



FIFTY SEVENTH ANNUAL REPORT OF COIR BOARD 2010-2011



(Ministry of Micro, Small and Medium Enterprises, Govt. of India) COIR HOUSE, M.G. ROAD, KOCHI - 682 016



CITIZENS' CHARTER

We Rededicate ourselves
to the development
and
modernisation of the coir industry
in all states with potential
and
the welfare of all engaged in it,
particularly the workers.



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CHAPTER - I

INTRODUCTION

Government of India set up Coir Board under an Act of Parliament viz., Coir Industry Act, 1953(45 of 1953) for the development of coir industry in India and for promotion of domestic as well as export markets of coir and coir products. This is the Fifty Seventh Annual Report of Coir Board highlighting various activities and achievements made by the Board during the period from 01.04.2010 to 31.03.2011.

Functions of the Board

The main functions of the Board, as laid down under Section 10 of the Coir Industry Act, 1953 are given below:

- 1. It shall be the duty of the Board to promote by such measures, as it thinks fit, for the development, under the control of the Central Government, of the Coir Industry.
- 2. Without prejudice to the generality of the provisions of Sub Section (1), the measures referred to therein may relate to:
 - (a) Promoting exports of coir yarn and coir products and carrying on propaganda for that purpose;
 - (b) Regulating, under the supervision of the Central Government, the production of husks, coir yarn and coir products by registering coir spindles and looms for manufacturing coir products as also manufacturers of coir products, licensing exporters of coir, coir yarn and coir products and taking such other appropriate steps as may be prescribed;
 - (c) Undertaking, assisting or encouraging scientific, technological and economic research and maintaining and assisting in the maintenance of one or more research institutes;
 - (d) Collecting statistics from manufacturers of, and dealers in, coir products and from such other persons as may be prescribed on any matter relating to coir industry, the publication of statistics so collected or portions thereof or extracts there from;
 - (e) Fixing grade standards and arranging, when necessary, for inspection of fibre coir yarn and coir products;
 - (f) Improving the marketing of coconut husk, coir fibre, coir yarn and coir products in India and elsewhere and preventing unfair competition.
 - (g) Setting up or assisting in the setting up of factories for the producers of coir products with the aid of power;
 - (h) Promoting co-operative organization among producers of husks, coir fibre and coir yarn and manufacturers of coir products;
 - (i) Ensuring remunerative returns to producers of husks, coir fibre and coir yarn and manufacturers of coir products.



- (j) Licensing of retting places and warehouses and otherwise regulating the stocking and sales of coir fibre, coir yarn and coir products both for the internal market and for exports;
- (k) Advising on all matters relating to the development of the coir industry;
- (l) Such other matters as may be prescribed.
- 3. The Board shall perform its functions under this Section in accordance with and subject to such rules as may be made by the Central Government.

Constitution of the Board

Govt. of India had set up Coir Board under an Act of Parliament viz. Coir Industry Act, 1953 (45 of 1953) for the development of coir industry and for promotion of domestic as well as export market of coir and coir products.

Section (4) of the Coir Industry Act, 1953 empowers Central Govt. to constitute Coir Board. The Sub Rule 4 of the Coir Industry Rules 1954 provides the number of persons to be appointed as members from each of the categories specified in sub section (3) of Section 4 of the act as follows:

| (a) Growers of coconut and producers of husks and coir yarn | 3 |
|---|----|
| (b) Persons engaged in the production of husks, coir and coir yarn and in the manufacture of coir products | 3 |
| (c) Manufacturers of coir products | 3 |
| (d) Dealers in coir, coir yarn and coir products including both exporters and internal traders | 3 |
| (e) Parliament - 2 members to be elected by the Lok Sabha and one to be elected by the Rajya Sabha | 3 |
| (f) The Govts. of principal coconut growing states | 5 |
| (g) Such other persons or class of persons who in the opinion of Central Govt. ought to be represented on the Board | 19 |

The Govt. of India vide Gazatte Notification No. SO 1541 (E) dated 24.06.2008 reconstituted the Board with 31 members. Further to this, the Govt. of India vide Gazatte Notification SO No. 2220 dated 17.09.2008 appointed 6 more members to the Board and subsequently vide SO No. 112(E) dated 19.01.2010 appointed Shri. P. Rajeeve, M.K. Raghavan and G.M. Siddeswara, Members of Parliament to the Board. List of Members appointed to the Board by the above Gazette Notifications is given as Annexure-1.

Meetings of the Board and its committees

Section (8) of the Coir Industry Act, 1953 empowers the Board to constitute an Executive Committee for the purpose of exercising such of the powers and performing such of the duties of the Board as may be delegated to it by the Board. There is further provision for constitution



of Standing committees or adhoc committees for discharging the functions of the Board at the committee level. Thus in addition to the Executive Committee, the Board had constituted the following committees as envisaged under Section (8) of the Coir Industry Act, 1953:

- 1) Science & Technology Committee
- 2) Industrial Development committee
- 3) Market Promotion Committee

The compositions of these committees of the Board are shown in Annexure-II. The following meetings of the Board and the standing committees were held during the period under report.

DETAILS OF BOARD/EXECUTIVE COMMITTEE/STANDING COMMITTEE MEETINGS OF COIR BOARD HELD DUIRNG THE PERIOD FROM 1.04.2010 TO 31.03.2011

| Details of Meeting | Date | Venue |
|---|------------|------------|
| 287th Executive Committee Meeting | 04.06.2010 | Bangalore |
| 2/2010 Science & Technology Committee Meeting | " | " |
| 2/2010 Market Promotion Committee Meeting | 16.06.2010 | Chennai |
| 201st Board Meeting | 29.06.2010 | Kochi |
| 288th Executive Committee Meeting | 21.08.2010 | Kochi |
| 2/2010 Industrial Development Committee Meeting | 21.08.2010 | Kochi |
| 202nd Board Meeting | 13.09.2010 | Kochi |
| 3/2010 Industrial Development Committee Meeting | 04.12.2010 | Trivandrum |
| 3/2010 Science & Technology Committee Meeting | " | " |
| 3/2010 Market Promotion Committee Meeting | 05.12.2010 | Trivandrum |
| 289th Meeting of Executive Committee Mtg. | 13.12.2010 | Kochi |
| 203rd Board Meeting | 29.12.2010 | Hyderabad |
| 290th Executive Committee Meeting | 01.02.2011 | Kochi |
| 204th Board Meeting | 12.03.2011 | Alleppey |

Chairman, Coir Board will be the Chairman of all the Committees. Vice Chairman will be member of all Committees. Secretary, Coir Board will convene the meetings of the Board and the Committees as and when business necessitates consultations/decisions by the committee under orders of the Chairman.

Personnel of the Board

Chairman

Shri. V.S. Vijayaraghavan assumed charge of the Office of Chairman, Coir Board on 5.12.2008 and continued in this post during the period under report.

Vice Chairman

Shri. Rameshwar Goel continued as Vice Chairman, Coir Board till 28.12.2010 and subsequently, Shri. J.V. Seshagiri was elected as Vice Chairman at the 203rd Board meeting held on 29.12.2010.

Secretary

Shri M.Kumara Raja continued to be the Secretary, Coir Board during the period under report.

Establishments of the Board

The Head Quarters of the Coir Board is located at Coir House, M.G.Road, Kochi - 682 016, Kerala. The Board is running 47 Establishments set up in various parts of India. A list of establishments of the Coir Board is given in Annexure - III

| Staff Position | in | Coir Board | as on | 31 | 03 2011 |
|----------------|----|------------|--------|-----------|---------|
| Dian I Osilion | | Con Duaru | 45 UII | . , , , , | |

| Category | Total | Women | OBC | SC | ST | PH | Ex-Service |
|----------|-------|-------|-----|----|----|-----|------------|
| Group A | 22 | 3 | 7 | 3 | 3 | Nil | Nil |
| Group B | 98 | 29 | 25 | 12 | 9 | 6 | 1 |
| Group C | 248 | 14 | 91 | 55 | 16 | 6 | 1 |
| Total | 368 | 46 | 123 | 70 | 28 | 12 | 2 |

Staff Position in Hindustan Coir as on 31.03.2011

| Category | Total | Women | OBC | SC | ST | PH | Ex-Service |
|----------|-------|-------|-----|----|----|----|------------|
| Group A | 1 | - | - | _ | - | _ | - |
| Group B | 2 | - | 1 | - | - | - | - |
| Group C | 24 | 15 | 4 | 1 | - | - | - |
| Total | 27 | 15 | 5 | 1 | - | - | - |

Vigilance activities

Coir Board do not have an independent Vigilance Section. The Vigilance activities in the Board were looked after by Dr.U.S. Sarma, Director, RDTE as the part-time Chief Vigilance Officer till 15 July, 2010 and thereafter by Shri. M Kumaraswamy Pillai, Director (Marketing) as part-time Chief Vigilance Officer during the period under report.



Implementation of Official Language

The Board continued its efforts for implementing Official Language Policy of the Govt. in all its establishments.

Documents under section 3(3) of OL Act 1963 were issued in bilingual form. Efforts were continued for sending the replies in Hindi to all those letters which were received in Hindi as per Rule 5. Measures were adopted for increasing the correspondence in Hindi. Bilingually prepared covering letters and standard forms were used. Monthly report on important events and achievements were sent to the Ministry in Hindi also.

During the reporting period Annual report, Audit report etc. were translated into Hindi.

The third Sub Committee of the Committee of Parliament on Official Language had inspected Coir Board Head Office on 12.02.2011. The Official Language Implementation activities of Coir Board were reviewed by the Committee.

Meetings of the OLIC (HO) were held in every quarter for reviewing the progress of OL Implementation. In Sub Offices and Showrooms also OLICs were conducted. Four quarterly Hindi workshops were organized in Board's HO. A Hindi Workshop on UNICODE Hindi software was conducted for the Officers and employees working in the Head Office and Sub Offices/Coir Bhavans located in Kerala on 07.03.2011 at Coir Board, M G Road, Kochi. Hindi Day was observed by displaying trilingual banners in all Sub Offices and Showrooms of the Board. Cash incentives were given to the employees who have written Hindi words in files. Official Language inspections were conducted in 13 Sub Offices/Coir Bhavans of the Board.

The fourth issue of the Board's Official Language Home Magazine 'Coir: Swarnim Resha' has been released by Shri. V S Vijayaraghavan, Chairman, Coir Board in a meeting held at Coir House, Kochi-16 on 18-03-2011.

During 01-14 September, 2010 Hindi fortnight was celebrated. Various Hindi competitions like Essay, Administrative Terminology, Translation, Music, Signature, Quiz, Conversation, Power point presentation etc. were organized for the Employees of the Board. Special Hindi workshops were conducted during 06-09 September, 2010 for the officers and employees of the Board with a view to familiarize them with basic Hindi Grammar and Spoken Hindi. A book named 'Rajbhasha Sahayika' was also released in connection with the Hindi Fortnight celebrations, 2010.

Coir Board was awarded third prize for the best performance for the OL implementation by the Kochi TOLIC during 2010-11.



CHAPTER - II

FINANCE, ACCOUNTS & AUDIT

Sources of Funds of the Board:

The sources of the receipt of funds of the Board consist of the following:

- 1. Grant under Section 14 of the Coir Industry Act, 1953.
- 2. Grant under Section 14(a) of the Coir Industry Act, 1953.
- 3. Loans from Government of India for disbursement of House Building Advance/Vehicle Advance to Employees.
- 4. Fee for Registration/Renewal of registration
- 5. Departmental and miscellaneous receipts
- 6. Extra budgetary resources.

Budget and Expenditure

The Budget Estimates approved by the Government of India for implementation of various Plan and Non Plan programmes of the Board for the year 2010-11 was Rs.2800.00 lakhs and Rs.1400.00 lakhs respectively. In addition to this, an amount of Rs.2100.00 lakhs was sanctioned under the scheme "Plan - Rejuvenation, Modernization and Technology Upgradation". Against this, the Revised Estimate for Plan (including provision for North East Region) and Non Plan approved by the Government were Rs.2440.00 lakhs and Rs.1850.00 lakhs respectively. The Revised Estimate under Plan - Rejuvenation, Modernization and Technology Upgradation is Rs.1500.00 lakhs.



The scheme-wise break up of the sanctioned budget, Revised Estimates approved, actual utilization, vis-à-vis the actuals during the previous year are given in the following table:

(Rs. in lakhs)

| Sl. No. | Scheme | Sanctioned Budget 2010-11 | RE approved 2010-11 | Funds released and received 2010-11 | Utilization during the year 2010-11* | Utilization during the year 2009-10 |
|------------|---|---------------------------------|---------------------------|--|---|-------------------------------------|
| 1 | Plan - S& T | 700.00 | 700.00 | 700.00 | 941.48 | 458.23 |
| 2 | Plan (General)* | | | | | |
| 2.1 | Skill upgradation, Quality Improvement, | 500.00 | | | 408.80 | 322.53 |
| 2.2 | Development of Production Infrastructure | 400.00 | | | 30.46 | 25.88 |
| 2.3 | Domestic Market Promotion (DMD/MDA)* | 930.00 | 2300.00 | 2140.00 | 982.38 | 1176.11 |
| 2.4 | Export Market Promotion | 300.00 | 2300.00 | 2140.00 | 182.51 | 168.43 |
| 2.5 | Trade and industry Related Functional Support Services & Economic Market Research | 300.00 | | | 0.00 | 0.00 |
| 2.6 | Welfare Measures | 200.00 | | | 6.18 | 7.12 |
| | Total - Plan General | 2630.00 | 2300.00 | 2140.00 | 1610.33 | 1700.07 |
| | Plan General - NE | 170.00 | 140.00 | 140.00 | 135.69 | 110.38 |
| 3 | Plan (REMOT) | 1890.00 | 1500.00 | 1403.00 | 1393.63 | 1035.81 |
| | REMOT - NE | 210.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Total - Plan (A) | 5390.00 | 4640.00 | 4383.00 | 4081.13 | 3304.49 |
| 4 | Non Plan | | | | | |
| 4.1 | Non Plan (Grants in aid) | 1400.00 | 1850.00 | 1850.00 | 1850.00 | 1878.55 |
| 4.2 | Loan (HBA/VA) | 30.00 | 30.00 | 30.00 | 30.04 | 30.90 |
| 4.3 | Non Plan (Grants in aid) Cess | _ | _ | _ | _ | _ |
| | Total - Non Plan (B) | 1430.00 | 1880.00 | 1880.00 | 1880.04 | 1909.45 |
| | GRAND TOTAL | | | | | |
| | (A) + (B) | 6820.00 | 6520.00 | 6263.00 | 5961.17 | 5213.94 |

^{*} Utilization including opening balance. There was an opening balance of Rs.242.06 lakhs, Rs.330.68 lakhs, Rs.59.62 lakhs and Rs.13.12 lakhs under Plan S&T, Plan General, Plan NE and Plan REMOT respectively out of the Grants received during 2009-10.

Utilization of Fund under Non Plan Heads during 2010-11 are as follows:

| Sl. No. | Heads of Expenditure | Amount (Rs. in lakhs) |
|---------|--|-----------------------|
| 1 | Salaries and Allowances | 1141.92 |
| 2 | TA/DA | 93.81 |
| 3 | Repayment of Loans from Govt. of India | 19.00 |
| 4 | Loans to employees | 30.04 |
| 5 | Other Expenses (Establishment) | 679.78 |
| | Total | 1964.55 |

Receipts of Funds during 2010-11

| Sl. No. | Heads of Expenditure | Amount (Rs. Lakhs) |
|------------|---|-----------------------|
| 1 | Money received under Section 14A of Coir Industry Act 1953 (Grants in aid) | 6233.00 |
| 2 | Registration and Renewal Fee | 8.54 |
| 3 | Commission on sales and other receipts through Coir Bhavans | 183.29 |
| 4 | Other Receipts (Departmental) | 93.11 |
| 5 | Loan from the Government (HBA/VA to staff) | 30.00 |
| 6 | Extra Budgetary Resources 1.Scheme of Fund for Regeneration of Traditional Industries- (Grants-in aid) 250.00* 2.Collaborative Projects 17.85 | 267.85 |
| | Grand Total | 6815.79 |

^{*} Funds totaling to Rs.219.91 Lakhs was utilized during 2010-11

Audit of Accounts of the Board by the A.G., Kerala

As per Section 17 of the Coir Industry Act, 1953, the accounts of the Board are subject to Audit by the C&AG of India. The accounts for the year 2009-10 were audited by the AG, Kerala during the period under report. The audit report along with statement of accounts were laid on the tables of Lok Sabha and Rajya Sabha respectively on 07.12.2010 and 10.12.2010.

Annual Accounts for the year ended 31st March 2011

The Annual Accounts for the year ended 31.03.2011 have been audited by the C & AG of India, the prescribed auditors for the Coir Board. The consolidated annual accounts as on 31'st March 2011 duly audited by the C & AG of India, the Special Audit Report thereon and the action taken on the observations in the report is annexed to the Annual Report (Annexure-XII)



CHAPTER - III

COIR INDUSTRY - CURRENT STATUS

The development of coir industry has all along been in areas where there is concentration of coconut cultivation and availability of coconut husks. Coir industry is of great importance to Kerala where it is second only to agriculture as a source of employment. With the expansion of coconut cultivation and concerted efforts of the Coir Board and the respective state governments, coir industry is coming up in Tamil Nadu, Karnataka, Andhra Pradesh, Orissa, West Bengal and Assam also. Among the States in India, Kerala is the largest producer of coconuts.

Estimated production of coir and coir products during the year 2009-10 and 2010-11

| Item | | 2010 - 2011 ity in M.T.) mated) |
|-----------------|----------|---------------------------------------|
| Coir fibre | 5,15,500 | 5,25,000 |
| Coir yarn | 2,96,500 | 2,99,500 |
| Coir products | 1,86,950 | 2,00,000 |
| Coir rope | 56,100 | 59,500 |
| Curled coir | 54,200 | 59,000 |
| Rubberized coir | 75,500 | 80,000 |

Figures expressed are fibre equivalent and are mutually exclusive

Estimated consumption of coir and coir products in India during 2009-2010 and 2010-11

| Item | | 2010 - 2011 ity in M.T.) mated) |
|-----------------|----------|---------------------------------------|
| Coir fibre | 5,07,000 | 5,17,000 |
| Coir yarn | 2,57,500 | 2,62,500 |
| Coir products | 47,010 | 47,500 |
| Coir rope | 51,910 | 52,400 |
| Curled coir | 41,900 | 42,300 |
| Rubberized coir | 70,020 | 70,700 |

Estimated state wise employment in India during 2009-10 and 2010-11

| Item | 2009-10 | 2010 – 11 |
|----------------|----------|-----------|
| | | |
| Kerala | 4,65,900 | 4,67,900 |
| Tamil Nadu | 1,10,300 | 1,16,200 |
| Karnataka | 26,250 | 27,400 |
| Andhra Pradesh | 48,300 | 50,500 |
| Orissa | 13,600 | 14,500 |
| Others | 19,000 | 20,190 |
| Total | 6,83,350 | 6,96,690 |

Registration of Industrial Establishments

As per Coir Industry (Regn. & Licensing) Rules, 1958, no person shall work a coir spindle or an industrial establishment unless it has been registered in accordance with the rules.

During the year 2010-2011, 250 Coir Units were registered and 136 Units were renewed through various Offices of the Board.

