCHEDULE 3- EARMARKED/ENDOWMENT FUNDS						
a) Opening balance of the funds:	ı	•	ı	1	ı	ı
b) Additions to the Fund:						
i. Donations/grants	ı	ı	ı	ı	ı	ı
ii. Income from investments made on account of funds	ı	1	1	1	ı	ı
iii.Other additions (specify nature)						
TOTAL (a+b)	-	1	-	1	-	1
c) Utilisation/Expenditure towards objectives of funds:						
i. Captial Expenditure						
Fixed Assets	ı	•	ı	ı	ı	ı
Others	,	1	ı	ı	ı	ı
Total	ı	ı	1	ı	ı	ı
ii. Revenue Expenditure						
Salaries, Wages and Allowances etc	1	1	1	1	ı	ı
Rent	ı	ı	1	ı	ı	ı
Other Administrative Expenses	ı	•	ı	ı	ı	ı
Total	ı	1	ı	1	ı	ı
TOTAL (c)	1	1	1	1	ı	ı
NET BALANCE AS AT THE YEAR-END(a+b-c)	ı	1	1	1	1	1

-/ps	Chairman
-/ps	Secretary
-/ps	SAO
-/ps	WM
-/ps	AM



(Rs. In 000) 2012-2013 2013-2014 SCHEDULE 4- SECURED LOANS AND BORROWINGS: 5. Other Institutions and Agencies Interest accrued and due Interest accrued and due b) Interest accrued and due 2. State Government (Specify) b) Other Loans (specify) 6. Debentures and Bonds 3. Financial Institutions 1. Central Government 7.Others(Specify) a) Term Loans a) Term Loans 4. Banks: TOTAL

-/ps	Chairman
-/ps	Secretary
-/ps	SAO
-/pS	MM

Sd/-

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	2013-2014	2012-2013
SCHEDULE 5- UNSECURED LOANS AND BORROWINGS:		
1. Central Government	ı	1
2. State Government (Specify)	I	ı
3. Financial Institutions	I	ı
4. Bank:		ı
a) Term Loans	I	ı
b) Other Loans (Specify)	ı	ı
5. Other Institutions and Agencies	ı	ı
6. Debetures and Bonds	I	ı
7. Fixed Deposits	I	ı
8. Others(Specify)	I	ı
TOTAL	1	1

			2013-2014	2012-2013
SCHEDULE 6- DEFERRED CH	CREDIT LIABILITIES:			
a) Acceptances secured by hypothecation of capital equipment and other assets	ecation of capital equipmer	nt and other assets	1	1
b) Others			ı	ı
(i) Amount deposited for FAB of	oflooms		1,635	1,635
(ii) Coir Board MDA (DMD)			1	1
(iii) Coir Board Plan Fund			1,538	1,538
(iv) Coir Board Non Plan Fund			527	527
TOTAL			3,700	3,700
-/ps	-/ps	-/ps	-/ps	-/ps
AM	WW	SAO	Secretary	Chairman



(Rs. In 000)

			2013-2014	-2014	2012	2012-2013
SCHEDULE 7- CURRENT		LIABILITIES AND PROVISIONS	Ø			
A. CURRENT LIABILITIES 1 Acceptances	IABILITIES		ı	ı	ı	ı
2. Sundry Creditors: a) For Goods	litors:		5,062		937	
b) Others	ITS		-,	5,062) 1	937
3. Advances Received	ceived			ı		
4. Interest accr	4. Interest accrued but not due on:					
a) Secu b) Unse	a) Secured Loan/Borrowingsb) Unsecured Loan/Borrowings		1 1	ı	1 1	ı
5. Statutory Liabilities:	abilities:					
a) Överdue	lue		ı		I	
b) Other	b) Others: ESI & Provident Fund		ı	ı	ı	ı
6. Other Current Liabilities	nt Liabilities			17,468		20,418
TOTAL (A)				22,530		21,355
B. PROVISIONS	70					
1. For Taxation	Ιc			1		ı
2. Gratuity				ı		I
3. Superannua	Superannuation/Pension			1		ı
4. Accumulated	4. Accumulated Leave Encashment			ı		ı
Trade W	nties/Claims			ı		I
77	cify)			ı		ı
TOTAL (B)				-		ı
TOTAL (A+B)				22,530		21,355
-/ps	-/ps	-/ps	So	-/ps		-/ps
AM	WW	SAO	Secre	Secretary	ธ์	Chairman



Sd/-Chairman

Sd/-Secretary

sd/-

Sd/-

HINDUSTAN COIR

SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31-03-2014

									_	
		GROSS BLOCK	BLOCK			DEP	DEPRECIATION		NET I	NET BLOCK
	Cost/valuation	Additions	Deductions	Cost/valuation	As at	Additions	On Deductions	Total	As on	As on
	as at 1-4-2013	during the year	during the year	as at 31/03/2014	1-4-2013	during the year	during the year	up to 31/03/2014	31/03/2014	31/03/2013
SCHEDULE 8- FIXED ASSETS										
DESCRIPTIONS										
A. FIXED ASSETS:-	1	•	1	1	1		1	•		
1.LAND	1	•	1	1	ı	1	1	1	ı	
a) Freehold	i		ı	1	ı		1	•		
b) Leasehold	ı	ı	ı	1	ı	•	1	•	1	
2. BUILDINGS:	i	•	1	1	1		1	•	'	
a) On Freehold Land	1,233	•	ı	1,233	228	25	1	253	086	1,005
b) On Leasehold Land	1	•	1	1	1		1	ı	1	
c) Ownership Flats / Premises	1	•	1	1	1		1	ı	1	
d) Superstructure on land	ı	•	1	1	1		1	ı	1	
not belonging to the entity	1	•	•	1	1		1	ı	1	
3. Plant, Machinery and	1	•	1	1	ı		1	ı	ı	1
Equipment	493	30		523	286	35	1	321	202	207
4. Vehicles	1	ı	ı	1	1			ı	1	1
5. Furniture and Fixtures	169		ı	169	61	7	1	89	101	108
6. Office Equipments	06	•	1	06	31	6	1	40		59
7. Computer/Peripherals	88	88	1	176	80	38	1	118	58	80
8. Electric Installations	ı	1	ı	1	1		1	ī	1	
9. Liabrary Books	1	•	ı	1	ı		1	ı	ı	
10. Tubewells & W.Supply	ı	•	1	1	1		1	ı	1	
11.Other Fixed Assets	1	•	•	1	1		1	ı	1	1
a) Sundry Assets	104	•	1	104	59	4	1	63	42	45
b) Tools & Equipments	54	•	1	54	39	2	1	41	13	15
TOTAL OF CURRENT YEAR	2,231	118	-	2,349	784	120	1	904	1,446	1,447
PREVIOUS YEAR	2,221	10	-	2,231	629	105	1	784	1,447	1,558
B.CAPITAL WORK-IN-PROGRESS	1	1	ı	•		ı	ı	•	1	1
TOTAL	9 931	118	1	2.349	784	120		904	1 446	1 447

Sd. ■



(Rs. In 000)

	2013-2014	2012-2013
SCHEDULE 9- INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS:		
1. In Government Securities	ı	1
2. Other Approved Securities	ı	1
3. Shares	ı	•
4. Debentures and Bonds	ı	1
5. Subsidiaries and Joint Ventures	ı	1
6. Others (to be specified)	ı	1
TOTAL	•	•

	2013-2014	2012-2013
SCHEDULE 10- INVESTMENTS - OTHERS:		
1. In Government Securities	•	1
2. Other Approved Securities	•	1
3. Shares	1	1
4. Debentures and Bonds	ı	•
5. Subsidiaries and Joint Ventures	ı	1
6. Others (to be specified)	1	1
TOTAL		1