Total number of Coir Units Registered under (R&L) Rules, with Coir Board as on 31.03.2011 (state wise statement)

| Kerala | 8693 |
|--------------------------------|-------|
| Tamil Nadu | 3490 |
| Andhra Pradesh | 674 |
| Orissa | 702 |
| Karnataka | 540 |
| West Bengal | 42 |
| Pondicherry | 30 |
| Maharashtra | 21 |
| Assam | 31 |
| Delhi | 17 |
| Uttar Pradesh | 17 |
| Union Territory of Lakshadweep | 16 |
| Goa | 3 |
| Gujarat | 1 |
| Andaman & Nicobar | 1 |
| Rajastan | 4 |
| Haryana | 2 |
| Punjab | 5 |
| Madhyapredsh | 3 |
| Jammu & Kashmir | 2 |
| Tripura | 6 |
| Total | 14300 |
| | I |



The Collection, compilation, analysis and dissemination of statistical data pertaining to Coir Industry are the major functions assigned to the Coir Board under the Coir Industry Act 1953. Statistical data on coconut cultivation, coconut production, potential of raw material, industrial availability of raw material, raw material production, consumption, utilization and export are collected, compiled and published for use by the trade and industry. In order to strengthen the data base and to up-date the data available with the Board, surveys on coir industry, with active involvement of coir producing States and Union Territories, are organized at regular intervals. The Section also collect the details of entrepreneurs in the coir sector, takes up the issues like Tax/Vat etc with the Customs, State Governments and the Central Govt. as and when required. With the limited available source we are catering to the needs of exporters and those who are engaged in the Coir Industry. Export figures are being collected from all Ports and published regularly. The requirement of the industry is attended to by the Board timely.

1. Survey in Coir Industry

It has been decided to conduct surveys and studies on various fields connected with coir industry.

Action has been initiated for conducting the following surveys/studies:

- i) Survey on Coir Industry in India 2010.
- ii Techno-economic feasibility study for setting up of coir industry in States like Gujarat, Maharashtra, West Bengal, States in North East Region and the Union Territory of Andaman & Nicobar.
- iii) Evolving strategies and implementing them for expanding domestic market for coir products including brand building.
- iv) Availability of raw material and its effective utilization in coir industry.
- v) Occupational health hazards of coir workers of Alapuzha District, Kerala.

The Board have selected the institution for conducting the survey/studies and intimated the position to the Ministry for further action. The Board is constantly in touch with the foreign trade association foreign embassies, trade promotion organizations, etc as and when required.

2. Coir Trade Information Centre

During the year under report individual visitors from various states visited CTIC. All the visitors to CTIC and students from various educational institutions utilized the library facilities for reference / project related works. Visitors from various countries visited the CTIC and gathered information on Indian coir. During the year under report students from various educational institutions utilized the library facilities for project related works. The enquiries received during the period 2010-11 at CTIC through Website, Internet, from Overseas Embassies have been disseminated to registered exporters, manufacturers and various consortiums through e-mail. During the year under report all the Tender/Quotation Notices were hosted through the Coir Board website.



3. Computerization of Systems in Coir Board

Implementation of IT and Computerization of the systems in Coir Board in a phased manner engaging National Informatics Centre under the Ministry of Communications & Information Technology, GOI, New Delhi., is a continued programme of the Board. The Coir Trade Information Centre which was set up at Board's HQ at Kochi with the technical guidance of National Centre for Trade Information, New Delhi, continues its functioning by providing necessary trade related statistics to the coir exporters/manufacturers academicians etc. The centre as such is assisting the coir industry to promote coir and coir products in the domestic and international markets.

The e-governance and IT related activities were implemented for carrying out plan programmes of the Board quickly and effectively. The NIC, Kochi has been engaged by the Board for implementation of the total computerization programmes of the Board.

During the year 2010-2011 the following activities were undertaken:

- i) Developed new software in connection with the direct recruitment process.
- ii) Procured 32 computers for the use of Coir Bhavans located in different states in the country.

Training under Human Resources Development

Under the Human Resource Development Programmes, 26 Officers and staff members of Coir Board were deputed for training to various institutes like Indian Institute of Foreign Trade, New Delhi, Kerala Management Association, Kochi, Indo American Chamber of Commerce, Kochi, Engineering Staff College of India, Hyderabad etc.



CHAPTER - IV

SCIENCE & TECHNOLOGY

The Research and Development activities of the Board are carried out by two research institutes viz, the Central Coir Research Institute, Kalavoor and Central Institute of Coir Technology, Bangalore. The Central Coir Research Institute, Alleppey was established in 1959 and the Central Institute of Coir Technology, Bangalore in 1980. The CCRI, Kalavoor concentrates on research concerning both the white and brown fibre sectors and the CICT, Bangalore confines to the brown fibre sector. Identification of new user areas for utilization of coir and coir waste (coir pith), modernization of production infrastructure for elimination of drudgery in manual operation, thereby attaining higher productivity and improvement in quality are integral parts of the research efforts. Research investigations in Central Coir Research Institute have led to development of several new technologies for the coir industry and it has been awarded the prestigious National Research and Development Corporation (NRDC) Technology Awards thrice for innovations in 1999, 2002 and 2004. The recent achievements of the Board include development of a versatile loom, named as "Anupam', and a Mobile Fibre Extraction Machine "Swarna" for extraction and manufacturing various coir products with ease and higher productivity and development of a technology for pollution free retting.

Extension of the fruit of the research at the laboratory level for application at the field level and extension of testing and service facility are two other main areas of activity of the two research institutes. Collaborative research with research organizations, institutes, universities having proven records on varied applications of coir, development of new products, new machinery, product diversification, development of environment friendly technologies, technology transfer, incubation, testing and service facilities are the areas which are given priority consideration.

During the reporting period the Institutes earned revenue of Rs.25,13,824.00/- through different extension activities as detailed in Table I

TABLE I

| Sl No | Particulars | Quantity Kg | Value Rs. |
|----------|--|----------------|--------------|
| 1. | COIRRET sale from pilot scale laboratory | 38Kg | 1,560.00 |
| 2. | Pithplus sale from Pilot Scale Laboratory | 4545.2Kg | 2,26,936.00 |
| 3. | C-POM | 5897Kg | 35,382.00 |
| 4. | Service charges for testing of coir pith samples in the Pilot Scale Laboratory | 114Nos. | 3,23,564.00 |
| 5. | Service charges for testing of rubberized coir/coir products, shade matching, bleaching etc. | 193Nos. | 1,89,216.00 |
| 6. | Service charges for dyeing/drying | 209579 | 8,53,782.00 |
| 7. | Service charges for conversion of coir fibre to coir needled felt | 465Sq. Mtr. | 6,291.00 |
| 8. | Guest house accommodation charges | - | 8500.00 |
| 9. | Technology transfers from CICT | 2 Nos. | 55,090.00 |
| 10. | Technology Transfer of MFEM(SWARNA) | 8Nos. | 1,32,360.00 |
| 11. | Technology Transfer of Anupam Loom | 2Nos. | 1,10,300.00 |
| 12. | Sale of Anupam loom | 1No. | 3,55,687.00 |
| 13. | Sale of MFEM(SWARNA) | 2No. | 1,87,605.00 |
| 14. | Sale of 3 bobbins of single ply coir yarn | | 2,047.00 |
| 15. | Training programme | 11 | 22,000.00 |
| 16. | Sales of mementos | 13 | 1,300.00 |
| 17. | Others | | 2,204.00 |
| | Total | | 25,13,824.00 |

The details of progress achieved in each project schemes:

I. Modernization of Production Process:

PILOT SCALE LABORATORY (PSL)

| NAME OF PRODUCT | PRODUCTION (kg) | SALE (Kg) | VALUE (Rs.) |
|--|-----------------|-----------|-----------------|
| COIRRET | 50 | 38 | 1,560.00 |
| PITHPLUS | 4800 | 4512.8 | 2, 25,640.00 |
| C-POM | 15000 | 5897 | 35,382.00 |
| Testing (for entrepreneurs & in house) | | *283 Nos. | 3, 23,564.00 |
| Human resource development in microbiology/biotechnology | | 4 Nos | 20,000.00 |
| TOTAL | | | Rs.6, 06,106.00 |

^{*111}Nos. of testing has been carried out under the BARC funded project on coir pith: 20 Nos. of testing has been carried out under the BARC funded project on Microtron radiation: 20 Nos. of tests have been carried out under the project on Diseased coconut wood funded by CDB & 18 Nos. of test have been carried out under the Project on particle board by CDB.



R&D ACTIVITIES

Research and Development activities on coir fibre for quality improvement by biobleaching, bio softening and biological treatment of coir retting effluent are being continued in the laboratory. Studies are being continued in the laboratory for the production of Bio ethanol from coir pith by acid hydrolysis. The hydrolysate obtained after subjecting coir pith (acidified with 0.5 % H2SO4) to steam explosion at 15 lbs pressure (121°C) for one hour and analyzed its concentration using UV-Visible spectrophotometer. In continuation

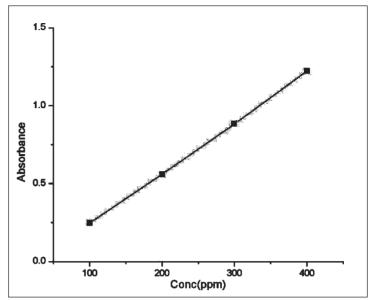


Fig 1. Reducing sugar in acid hydrolyzate of coir pith

of the work, reducing sugars in the hydrolysate of coir pith at regular intervals were measured spectrophotometrically at a wavelength of 510 nm (Fig 1). Absorbance of reducing sugars viz, fructose, and glucose and pentosan in the extracted sample solution of coir pith were estimated from the standard curve of glucose using DNS method. Result reveals that the total reduced sugars and pentosan concentration in the sample of coir pith were estimated as 5.8 % & 1.23% respectively.

CDB PROJECT

Research investigations were undertaken on the extraction of cellulose from diseased wood samples (Hard Wood) under a project sponsored by the Coconut Development Board. Microcrystalline cellulose (MCC) was produced by the acid hydrolysis (HCl) of cellulose extracted from the diseased coconut wood and yielded nano cellulose by the acid hydrolysis using HBr. Nanocellulose is a material that is extracted from wood fibres. Nano cellulose has been reported to be a super material having immense applications to make membranes and other reserve parts for the human body.

Cellulose% in wood samples

| Sample | Sample Weight (gm) | Moisture Content (%) | Decreased Weight (gm) | Weight of product (gm) | % of product |
|--------------------|-----------------------|-------------------------|--------------------------|------------------------|-----------------|
| Medium Diseased | 300 | 10.09 | 269.73 | 77 | 28.547 |
| High Diseased | 300 | 5.0 | 285 | 74 | 25.96 |

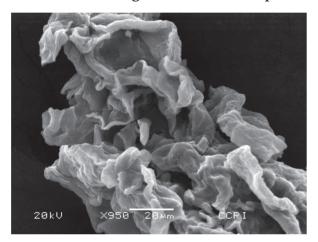
Studies were also been carried out for the extraction of sodium lignosulphonate from the wood sample and the residue was used for the extraction of cellulose by delignification process and the result is as follows.

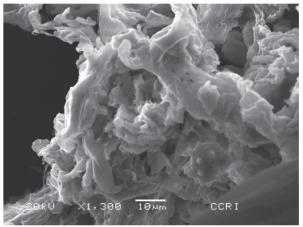


Sodium Lignosulphonate in the wood samples

| Sample | Sample Weight (gm) | Moisture Content (%) | Decreased Weight (gm) | Weight of product (gm) | % of product |
|--------------------|-----------------------|-------------------------|--------------------------|------------------------|--------------|
| Normal | 1.9560 | 7.4280 | 1.8107 | 217 | 11.98 |
| Low Diseased | 2 | 37.6 | 1.2480 | 80 | 6.4 |
| Medium Diseased | 2 | 14.4 | 1.7120 | 88 | 5.14 |
| High Diseased | 2 | 0.771 | 1.9846 | 62 | 3.1234 |

Scanning Electron Microscope (SEM) of cellulose extracted from wood





Cellulose from medium diseased wood

Cellulose from highly diseased wood

II. Development of Machinery & Equipments:

R&D ACTIVITIES

Designed and fabricated one Mobile Fibre Extraction Machine (SWARNA). This technology has been transferred to 7 machinery manufacturers/entrepreneurs during this year. The machine has been demonstrated in various seminars and other programmes. The approximate cost of the machine is Rs.1,50,000/- A unit has already been operated at CCRI during the year to confirm the reliability of the machine, for which about 5,00,000 husk have been processed during the period. Totally 140nos.of demonstrations have been carried out during this year.

A technique has been developed to make particle board with tender coconut husk without any binder. The tender coconut husk is shredded in a mill and pressed in a hydraulic press under elevated temperature. The board can be used for partition wall, ceiling, wall paneling etc. The manufacturing of the board will eliminate problem of all unwanted coconut husk waste.



The Anupam loom developed at CCRI has been demonstrated in various coir processing areas. Two more looms have been fabricated during this year and given for demonstration. This technology has been transferred to 2 machinery manufacturers. Totally 134 demonstrations have been carried out during this year. 113 Nos. of demonstrations have been carried out with Anugraha loom also during this year.

A joint workshop on demonstration of value-addition technologies was held at Coconut Development Board, Kochi on 24.04.2010 in connection with the project on Design & fabrication of an equipment and technique for composting of tender coconut husk" financed by Coconut Development Board.





III. Product Development & Diversification

R&D ACTIVITIES

Spinning of blended yarn of coir and sisal in the ratio of 80:20 and having runnage of 1000m/Kg to 1200m/kg was continued during this year. A total of 140.65kg of yarn was produced and used for making thin coir-cotton fabric. This fabric was produced in two width ie. 60cm and 100cm a total of 288 mtrs. In 60cm width and 42.5mts. in 100cm width were produced and used for the manufacturing of 500Nos. coir bags for presenting to the VIPs and to be sold through Coir Bhavans as part of the popularization of coir bags. A total of 498 Nos. of coir bags were manufactured out of these a total of 150bags @ 50bags each were distributed to All India Editorial Conference held at Palakkad, members of Hindi Salahkar Committee and to the Ministry of MSME for popularization of the use of coir bags.

Development of corrugated roofing sheets from coir non woven felts and mats is the project taken during the period in collaboration with IPIRTI, Bangalore. The use of coir for roofing sheets will be studied under the project. Two types of corrugated roofing sheets have been developed again finding out strength load bearing capacity and water absorption. The initial tests revealed that adding bamboo mat along with coir gives more load bearing capacity than with steel wire. Trials were carried out and product developed exhibited in different exhibitions.

Fabrication of Table top die is one of the unique products developed by CICT, Bangalore. After the development of moulded articles the design was prepared to develop readymade

table tops from coir matting. The table tops were manufactured with matting as well as plain felt. Both the products are of good appearance .No laminations are required. They have attractive natural look and can be used as it is. The properties give the products an edge over the convenient products:

IV. Development of Environment friendly technologies:

- Based on the reports the Kerala State Pollution Control Board (KSPCB) has declared that the dye house sludge of coir industries is non-hazardous and, therefore, it does not come under the purview of Hazardous Wastes (Management, Handling & Transboundary Movement) Rules, 2008. The PCB notification, issued in the wake of an earlier Supreme Court directive to some coir exporters and small scale producers involved in bleaching and dyeing of coir fibre/ yarn without proper sludge disposal system, to adhere to the PCB norms within a specified time limit, comes as a great relief to the coir industry as a whole.
- Demonstration on the application of COCOLAWN was done at the chamber of Hon. Secretary, Ministry of MSME, Govt of India, New Delhi
- Visited the coir fibre extraction centers at Lakshadweep to assess the infrastructural facilities
 for setting up of composting unit and for conducting field level demonstrations on COIRRET
 / PITHPLUS and treatment of coconut husk retting effluent.

Dye House:

Totally 209.58MT of yarn was dyed and an amount of Rs. 8, 53, 782/- has been realized as service charges.

V. Technology Transfer, Incubation, Testing & service Facilities:

TRAINING

Training on the technologies developed in the Department viz application of COIRRET for quality improvement of green husk fibre, composting of coir pith using PITHPLUS, treatment of coconut husk retting effluent, Cocolawn etc. were imparted to 3 nos of Training Assistants from RO, Pollachi, RO, Bangalore and Assam Showroom. Power point presentations were made on the above R& D technologies to visitors from Sri Lanka and coir entrepreneurs / agriculturists from Salem Dist, Tamil Nadu.

Participation in National & International Seminars:

- The two research institutes participated in various national and international exhibitions/ seminars/workshops.
- The Government of India had deputed Dr. U.S.Sarma, Director RDTE, Coir Board, for participating in the Seminar "Future Forum 2020" held at Leiden, Netherlands on 5th & 6th October 2010. Director, R.D.T.E. participated in the discussion and informed that the natural fibres & their waste materials are metal hungry products which could absorb large quantities of transition and rare earth metals.



CHAPTER - V

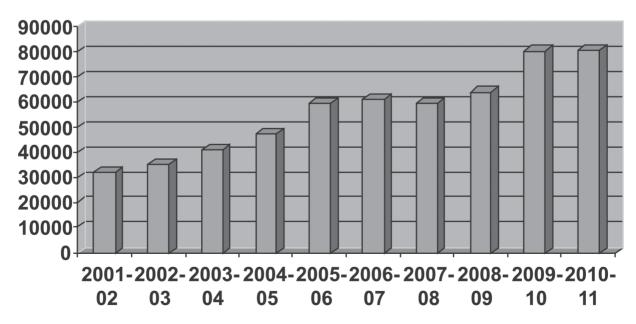
EXPORT PROMOTION

The export of coir and coir products from India for the year 2010-2011 reached an all time high level of 321016.02 tonnes valued at Rs.807.07 crores. This recorded an increase of 9% in quantity and a marginal increase of 0.4% in terms of value over the export achieved during 2009-2010. During 2009-2010, the export of coir and coir products was to the tune of 294508.05 tonnes valued at Rs.804.05 crores. The export during the year under report has surpassed the target set forth at Rs.800 crores fixed by the Ministry of Micro Small & Medium Enterprises, Govt. of India, for coir and coir products for the year 2010-2011.

1. Export Trend in General

Export of coir and coir products from India during the period April 2010 to March 2011 was 321016.02 M.T valued at Rs.807.07 crores as against export of 294508.05 MT valued at Rs.804.05 crores made during the corresponding period of the previous year. The increase recorded in quantity is 26508 MT (9%) and in value is Rs.3.02 crores (0.4%). During the period April 2010 to March 2011 export of Coir fibre, Coir rugs & Carpet, Curled Coir & Coir pith have shown an increase both in terms of quantity and value as compared to the previous year. The items such as Handloom Mats, Tufted mat, Handloom matting, Coir Geo-textile, Coir Rope and Rubberized coir have shown a decrease both in terms of quantity and value when compared to the corresponding period of previous year. The items Coir yarn and Coir other sorts have shown an increase in value even though the quantity have decreased.