-/ps	Chairman
-/ps	Secretary
-/ps	SAO
-/ps	MM

Sd/-



	SCHEDULES FORMING PA	ULES FORMING PART OF BALANCE SHEET AS AT 31-03-2014	S AT 31-03	-2014		(Rs. In 000)
			2013-2014	014	201	2012-2013
SCHEDULE 11- CURRENT ASS	ETS, LOANS,	ADVANCES ETC:				
A. CURRENT ASSETS:-						
1. Inventories:						
a) Stores and Spares			390		326	
b) Packing Materials			359		360	
c) Loose Tools			ı		ı	
d) Stock in Trade			1		1	
Finished Goods	Goods		15,903		13,963	
Work in progress	rogress		33		26	
Raw Materials	ials		2,134	18,819	1,540	16,215
2. Sundry Debtors:						
a) Debts Outstanding for a period	or a period exceeding six months		7,486		2,937	
b) Others			9,752	17,238	8,322	11,259
3. Cash Balances in Hand	3. Cash Balances in Hand (Including cheques/draft and imprest)	prest)		ιΩ		9
4. Bank Balances:						
a) With Scheduled Banks:						
On Current Accounts	— ounts		13		2,789	
On Deposit Acco	On Deposit Accounts (including Margin Money)		10,114		1,425	
On Savings Accounts	unts		1	10,127	1	4,214
b) With non - Scheduled Banks:-	Banks:-					
On Current Accounts	ounts		ı		ı	
On Deposits Accounts	ounts		ı		ı	
On Savings Accounts	unts		1	1	1	ı
5. Post Office-Savings Accounts	ounts					
TOTAL (A)				46,189		31,694
	:					
-/ps	-/pS	-/ps	-/ps			-/ps
AM	WM	SAO	Secretary		J	Chairman



SCHEDULES FORMING PART OF BALANCE SHEET AS AT 31-03-2014 HINDUSTAN COIR

12,610 902 8,598 3,306 44,304 (Rs. In 000) 2012-2013 706 3,306 8,287 311 711 73 8,627 9,411 55,600 2013-2014 711 313 8,287 27 73 2. Advances and other amounts recoverable in cash or in kind or for value to be received b) Other Entities engaged in activities/objectives similar to that of the Entity SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: a) On Investment from Earmarked/Endowment Funds (Includes income due realised- Rs......) B. LOANS, ADVANCES AND OTHER ASSETS:d) Others - MDA Receivable b) On Investment - Others c) On Loans and Advances e) Interest Accrued on FD a) On Captial Account 4. Claims Receivable c) Others(Specify) 3. Income Accrued: b) Prepayments TOTAL (A+B) c) Others a) Staff TOTAL (B) 1. Loans

-/ps	Chairman
-/ps	Secretary
-/ps	SAO
-/ps	MM
-/ps	AM



		(Rs. In 000)
	2013-2014	2012-2013
SCHEDULE 12- INCOME FROM SALES /SERVICES:		
1. Income from Sales		
a) Sale of Finished Goods	48,853	37,149
b) Sale of Raw Material	ı	1
c) Sale of Scraps	122	1
2. Income from Services	ı	ı
a) Labour and Processing Charges	ı	1
b) Professional/Consultancy Services	1	ı
c) Agency Commission and Brokerage	ı	ı
d) Maintenance Services (Equipment/Property)	ı	1
e) Others (Specify)	ı	ı
TOTAL	48,975	37,149

	2013-2014	2012-2013
SCHEDULE 13- GRANTS/SUBSIDIES		
(Irrevocable Grants & Subsidies Received)		
1. Central Government	ı	ı
2. State Government(s)	ı	ı
3. Government Agencies	ı	ı
4. Institution/Welfare Bodies	ı	ı
5. International Organisations	1	ı
6. Others (Specify)	1	ı
Coir Board (MDA)	3,443	3,306
TOTAL	3,443	3,306

Sd/-Chairman



		(Rs. In 000)
	2013-2014	2012-2013
SCHEDULE 14- FEES/SUBSCRIPTIONS		
1 Entrance Rees		
1) Entrance Fees	ı	ı
2) Annual Fees / Subscriptions	ı	ı
3) Seminar / Program Fee	1	1
4) Consultancy Fee	ı	1
5) Others(Specify)	I	ı
TOTAL	ı	1

-/ps	Chairman
-/ps	Secretary
-/ps	SAO
-/ps	MM

Sd/-



				(Rs. In 000)
	Investment from	Investment from Earmarked Fund	Investr	Investment Others
	2013-2014	2012-2013	2013-2014	2012-2013
SCHEDULE 15- INCOME FROM INVESTMENTS:				
1. Interest				
a) On Government Securities	•	1	1	1
b) Other Bonds / Debentures	ı	1	ı	ı
2. Dividends				
a) On Shares	•	ı	1	ı
b) On Mutual Fund Securities	ı	ı	1	1
3.Rent	1	1	ı	1
4 Others (Specify)	,	•	,	,
· Others (Prooff)			ı	ı
TOTAL	1	1	1	1
TRANSFERRED TO EARMARKED / ENDOWMENT FUNDS	1	1		
			ī	

-/ps	Chairman
-/ps	Secretary
-/ps	SAO
-/ps	MM
-/ps	AM



Sd/-Chairman

Sd/-Secretary

sd/-

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SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2014 **HINDUSTAN COIR**

(Rs. In 000) 2012-2013 2013-2014 SCHEDULE 16- INCOME FROM ROYALTY, PUBLICATION ETC Income from Royalty
 Income from Publications
 Others(Specify) TOTAL

	2013-2014	2012-2013
SCHEDULE 17- INTEREST EARNED		
1) On Term Deposits:-	ı	1
a) With Schedule Banks	396	151
b) With Non Schedule Banks	ı	1
c) With Institutions	1	ı
d) Others	1	1
2) On Savings Accounts:-	1	1
a) With Schedule Banks	ı	1
b) With Non Schedule Banks	ı	1
c) Post Office Savings Accounts	1	1
d) Others	1	1
	ı	ı
3) On Loans:	ı	1
a) Employees / Staff		1
b) Others	1	ı
	ı	ı
4) Interest on Debtors and Other Receivables	1	ı
	ı	ı
TOTAL	396	151

Sd/-



HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2014

(Rs. In 000)

		(105. III 000)
	2013-2014	2012-2013
SCHEDULE 18- OTHER INCOM		
	-	-
1) Profit on Sale/disposal of Assets:-	-	-
a) Owned Assets	-	-
b) Assets acquired out of grants or received free of cost	-	-
2) Export Incentive Realised	-	-
3) Fees for Miscellaneous Services	-	-
4) Miscellaneous Income	-	-
5) Prior Period Income	-	-
6) Insurance Claim Received	-	72
TOTAL	-	72

	2013-2014	2012-2013
SCHEDULE 19- INCREASE/(DECREASE) IN STOCK OF FINISHI		
GOODS & WORK IN PROGRES		
a) Closing Stock:-		
Finished Goods	15,903	13,963
Work in Progress	33	26
b) Less: Opening Stock:-		
Finished Goods	13,963	16,810
Work in Progress	26	26
NET INCREASE/ (DECREASE) (a-b)	1,947	(2,847)

	2013-2014	2012-2013
SCHEDULE 20- ESTABLISHMENT EXPENSI		
a) Salaries and Wages	7,811	7,811
b) Allowances and Bonus		-
c) Contribution to Provident Fund		-
d) Contribution to Other Fund - ESI	25	9
e) Staff Welfare Expenses	41	38
f) Expenses on Employees Retirement and Terminal Benefit	469	469
g) Others (Specify)		
TOTAL	8,346	8,327

Sd/-	Sd/-	Sd/-	Sd/-	Sd/-
AM	WM	SAO	Secretary	Chairman



HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2014

(Rs. In 000)

		(KS. III 000)
	2013-2014	2012-2013
SCHEDULE 21- OTHER ADMINISTRATIVE EXPENSES		
a) Consumption of Raw Materials, Finished Goods and Stores	22,923	14,512
b) Labour and Processing Expenses	1,094	1,231
c) Cartage amd Carriage Inward	45	2
d) Electricity and Power	196	202
e) Water Charges		
f) Insurance	88	59
g) Repairs and Maintenance	286	161
h) Excise Duty	-	314
I) Rent, Rates and Taxes	23	19
j) Vehicles Running and Maintenance		
k) Postage, Telephone and Communication Charges	45	38
1) Printing and Stationery	21	16
m) Travelling and Conveyance Expenses	22	56
n) Expenses on Seminar / Workshop		
o) Subscription Expenses	9	9
p) Expenses on Fees		
q) Auditors Remuneration		
r) Hospitality Expenses		
s) Professional Charges	15	13
t) Provision for Bad and Doubtful Debts/ Advances		
u) Irrecoverable Balances Written-off		
v) Packing Charges	195	199
w) Freight and Forwarding Expenses	1,703	1,317
x) Distribution Expenses	9,385	8,213
y) Advertisement and Publicity	77	3
z) Others (Specify)		
i) General Expenses	46	88
TOTAL	36,173	26,452