EXPORT OF COIR & COIR PRODUCTS FROM INDIA for the last 10 years, in terms of Value (Rs. in Lakhs)



A table showing the item-wise export of coir and coir products from India during the period April 2010 to March 2011 is given below:

SUMMARY OF EXPORT OF COIR AND COIR PRODUCTS FROM INDIA APRIL 2010 -MARCH 2011

Quantity in Tonnes Value in Rs. Lakhs

| Product Name | April - M | larch-2011 | April - N | March-2010 | Compa | rative% |
|--------------------|-----------|------------|-----------|------------|---------|---------|
| | QTY | VAL | QTY | VAL | QTY% | VAL% |
| Coir fibre | 83393.01 | 12148.55 | 73074.93 | 9742.03 | 14.12 | 24.70 |
| Coir yarn | 5021.96 | 2685.34 | 6108.35 | 2461.21 | -17.79 | 9.11 |
| Handloom mats | 29409 | 21525.8 | 36297.71 | 25428.01 | -18.98 | -15.35 |
| Power loom mat | 0 | 0 | 2.84 | 2.03 | -100.00 | -100.00 |
| Tufted mat | 33349.2 | 23968.41 | 36991.21 | 25351.24 | -9.85 | -5.45 |
| Handloom matting | 1406.49 | 1244.72 | 1832.24 | 1425.28 | -23.24 | -12.67 |
| Power loom matting | 0 | 0 | 2.41 | 3.04 | -100.00 | -100.00 |
| Coir Geo-textile | 3266.63 | 1823.05 | 3754.44 | 2023.77 | -12.99 | -9.92 |
| Coir rugs & carpet | 1146.81 | 826.22 | 46.17 | 45.38 | 2383.89 | 1720.67 |
| Coir rope | 211.56 | 86.72 | 430.56 | 165.92 | -50.86 | -47.73 |
| Curled coir | 5527.08 | 1056.52 | 3365.7 | 668.33 | 64.22 | 58.08 |
| Rubberized coir | 383.39 | 476.89 | 629.78 | 713.39 | -39.12 | -33.15 |
| Coir pith | 157854.93 | 14829.02 | 131916.67 | 12347.06 | 19.66 | 20.10 |
| Coir other sorts | 45.96 | 35.84 | 55.04 | 28.53 | -16.50 | 25.62 |
| Total | 321016.02 | 80707.08 | 294508.05 | 80405.22 | 9.00 | 0.38 |

2. Composition of Export

Tufted mats constituted 10.38% in terms of quantity and 29.69% in terms of value during the period under review and it is one of the major items of coir product exported from India. Handloom mats constituted 9.16% in quantity and 26.67% in value, coir pith constituted 49.17% in quantity and 18.37% in value. The table showing the composition of export of coir for the period April 2010 to March 2011 in quantity and value is given below:

Composition of Export (Share in %)

| Name of Item | April 2010 - | March 2011 | April 2009 - 1 | March 2010 |
|--------------------|--------------|------------|----------------|------------|
| | Qty. | Value | Qty. | Value |
| Tufted mat | 10.39 | 29.70 | 12.56 | 31.53 |
| Handloom mats | 9.16 | 26.67 | 12.32 | 31.62 |
| Coir pith | 49.17 | 18.37 | 44.79 | 15.36 |
| Coir fibre | 25.98 | 15.05 | 24.81 | 12.11 |
| Coir yarn | 1.56 | 03.33 | 2.08 | 3.06 |
| Coir Geo-textile | 1.02 | 02.26 | 1.28 | 2.52 |
| Handloom matting | 0.44 | 01.54 | 0.62 | 1.77 |
| Curled coir | 1.72 | 01.31 | 1.14 | 0.83 |
| Coir rugs & carpet | 0.36 | 01.02 | 0.02 | 0.06 |
| Rubberized coir | 0.12 | 0.59 | 0.21 | 0.89 |
| Coir rope | 0.07 | 0.11 | 0.15 | 0.21 |
| Coir other sorts | 0.01 | 0.05 | 0.02 | 0.04 |
| Powerloom mat | 0 | 0 | 0 | 0 |
| Powerloom matting | 0 | 0 | 0 | 0 |
| Total | 100 | 100 | 100 | 100 |



3. COMMODITY-WISE ANALYSIS

Among the items of export, the items which showed major increase in terms of per-centage growth in quantity and value and also declining trend are detailed below:-

INCREASE

COIR FIBRE:

Export of this item has increased from 73074.93 tonnes to 83393.01 tonnes in quantity (14%) and in terms of value it increased from Rs. 9742.03 to 12148.55 lakhs (25%) when compared to the corresponding period of the previous year.

COIR RUGS & CARPETS:

Export of this item has increased from 46.17 tonnes to 1146.81 tonnes in terms of quantity (2384%) and in terms of value it increased from Rs.45.38 lakhs to Rs.826.22 lakhs (1721%) when compared to the corresponding period of the previous year.

COIR PITH

Coir pith, a major item among exports has increased from 131916.67 tonnes to 157854.93 tonnes in quantity (20%) and in terms of value it increased from Rs. 12347.06 lakhs to 14829.02 lakhs (20%) when compared to the corresponding period of the previous year.

CURLED COIR:

Export of this item has increased from 3365.70 tonnes to 5527.08 tonnes in quantity (64%) and in terms of value it increased from Rs.668.33 lakhs to Rs.1056.52 lakhs (58%) when compared to the corresponding period of the previous year.

DECREASE

HANDLOOM MATS:

Export of this item has decreased from 36297.71 tonnes to 29409 tonnes in quantity (19%) and in terms of value it decreased from Rs.25428.01 lakhs to Rs.21525.80 lakhs (15%) when compared to the corresponding period of the previous year.

TUFTED MAT:

Export of this item has decreased from 36991.21 tonnes to 33349.20 tonnes in quantity (10%) and decreased from Rs.25351.24 lakhs to Rs.23968.41 lakhs (5%) in terms of value when compared to the corresponding period of the previous year.

HANDLOOM MATTING:

Export of this item has decreased from 1832.24 tonnes to 1406.49 tonnes in terms of quantity (23%) and decreased from Rs.1425.28 lakhs to Rs.1244.72 lakhs in terms of value (13%) when compared to the corresponding period of the previous year.

COIR GEO-TEXTILE:

Export of this item has decreased from 3754.44 tonnes to 3266.63 tonnes in quantity (13%) and decreased from Rs.2023.77 lakhs to Rs.1823.05 lakhs (10%) in terms of value when compared to the corresponding period of the previous year.

COIR ROPE:

Export of this item has decreased from 430.56 tonnes to 211.56 tonnes in quantity (51%) and in terms of value decreased from Rs.165.92 lakhs to Rs.86.72lakhs (48%) when compared to the same period of the previous year.

EXPORT DESTINATION.

During the period April 2010-March 2011, 111 countries imported coir and coir products from India. USA continues to be the major importer of coir and coir products in terms of value with its share of 25.46% and 15.82% in quantity. China became the major importer of Coir & Coir Products in terms of quantity with a share of 26.26% and 15.40% in value. EU countries viz. Netherlands, UK, Germany, Italy, Spain, France, Belgium, Denmark, Portugal, Finland, Sweden, Irish Republic, Austria and Greece imported 29.97% in terms of quantity and 35.74% in terms of value from India. The other countries, which imported substantial quantities of coir during the year under report, are Canada, Australia, South Korea, Japan, Russia, and Brazil.

4.1 The Item-wise and destination-wise export of major coir items during April 2010- March 2011 and growth rate are furnished:

4.2 COIR HANDLOOM MATS

Eighty eight countries have imported coir handloom mats from India during the year 2010-2011. The important markets for coir handloom mats and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | | Growth Rate | |
|---------|-------------|-------|---------|-------------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | USA | 33.85 | 35.66 | -5.95 | -8.80 |
| 2 | UK | 8.46 | 8.53 | -24.67 | -19.22 |
| 3 | Netherlands | 5.31 | 5.08 | 13.46 | 4.96 |
| 4 | Canada | 4.80 | 5.03 | 53.35 | 53.35 |
| 5 | Germany | 4.18 | 4.62 | 9.14 | 10.53 |

4.3 COIR TUFTED MATS

Seventy six countries have imported PVC tufted mats from India during the year 2010-2011. The important markets for PVC tufted mats and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | | Growth Rate | |
|---------|---------|-------|---------|-------------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | USA | 36.32 | 36.97 | -9.56 | -12.93 |
| 2 | UK | 11.80 | 11.16 | 21.77 | 30.37 |
| 3 | Germany | 8.22 | 8.49 | -25.88 | -20.36 |
| 4 | Italy | 7.49 | 7.21 | -3.10 | -0.96 |
| 5 | Spain | 4.98 | 4.85 | 2.68 | 3.85 |



4.4 COIR YARN

Twenty three countries imported coir yarn from India during the year 2010-11. The important markets for coir yarn and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | | Growth Rate | |
|---------|-------------|-------|---------|-------------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | Netherlands | 30.03 | 35.46 | -1.77 | 11.26 |
| 2 | Italy | 16.35 | 16.13 | -1.74 | -7.35 |
| 3 | France | 9.26 | 9.92 | 71.48 | 54.76 |
| 4 | Belgium | 10.02 | 9.32 | -8.91 | -20.75 |
| 5 | USA | 10.36 | 8.29 | 29.02 | 24.47 |

4.5 COIR PITH

Seventy Six countries have imported coir pith from India during the year 2010-2011. The important markets for coir pith and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | | Growth Rate | |
|---------|-------------|-------|---------|-------------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | Netherlands | 20.53 | 23.42 | -24.05 | -16.15 |
| 2 | South Korea | 23.57 | 20.63 | 21.31 | 32.41 |
| 3 | USA | 15.86 | 14.86 | -3.35 | -11.60 |
| 4 | Spain | 9.21 | 8.70 | 2.33 | -4.40 |
| 5 | Australia | 3.91 | 4.83 | -13.30 | -11.70 |

4.6 COIR HANDLOOM MATTING

Twenty six countries have imported coir handloom matting from India during the year 2010-2011. The important markets for coir handloom matting and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | Growth Rate | | |
|---------|--------------|-------|-------------|-------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | UK | 22.51 | 24.40 | 10.34 | 9.02 |
| 2 | USA | 29.35 | 22.83 | -3.90 | -6.32 |
| 3 | Germany | 11.64 | 16.92 | 24.62 | 37.67 |
| 4 | South Africa | 5.81 | 6.22 | 37.03 | 24.40 |
| 5 | Belgium | 3.45 | 3.90 | 3.29 | -6.02 |

4.7 COIR GEOTEXTILES

Twenty four countries have imported coir geotextiles from India during the year 2010-2011. The important market for coir geotextiles and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | Growth Rate | | |
|---------|-----------|-------|-------------|--------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | USA | 48.29 | 42.30 | 18.39 | 17.04 |
| 2 | France | 14.44 | 15.62 | 28.47 | 28.24 |
| 3 | Australia | 8.92 | 7.64 | -11.86 | -16.96 |
| 4 | Japan | 5.62 | 7.20 | -54.31 | -53.40 |
| 5 | Germany | 5.07 | 5.86 | 26.12 | 38.53 |

4.8 COIR RUGS & CARPETS

Twentyfour countries have imported coir rugs & carpet from India during the year 2010-2011. The important markets for coir rugs & carpet and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | Growth Rate | | |
|---------|--------------|-------|-------------|--------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | USA | 38.99 | 45.46 | 202.95 | 222.87 |
| 2 | UK | 26.67 | 22.39 | 268.88 | 164.66 |
| 3 | Australia | 7.37 | 7.05 | 0.00 | 0.00 |
| 4 | South Africa | 3.85 | 3.63 | 0.00 | 0.00 |
| 5 | Greece | 3.51 | 3.12 | 0.00 | 0.00 |

4.9 RUBBERISED COIR

Eighteen countries have imported rubberized coir from India during the year 2010-2011. The important markets for rubberized coir and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | Growth Rate | | |
|---------|---------------------|-------|-------------|--------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | Germany | 27.74 | 28.88 | 85.18 | 81.29 |
| 2 | Maldives Islands | 14.38 | 14.47 | -55.79 | -60.79 |
| 3 | Malaysia | 8.36 | 9.36 | 144.44 | 172.09 |
| 4 | South Korea | 8.79 | 8.69 | 44.81 | 60.63 |
| 5 | USA | 6.71 | 8.50 | 493.81 | 507.14 |



4.10 COIR FIBRE

Eighteen countries have imported coir fibre from India during the year 2010-2011. The important markets for coir fibre and the market share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | | Growth Rate | |
|---------|-------------------|-------|---------|-------------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | Republic of China | 96.17 | 95.56 | -1 | -1.14 |
| 2 | Russia | 1.16 | 1.64 | 0.00 | 0.00 |
| 3 | USA | 0.81 | 0.84 | 84.09 | 75 |
| 4 | Belgium | 0.47 | 0.55 | -27.69 | -32.93 |
| 5 | South Korea | 0.40 | 0.41 | 0.00 | 0.00 |

4.11 COIR ROPE

Seven countries have imported coir rope from India during the year 2010-2011. The important markets for coir rope and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | | Growth Rate | | |
|---------|-------------------|-------|---------|-------------|---------|--|
| | | Qty % | Value % | Qty % | Value % | |
| 1 | France | 41.58 | 65.83 | 1.66 | 0.23 | |
| 2 | Malaysia | 35.73 | 15.90 | 183.80 | 178.46 | |
| 3 | Maldives Island | 8.18 | 9.23 | 476.06 | 412.78 | |
| 4 | Germany | 2.68 | 3.96 | 0.00 | 0.00 | |
| 5 | Republic of China | 8.70 | 3.54 | -78 | -78.60 | |

4.12 COIR OTHER SORTS

Seven countries have imported coir other sorts from India during the year 2010-2011. The important markets for coir other sorts and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Country | | Growth Rate | | |
|-------------|------------------------------------|---|--|--|
| | Qty % | Value % | Qty % | Value % |
| Netherlands | 28.43 | 29.27 | 481.39 | 246.39 |
| USA | 33.61 | 27.01 | 651.90 | 364.09 |
| Switzerland | 20.17 | 21.99 | 0.00 | 0.00 |
| Taiwan | 7.71 | 9.95 | 0.00 | 0.00 |
| Germany | 8.15 | 8.27 | -13.39 | -44.50 |
| | Netherlands USA Switzerland Taiwan | Qty % Netherlands 28.43 USA 33.61 Switzerland 20.17 Taiwan 7.71 | Qty % Value % Netherlands 28.43 29.27 USA 33.61 27.01 Switzerland 20.17 21.99 Taiwan 7.71 9.95 | Qty % Value % Qty % Netherlands 28.43 29.27 481.39 USA 33.61 27.01 651.90 Switzerland 20.17 21.99 0.00 Taiwan 7.71 9.95 0.00 |



4.13 CURLED COIR

Four countries have imported curled coir from India during the year 2010-2011. The important markets for curled coir and the share in terms of quantity and value and growth rate when compared to previous year is detailed below.

| Sl. No. | Country | | Growth Rate | | |
|---------|-------------|-------|-------------|--------|---------|
| | | Qty % | Value % | Qty % | Value % |
| 1 | Republic of | | | | |
| | China | 63.84 | 59.40 | 63.82 | 85.28 |
| 2 | Russia | 33.87 | 38.44 | -39.08 | -39.10 |
| 3 | Malaysia | 1.59 | 1.50 | -63.11 | -59.79 |
| 4 | Poland | 0.70 | 0.66 | -37.50 | -38.89 |

Export Market Promotion

Export Promotion is one of the important thrust areas being emphasized by Coir Board for the sustainable development of the Indian Coir Industry. Being a traditional and export oriented industry, any fluctuations in the export trend have a direct bearing on this industry. The major export promotional tools implemented by Coir Board in association with trade and industry are participation in major international fairs in India and abroad on a country/product specific basis, product promotion programmes, catalogue shows, international seminar and conferences, organizing workshops, undertaking publicity through specialized trade magazines, extending external market development assistance to exporters for various export promotion activities encouraging exports and export related activities by presenting national coir industry The Board is also extending statutory support such as grant of registration as exporter, issue of RCMC, issue of Certificate of Origin and facilitating the trading community on various aspects such as taxation, shipping, incentive schemes under the Foreign Trade Policy etc. All these efforts helped the coir industry to increase its global competitiveness overcoming the various demotivating factors such as economic turbulence in export markets like EU, cascading effects of global recession, depreciation of currencies like Euro & GBP, voluminous nature of coir products and subsequent reduced loadability, compulsory transshipment even after operationalisation of ICTT at Vallarpadam, high freight rate, increased port charges, low unit value etc. The performance of the programmes along with physical achievements is furnished in the table below:



| Sl. No. | Schemes | | Details | of A | ctivities | |
|------------|--|--|--------------|------|-----------------------|---|
| 1. | in | Name of the event | Country | I | Duration | Officers Deputed |
| | international fairs | National Hardware Show, Las Vegas | USA | 4-6 | May, 2010 | 1. Shri.R Gopalakrishna Pai, Sr.Auditor & P S to Chairman |
| | | Made in India Show, Johannesburg | South Africa | | 60 Aug-1 Sep, 2010 | 1.ShriV.S.Vijayaraghavan, Chairman, Coir Board 2. Shri D Rajendran, Manager Gr. I |
| | | International Horti Fair, Amsterdam | Netherlands | 12 | 2-15 Oct., 2010 | 1.ShriV.S.Vijayaraghavan, Chairman, Coir Board 2.Dr.(Smt.) Das Anita Ravindranath, Sr. Scientific Officer |
| | | Mega Show, Part I, Hong Kong | Hong Kong | 20 | 0-23 Oct., 2010 | Shri. S Kesava Murthy Manager Gr. III |
| | | Australian International Sourcing Fair, Melbourne | Australia | 17 | 7-19 Nov., 2010 | 1. Shri V.S Vijayaraghavan, Chairman, Coir Board 2. Shri P K Ravi, Senior Scientific Officer (Poly) |
| | | Domotex International Trade Fair, Honnover | Germany | 15-3 | 18 January, 2011 | Shri M Kumaraswamy Pillai Director (Marketing) |
| | | Expo of International Erosion Control Association, Orlando, Florida | USA | Feb | 20-23 oruary, 2011 | 1. Shri V.S Vijayaraghavan, Chairman, Coir Board 2. Dr. U S Sarma, Director (RDTE) |
| | | Agro Mashov 2011, Tel Aviv | Israel | 2- | -3 March, 2011 | Smt. Anita Jacob, Deputy Director |
| 2. | Participation | Name of the Event | | F | Place | Duration |
| | in International exhibition in India | India-Asean Business Fai (IZBF) & Business Concla New Delhi | I | Nev | v Delhi | 2-6 March, 2011 |
| 3. | Participation | Name of the Event | Count | ry | Duration | Officers Deputed |
| | in International seminars and conferences | Environmental Connection'11, Orlando, Florida | USA | | 20-23 Februa 2011 | ry, 1. Shri V.S Vijayaraghavan, Chairman, Coir Board 2. Dr. U S Sarma, Director (RDTE) |
| | | Future Forum 20:20 organised by International Natural Fiber Organisation (INFO), Amsterdam | Netherlan | ids | 5-6 October 2010 | r, Dr. U S Sarma, Director (RDTE) |
| | | Future Forum 20:20 organise by Inter national Natural Fib Organisation (INFO) at Kuala Lumpur | | a | 16-17 March 2011 | n, Dr. U S Sarma, Director (RDTE) |

| 4. | Catalogue Shows | Country | Duration | | | |
|----|--------------------|---|---------------------------------|--|--|--|
| | | Abha in Saudi Arabia | November, 2010 | | | |
| | | Jiddah in Saudi Arabia | November, 2010 | | | |
| | | Tabuk in Saudi Arabia | November, 2010 | | | |
| _ | | | | | | |
| 5. | Product | | | | | |
| | Promotion | Country | Duration | | | |
| | Programme | | | | | |
| | | Manila, Philippines | 2-8 December, 2010 | | | |
| 6. | Publicity | Number of Publications | | | | |
| | abroad | Generic ad blitz in ten reputed trade magazines and specialized publications. | | | | |
| | | In addition, promotional blow ups were production | ced on the end use applications | | | |
| | | of various coir products. | | | | |

| 7. | External Market Development Assistance | Number of Exporters/ entrepreneurs availed assistance | Amount disbursed |
|----|--|--|------------------|
| | scheme | 52 | 38,42,861/- |

| 8. | Registration of exporters | Number of e | Number of exporters registered during the year | | | | |
|-----|--|---|--|----------------------------|--|--|--|
| | | 109 Nos. | | | | | |
| 9. | Issue of certificate of origin under GSP | No. of GSPs 2978 Nos. | Qty. 35,549.88 MT | Value Rs.26,396.42 lakh | | | |
| 10. | Issue of RCMC | Number of exporters obtained RCMC during the year | | | | | |
| | | 141 Nos. | | | | | |

Coir Board directly organised national participation in Domotex International Trade Fair, Hannover, Germany by setting up an 'Indian Coir Pavilion' by appointing an International agency through global bidding process.

Attractive display of coir and coir products including novel products were made along with display of blow ups and posters in all the international fairs. As a part of conveying the message of coir, catalogues and small samples of coir products were displayed in catalogue shows. In all these programmes, different publicity materials and other product information were also disseminated. The response from the importers was very encouraging and the Board received a lot of trade leads from the exhibitions besides assessing the market conditions, quality requirements, delivery schedule etc. The export enquiries received were circulated to the trade.



11. Coir Industry Awards

Coir Industry Awards for the year 2009-10 for Excellent Performance in the fields of Export of Coir Products, Coir Yarn, Coir Geotextile, Coir Pith, Rubberised Coir, Largest Exporter of Coir and Coir Products were presented by the Hon'ble President of India, Her Excellency Smt. Prathibha Devisingh Patil in the presence of Shri. Dinsha J Patel, Hon'ble Union Minister for Micro, Small & Medium Enterprises, Shri. Dinesh Rai, IAS, Secretary, MS&ME and Shri. V S Vijayaraghavan, Chairman, Coir Board at the National MS&ME Award function held at Vigyan Bhavan, New Delhi on 31 August, 2010.

12. Market Intelligence Study in UK & other EU countries

With the objective of assessing the market potential including trends and preferences, tariff & non-tariff barriers of coir products vis-à-vis competing products and to carry out SWOT analysis of coir products in comparison to competitors and to formulate an aggressive market promotion strategy, the Board had conducted a Market Intelligence Study in UK and other EU countries through the Indian Institute of Foreign Trade (IIFT), New Delhi. The report furnished by the IIFT has examined by the Board at various levels for taking necessary follow up action.

13. Facilitation of exporting fraternity

Against the representations made by the Federation of Indian Coir Exporters' Association (FICEA), the Board took up the issue of reviving the incentives provided to the handloom coir sector of the coir industry under the Foreign Trade Policy of the Govt. of India with the Director General of Foreign Trade. The FICEA had represented the difficulties faced by the coir exporters in the Regional Office of the Director General of Foreign Trade (DGFT) in availing the benefits under the Focus Product Scheme to the handloom coir mats exported by the coir exporters on the ground that it will not come under Chapter 57 of the ITC (HS) Code. The matter was taken up by the Coir Board through the Ministry of MSME with the DGFT and Central Board of Excise & Customs (CBEC). The then Secretary to Govt. of India, Ministry of MSME convened an inter-ministerial meeting on 09-08-2010 involving the senior officials from the Ministry of Finance, DGFT, Chairman, Coir Board and other officers of the Board and representatives of the Coir exporters at which the difficulties experienced by the coir sector in realizing the incentives under the Foreign Trade Policy of the Govt. of India was highlighted. Subsequently, the matter was pursued with the DGFT and the Ministry of Finance by the Coir Board. In addition, Chairman, Coir Board and Officials of the Board also participated in the Sectoral Review Meeting held by the DGFT on 07-12-2010 and presented the grievances and requirements of the Indian coir sector. As a result of the collective and synergized efforts, it became possible to re-introduce all the incentives which were being provided to the coir sector and to get some additional benefits for handloom products as well. The details of incentives now available for the coir sector under the Foreign Trade Policy of the Govt. of India and duty draw back scheme are given below:



- Duty credit scrip of 1.5% under the Duty Entitlement Pass Book (DEPB) Scheme for all coir goods exported in packed form (Upto 30 September, 2011).
- Fiscal incentive ranging from 1% to 4.7% under the Duty Drawback scheme of the Dept. of Revenue.
- Coir mats are eligible for Duty Drawback benefit of 3.5%.
- Handmade coir floor coverings under Chapter 57 of the ITC (HS) Code are eligible to get
 5% duty credit scrip under the Special Focus Product Scheme with 2% bonus benefits.
- Duty credit scrip of 2% under the Focus Product Scheme of Ministry of Commerce, for selected products like coir fibre, coir pith, coir yarn, coir geo-textiles, coir rope, coir garden articles & curled coir.
- Duty credit scrip of 3% under the Focus Market Scheme of Ministry of Commerce, for all coir products exported to 109 countries notified in Appendix 37C of the Handbook of Procedure Vol. I
- In addition, usual benefits like Duty Free Import of inputs and capital goods as per Advance Authorization Scheme, Duty Free Import Authorization (DFIA) Scheme, Export Promotion Capital Goods (EPCG) Scheme etc. are also available.



CHAPTER - VI

DOMESTIC MARKET DEVELOPMENT

In pursuance of Section 10(1) of Coir Industry Act 1953, Coir Board has been taking various measures for popularizing coir goods and expanding the domestic market. Establishment and maintenance of Showroom and Sales Depots (Coir Bhavans), participation in fairs and exhibitions within the country, providing Market Development Assistance to State supported organizations for enlarging marketing network, organizing generic publicity through press, television, website and radio and erection of hoardings are the measures taken by Coir Board towards achieving the objective.

Establishment & Maintenance of Showroom & Sales Depot/Support System for Showrooms including N.E. Region.

Improving the marketing of coir fibre, coir yarn and coir products in India and elsewhere and preventing unfair competition is one of the major functions under Section 10 of the Coir Industry Act 1953. As a part of regulating the above functions, during the period under report, Coir Board maintains 30 Showroom and Sales Depots and 2 Sub -Depots in the potential towns in the country which functions as sales outlets for helping the Small Scale Manufacturers/Cooperative Societies to market the coir products manufactured by them. Out of the 30 Showroom and Sales Depots and 2 Sub-Depots, three of the Showrooms are in North Eastern States viz; Agarthala, Gangtok and Guwahati.

It is worth mentioning that during the year 2010-11 the Board could achieve 94% of sales target and during the period under report the following nine Showroom & Sales Depots under the Board have achieved the sales target fixed:

- 1. SR &SD Madurai
- 2. " Jammu
- 3. " Hyderabad
- 4. " Bangalore
- 5. " Trivandrum
- 6. " Guntur
- 7. " Chandigarh
- 8. " Patna
- 9. "Trissur

As a measure of developmental activities in Domestic Market Division, the Board is continuing the engagement of Authorised Retail Outlets in important cities of the state viz; Kerala, Karnataka, Tamil Nadu and Andhra Pradesh.



Appointment of Consignors

The coir goods being sold through Board's Showroom and Sales Depots are consigned by various Small Scale Manufacturers, Co-operative Societies, Government units etc. located in different parts of the country on consignment basis. Accordingly, a lumpsum commission of 15% towards sales promotional expenses on coir goods, 15% + 10% towards sales promotional expenses on Rubberized Coir Products and 5% Commission on Research Products like Coir Pith, Garden Articles, etc. and also Coir Handicrafts products is realized when the payment of proceeds are effected to the consignors. Through the consignment system, the consignors will get ample opportunity to market their products all over India and also to improve their productivity and profits.

During the period under report, one new consignor was also enrolled for consigning their coir products to Board's various SR & SDs. Accordingly, the total number of registration of consignors at the end of 2010-'11 stood at 127.

Participation in domestic exhibitions

Participation in important exhibitions helped to popularize and promote coir and coir products and thereby boost up the sales of coir products through various Showrooms under the Board. This is a continuous programme which comes under the major head "Domestic Market Promotion" under Plan General. During the period under report, the Board participated in 134 exhibitions and an amount of Rs.2, 06, 73,373.00 lakhs (Provisional) has been incurred for participation in exhibitions.

Market Development Assistance (MDA) scheme

The Market Development Assistance (MDA) Scheme has been introduced by Coir Board w.e.f 2000-'01 in lieu of Rebate Scheme that was in operation in the Coir Sector till 1999-2000. The MDA is linked with the sales performance of the concerned beneficiary organization and aims at providing incentives for better performance. The following are the main objectives of the Scheme:

- i) To promote the sale of coir and coir products manufactured by the Co-operatives and Public Sector Enterprises committed to payment of minimum wages and other obligatory benefits to coir workers and thereby encouraging sustained production and better employment opportunities.
- To provide financial support on a continuing basis round the year to the Co-operatives and Public Sector Enterprises who undertake market development programme.

Based on the SFC approval from the Ministry, the scheme is continuing under the Board on the existing guidelines of the MDA Scheme during the XIth Five Year Plan. Accordingly the Scheme proposes to provide financial assistance to the Apex Co-operative Societies, Central Co-op. Societies, Primary Co-op. Societies, Public Sector Enterprises in the coir industry and Showroom and Sales Depots (Coir Bhavans) and Hindustan Coir under the Board. The MDA



is granted @ 10% of their average annual sales turnover of coir products including coir yarn and rubberised coir goods during the proceeding three financial years.

The assistance will be shared on 1:1 basis between the central government and the concerned State/Union Territory Government. As far as the MDA Scheme is concerned, there is no separate fund allocation under the head Market Development Assistance. Therefore, the disbursement of central share of MDA will be subject to the fund availability with Coir Board under the head "Plan General".

During the year 2010-11, the Board has disbursed an amount of Rs.4,63,79,113/-towards MDA through State Government. State-wise details are noted below:

| Sl.No. | State | (Rs.) |
|--------|---|----------------|
| 1. | Government of Kerala | 2,59,99,972.00 |
| 2. | Government of Tamil Nadu | 47,74,539.00 |
| 3. | Government of Karnataka | 34,26,340.00 |
| 4. | Govt. of Orissa | 2,06,262.00 |
| 5. | Coir Board SR & SDs & Hindustan Coir | 1,19,72,000.00 |
| | Total | 4,63,79,113.00 |



CHAPTER - VII

INDUSTRIAL DEVELOPMENT

The Coir Industry is a labour intensive and export oriented industry employing more than 6 lakhs persons. The decentralized operations in the coir industry without adequate training of spinners and weavers have been posing problems particularly for ensuring the desired level of quality in the ultimate products. Inferior quality may ultimately turnout to be detrimental to the concerned efforts towards overall development of the industry and also its survival, particularly it being a traditional product. Under the Skill Development Scheme different kinds of activities viz. Training Value Added Products manufacturing, Mahila Coir Yojana, Subsidy for distribution of Ratts, Entrepreneurial Development Programme, Quality Improvement Programme, Exposure Tour and Seminar are being undertaken by Coir Board through Regional Offices/Field Training Centers.

Scheme for Financial Assistance

The principal thrust of the Development of Production Infrastructure Scheme of the Ministry of MSME being implemented through the Coir Board, a statutory body under the administrative control of Ministry of MSME, is on development of infrastructure for the sustainable development of coir sector. The scheme envisages provision of financial assistance for setting up new coir units and modernization of existing units for the sustainable growth of the coir sector. Due to the extension of coconut cultivation to non-traditional coconut producing states, coir industry also expanded its activities to such states with the assistance of the Coir Board for development of infrastructure for setting of coir units.

The scheme is in operation since 7th Five Year Plan. Under the existing scheme, financial assistance was being provided to coir production units at the rate of 25% of the cost of equipment and infrastructure facilities subject to maximum of Rs.1.5 lakhs for new units and Rs.50, 000/for modernization of existing units. Coir Board, Kochi is the Nodal Agency. The scheme will be implemented through the Regional/Sub-Regional Offices of the Coir Board in association with District Industries Centers (DIC's) of the respective State. The scheme will be monitored by Ministry of Micro, Small and Medium Enterprise (MSME).

Individuals, Co-operative Societies and Machinery Manufacturers registered with Coir Board are the stakeholders involved in the implementation of the scheme. Disbursal of Subsidy will be ensured by the Coir Board within a period of three months from the date of receipt of application in the Coir Board from the entrepreneur. All new coir processing units registered with Coir Board under Coir Industry (Registration) Rules, 2008 and registered with the DIC of the region of the entire coir sector of the country with project cost exceeding Rs.5 lakhs each are eligible for assistance under the scheme. Subsidy will be provided @ 25% of the project cost subject to a maximum of Rs.6 lakhs for setting up of De-fibering Unit, Rs. 4 lakhs for Automatic Spinning Unit and Rs. 5 lakhs for others, including Coir Pith Unit. For a composite or a Multiple Unit, the maximum monetary ceiling of assistance would be Rs. 9 lakhs. A unit which has



availed financial assistance would be eligible for financial assistance under modernization only after successful running of the unit for a minimum period of 3 years. The assistance under modernization scheme will be limited to the new work sheds that are to be put up and new equipments for the unit.

During 2010-11, financial assistance has been released to 22 coir units. The state-wise details are given below:

| Name of State | No.of units | Amount Released (Rs.) in lakhs |
|----------------|-------------|-----------------------------------|
| Tamil Nadu | 18 | 21.93 |
| Andhra Pradesh | 3 | 3.99 |
| Orissa | 1 | 4.54 |
| | TOTAL | 30.46 |

CHAPTER - VIII

TRAINING

Skilled manpower development through "Training" is one of the major activities of the Board. The Board is having the following training institutions to impart training in coir processing and manufacture of value added products.

- 1) National Coir Training & Design Centre, Kalavoor, Alleppey
- 2) Regional Extension Centre, Thanjavur
- 3) Training is being imparted through the Field Training centers of Regional Offices at Pollachi in Tamil Nadu, Bangalore in Karnataka, Rajahmundry in Andhra Pradesh and Bhubaneswar in Orissa, Trivandrum in Kerala, Sub Regional Offices in Kolkata, Guwahati, Kannur and Singampuneri.

The Board continued to conduct training programmes during the year 2010-11. Trainees attending regular training courses are eligible for a stipend @ Rs.750/- per month. Hostel facilities are available in the National Coir Training & Design Centre, Kalavoor, Alleppey.

During the year 2010-11, the Board has imparted training to 7982 Coir Artisans in spinning of Coir Yarn & Value Added Products manufacturing. The state-wise details of training conducted are as follows:

| State | Year 2009-10 |
|----------------|--------------------------|
| | (No. of Persons trained) |
| Orissa | 1657 |
| Andhra Pradesh | 1500 |
| Tamil Nadu | 1403 |
| NE | 1060 |
| Karnataka | 986 |
| Kerala | 781 |
| West Bengal | 353 |
| Pondicherry | 94 |
| Gujarat | 80 |
| Maharashtra | 30 |
| Goa | 23 |
| Lakshadweep | 15 |
| | 7982 |

As per the revised guidelines issued by the Ministry the stipend to trainee has been increased to Rs.750/- per month. An amount of Rs.250/- per head per month is being paid as institutional expenses to sponsoring agency to meet the operational cost of the training including raw material, power charges and other incidental expenses. An amount of Rs.5.000/- per month will be reimbursed to the trainers as honorarium.



| Activities | Phy.Target (No. of persons) | Phy.Achievement (No. of persons) |
|--|--------------------------------|----------------------------------|
| Training on value added products | 9900 | 7982 |
| Training under Mahila Coir Yojana training | 6100 | 5871 |

Mahila Coir Yojana

The scheme is intended to provide self employment to rural women artisans in coir producing regions. Over the last two decades, production of coir fibre has substantially increased in India. Conversion of coir fibre into yarn on motorized ratts in rural households provides scope for large scale employment, improvement in productivity and quality of coir fibre, better working conditions and higher income which ultimately leads to the improvement of standard of living of rural woman artisans. The scheme envisages distribution of motorized ratts/motorized traditional ratts in the ratio of 40:60 respectively for spinning coir yarn to trained women artisans. Not more than one artisan per household would be eligible to receive assistance under the scheme.

The state wise details of Motorized Ratts (MR)/Motorized Traditional Ratts (MTR) distributed under Mahila Coir Yojana and the subsidy amount allotted by the board during the year 2010-11 is as follows:

| State | MR/MTR (Nos) |
|-------------|--------------|
| Orissa | 167 |
| Kerala | 80 |
| Lakshadweep | 85 |
| West Bengal | 48 |
| TOTAL | 380 |

National Coir Training & Design centre

The National Coir Training & Design Centre was established in 1965. Training programmes for various cadres are being conducted at this Institute. The regular training courses being conducted at this Institute are as follows:

- 1) Advanced training course (one year)
- 2) Artisan's training course (six months)
- 3) Training in Motorized Ratt Spinning under Mahila Coir Yojana (two months)
- 4) Training in Motorized Traditional Ratt Spinning (five days)
- 5) Training in Coir Hand Craft and Coir Ornaments.

The details of candidates trained under regular training programmes/short term training programme on various coir processing activities through NCT&DC during 2010-11 are as follows:

| Sl.No | Details of Training | No.of persons Trained |
|-------|--|-----------------------|
| 1. | Advanced training course | 48 |
| 2. | Artisans training course | 31 |
| 3. | Training in manufacturing Coir Handicrafts & Coir Ornaments | 07 |
| 4. | Short term training course in the operation of Anugraha Loom | 39 |

In addition to the above training programmes, the activities of the Training Institute extended to other different fields of which the following deserve worth mentioning.

- 1) Distribution of Motorized Traditional Ratts under Mahila Coir Yojana
- 2) Conduct of training in Motorised Traditional Ratt spinning under field training programmes
- 3) Extension of technological assistance in the manufactures of Coir Products to the Coir Industry
- 4) Conduct of training in the manufacture of Frame Mats
- 5) Trainers training course in weaving Geo-textiles on Anugraha Loom
- 6) Trainers training course in Coir Handicrafts items

Sale of Coir Products

Coir and coir products produced by the trainees in the course of training were sold out on a price fixed by the Coir Board. An amount of Rs.34,048/- has been released towards the sales of coir products during the year.

Distribution of Motorized Ratts under Mahila Coir Yojana

During the year under report, 380 Nos. Motorised Traditional Ratts were distributed to the trainees.



CHAPTER - IX

WELFARE MEASURES

COIR BOARD COIR WORKERS' GROUP PERSONAL ACCIDENT INSURANCE SCHEME

Coir Workers Group Personal Accident Insurance Scheme

During the year 2010-11 the Board had renewed the Coir Workers Group Personal Accident Insurance Scheme with M/s. United India Insurance Company, Kochi for a period of one year from 01-12-2010 to 30-11-2011 and an amount of Rs.6,17,680.00 has been paid to the Insurance company towards premium for coir workers for one year.

During the year 2010-11 an amount of Rs.4,50,000/- has been disbursed to the nominees of the deceased and disabled coir workers under the Coir Board Coir Workers Group Personal Accident Insurance Scheme. A total number of 9 persons have been benefited out of the above.



CHAPTER - X

SCHEME FOR REJUVENATION, MODERNISATION AND TECHNOLOGY UPGRADATION OF COIR INDUSTRY (REMOT)

1. SCHEME OF REJUVENATION, MODERNISATION AND TECHNOLOGY UPGRADATION OF COIR INDUSTRY (REMOT SCHEME).

The Ministry of Micro, Small and Medium Enterprises had approved a central sector Scheme of Rejuvenation, Modernization and Technology Upgradation of Coir Industry for implementation during the 11th Five Year Plan period with a total outlay of Rs.243 crore comprising the Government of India grant of Rs.99.00 crores. The main objective of the Scheme among other things is to provide more employment opportunities for women in the rural sector for gender employment and to contribute to inclusive growth of vulnerable sections of beneficiaries especially those belonging to Scheduled Castes (SC), Scheduled Tribes (ST) and North Eastern Region (NER). Therefore, the Scheme would provide more employment opportunities for women in the rural sector for gender empowerment.

The Scheme envisages covering 4000 spinning units and 3200 tiny household units during the XI Plan period. The individual outlay for spinning unit is Rs.2 lakhs and tiny household unit is Rs.5 lakhs. The pattern of assistance under the scheme is 40% of the project cost as Government of India grant/subsidy, 55% as term loan by bank and 5% as beneficiary contribution. The loan would be covered under Credit Guarantee Trust Fund Scheme under Office of the Development Commissioner, Ministry of MSME. The guarantee fee for the coverage will be borne by the beneficiary or the Bank. The term loan would be without collateral/third party guarantee.