Sd/-	Sd/-	Sd/-	Sd/-	Sd/-
AM	WM	SAO	Secretary	Chairman



(Rs. In 000)

		(RS, III)
	2013-2014	2012-2013
SCHEDULE 22- EXPENDITURE ON GRANTS, SUBSIDIES ETC	rc	
a) Grants given to Institutions / Organisations	I	ı
b) Subsidies given to Institutions / Organisations	ı	1
	ı	ı
TOTAL	1	ı

	2013-2014	2012-2013
SCHEDULE 23- INTEREST		
a) On Fixed Loans	ı	l
b) On Other Loans (including Bank Charges)	2	2
c) Others (Specify)	ı	1
TOTAL	2	2

Chairman <u>-</u>/8 Secretary Sd/--/ps SAO Sd/-**M**

Sd. AM



HINDUSTAN COIR SCHEDULE 24

SIGNIFICANT ACCOUNTING POLICIES

1. ACCOUNTING CONVENTION

- 1.1 The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting except in the case of interest on Savings Bank Account which is treated as income on cash basis
- 1.2 The figures in the accounts are presented after rounding off to thousands.

2. INVENTORY VALUATION

- 2.1. Stores and Spares (including machinery spares) are valued at cost.
- 2.2 Raw materials and semi finished goods at factory are valued at lower of cost and net realizable value and finished goods with showrooms is valued after deducting the 15% commission and 10% Profit Margin. The finished goods at factory are valued at ex factory price.

3. FIXED ASSETS

Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses related to acquisition.

Value of factory building and office building are not separately shown in the books of accounts since the rate of depreciation is same for both.

4. **DEPRECIATION**

Depreciation is provided on Written Down Value method on the rates consistently applied year after year. Half of the normal rates are applied on Fixed Assets, which are used for less than 182 days.

5. ACCOUNTING FOR SALES

Sales are net of sales returns, rebate and trade discount.

6. GOVERNMENT GRANTS/SUBSIDIES

6.1 Market Development Assistance received from Coir Board is treated as revenue.

7. RETIREMENT BENEFITS

7.1 Provision for accumulated leave encashment benefit to the employees is not provided in the accounts.

Sd/-	Sd/-	Sd/-	Sd/-	Sd/-
AM	WM	SAO	Secretary	Chairman



SCHEDULE 25

CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

1. CONTINGENT LIABILITIES

Nil

2. CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet.

3. TAXATION

In view of there being no taxable income under Income-tax Act 1961, no provision for Income tax has been considered necessary.

(Amount-Rs)

4. FOREIGN CURRENCY TRANSACTIONS 2013-2014 2012-2013

- 4.1. Expenditure in foreign currency
 - a)Travel
 - b) Remittances and Interest payment to Financial **Nil Nil**

Institutions/Banks in Foreign Currency

- c) Other expenditure:
 - Commission on Sales
 - Legal and Professional Expenses
 Nil
 Nil
 - Miscellaneous Expenses

5. REMUNERATION TO AUDITORS:

As Auditors

- Taxation matters
- For Management services **Nil Nil**
- For certification

Others

- **6.** Corresponding figures for the pervious year have been regrouped/Rearranged, wherever necessary.
- 7. Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at **31-03-2014** and the Income and Expenditure Account for the year ended on that date.