The implementation of the central sector scheme of Rejuvenation, Modernization and Technology Upgradation of Coir Industry was commenced from the year 2007-08 with the approval of Ministry of MS&ME, Government of India. For implementing the REMOT Scheme 16 banks were executed MoU with the Board.

The Government of India grant received from the Ministry was released to the Nodal Banks who have executed the MoU with the Board. So far the Ministry had released an amount of Rs.54.06 crores as Government of India grant for implementation of the REMOT Scheme as detailed below:

| 2007-08 | - | Rs. 9.00 crores |
|---------|---|------------------|
| 2008-09 | - | Rs. 21.30 crores |
| 2009-10 | - | Rs. 9.73 crores |
| 2010-11 | - | Rs. 14.03 crores |
| Total | _ | Rs. 54.06 crores |



The Coir Board had implemented the REMOT scheme in the state of Kerala, Tamilnadu, Karnataka, Orissa, Andhrapradesh and in North Eastern Region. The Credit Flow in Coir Industry was limited as the Banks are reluctant to provide loan to the coir units. On the intervention of Government of India through REMOT Scheme, which sanctioned during the XI Five Year Plan period the Credit Flow for the coir industry was facilitated by the Banks for the promotion of Coir Industry in Coconut growing States of the country.

The state-wise details of units assisted and grant-in-aid released to the banks for assisting units from 2009-10 & 2010-11 are furnished below:

| | 2009-2010 | | | | | | | | |
|--------|---------------|---|----------------------------------|--|-----------------------------|--|--|--|--|
| Sl.No. | Name of state | No. of Spinning units assisted | No. of Tiny units assisted | Pro-rata Grant amount released (Rs. in lakhs) | No of units operationalised | | | | |
| 1 | Kerala | 216 | 257 | 603.03 | 348 | | | | |
| 2 | Tamilnadu | 60 | 126 | 300.00 | 175 | | | | |
| 3 | Karnataka | 13 | 16 | 42.40 | 21 | | | | |
| 4 | Andhrapradesh | 0 | 0 | 0.00 | | | | | |
| 5 | Orissa | 7 | 11 | 27.20 | 12 | | | | |
| | Total | 296 | 410 | 972.63 | 556 | | | | |
| | | | 2010-11 | | | | | | |
| 1 | Kerala | 530 | 213 | 620.44 | | | | | |
| 2 | Tamilnadu | 83 | 259 | 584.40 | | | | | |
| 3 | Karnataka | 32 | 32 | 88.80 | | | | | |
| 4 | Andhrapradesh | 0 | 34 | 68.00 | | | | | |
| 5 | Orissa | 4 | 13 | 29.17 | | | | | |
| 6 | N.E region | 0 | 0 | 0.00 | | | | | |
| | Total | 649 | 551 | 1390.81 | | | | | |

During the year 2010-11 the Ministry had released an amount of Rs.1403 lakhs for implementation of the REMOT Scheme. The Board had released an amount of Rs.1390.81 lakhs to various banks in the State of Kerala, Tamilnadu, Karnataka, Orissa and Andhrapradesh for assisting 649 spinning units and 551 tiny units. Out of the prorata grant amount of Rs.1390.81 lakhs released to banks an amount of Rs.171.00 lakhs was remaining with bank for transfer to the beneficiaries account as on 31.3.2011. An expenditure of Rs.2.82 lakhs was incurred during 2010-11 for other proposes like conduct of awareness programme, advertisement, organizing meeting in connection with the implementation of REMOT scheme. The Board had released advertisement in newspapers in Tamilnadu, Orissa, Karnataka, Andhrapradesh and in North Eastern region under DAVP rates, as there were insufficient applications in these areas.



CHAPTER - XI

HINDUSTAN COIR

The Indian Coir Industry has been traditionally a cottage industry confined to handloom sector. In order to meet the challenge from the competing countries in the world market, the Government of India has decided to introduce mechanization in the Coir Industry in a phased manner. Accordingly, it was decided to mechanize one third portion of the production of coir mattings. As a part of this decision, the Hindustan Coir was established in the year 1969 with 5 imported power looms and 58 workers. Subsequently one more loom was installed and the number of loom was increased to six. Two shift system was adopted for the production. Subsequently the number of employees was reduced to 38 but the two shift system was continued. Since 2009-2010, the single shift system was introduced with 26 employees and attaining the optimum production.

Hindustan Coir, a power loom matting manufacturing unit functioning under the Coir Board has been engaged in the production quality power loom matting using the existing infrastructure available at the unit especially the loom which were imported 41 years back. It is performing well due to the timely overhauling and proper maintenance. Most of the spare parts of the loom have been replaced with Indian made spares. The Mechanical Staff in the factory are capable to manage all types of mechanical problems of the machineries. The unit had been facing problems of shortage of working capital and marketing strategies during the last few years. During the period under report, there was scarcity of coir yarn in the market and the production was affected badly. But, it was possible to market more products from the available stock in hand through the Coir Bhavans of the Board and also direct sales from the factory with proper support of the Management and staff.

Production

Hindustan Coir produces coir matting in several attractive patterns with various colour schemes. At present only 5 looms are engaged for production.

The production target fixed for 2010-2011 was 2.00 lakhs Sq. Mtrs. But the factory could produce only a monthly average of 9,398.59 Sq. Mtrs. during the year 2010-2011. The production target was not achieved during this year under report because the coir yarn availability was very less during the year since the coir yarn production in the industry was very less due to the labour problems, bad climate etc. A total quantity of 1.13 lakhs Sq. Mtrs. of matting valued at Rs.266.17 lakhs has been produced during the year under report as against a total quantity of 1.48 Sq. Mtrs. Valued at Rs.348.23 lakhs during the corresponding period of the previous year . During this year, 2010-2011, the production reported is achieved in single shift while the production during the previous year was achieved in double shift. During the year 2009-2010, the Hindustan Coir has got a bulk order for 71,000 Sq. Mtrs. of coir mattings from the Education Department of Jammu & Kashmir and it was executed and completed by 6th September, 2010.

Quality Control

There is separate quality control department in the factory to ensure the quality of matting at each and every stage of production. The quality of coir matting is ensured by adopting



strict quality control measures. Supervisors are posted in the factory for inspection and checking of the quality of matting. Each lot of dyestuff and chemicals used for dyeing and bleaching of coir yarn were tested to ensure its quality and strength of the dyestuff. The power loom matting from Hindustan Coir is popular in major cities and towns in India because of its quality.

Marketing

During the period of 2010-2011, a total quantity of 1.25 lakhs Sq. Mtrs. valuing Rs.265.59 lakhs of matting were dispatched through consignment as against a total quantity of 1.75 lakhs Sq. Mtrs. valuing Rs.316.53 lakhs during the corresponding period of the previous year. The major portions of the mattings produced in Hindustan Coir were sold through the 32 showrooms of the Coir Board all over India. Around 5 % of the sales are effected at Hindustan Coir. Coir Board's Showrooms located in the different cities in India are the major outlet for the sales of Hindustan Coir mattings. There is a good demand for the mattings produced at Hindustan Coir since it stands for quality. Hindustan Coir mattings constitute more than 30% of the total sales of the Board's Showrooms. In order to boost the sales, Hindustan Coir has set up a Sales Outlet in its premises near the National Highway. We expect a substantial quantity of sales can be made through this Sales outlet in future.

Conclusion

After making loss for the past few years the factory has come up with the profit during 2006-2007 and 2007-2008. During the year 2010-2011, Hindustan Coir matting worth Rs.313.51 lakhs were sold through Coir Bhavans of the Board as against the sales of Rs.316.56 lakhs during the corresponding period of last year. In addition to above, matting worth Rs.17.35 lakhs were sold directly from the factory during the period under report against the sale of Rs.11.04 lakhs during the corresponding period of the last year. During this year also the Hindustan Coir has achieved a better performance and has come up with the profit.

CHAPTER - XII

QUALITY IMPROVEMENT

Quality Improvement Programme

Quality Improvement Programmes were undertaken by the Board for improving the quality for the products produced by the coir industry. The sustainability of the demand for the products produced by the coir industry depends largely on the quality of the products both in the domestic and international markets. The Quality improvement programmes were organized by Coir Board on a regular basis in the traditional export oriented sector and other areas viz. automatic coir yarn spinning sector, Coir pith processing sector, product manufacturing sector and other coir processing sector in all the major coir producing centers of the country.

The details for conducting QIPs are given below:

- (i) QIP will be organized by the Regional/Sub-regional Officers of Coir Board at places where industry has already taken root.
- (ii) The programme will include technical sessions, practical demonstrations. workshop, seminar, etc. The duration of the programme will be three days.
- (iii) The workers will be paid an honorarium at the uniform rate of Rs.50/- per day against loss of their wages for the days.
- (iv) Expenditure for conducting each QIP will be limited to Rs.20000/-.

The expert spinners and other technical officers of the Board conduct the Quality Camps. During the year 2010-11, 37 quality camps were conducted.

Entrepreneurship Development Programme

The EDPs are conducting for the benefits of entrepreneurs in the coir sector. This is being done by the Professional agency, which has expertise in the field of coir activity. For fulfilling this activity Board will enter into an agreement with the agency for organizing the EDPs. The agency shall invite prospective entrepreneurs through regional level press advertisement. The agency will outsource faculty for conducting technical session as per the norms prescribed by Coir Board. A field visit to a nearby coir processing centre will be organized at the end of the EDP funded with 50% assistance on traveling expenses. The duration of the EDP will be 3 days covering the following sessions:

- Entrepreneur Motivation
- Setting up of industry
- c. Coir Based industries
- d. Mobilization of Finance and Finance Management



- e. Domestic Market requirements
- f. Salesmanship
- g. Industrial Rules and Regulations
- h. Consortium approach and cluster networking in coir
- i. Project preparation and cost analysis
- j. Zero wastage concept in coir industry
- k. Export Market Analysis
- 1. Personality Development and Confidence Building Experience
- m. Awareness of Schemes implemented by Coir Board and Ministry of MS & ME viz. PMEGP, RGUMY, DPI, etc

During the year 200-11, 34 EDPs were conducted in the area located with coir industry.

Seminar and Workshop.

Coir Board has conducted 14 National Seminar and 35 workshops in various states through Board's Regional/Sub Regional Offices during the year 2010-11 to disseminate the schemes implemented by the Board to coir entrepreneurs. During the Seminar/Workshop the outcome of the R&D activities of the Board were disseminated to the trade and industry. The problems faced by the trade and industry were discussed and solutions were recommended to the authorities concerned for solving the issues.

Exposure Tour and Awareness Programmes

Exposure tours are organized for the benefit of prospective entrepreneurs and artisans of coir processing centers to visit other coir producing centers engaged in the production of value added products and the functioning of the unit engaged in the coir industry. During the year 2010-11, 17 exposure tours were conducted. 37 Awareness Programmes have also been organized for the general public for the introduction to the Plan Schemes of the Coir Board during the year 2010-11.



PHYSICAL TARGET AND ACHIEVEMENT FOR THE YEAR 2010-11

| Sl. | Dugguamma | | RO Pollachi | | | | Rajahi | | Ra | | RO Rajahm undry | RO Bhuban eswar Trivar | | | SRO | SRO | Total | % of ach. |
|------|--|-----|-------------|-------|-----|-------|--------|-----|-------|------|-----------------------|------------------------------|------|-------------|--------------|------|-------|-----------|
| 110. | , and the second | 7 | ī.N | Pondi | A&N | Karna | Mah | Goa | Gujar | AP | Orissa | Kerala | Lak. | Kol kata | Guwa hati | | | |
| 1 | Training-VAP | Tar | 1500 | 300 | 200 | 1200 | 400 | 100 | 100 | 1500 | 1500 | 1300 | 500 | 500 | 800 | 9900 | | |
| | | Ach | 1403 | 94 | - | 986 | 30 | 23 | 80 | 1500 | 1657 | 781 | 15 | 353 | 1060 | 7982 | 81 % | |
| 2 | Training- MCY | Tar | 1200 | 200 | 100 | 400 | 200 | 200 | 200 | 1000 | 1000 | 800 | 200 | 200 | 400 | 6100 | | |
| | | Ach | 786 | 53 | | 600 | 53 | 37 | 40 | 1000 | 1355 | 1163 | 29 | 355 | 400 | 5871 | 96% | |
| 3 | EDP | Tar | 6 | 2 | 2 | 4 | 2 | 2 | 2 | 5 | 5 | 6 | 2 | 3 | 5 | 46 | | |
| | | Ach | - | - | - | 3 | 1 | 2 | 2 | 5 | 5 | 6 | - | 3 | 7 | 34 | 74% | |
| 4 | QIP | Tar | 4 | 2 | 2 | 3 | 2 | 1 | 2 | 5 | 4 | 6 | 2 | 3 | 4 | 40 | | |
| | | Ach | 4 | 2 | - | 3 | 2 | 1 | 2 | 5 | 4 | 6 | - | 3 | 5 | 37 | 93% | |
| 5 | Seminar | Tar | 2 | 1 | - | 1 | 1 | - | - | 3 | 3 | 4 | - | 2 | 2 | 20 | | |
| | | Ach | 1 | 1 | - | 1 | 1 | - | 1 | 3 | 2 | 1 | - | 1 | 2 | 14 | 70% | |
| 6 | Workshop | Tar | 4 | 2 | - | 2 | 1 | 1 | 2 | 4 | 4 | 5 | 1 | 2 | 4 | 32 | | |
| | | Ach | 4 | 2 | - | 2 | 1 | 1 | 2 | 4 | 4 | 8 | - | 2 | 5 | 35 | 91% | |
| 7 | Awar. Programme | Tar | 5 | 3 | - | 2 | 2 | 2 | 2 | 4 | 4 | 6 | 2 | 4 | 4 | 40 | | |
| | | Ach | 5 | 2 | - | 1 | 2 | 2 | 2 | 4 | 4 | 6 | - | 4 | 5 | 37 | 93% | |
| 8 | Expo. tour | Tar | 2 | 1 | - | 1 | 1 | 1 | 1 | 2 | 3 | 1 | 1 | 2 | 2 | 18 | | |
| | | Ach | 2 | | | 1 | - | - | - | 2 | 4 | 4 | - | 2 | 2 | 17 | 94% | |
| 9 | FA | Tar | 70 | - | - | 14 | - | - | - | 6 | 5 | 40 | | - | - | 135 | | |
| | | Ach | 18 | | | | | | | 3 | 1 | - | - | - | - | 22 | 19% | |
| 10 | Ratt distribution | Tar | 800 | 50 | 50 | 200 | 100 | 100 | - | 400 | 400 | 500 | 200 | 100 | 100 | 3000 | | |
| | | Ach | - | - | - | - | - | - | - | - | 167 | 80 | 85 | 48 | - | 380 | 13% | |



CHAPTER - XIII

ECONOMIC RESEARCH STATISTICS

The Economic Market Research Wing concentrates on the matters relating to excise duty, taxes, logistics, freight credit flow requirement for coir industry and HRD training. The Economic & Research Department will serve as a support function for other departments of Coir Board viz. Domestic Market Function, Export Market Promotion, Trade Information System, Publicity, Research & Development etc. This Section will carry out research activities with the assistance of the other departments and provide timely information that would form the basic date for formulating strategy and planning of the Board.

The details of VAT collected by different states for Coir and Coir Products are given in Annexure-VI

Market Prices of Coir Fibre

Coir Fibre is extracted from the husk of coconut. There are two types of fibre, viz; white fibre and brown fibre. White fibre (retted coir fibre) is extracted from green natural coconut husks after retting in flowing, circulating or changed water for a period of minimum three months. The unretted fibre is also known as white fibre which is made out of precrushed husks. The retting period could be reduced suitably. Brown Fibre is mechanically extracted from the dry husks of matured and ripe coconut after soaking these husks in water. The fibre shall be reasonably free from moisture and impurities.

The price of coir fibre (retted & unretted) in Alleppey market as on 31st March 2011 is shown below:

WHOLE SALE PRICES OF COIR FIBRE

| Month | Unit | Basic price (Excluding central excise duty) | | |
|-----------------|------|---|----------|--|
| | | Retted | Unretted | |
| April, 2010 | 1 Kg | 15.00 | 13.53 | |
| May, 2010 | 1 Kg | 15.50 | 13.59 | |
| June, 2010 | 1 Kg | 16.75 | 15.00 | |
| July, 2010 | 1 Kg | 16.00 | 14.24 | |
| August, 2010 | 1 Kg | 17.00 | 15.65 | |
| September, 2010 | 1 Kg | 19.25 | 17.58 | |
| October, 2010 | 1 Kg | 20.00 | 18.38 | |
| November, 2010 | 1 Kg | 22.00 | 20.50 | |
| December, 2010 | 1 Kg | 24.75 | 23.00 | |
| January, 2011 | 1 Kg | 24.25 | 22.90 | |
| February, 2011 | 1 Kg | 22.40 | 21.18 | |
| March, 2011 | 1 Kg | 21.10 | 19.47 | |



CHAPTER - XIV

MARKETING AND PUBLICITY

One of the major activities of the Board is to give ample publicity for the popularity of coir and coir products for domestic market development, schemes of Board's etc. through various publicity measures like print and electronic media, hoardings, scroller sign boards etc. The total expenditure incurred during the year 2010-2011 as on 31.03.2011 was Rs. 401.77 lakhs as against a sanctioned budget of Rs.520 lakhs. The following are the major publicity programmes being implemented by the Board during the period under report.

Television / Radio Publicity

Now a days television is the most effective medium for publicity. The Board is utilizing the opportunities in this area for telecasting advertisements through Doordarsan and other major channels. Considering the wide reach and rate competitiveness, Board also carried out publicity through AIR. An expenditure of Rs. 25.52 lakhs has been incurred under this head during the year under report.

Spot Publicity/Sales Campaign

Special publicity programmes are arranged in connection with sales campaign during festival seasons. The Showroom Managers are allowed to release advertisements in local newspapers and television channels scroller ads. in TV and to print and distribute pamphlets, hand bills etc. during the discount period/festival season. Banners are also displayed in the Showroom premises and vantage points in the cities. An amount of Rs. 9.32 lakhs was incurred under this head.

Press/Casual advertisements

Advertisements were released in leading national dailies, magazines, important publications, local news papers etc in vernacular and in official language. This is one of the major publicity programmes of the Board. The expenditure incurred in this regard was Rs. 172.00 lakhs during the year under report.

Printing of Publicity Materials/Hoarding/Coir News/Photo shoot

Printing and distribution of Publicity literature is an important programme. The publicity brochures and pamphlets are printed in English, Hindi and in all regional languages and distributed to the general public for their information. Further, the Board is publishing Coir News every month to disseminate the information on the R&D activities/achievements of the Board, statistics on exports and other major interventions of the Board in the development of the industry.

Hoardings are erected in vantage points in major cities, including the North East Region which is an effective way of publicity. During the year under report, the Board displayed hoarding in the hydraulic mobile van to cover the interior areas of the town, Digital display



boards were also used for publicity in the airports of Guwahati and Bagdograh and the advertisement in the unipole on the way to Kochi airport has also fetched high opinion from the public.

The Board had also done publicity inside the train coaches in LEDs and on the exterior of Himasagar Express.

The Board is printing calendar and diaries for distribution among VIP's/industralists, customers etc. as publicity measure. A total amount of Rs.107.03 lakhs was incurred under the head of printing publicity materials/coir news & erection of hoardings during the year 2010-11.

Production of Ad Film

The Board completed the production of the T V commercial and released through DD during Delhi Common Wealth Games. The Ad film is also telecasted through DoorDarsan in NER. Action has also taken to release the ad film through various T V channels during the festival season. An amount of Rs.21.99 Lakh was incurred under the head of production of ad. film during the year 2010-11.