Sd/-	Sd/-	Sd/-	Sd/-	Sd/-
AM	WM	SAO	Secretary	Chairman



Sd/-Chairman

Sd/-Secretary

sd/-

Sd/-

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Second State Seco						183. 111 000
I Expenses	Receipts	2013-14	2012-13	Payments	2013-14	2012-13
Corresponding to Schedule 20 1,278 1,270	I Opening Balances					
1,270 Corresponding to Schedule 20	a) Cash in hand	9	Ŋ	a) Establishment expenses		
1,350 1,270 1,270 1	b) Bank Balances			(corresponding to Schedule 20)	7,810	7,646
1,350 550 II Payments made against funds for various projects II investments and deposits made a) Out of Carmanked/Endowment funds b) Out of Own Funds (Investments-others) - IV Expenditure on Fixed Assets & Capital Work-in-Progress a) Purchase of Fixed Assets b) Expenditure on Capital Work in Progress a) Purchase of Fixed Assets b) Expenditure on Capital Work in Progress a) Purchase of Fixed Assets b) Expenditure on Capital Work in Progress a) Purchase of Fixed Assets b) To the Government of India b) To the State Government c) To other providers of funds b) To the State Government c) To other Payments (Specify) a) Salary Advance b) Coir Board - Plan Fund c) Coir Board - Plan Fund c) Other Advances d) Expenses Payable c) Other Advances d) Expenses Payable e) Payment to Creditors d) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances d) Radvance Fibre Bank 33,113 Coir Board Balances d) Dank Balances	i) In current accounts	2,789	1,270	(corresponding to Schedule 21)	2,820	2,662
III Investments and deposits made		1,350	550	Payments made against funds		
In Investments and deposits made	iii) Savings accounts		ı	various projects		ı
a) Out of Earmarked/Endowment funds - IV Expenditure on Fired Assets & - Capital Work-in-Progress - a) Purchase of Fixed Assets - a) Purchase of Fixed Assets - b) Expenditure on Capital Work in Progress - a) Purchase of Fixed Assets - a) To the Government of India - b) To the Surplus money/Loans - b) To the Surplus money Deposit - c) Other Payments (Specify) a) Salary Advance - b) Coir Board - Plan Fund - c) Other Advances - d) Expenses Payable - d) Expen	II Grants Received					
Nout of Own Funds (Investments-others)	a) From Government of India			a) Out of Earmarked/Endowment funds		1
- IV Expenditure on Fixed Assets - Capital Work-in-Progress - a) Purchase of Fixed Assets - in Progress - a) To the Government of India - b) To the State Government - c) To other providers of funds - VII Other Payments (Specify) - VII Other Payments (Specify) - VII Other Payments (Specify) - OTH Payments (Specify) - OTH Payment of India - b) Coir Board - MDA (DMD) - c) Coir Board - Plan Fund - c) Other Advances - d) Expenses Payable - d) Expenses Payable - d) Expenses Payable - d) Advance Fibre Bank - d) Advance Fibre Bank - d) Bayment to Creditors - d) Advance Fibre Bank - d) Bayment account - d) Bank Balances - d) Cash in hand - e)	i) Capital Purpose		ı			1
Capital Work-in-Progress	ii) Revenue Purpose		ı			
a) Purchase of Fixed Assets b) Expenditure on Capital Work in Progress V Refund of surplus money/Loans a) To the Government of India b) To the State Government c) To other providers of funds vII Other Payments (Specify) a) Salary Advance b) Coir Board - MDA (DMD) c) Coir Board - MDA (DMD) c) Coir Board - Plan Fund c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances a) Cash in hand 13 188 b) Bank Balances ii) In current accounts iii) In deposit accounts iii) In deposit accounts iii) Savings accounts	b) From State Government		ı	Capital Work-in-Progress		
- N Refund of surplus money/Loans - N Refund of surplus money/Loans a) To the Government of India - To the State Government - To the State Government - To other providers of funds 107 VI Finance Charges (interest) - VII Other Payments (Specify) a) Salary Advance - D) Coir Board - Plan Fund - Other Advances d) Expenses Payable e) Payment to Creditors d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances - a) Cash in hand 13 188 b) Bank Balances 1 In current account iii) In deposit accounts iii) Savings accounts	c) From other sources		ı	a) Purchase of Fixed Assets	119	10
Warfund of surplus money/Loans	Revenue Purpose			b) Expenditure on Capital Work		
v Refund of surplus money/Loans a) To the Government of India b) To the State Government c) To other providers of funds 107 VI Finance Charges (interest) vII Other Payments (Specify) a) Salary Advance b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances 13 188 b) Bank Balances 1 In current account ii) In deposit accounts 2,500 iii) Savings accounts	i) Grants - Coir Board		1	in Progress		1