Publicity in North Eastern Region

In order to give more thrust for the development of coir industry in the NER and to attract more people towards the industry, the Board resorted to provide various types of publicity through print and electronic media. Hoardings were put up in Gangtok and Agarthala. Digital display boards in the airports of Guwahati and Bagdograh have also been put up as part of the publicity activities in NER. Releasing of Board's ad film through DD was also done in NER for popularizing the coir and coir related activities in NER. An amount of Rs. 60.93 lakhs has been spent for the activities during the period under report.

Membership with other Organizations/Subscription to Periodicals, Postage & Telegram / General Expenses.

The Board as part of its activities has to take membership with other organizations like Indian Institute of Foreign Trade, Confederation of Indian Industry, Federation of Indian Export Organization, Kerala State Productivity Council, Kerala Management Association, All India Shippers Council, International erosion Control Association, USA etc. as the meetings organized by these Organizations act as a platform for dissemination of information. The Board's Officers are regularly being invited by the Organizations concerned to attend their meetings/seminars etc.

The year 2010 had been declared as the "Year of Coir" and the Board have done various activities during this period. A "Coir for Environment" run was organised in the month of August 2010 at Ernakulam. People from different walk of life including MLA's. other social personalities, students from various colleges and schools were participated in the run. It was a good opportunity to enlighten the younger generation and to pass on the message of preserving the nature and to lead an eco-friendly life style, among them. An amount of Rs.4.98 lakhs has been incurred under this head during 2010-11.



CHAPTER - XV

DEVELOPMENT OF COIR INDUSTRY IN NORTH EASTERN REGION

DEVELOPMENT OF COIR INDUSTRY IN NORTH EASTERN REGION

The North East Region consists of seven states of Arunachal Pradesh, Assam, Manipur, Meghalaya, Mizoram, Nagaland, Tripura and Sikkim. This region, in spite of having excellent potential for economic development has remained under developed, due to various reasons. In order to aggregate the region with the other parts of the country Government of India has taken more efforts to boost up the sale of coir products in that region. In view of this the Board is implementing various programmes for the skill development of artisans and for making them aware of quality in production and seeking new awareness for a self development and self supporting. An amount of Rs.170 lakhs was ear-marked specifically by the Ministry of MS&ME for the implementation of various activities in the NE regional during the year 2010-11.

The Board had participated exhibitions/fairs to give maximum publicity for the use of coir and coir products. The expenditure incurred for various activities undertaken by the Board in NE Regional are given below:

| Sl.No. | Activities undertaken | Amount spent (Rs in lakhs) |
|--------|---|-------------------------------|
| 1 | Skill Development-Training, EDP, Workshop, Seminars etc | 52.10 |
| 2 | Exhibition/Fairs | 22.66 |
| 3 | Publicity Programmes | 60.93 |
| | Total | 135.69 |



CHAPTER-XVI

SCHEME OF FUND FOR REGENERATION OF TRADITIONAL INDUSTRIES (SFURTI)

The Ministry of Micro, Small and Medium Enterprises, Government of India has approved a Scheme of Fund for Regeneration of Traditional Industries (SFURTI) with a view to make the traditional industries more competitive with more market driven, productive, profitable and sustained employment for traditional industry artisans and rural entrepreneurs. A total amount of Rs.20 crores has been allotted by the Ministry of MSME for coir sector under this scheme during the year 2005-06. In the coir sector, 26 coir clusters have been identified for implementation of the scheme in different coir producing States/UTs with the approval of States/UTs concerned. An amount of Rs.76.92 lakhs has been allotted for providing forward and backward linkages in the cluster. The Coir Board is functioning as the Nodal Agency for the implementation of the scheme. The scheme is being implemented by the Board through the Implementing Agencies appointed by the Board for each cluster and the Technical Agency appointed for the clusters render technical inputs to the Implementing Agency for the implementation of the scheme. The scheme envisages setting up of Common Facility Centers, capacity building measures, product development and design intervention centres and market promotion assistance including setting up of outlets in the selected coir clusters. The duration of the scheme is for five years ie. from 2005-06. A list of clusters identified by the State Government/UTs and given consent for implementation of the Scheme is given below:

| Sl. No. | State | Cluster |
|------------|-----------|-------------------|
| 1 | Kerala | 1. Chirayinkeezhu |
| 2 | | 2. Beypore |
| 3 | | 3. Mangad |
| 4 | | 4. Vaikom |
| 5 | | 5. Palakkad |
| 6 | Tamilnadu | 1. Salem |
| 7 | | 2. Singampuneri |
| 8 | | 3. Periyakulam |
| 9 | | 4. Gudiyatham |
| 10 | | 5. Pattukkotai |
| 11 | | 6. Cuddalore |
| 12 | Karnataka | 1. Hassan |
| 13 | | 2. Chennapatna |
| 14 | | 3. Gubbi |
| 15 | | 4. Arsikere |



| 16 | Andhra Pradesh | 1. Rajahmundry |
|----|----------------------------------|------------------------|
| 17 | | 2. Srikakulam |
| 18 | Orissa | 1. Sakhigopal |
| 19 | | 2. Alanahat |
| 20 | U T of Lakshadweep | Androth |
| 21 | Puducherry | Puducherry |
| 22 | West Bengal | Dhancheberia |
| 23 | Gujarath | Mahua |
| 24 | Assam | Manas |
| 25 | U T of Andaman & Nicobar Islands | Rangath-Middle Andaman |
| 26 | Tripura | Indranagar |

Implementation of the Scheme

For the implementation of the scheme Technical Agencies, Implementing Agencies, Cluster Development Executives etc. have been appointed and they were also given training on cluster developmental activities.

In all the coir clusters complementary activities started during 2007-08. Special Purpose Vehicles (SPVs) were registered in each cluster for the establishment of Common Facility Centres(CFCs). A Purchase Committee was constituted in each cluster for the purchase of machineries for the CFC. The IA then submitted the Detailed Project Report for the CFC. On approval of DPR of CFC from Coir Board, they have opened Trust and Retention Account for transferring fund for CFC and have deposited 25% contribution of SPV for CFC. In the mean time, they have purchased/leased land for the establishment of CFC and construction of building were started/leased building. Specifications for machinery have been finalized and action initiated for purchase of machinery. Machineries are erected in most of the clusters and trial run is started.

Ministry has extended the period of completion to March, 2012 due to slow progress in some of clusters.

The official launching of the Palakkad coir cluster was organized at Palakkad Municipal Stadium Ground on 16th May, 2010 by Shri A K Antony, Hon'ble Union Minister for Defence.

The Common Facility Centre established under SFURTI programme in Mangad Coir Cluster was inaugurated on 13th July, 2010 by Hon'ble Minsiter of State for MSME (Ind.), Shri Dinsha J.Patel. Shri G.Sudhakaran, Hon'ble Minister for Co-operation & Coir, Govt. of Kerala presided over the function. The switching on of Automatic Coir Yarn Spinning Machine was done by Shri P.K.Gurudasan, Hon'ble Minister for Excise & Labour, Govt. of Kerala. Shri V.S.Vijayaraghavan, Ex-MP, Chairman, Coir Board launched the website (www.mangadcoir.com) and released the brochure on Mangad Coir Cluster.



The Common Facility Centre at Beypore Coir Cluster was inaugurated on 16th July, 2010 by Shri V.S.Vijayaraghavan, Ex-MP, Chairman, Coir Board. Shri M.Mehaboob, President, District Co-operative Bank, Kozhikode launched the website (www.beyporecoircluster.com)

Inauguration of CFCs of 5 coir clusters in Tamilnadu viz. Salem, Periyakulam, Gudiyatham, Pattukottai and Cuddallore was organized at Gudiyatham on 27.1.2011. Shri Pongalur Palanichamy, Minister for Rural Industries and Animal Husbandry inaugurated the CFCs of the 5 clusters. Shri C. Rajendran, District Collector presided over the function. Shri V.S.Vijayaraghavan, Chairman, Coir Board and Shri M. Kumararaja, Secretary, Coir Board attended the function.

Shri V.S.Vijayaraghavan, Chairman, Coir Board inaugurated the CFC of Chirayinkeezhu coir cluster in a function organized at Chirayinkeezhu on 31.1.2011. Shri Anathalavattom Anandan, MLA presided over the function.

The Common Facility Centre of Singampuneri Coir Cluster was inaugurated by Shri P.Chidambharam Hon'ble Union Home Minister on 27th February, 2011 at a function organized by Coir Board and Tamilnadu Industries Department at Singampunari, Sivagangai District, Tamilnadu. Shri V.S.Vijayaraghavan, Ex-MP, Chairman Coir Board presided over the function. A brochure on Singampuneri coir cluster was released during function. The website of the cluster was also launched by the Hon'ble Union Home Minister during the function.

Achievements

In the following 11 clusters Common Facility Centers have been inaugurated.

- Tamil Nadu Salem, Singampuneri, Periyakulam, Gudhiyatham, Pattukkottai, Cuddalloor
- Andhra Pradesh Rajahmundry and Srikakulam
- Kerala- Mangad, Chirayinkeezhu and Beypore

The CFCs in 8 clusters have completed their CFCs and other activities and will be inaugurated shortly.

- Kerala Vaikom
- Karnataka Chennapatana, Hassan, Gubbi and Arsikere
- West Bengal Dhanjeberria
- Assam Manas
- Tripura Indra Nagar

The following 7 clusters are agreed to complete the Common Facility Centre by 31st March, 2012.

Kerala : PalakkadPuducherry : Puducherry

Orissa : Sakhigopal, AlanahatA&N Islands : Rangat-Middle Andaman

Lakshadweep : AndrotGujarat : Mahua

CHAPTER-XVII

ACTIVITIES AND POLICY DECISIONS FOR IMPLEMENTATION OF THE PERSONS WITH DISABILITIES ACT 1995

Coir Board is not implementing any scheme exclusively for the benefit of persons with disabilities in coir sector. The details of category wise employees with disabilities in Group A, B, C, D as on 31st March 2011 are given below:

Staff Position in Coir Board as on 31.03.2011

| Category | Total | Women | OBC | SC | ST | PH | Ex-Service |
|----------|-------|-------|-----|----|----|-----|------------|
| Group A | 22 | 3 | 7 | 3 | 3 | Nil | Nil |
| Group B | 98 | 29 | 25 | 12 | 9 | 6 | 1 |
| Group C | 248 | 14 | 91 | 55 | 16 | 6 | 1 |
| Total | 368 | 46 | 123 | 70 | 28 | 12 | 2 |

Staff Position in Hindustan Coir as on 31.03.2011

| Total | Women | OBC | SC | ST | PH | Ex-Service |
|-------|--------------|---------------------|-----------------------|---|---|---|
| 1 | - | - | - | - | - | - |
| 2 | - | 1 | - | - | - | - |
| 24 | 15 | 4 | 1 | - | - | - |
| 27 | 15 | 5 | 1 | - | - | - |
| | 1 2 24 | 1 - 2 - 24 15 | 1 2 - 1 24 15 4 | 1 - - 2 - 1 24 15 4 1 | 1 - - - 2 - 1 - - 24 15 4 1 - | 1 - - - - 2 - 1 - - - 24 15 4 1 - - |

In addition to this an Insurance Scheme has been introduced for coir workers with effect from 01.12.1998 under the Welfare Measures Scheme, for the benefit of coir workers who become disabled. The Scheme was implemented by the Board during the year 2010-11. The Board is renewing the Group Personal Accident Insurance Scheme in every year.



ANNEXURE - I

LIST OF BOARD MEMBERS

Shri. V.S. Vijayaraghavan, Ex. MP Chairman, Coir Board

Category (a)

Growers of coconut and producers of husks and coir yarn

- Shri. C.M. Kamraj No.33, Kamraj Street Mahalinga Puram, Pollachi Coimbatore Dist., Tamil Nadu.
- 2. Shri. J.V. Seshagiri Rajmahendri Fibres (P) Ltd E-19, Industrial Estate Dowlaiswaram - 533 124 Andhra Pradesh.

Category (b)

Persons engaged in the production of husks, coir and coir yarn and in the manufacture of coir products

- 3. Shri. R.B. Shyam Sunder
 Managing Director
 M/s. Venugopal Fibre Industries
 Coir Complex, 109/3, Palamuthi Road
 Pattukottai 614 601, Tamil Nadu
- 4. Shri. S.V. Subba Rao Chairman Agricultural Market Committee Tanuku, West Goadavari District Andhra Pradesh.
- 5. M.P. Pavithran, President Kerala State Small Scale Coir Manufacturers Federation, Head Office Alleppey - 688 006.

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Category (c)

Manufacturers of coir products

- 6. Shri. Subrat Priyabrat Mohanty Kalinga Lane, Mahatab Road Cuttack - 12.
- 7. Shri. V.A. Joseph
 President, Kerala Coir Matting
 Manufacturers Association
 Avalookkunnu.P.O.
 Alappuzha 688 006.

Category (d)

Dealers in coir, coir yarn and coir products including both exporters and internal traders

- 8. Shri. M.K. Abdul Gafoor Haji Malikayil, Thuravoor P.O. Cherthala, Alleppey Dist. Kerala.
- 9. Shri. Rameshwar Goel M/s. D.D.Amar Nath Co. Pvt. Ltd Amar Mansion, 1874, Chandi Chowk Delhi - 110 006.

Category (e)

Parliament - 2 members to be elected by the Lok Sabha and one to be elected by the Rajya Sabha

- 10. Shri. P. Rajeeve MP Rajya Sabha
- 11. Shri. M.K. Raghavan MP Lok Sabha
- 12. Shri. G.M. Siddeswara MP Lok Sabha



Category (f)

The Govts. of principal coconut growing states

- The Addl. Secretary (Coir)
 Department of Industries
 Government of Kerala
 Thiruvanthapuram.
- 14. The Commissioner of Industries and Commerce Government of Tamil Nadu Chepauk, Chennai.
- 15. The Secretary, MSME & Food Processing Government of Andhra Pradesh Chirag Ali Lane, Abids Hyderabad- 500 001.
- 16. The Commissioner and Secretary Industries Department Government of Assam Dispur, Assam.
- 17. The Secretary
 Industries and Commerce Department
 Government of Karnataka
 M.S. Building, Ambedkar Veedhi
 Bangalore- 560 001.

Category (g)

Such other persons or class of persons who in the opinion of Central Govt. ought to be represented on the Board

- 18. Shri. Sesh Kumar Pulipaka IA&AS
 Joint Secretary (in-charge of Coir Division)
 Ministry of Micro, Small and Medium Enterprises
 Government of India
 New Delhi 110 011.
- Shri. T.S. Rautela Under Secretary(Internal Finance) Ministry of Small and Medium Enterprises, Government of India Udyog Bhavan, New Delhi - 110 011.

A SOVERNMENT OF STREET

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21. Shri. Subrata Hazarika Chairman Barnarddi Gramya Unnayan Samiti (BGSU) Jayanti Commercial Centre Panchavati, GNB Road Guwahati-781 003.

- 22. Shri. M. Kalyanasundaram Venkita Nivas, M.O. Ward Alleppey, Kerala - 688 001.
- 23. Shri. Achyuta Samanta Kalinga Institute of Social Sciences, PO KITT Bhubaneswar, Orissa - 751 024.
- 24. Shri. T.M. Shahid Thekkil House Aranthodu, Sullia Taluk, DK District, Karnataka.
- 25. Shri. T.K. Rajasekhara Kurup Perumpittathu House Neduvaram Code P.O. Chengannur, Alleppey Dist Kerala - 698 508.
- 26. Shri. Kotlappa Venkanna Pattar Secretary Vijayanagar Ambar Charkha Craft Co-operative Society Bellary Road Hospet - 583 201 Dist. Bellary, Karnataka.
- 27. Shri. K. Rayar 379, Jeya Illam, TPTC Nagar Trichy Main Road Salamedu, Villupuram Tamil Nadu - 605 401.



- 28. Shri. Ramachandra 5022, 1st Main, Second Cross Behind Boys Hostel Amaravathi Layout Bangarupet Karnataka.
- 29. Shri. Gyan Prakash Singh 1603/1604, Shivalik Tower Gokul Nagari-1, 90 FL Road Thakur Complex, Kandivali (E) Mumbai - 400 101.
- 30. Shri. Ansul Pandey
 B-1/104, Treveni Silver Park CHS Ltd
 Silver Park, Mira, Bhyaander Road
 Mira Road (E)
 Thane 401 107.
- 31. Shri. Rakesh Mittal A-30, Nirman Vihar, Vikas Marg New Delhi - 110 092.
- 32. Shri. Samundar Vijay Jain M-31 (5/1254), Vasundhara Vaishali, Sector-5 Ghaziabad (UP).
- 33. Dr.Ramesh Kumar Jalan Nort East Coir Foam Private Ltd S.J. Road, Opp. Hanuman Tower 3rd Floor, Athgaon Guwahati - 781 001, Assam.
- Shri. Anathalavattom Anandan MLA Ananda Bhavan Chirayinkeezhu P.O. Thiruvananthapuram - 695 304.
- 35. Shri. A. Kulanthai Velan President, Coir Manufacturers Co-op. Society 3/6, Union Office Road Singampuneri Sivagangai District Tamil Nadu.

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- 36. Shri. V.R. PrasadManaging DirectorM/s. Travancore Mats & Matting CompanyCherthala, Kerala.
- 37. Shri. N. Narayanan
 Managing Director
 Aalayam Shelters (P) Ltd.
 Cor Mat and Product Manufacturers
 35-36, Krishnamachari Nagar
 Main Road, Allapakkem
 Chennai.
- 38. Shri. Rameshwar Havelia Kuanwala P.O. Harrawala Dehradun (Uttrakhand).
- 39. Shri. S.V. Somanatti
 Secretary
 Karnataka Khadi Gramodyog
 Samyukta Sangh
 (Federation), Bengeri, Hubli 580 023.



ANNEXURE - II

COMPOSITION OF THE COMMITTEES OF THE BOARD

1. Science & Technology Committee (total 14 members)

| 1. Chairman | |
|---------------------------------|--------------------|
| 2. Vice Chairman | |
| 3. Shri. Samundar Vijay Jain | Member, Coir Board |
| 4 Smt. Minnie Mathew IAS | " |
| 5. Secretary, MSME, Govt. of AP | <i>"</i> |
| 6 Shri. T.K. Rajasekhara Kurup | // |
| 7. Shri. T.M. Shahid | " |
| 8. Dr. Achyuta Samantha | " |
| 9. Shri. Ansul Pandey | " |
| 10. Shri. Rakesh Mittal | " |
| 11.Shri. J.V.Seshagiri | " |
| 12.Shri. Rameshwar Havelia | " |
| 13.Shri. S.V. Somanatti | " |
| 14. Shri. M.K. Raghavan MP | " |

2. Market Promotion Committee (total 13 members)

| 1. Chairman | |
|----------------------------|--------------------|
| 2. Vice Chairman | |
| 3. Shri. Rama Prasad IAS | Member, Coir Board |
| 4. Shri. Abdul Gafoor Haji | ″ |
| 5. Shri. Kalyanasundaram | " |
| 6. Shri. V.A. Joseph | " |
| 7. Smt. Rani George IAS | " |
| 8. Shri. Ramachandra | " |
| 9. Shri. P. Rajeeve MP | " |
| 10 Dr. Ramesh Kumar Jalan | " |
| 11 Shri. M.P. Pavithran | " |
| 12.Shri. V.R. Prasad | " |
| 13.Shri. N. Narayanan | // |

3. Industrial Development Committee (total 14 members)

| 1. Chairman | |
|-------------|--|
|-------------|--|

| | ırman |
|-------------|------------|
| 2. Vice Cha | 1111111111 |

| 3. Shri. Anathalavattom Anandan MLA | Member, Coir Board |
|-------------------------------------|--------------------|
| 4. Shri. S.V. Subba Rao | " |
| 5. Shri. Ravi Capoor IAS | ″ |
| 6. Shri. R.B.Shyam Sundar | ″ |
| 7. Shri. Subrat Priyabrat Mohanty | ″ |
| 8. Shri. Gyan Prakash Singh | ″ |
| 9. Shri. Subrata Hazarika | ″ |
| 10. Shri. Kotlappa Venkanna Pattar | ″ |
| 11. Shri. K. Rayar | ″ |
| 12. Shri. C.M. Kamaraj | ″ |
| 13. Shri. A. Kulanthai Velan | " |
| 14. Shri. G.M. Siddeswara MP | " |

EXECUTIVE COMMITTEE MEMBERS (7)

- 1. Chairman
- 2. Vice Chairman
- 3. Shri. Sesh Kumar Pulipaka, Jt.Secretary, MSME
- 4. Shri. G. Sundaramurthy IAS, Commissioner of Ind. Govt. of Tamil Nadu
- 5. Shri. R.B. Shyam Sundar
- 6. Shri. J.V. Seshagiri
- 7. Shri. Ramesh Kumar Jalan
- 8. Shri. Ananthalavattom Anandan MLA Spl. invitee



ANNEXURE - III

ESTABLISHMENTS OF THE COIR BOARD

- 1. Central Coir Research Institute Kalavoor P.O., Alappuzha, Kerala - 688 522 Telephone: 0477-2258094, 0477-2258480, 0477-2258415.
- Central Institute of Coir Technology Peenya Industrial Area, Bangalore - 560 058.
 Telephone/Fax: 080-28394875.
- 3. Office of the Coir Mark Scheme, Coir Board, New Model Coir Mats & Matting, Co-op.Society Building, Alappuzha-688001, Telephone: 0477-2245325
- 4. Hindustan Coir Kalavoor P.O, Alappuzha, Kerala - 688 522 Telephone: 0477-2258339.
- 5. National Coir Training & Design Centre, Kalavoor P.O., Alappuzha, Kerala - 688 522. Telephone: 0477-2258067.
- 6. Public Relations Office, Coir Board, Rajiv Gandhi Handicrafts Bhavan, IInd Floor, Baba Khadag Singh Marg, Cannought Place, New Delhi -110 001. Telephone:-011 23747766
- 7. Coir Training & Service Centre, Coir Board, A.K.Arcade, Near Ramakrishna Ashramam H.S.S. Govt. Arts & Science College P.O. Kozhikode - 18. Telephone: 0495-2322505
- 8. Regional Extension Centre, Coir Board, Pillaiyarpatti - 613403 Via Vallam, Thanjavur, Telephone: 0436-2265255
- 9. Regional Office, Coir Board, No.3A,Peenya Industrial Area, Near TVS Cross,Peenya, Banglore- 560 058, Telephone: 080 28375024

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- 10. Regional Office, Coir Board, Swaraj Nagar, A.C.Gardens, Doulesaram Road, Rajahmundry - 533 101, Andhra Pradesh. Telephone:0883-2432065
- 11. Regional Office, Coir Board Jagamara (Udyogpuri), P.O. Khandagiri Bhubaneswar - 751 030, ORISSA Telephone: 0674 - 2350078
- 12. Regional Office, Coir Board No.5, Alagappa Layout, Venkateswara Colony Pollachi-642 001 Telephone: 04259-227665,222450
- 13. Regional Officer,
 Regional Office(Coir Board),
 Manoranjini/T.C.9/1821,
 Sankar Lane-SRL-36,
 Sasthamangalam,
 Trivandrum-695010
 Ph:-0471-2312124
- Coir Board Sub Regional Office, Assam Small Industries Development Corpn.Ltd., Bamuni Maidan, Guwahati - 781 022, Telephone:0361-2464142.
- Sub Regional Office, Coir Board, South View Building, South Bazar, Kannur - 670 002. Telephone:0497-2769180
- Coir Board Sub Regional Office,
 12-BBD-DAG,
 Hemantha Basu Bhavan,
 4th Floor,
 Kolkata 700 001
- 17. Coir Board Sub Regional Office, 2-1/65,Satyam Sivam Sundaram, Karakkudi Road, Singampunari P.O, Tirupathur Taluk, Sivagangai Dist., Pin-630502, Ph:-04577-241354



COIR BHAVANS

- Shif Nagar, College Road, College P.O., Agarthala - 799 004. Telephone No.0381-2518017
- 2. "Pran Vijay", Near Times of India, Opp.Bata Showroom, Ashram Road, Ahmedabad - 380 009. Telephone: 079-26580226
- 3. 35, Sheo Charan Lal Road, Allahabad- 211 001, Uttar Pradesh. Telephone: 0532-2564810.
- 4. 1-A, Mahatma Gandhi Road, Bangalore - 560 001, Karnataka. Telephone: 080-25587216.
- 5. Plot No.691, Shaheed Nagar, Near Shaheed Nagar Market, Bhubaneswar - 751 007. Telephone: 0674-2542144
- 6. SCO-84, Sector-38-C, Chandigarh - 160 036 Telephone: 0172-2699736.
- 7. 530 Mount Road, Opp.Vanavil Co-optex, Teynampet, Anna Salai, Chennai - 600 018. Telephone: 044-24349123.
- 8. No.61 Gandhi Road, Near Jain Dharmasala, P O Mazra, Dehradun - 248 001. Uttarakand. Telephone: 0135-2521245.
- 9. Coir House, M G Road, Ernakulam, Kochi-682 016. Telephone: 0484-2354277.
- 10. Indira Bye-pass, Near Amdo Golai,P O Tadong-Gangtok,Sikkim 737 102.Telephone: 03592-280690.

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11. Shop No.LGF 28-29 Mangalam Tower, Golghar, Gorakhpur - 273 001, Uttar Pradesh Telephone: 0551-2200692

12. 4th Line, 6-4-86, 1st Cross, Arundelpet, Guntur - 522 002, Andhra Pradesh.
Telephone: 0863-2234586.

13. 2G, Dihang Arcade, Bhangaghar, Opp.Pallavi Motors, G.S.Road, Guwahati - 781 005, Assam Telephone: 0361-24641423

14. 5-8-328/1, Chapel Road, Hyderabad - 500 001. Telephone: 040-23202276.

15. Plot No.5, Scheme No.47, Microwave Tower Square, Indore - 452 001, Madhya Pradesh. Telephone: 0731-2462106.

 Raveendra Bhavan, Opp.AIR, M I Road, Jaipur - 302001, Rajasthan. Telephone: 0141-2365427.

17. Opp.Kalgidhar Gurudwara, Rehari Chungi, Jammu Tawi-180 001, Jammu & Kashmir. Telephone: 0191-2583827.

18. 79/16, Latouche Road, Below State Bank of India, Kanpur - 208 001 U.P. Telephone: 0512-2535621

19. 19.Suren Tagore Road, Ballygunge Post, Gariahat, Kolkata-700019. Telephone: 033-24605287.

 Pandit Bhavan, 4-A, Balmiki Marg, Behind Novelty Cinema, Lalbagh, Lucknow - 226 001. Telephone: 0522-2282448.



 182, West Masi Street, Near T M Court, Madurai - 625 001.
 Telephone: 0452-2340505.

22. 5, Stadium House, Church Gate, Mumbai - 400 020. Telephone: 022-22821575.

23. 1/16-A, Asaf Ali Road, New Delhi - 110 002. Telephone: 011-23231388

24. GF-3/90, Manasarovar Building, Nehru Place, New Delhi - 110 019. Tele Phone: 011-26431544.

25. Biscomaun Bhavan, West Lawn, Patna - 800 001. Telephone: 0612-2219550.

26. Nilgupt Complex, S.N. Road, Mahabir Chowk, Upper Bazar, Ranchi - 834001 Telephone: 0651-2241182

27. T.C.25/360-2, Ramakrishna Building, Opp. Malayala Manorama, Manorama Road East Thampanur, Thiruvananthapuram - 695 001. Telephone: 0471-2325315.

28. West Pallithanam Building, 28/87614 Karunakaran Nambiar Road, Thrissur - 686 020. Telephone: 0487-2331463.

29. 13-26-2, Apuroopa Arcade, Opp. Jagadamba Theatre, Maharanipetta, Visakhapatnam - 530 002. Telephone: 0891-2525186.

30. Near Stadium Stand, NS Tower, No./280-1&2, Palakkad-678001 Phone:-0491 2544377

ANNEXURE – IV

COUNTRY WISE EXPORT OF COIR & COIR PRODUCTS FOR THE PERIOD APRIL 2010 – MARCH 2011

| Quantity in Kgs. | | | Value in Rs. | | | |
|----------------------|------------|--------------|--------------|--------------|--|--|
| Sl. | April-2010 | - March-2011 | April 2009 | - March-2010 | | |
| No. Country Name | Quantity | Value | Quantity | Value | | |
| COIR FIBRE | | | | | | |
| 1 BRAZIL | 8000 | 366960 | 0 | 0 | | |
| 2 BAHARAIN | 21000 | 373358 | 0 | 0 | | |
| 3 BELGIUM | 393460 | 6625492 | 473980 | 7953722 | | |
| 4 CYPRUS | 42000 | 659210 | 160232 | 2311998 | | |
| 5 DENMARK | 13416 | 154284 | 0 | 0 | | |
| 6 FRANCE | 60498 | 860130 | 133184 | 1783501 | | |
| 7 GREECE | 21000 | 337851 | 38025 | 618852 | | |
| 8 GERMANY | 27416 | 516816 | 130142 | 2296487 | | |
| 9 NETHERLANDS | 339442 | 4850143 | 430124 | 7490375 | | |
| 10 PORTUGAL | 26832 | 347591 | 42665 | 740302 | | |
| 11 QATAR | 46000 | 622987 | 0 | 0 | | |
| 12 REPUBLIC OF CHINA | 80201866 | 1160887341 | 70983449 | 941668851 | | |
| 13 RUSSIA | 965086 | 19874229 | 0 | 0 | | |
| 14 SOUTH KOREA | 329780 | 5002843 | 0 | 0 | | |
| 15 SPAIN | 364 | 576313 | 31650 | 315791 | | |
| 16 SLOVENIA | 105000 | 1967298 | 22000 | 385046 | | |
| 17 TAIWAN | 83293 | 659056 | 0 | 0 | | |
| 18 USA | 672509 | 10173002 | 323794 | 4663921 | | |
| 19 AUSTRALIA | 0 | 0 | 15321 | 416470 | | |
| 20 HONGKONG | 0 | 0 | 115490 | 1587900 | | |
| 21 ITALY | 0 | 0 | 17000 | 227243 | | |
| 22 JAPAN | 0 | 0 | 7956 | 134616 | | |
| 23 KENYA | 0 | 0 | 53500 | 337722 | | |
| 24 LATIVIA | 0 | 0 | 93912 | 1241784 | | |
| 25 UAE | 0 | 0 | 2500 | 28574 | | |
| Total for the Item | 83393012 | 1214854904 | 73074924 | 974203155 | | |
| COIR YARN | | | | | | |
| 1 AFGHANISTAN | 13906 | 662174 | 0 | 0 | | |
| 2 ALGERIA | 12900 | 752560 | 41850 | 1124760 | | |
| 3 BAHARAIN | 1500 | 86400 | 0 | 0 | | |
| 4 BELGIUM | 503111 | 25019460 | 672099 | 28936570 | | |



| Sl. | April-2010 - | - March-2011 | April 2009 | April 2009 - March-2010 | | |
|--------------------|--------------|--------------|------------|-------------------------|--|--|
| No. Country Name | Quantity | Value | Quantity | Value | | |
| 5 CROATIA | 9900 | 418324 | 0 | 0 | | |
| 6 FRANCE | 465207 | 26633830 | 329983 | 15786556 | | |
| 7 GERMANY | 207430 | 11139226 | 200972 | 11323185 | | |
| 8 ITALY | 821198 | 43312928 | 1016538 | 42856347 | | |
| 9 KUWAIT | 204288 | 8032363 | 328353 | 12817679 | | |
| 10 MAURITIUS | 5485 | 175778 | 6440 | 235667 | | |
| 11 MALDIVE ISLANDS | 14480 | 1112514 | 1282 | 77921 | | |
| 12 MOROCCO | 76800 | 4607333 | 90600 | 3782689 | | |
| 13 NETHERLANDS | 1508225 | 95228087 | 1867485 | 78451292 | | |
| 14 OMAN | 148232 | 6804440 | 196099 | 6697180 | | |
| 15 PORTUGAL | 25500 | 2342273 | 184500 | 6584053 | | |
| 16 RUSSIA | 20000 | 374684 | 0 | 0 | | |
| 17 SAUDI ARABIA | 138040 | 3379971 | 248640 | 5657682 | | |
| 18 SPAIN | 127690 | 6370170 | 203500 | 7197418 | | |
| 19 SWITZERLAND | 12750 | 862732 | 0 | 0 | | |
| 20 TURKEY | 14010 | 799877 | 0 | 0 | | |
| 21 USA | 520123 | 22249955 | 489021 | 16395274 | | |
| 22 UAE | 147963 | 6463611 | 139998 | 4773441 | | |
| 23 UK | 23220 | 1705318 | 22739 | 1508576 | | |
| 24 BRAZIL | 0 | 0 | 25500 | 1065495 | | |
| 25 PAKISTAN | 0 | 0 | 25500 | 510580 | | |
| 26 POLAND | 0 | 0 | 6000 | 193105 | | |
| 27 SOUTH YEMEN | 0 | 0 | 11250 | 145585 | | |
| Total for the Item | 5021958 | 268534008 | 6108349 | 246121055 | | |
| HANDLOOM MAT | | | | | | |
| 1 ARGENTINA | 358602 | 23996653 | 299534 | 15942362 | | |
| 2 AFGHANISTAN | 14663 | 887770 | 524 | 40897 | | |
| 3 AUSTRALIA | 1107049 | 79825536 | 1652158 | 117919804 | | |
| 4 AUSTRIA | 54598 | 3032766 | 36158 | 2181639 | | |
| 5 ALBANIA | 2070 | 142895 | 16240 | 1249359 | | |
| 6 BRAZIL | 608172 | 41361037 | 285323 | 18243798 | | |
| 7 BAHARAIN | 2066 | 120844 | 19847 | 1312410 | | |
| 8 BULGARIA | 29926 | 1757587 | 45335 | 2811307 | | |
| 9 BELGIUM | 673684 | 49561193 | 504206 | 37411861 | | |
| 10 CAMEROON | 16130 | 1096434 | 20999 | 1458655 | | |
| 11 CANADA | 1412796 | 108372651 | 1134506 | 83320441 | | |
| | | | | | | |



| Sl. | April-2010 - | March-2011 | April 2009 | April 2009 - March-2010 | |
|-----------------------|--------------|------------|------------|-------------------------|--|
| No. Country Name | Quantity | Value | Quantity | Value | |
| 12 CHILE | 182424 | 12739409 | 180232 | 11712618 | |
| 13 CZECHOSLOVAKIA | 98212 | 6164529 | 91492 | 5623970 | |
| 14 CYPRUS | 28210 | 1721578 | 47098 | 3148196 | |
| 15 COASTA RICA | 46816 | 2612846 | 19652 | 1286993 | |
| 16 COLOMBIA | 34603 | 2424441 | 18302 | 1188872 | |
| 17 CROATIA | 67361 | 4958310 | 66149 | 4731298 | |
| 18 DOMINICAN REPUBLIC | 15620 | 1088788 | 7331 | 282197 | |
| 19 DENMARK | 309914 | 23028058 | 214405 | 14850656 | |
| 20 EGYPT | 231827 | 17463846 | 336193 | 23689637 | |
| 21 ECUADOR | 20757 | 1258958 | 5784 | 405790 | |
| 22 ESTONIA | 2858 | 201686 | 0 | 0 | |
| 23 FRANCE | 918480 | 77639784 | 734332 | 57132716 | |
| 24 FINLAND | 30215 | 2192951 | 45853 | 4007436 | |
| 25 GHANA | 36707 | 1836029 | 41047 | 2088773 | |
| 26 GREECE | 343222 | 21496373 | 851269 | 52822566 | |
| 27 GERMANY | 1228456 | 99418901 | 1389701 | 106398993 | |
| 28 GEORGIA | 18583 | 1248440 | 0 | 0 | |
| 29 GUATEMALA | 4560 | 311935 | 19684 | 1497184 | |
| 30 GABON | 7520 | 649178 | 0 | 0 | |
| 31 HONGKONG | 8094 | 575772 | 240 | 14455 | |
| 32 HUNGARY | 55205 | 3316982 | 33200 | 1613236 | |
| 33 IVORY COAST | 1257 | 121808 | 9226 | 656964 | |
| 34 IRAN | 265551 | 17946128 | 492760 | 26402735 | |
| 35 ISRAEL | 100721 | 6833823 | 136708 | 8259285 | |
| 36 ITALY | 1193105 | 78443414 | 2078608 | 127273202 | |
| 37 IRISH REPUBLIC | 36435 | 2693651 | 88984 | 6156378 | |
| 38 JAPAN | 329938 | 24632270 | 313913 | 23442837 | |
| 39 JORDAN | 26813 | 1995824 | 30127 | 1893040 | |
| 40 KUWAIT | 44007 | 3035377 | 47832 | 3335730 | |
| 41 LEBANON | 87492 | 5717822 | 89854 | 5245493 | |
| 42 LYBIA | 123778 | 10262858 | 203707 | 12135235 | |
| 43 LATIVIA | 36065 | 2211697 | 3000 | 220068 | |
| 44 LITHUANIA | 81655 | 5050482 | 33398 | 2009991 | |
| 45 MAURITIUS | 6535 | 382868 | 2598 | 132625 | |
| 46 MEXICO | 273776 | 18598115 | 152872 | 10067091 | |
| 47 MALAYSIA | 30191 | 2133364 | 38304 | 2588302 | |



| Quarterly in 11go. | | | varac | 111 1101 |
|----------------------|------------|--------------|------------|--------------|
| Sl. | April-2010 | - March-2011 | April 2009 | - March-2010 |
| No. Country Name | Quantity | Value | Quantity | Value |
| 48 MALDIVE ISLANDS | 6975 | 1262784 | 2278 | 166637 |
| 49 MOROCCO | 28298 | 1921752 | 53805 | 2394494 |
| 50 MALTA | 2917 | 195920 | 11365 | 753318 |
| 51 NIGERIA | 39378 | 2965334 | 69465 | 4361234 |
| 52 NEW ZEALAND | 224091 | 13791165 | 167005 | 10661607 |
| 53 NETHERLANDS | 1560315 | 109362665 | 1698935 | 123137253 |
| 54 NORWAY | 204273 | 14835398 | 200841 | 15451031 |
| 55 PERU | 16265 | 1112324 | 21080 | 1255527 |
| 56 POLAND | 756763 | 46822554 | 688615 | 41267937 |
| 57 PORTUGAL | 106456 | 8412024 | 378297 | 25336182 |
| 58 PHILIPPINES | 40861 | 2670288 | 37695 | 2219470 |
| 59 PARAGUAY | 4105 | 273746 | 0 | 0 |
| 60 PAPUA NEW GUENEA | 300 | 13410 | 3415 | 243742 |
| 61 PANAMA | 58521 | 3965644 | 149563 | 7930372 |
| 62 QATAR | 21279 | 1622000 | 25341 | 1933617 |
| 63 RUMANIA | 167145 | 9929643 | 61960 | 3889101 |
| 64 REPUBLIC OF CHINA | 56943 | 4072443 | 105096 | 6521244 |
| 65 RUSSIA | 356840 | 22006600 | 388334 | 22649389 |
| 66 SEYCHELLES | 1179 | 172610 | 0 | 0 |
| 67 SURINAM | 3066 | 205150 | 2760 | 175966 |
| 68 SINGAPORE | 26075 | 2323344 | 26119 | 1726919 |
| 69 SRI LANKA | 11272 | 669602 | 0 | 0 |
| 70 SOUTH KOREA | 15661 | 1225692 | 19455 | 1469534 |
| 71 SAUDI ARABIA | 396834 | 23042644 | 542482 | 31378182 |
| 72 SYRIA | 7079 | 495734 | 15467 | 1115510 |
| 73 SPAIN | 547710 | 39369257 | 797757 | 52553838 |
| 74 SWEDEN | 340934 | 22266960 | 468268 | 28389658 |
| 75 SOUTH AFRICA | 386637 | 24196624 | 305133 | 18002058 |
| 76 SLOVENIA | 21059 | 1936849 | 34460 | 2485985 |
| 77 SLOVAK REPUBLIC | 62345 | 4444580 | 40228 | 2995731 |
| 78 TAIWAN | 5000 | 330434 | 7944 | 588233 |
| 79 THAILAND | 15308 | 1244370 | 10423 | 969506 |
| 80 TURKEY | 245776 | 18860096 | 361446 | 24863082 |
| 81 USA | 9953782 | 767633375 | 13064314 | 994266554 |
| 82 URUGUAY | 37549 | 2668446 | 46034 | 3317750 |
| 83 UAE | 484548 | 33209910 | 416859 | 25743809 |
| | | | | |