- a) To the Government of India - b) To the State Government - To other providers of funds - VII Pinance Charges (interest) - VII Other Payments (Specify) a) Salary Advance - b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund c) Other Advances d) Expenses Payable c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances a) Cash in hand 13 188 b) Bank Balances 1 In current accounts ii) In deposit accounts 2,500 iii) Savings accounts	III Income on Investments from					
- b) To the State Government c) To other providers of funds - VII Finance Charges (interest) - VII Other Payments (Specify) a) Salary Advance - b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund - c) Other Advances d) Expenses Payable c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances - a) Cash in hand 13 188 b) Bank Balances - i) Cash in hand 13 22,500 iii) Savings accounts iii) In deposit accounts	a) Earmarked/Endow. Funds		1	a) To the Government of India		1
c) To other providers of funds 996 107 VII Finance Charges (interest) - VII Other Payments (Specify) a) Salary Advance - b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund - c) Other Advances d) Expenses Payable c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances - a) Cash in hand 13 72 I) In current account ii) In deposit accounts 2,500 iii) Savings accounts	b) Own Funds (Oth. Investment)		1	b) To the State Government		1
396 107 VI Finance Charges (interest) - VII Other Payments (Specify) a) Salary Advance - b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund - c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances - a) Cash in hand 13 188 b) Bank Balances 72 I) In current accounts ii) In deposit accounts 11 2,500 iii) Savings accounts	IV Interest Received					1
- WII Other Payments (Specify) a) Salary Advance - b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund - c) Other Advances d) Expenses Payable c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances - a) Cash in hand 13 72 I) In current account ii) In deposit accounts 11 2,500 iii) Savings accounts	a) On Bank deposits	396	107		2	2
a) Salary Advance - b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund - c) Other Advances d) Expenses Payable e) Payment to Creditors - f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances - a) Cash in hand - a) Cash in hand - i) Bank Balances - j Cash in hand - j Ca	b) Loans, Advances etc.		ı			
- b) Coir Board - MDA (DMD) c) Coir Board - Plan Fund - c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances a) Cash in hand 13 72 I) In current account ii) In deposit accounts 11 2,500 iii) Savings accounts				a) Salary Advance	152	176
c) Coir Board - Plan Fund c) Other Advances d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances a) Cash in hand a) Cash in hand 13 72 I) In current account ii) In deposit accounts iii) In deposit accounts 11 2,500 iii) Savings accounts	a) Miscellanious Income		ı	b) Coir Board - MDA (DMD)		
C) Other Advances						ı
d) Expenses Payable e) Payment to Creditors f) Refund of Earnest Money Deposit g) Advance Fibre Bank 33,113 26,291 VIII Closing Balances a) Cash in hand 13 188 b) Bank Balances 72 I) In current account ii) In deposit accounts 13 2,500 iii) Savings accounts	VI Amount Borrowed		1		27	128
6,748 13 26,291 VIII Closing Balances a) Cash in hand 13 188 b) Bank Balances 72 I) In current account ii) In deposit accounts 2,500 iii) Savings accounts					1,902	1,948
Debtors 33,113 26,291 VIII Closing Balances Data	VII Any other receipts (give details)				18,951	14,266
6,748 33,113 26,291 Closing Balances a) Cash in hand 13 18 b) Bank Balances 72 1) In current account ii) In deposit accounts 2,500 iii) Savings accounts	a) Earnest Money Deposit		1			1
bbtors 33,113 26,291 VIII Closing Balances - a) Cash in hand - 188 b) Bank Balances 72 I) In current account ii) In deposit accounts 2,500 iii) Savings accounts	b) Income Receivable - MDA	6,748		g) Advance Fibre Bank	2,500	
- a) Cash in hand 13 188 b) Bank Balances 72 I) In current account ii) In deposit accounts 2,500 iii) Savings accounts	c) Collection from Sundry Debtors	33,113	26,291			
13 188 b) Bank Balances 72 I) In current account ii) In deposit accounts 2,500 iii) Savings accounts	d) Coir Board - MDA (DMD)		ı		5	9
72 I) In current account ii) In deposit accounts 2,500 iii) Savings accounts	e) EMD	13	188			
ii) In deposit accounts 2,500 iii) Savings accounts	f) Insurance Claim Received		72	I) In current account	13	2,789
2,500 iii) Savings accounts	g) Other Advance			ii) In deposit accounts	10,114	1,350
	h) Fibre Bank Advance		2,500	iii) Savings accounts	_	1
44,415 30,983 TOTAL	TOTAL	44,415	30,983	TOTAL	44,415	30,983

Sd/-