| Quantity in 1135. | | | varac | iii iii. |
|-------------------------|------------|--------------|------------|--------------|
| Sl. | April-2010 | - March-2011 | April 2009 | - March-2010 |
| No. Country Name | Quantity | Value | Quantity | Value |
| 84 UK | 2486664 | 183515275 | 4077320 | 268438406 |
| 85 UKRAINE | 48582 | 3235728 | 16765 | 971852 |
| 86 VENEZULA | 36665 | 2468643 | 40277 | 2574625 |
| 87 YUGOSLAVIA | 12338 | 824513 | 6842 | 306755 |
| 88 ZAMBIA | 4490 | 440660 | 4800 | 244620 |
| 89 BOSNIA & HERZEGOVINA | 0 | 0 | 8370 | 454072 |
| 90 BENIN | 0 | 0 | 15530 | 1181429 |
| 91 CONGO | 0 | 0 | 840 | 28619 |
| 92 GRENEDA | 0 | 0 | 594 | 37114 |
| 93 IRAQ | 0 | 0 | 8048 | 619200 |
| 94 INDONESIA | 0 | 0 | 2227 | 148203 |
| 95 JAMAIC | 0 | 0 | 8017 | 508474 |
| 96 OMAN | 0 | 0 | 22383 | 1137488 |
| 97 SWITZERLAND | 0 | 0 | 11586 | 798309 |
| 98 SENEGAL | 0 | 0 | 9226 | 656964 |
| 99 ZIMBABWE | 0 | 0 | 3954 | 273103 |
| Total for the Item | 29408997 | 2152579851 | 36297703 | 2542800798 |
| POWERLOOM MAT | | | | |
| 1 AUSTRALIA | 0 | 0 | 2842 | 203309 |
| Total for the Item | 0 | 0 | 2842 | 203309 |
| TUFTED MAT | | | | |
| 1 ARGENTINA | 52258 | 3988599 | 41346 | 3032650 |
| 2 AFGHANISTAN | 4460 | 394112 | 0 | 0 |
| 3 AUSTRALIA | 461031 | 33366925 | 359896 | 25693425 |
| 4 AUSTRIA | 114209 | 10104230 | 115921 | 8468182 |
| 5 ALBANIA | 640 | 69898 | 5800 | 105430 |
| 6 BRAZIL | 905900 | 62072972 | 854923 | 50003062 |
| 7 BAHARAIN | 4864 | 310951 | 9025 | 296466 |
| 8 BELGIUM | 568942 | 42532153 | 669559 | 47092194 |
| 9 CAMEROON | 3310 | 236834 | 11810 | 828691 |
| 10 CANADA | 651342 | 48058686 | 1128871 | 79160134 |
| 11 CHILE | 166319 | 13202426 | 241823 | 19337945 |
| 12 CZECHOSLOVAKIA | 25615 | 2149580 | 21294 | 1836868 |
| 13 CYPRUS | 5688 | 372652 | 18569 | 1227197 |
| 14 COASTA RICA | 9887 | 601114 | 13600 | 693319 |
| 15 COLOMBIA | 76924 | 6166204 | 24152 | 1897808 |
| | | | | |



| Quantity III 1185. | | | varac | 11110. |
|--------------------|------------|--------------|------------|--------------|
| SI. | April-2010 | - March-2011 | April 2009 | - March-2010 |
| No. Country Name | Quantity | Value | Quantity | Value |
| 16 CROATIA | 93145 | 6828610 | 28737 | 2057779 |
| 17 DENMARK | 198758 | 14275942 | 149667 | 8728924 |
| 18 EGYPT | 28627 | 1916125 | 29163 | 1529201 |
| 19 ECUADOR | 9393 | 752476 | 12241 | 964233 |
| 20 FRANCE | 1289517 | 93765611 | 1062272 | 75297328 |
| 21 FINLAND | 44378 | 4085843 | 22583 | 1747944 |
| 22 GHANA | 29796 | 1081985 | 1193 | 75400 |
| 23 GREECE | 132881 | 10379449 | 124017 | 8942633 |
| 24 GERMANY | 2740636 | 203475831 | 4101244 | 270184733 |
| 25 GUATEMALA | 12425 | 887392 | 4508 | 378261 |
| 26 HONGKONG | 4258 | 317388 | 5668 | 554023 |
| 27 HUNGARY | 3900 | 292596 | 0 | 0 |
| 28 IRAN | 1230 | 173968 | 34078 | 1341953 |
| 29 ISRAEL | 78720 | 5701471 | 98938 | 6536998 |
| 30 ITALY | 2497772 | 172727886 | 2859643 | 184682526 |
| 31 IRISH REPUBLIC | 50923 | 3254311 | 24606 | 1626872 |
| 32 INDONESIA | 19254 | 1217774 | 22816 | 1497067 |
| 33 JAPAN | 445878 | 37103645 | 332223 | 24647214 |
| 34 JORDAN | 7500 | 533441 | 5890 | 384123 |
| 35 KUWAIT | 14598 | 904750 | 8942 | 570031 |
| 36 LEBANON | 86251 | 6490735 | 103034 | 7501066 |
| 37 LYBIA | 4680 | 283209 | 63263 | 4496025 |
| 38 LATIVIA | 2400 | 145800 | 3347 | 287212 |
| 39 MAURITIUS | 2798 | 172306 | 11801 | 733396 |
| 40 MEXICO | 198050 | 13812249 | 87616 | 6001753 |
| 41 MALDIVE ISLANDS | 6500 | 889120 | 0 | 0 |
| 42 NIGERIA | 49478 | 3976479 | 122843 | 9417485 |
| 43 NEW ZEALAND | 26921 | 1983385 | 24374 | 1628608 |
| 44 NETHERLANDS | 1451934 | 105207037 | 1420895 | 98381154 |
| 45 NORWAY | 85072 | 6334080 | 139695 | 10173221 |
| 46 PERU | 9249 | 901199 | 27735 | 2324895 |
| 47 POLAND | 373110 | 23111820 | 309334 | 19186407 |
| 48 PORTUGAL | 192279 | 12935859 | 143144 | 8773173 |
| 49 PHILIPPINES | 4680 3 | 84384 | 18062 | 1440753 |
| 50 PARAGUAY | 7544 | 447626 | 0 | 0 |
| 51 PANAMA | 124502 | 8466550 | 35760 | 2739991 |
| | | | | |



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|-------------------------|------------|--------------|------------|--------------|
| No. Country Name | Quantity | Value | Quantity | Value |
| 52 QATAR | 2280 | 174217 | 5820 | 371037 |
| 53 RUMANIA | 20672 | 1588141 | 39042 | 2010342 |
| 54 REPUBLIC OF CHINA | 171116 | 11825981 | 192784 | 13344274 |
| 55 RUSSIA | 77814 | 5188480 | 80676 | 5549611 |
| 56 REUNION | 5774 | 409288 | 0 | 0 |
| 57 SINGAPORE | 23656 | 1774683 | 35350 | 2676934 |
| 58 SAUDI ARABIA | 107900 | 6585144 | 51296 | 3996197 |
| 59 SYRIA | 2104 | 134270 | 11478 | 741548 |
| 60 SPAIN | 1660591 | 116181922 | 1793021 | 118477430 |
| 61 SWEDEN | 506303 | 39378259 | 363441 | 24529241 |
| 62 SWITZERLAND | 1920 | 156797 | 1056 | 78328 |
| 63 SOUTH AFRICA | 343495 | 22308611 | 207874 | 12923481 |
| 64 SLOVENIA | 11386 | 944272 | 10280 | 338380 |
| 65 SLOVAK REPUBLIC | 39402 | 2592349 | 15070 | 1144301 |
| 66 TAIWAN | 18812 | 1381901 | 26207 | 1746172 |
| 67 THAILAND | 7742 | 542900 | 3900 | 290981 |
| 68 TURKEY | 648453 | 43562542 | 484092 | 28265060 |
| 69 USA | 12114091 | 886225579 | 14854453 | 1076465393 |
| 70 URUGUAY | 43890 | 3608975 | 19455 | 1303596 |
| 71 UAE | 163045 | 12071122 | 122245 | 10047058 |
| 72 UK | 3936281 | 267415562 | 3586044 | 217124360 |
| 73 UKRAINE | 11216 | 756036 | 0 | 0 |
| 74 VENEZULA | 43170 | 2542014 | 53909 | 3373048 |
| 75 YUGOSLAVIA | 5047 | 426798 | 7305 | 534918 |
| 76 YEMEN | 2618 | 219481 | 0 | 0 |
| 77 ALGERIA | 0 | 0 | 7941 | 560860 |
| 78 BULGARIA | 0 | 0 | 504 | 35775 |
| 79 BOSNIA & HERZEGOVINA | 0 | 0 | 21280 | 1766302 |
| 80 DOMINICAN REPUBLIC | 0 | 0 | 6070 | 684301 |
| 81 IVORY COAST | 0 | 0 | 4980 | 315022 |
| 82 LITHUANIA | 0 | 0 | 8526 | 575275 |
| 83 MALAYSIA | 0 | 0 | 800 | 55560 |
| 84 SOUTH KOREA | 0 | 0 | 5230 | 310158 |
| 85 SOUTH YEMEN | 0 | 0 | 1360 | 91422 |
| 86 SENEGAL | 0 | 0 | 4980 | 315022 |
| 87 TUNISIA | 0 | 0 | 6512 | 412839 |
| 88 ZIMBABWE | 0 | 0 | 2306 | 164520 |
| Total for the Item | 33349204 | 2396840992 | 36991208 | 2535124499 |
| | | | | |



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|----------------------|--------------|------------|-------------------------|-----------|
| No. Country Name | Quantity | Value | Quantity | Value |
| HANDLOOM MATTING | | | | |
| 1 AUSTRALIA | 31716 | 3558379 | 24695 | 2285832 |
| 2 BRAZIL | 5990 | 402571 | 4912 | 334524 |
| 3 BAHARAIN | 740 | 29474 | 0 | 0 |
| 4 BELGIUM | 48547 | 4849032 | 61277 | 5915361 |
| 5 CANADA | 79351 | 4641674 | 77577 | 4193347 |
| 6 CROATIA | 4718 | 331096 | 0 | 0 |
| 7 DENMARK | 5586 | 894720 | 11466 | 1807486 |
| 8 FRANCE | 37225 | 2537021 | 121005 | 8563983 |
| 9 GREECE | 33099 | 2250181 | 0 | 0 |
| 10 GERMANY | 163749 | 21061258 | 171164 | 17521154 |
| 11 HONGKONG | 1792 | 337848 | 2320 | 411222 |
| 12 ITALY | 62273 | 4072352 | 74980 | 5498944 |
| 13 JAPAN | 22741 | 4367542 | 123183 | 8897720 |
| 14 NEW ZEALAND | 218 | 21411 | 1960 | 174885 |
| 15 NETHERLANDS | 44780 | 4679944 | 80123 | 8467617 |
| 16 POLAND | 8549 | 645137 | 0 | 0 |
| 17 PORTUGAL | 455 | 42582 | 0 | 0 |
| 18 REPUBLIC OF CHINA | 1212 | 117660 | 8139 | 502834 |
| 19 SINGAPORE | 1490 | 117751 | 3110 | 138711 |
| 20 SPAIN | 19970 | 1891389 | 15736 | 1130332 |
| 21 SWEDEN | 8400 | 560280 | 13306 | 960254 |
| 22 SOUTH AFRICA | 81773 | 7741162 | 77676 | 7123908 |
| 23 THAILAND | 280 | 49672 | 400 | 49153 |
| 24 USA | 412820 | 28413759 | 559509 | 34733905 |
| 25 UAE | 12465 | 481327 | 0 | 0 |
| 26 UK | 316549 | 30376461 | 373812 | 31898922 |
| 27 ARGENTINA | 0 | 0 | 1612 | 191541 |
| 28 AFGHANISTAN | 0 | 0 | 730 | 50212 |
| 29 BRUNEI | 0 | 0 | 700 | 34930 |
| 30 KUWAIT | 0 | 0 | 2380 | 139142 |
| 31 LEBANON | 0 | 0 | 6400 | 329820 |
| 32 MAURITIUS | 0 | 0 | 4913 | 378358 |
| 33 MALAYSIA | 0 | 0 | 1590 | 120992 |
| 34 NORWAY | 0 | 0 | 3140 | 223178 |
| 35 SOUTH KOREA | 0 | 0 | 3225 | 319981 |
| 36 URUGUAY | 0 | 0 | 1200 | 130311 |
| Total for the Item | 1406488 | 124471683 | 1832240 | 142528559 |
| | | | | |



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|--------------------|--------------|------------|-------------------------|-----------|
| No. Country Name | Quantity | Value | Quantity | Value |
| POWERLOOM MATTING | | | | |
| 1 GERMANY | 0 | 0 | 666 | 101252 |
| 2 NETHERLANDS | 0 | 0 | 1069 | 147782 |
| 3 SOUTH YEMEN | 0 | 0 | 675 | 54908 |
| Total for the Item | 0 | 0 | 2410 | 303942 |
| GEO TEXTILE | | | | |
| 1 AUSTRALIA | 291240 | 13931902 | 379882 | 18626895 |
| 2 AUSTRIA | 50000 | 3523208 | 158410 | 9839723 |
| 3 BELGIUM | 135050 | 9676842 | 193146 | 11209849 |
| 4 FRANCE | 471821 | 28470170 | 422142 | 24655911 |
| 5 FINLAND | 12330 | 1163768 | 0 | 0 |
| 6 GREECE | 15600 | 960960 | 23400 | 1234369 |
| 7 GERMANY | 165621 | 10681377 | 150772 | 8561817 |
| 8 HONGKONG | 15636 | 933446 | 3350 | 217627 |
| 9 ISRAEL | 9186 | 824747 | 35408 | 2289918 |
| 10 ITALY | 84975 | 5810627 | 103557 | 5952122 |
| 11 JAPAN | 183742 | 13131323 | 461814 | 31276573 |
| 12 KUWAIT | 29608 | 2092776 | 0 | 0 |
| 13 MADAGASCAR | 12000 | 890258 | 0 | 0 |
| 14 NETHERLANDS | 21140 | 1711979 | 21043 | 1647730 |
| 15 POLAND | 2080 | 153224 | 0 | 0 |
| 16 PORTUGAL | 10050 | 477981 | 12340 | 406411 |
| 17 RUSSIA | 2800 | 150749 | 83700 | 4036392 |
| 18 SPAIN | 18200 | 1074066 | 7700 | 395775 |
| 19 SWEDEN | 66177 | 3844758 | 36303 | 1639583 |
| 20 SWITZERLAND | 32438 | 1973648 | 42856 | 3033959 |
| 21 SOUTH AFRICA | 22330 | 1273836 | 0 | 0 |
| 22 TAIWAN | 3150 | 151268 | 19197 | 561372 |
| 23 USA | 1577455 | 77112724 | 1531271 | 73130447 |
| 24 UK | 34003 | 2289199 | 17712 | 744022 |
| 25 CANADA | 0 | 0 | 10005 | 611936 |
| 26 CZECHOSLOVAKIA | 0 | 0 | 16400 | 802800 |
| 27 DENMARK | 0 | 0 | 7400 | 340340 |
| 28 MALDIVE ISLANDS | 0 | 0 | 8250 | 686832 |
| 29 REUNION | 0 | 0 | 6554 | 312254 |
| 30 UAE | 0 | 0 | 1830 | 162561 |
| Total for the Item | 3266632 | 182304836 | 3754442 | 202377218 |



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|---------------------|--------------|------------|--------------|------------|
| No. Country Name | Quantity | Value | Quantity | Value |
| COIR RUGS & CARPET | | | | |
| 1 AUSTRALIA | 84512 | 5821994 | 0 | 0 |
| 2 BELGIUM | 1398 | 113185 | 11814 | 1244179 |
| 3 CANADA | 722 | 60735 | 1638 | 140924 |
| 4 FINLAND | 491 | 85886 | 0 | 0 |
| 5 GREECE | 40241 | 2579500 | 0 | 0 |
| 6 GERMANY | 8220 | 744330 | 4465 | 810380 |
| 7 HUNGARY | 625 | 81226 | 0 | 0 |
| 8 ITALY | 28750 | 2448688 | 0 | 0 |
| 9 IRISH REPUBLIC | 5842 | 338792 | 0 | 0 |
| 10 JAPAN | 3975 | 507132 | 2417 | 235449 |
| 11 MEXICO | 4442 | 376800 | 0 | 0 |
| 12 NIGERIA | 2940 | 809251 | 0 | 0 |
| 13 NEW ZEALAND | 39998 | 2547925 | 0 | 0 |
| 14 NETHERLANDS | 1540 | 129809 | 0 | 0 |
| 15 POLAND | 23138 | 1082780 | 0 | 0 |
| 16 PORTUGAL | 11146 | 600982 | 0 | 0 |
| 17 RUMANIA | 10241 | 719404 | 0 | 0 |
| 18 RUSSIA | 37890 | 831790 | 0 | 0 |
| 19 SOUTH KOREA | 21152 | 2254209 | 10510 | 739978 |
| 20 SAUDI ARABIA | 4166 | 361173 | 6039 | 344230 |
| 21 SOUTH AFRICA | 44135 | 2999534 | 0 | 0 |
| 22 USA | 447141 | 37558567 | 5937 | 639154 |
| 23 UK | 305818 | 18501673 | 3346 | 384061 |
| 24 UKRAINE | 18286 | 1066799 | 0 | 0 |
| Total for the Item | 1146809 | 82622164 | 46166 | 4538355 |
| COIR ROPE | | | | |
| 1 BULGARIA | 200 | 10924 | 0 | 0 |
| 2 CHILE | 6390 | 122304 | 0 | 0 |
| 3 FRANCE | 87968 | 5708965 | 176085 | 10897771 |
| 4 GERMANY | 5675 | 343301 | 0 | 0 |
| 5 MALAYSIA | 75600 | 1378492 | 54200 | 948383 |
| 6 MALDIVE ISLANDS | 17316 | 800764 | 6113 | 297780 |
| 7 REPUBLIC OF CHINA | 18410 | 307113 | 170190 | 2744156 |
| 8 OMAN | 0 | 0 | 11550 | 624479 |
| 9 SPAIN | 0 | 0 | 12421 | 1079717 |
| Total for the Item | 211559 | 8671863 | 430559 | 16592286 |



| Qualitity III Rgs. | value iii ks. | | | | |
|---------------------|---------------|--------------|------------|--------------|--|
| Sl. | April-2010 - | - March-2011 | April 2009 | - March-2010 | |
| No. Country Name | Quantity | Value | Quantity | Value | |
| CURLED COIR | | | | | |
| 1 MALAYSIA | 87630 | 1588462 | 145170 | 2495835 | |
| 2 POLAND | 38770 | 696133 | 37600 | 724838 | |
| 3 REPUBLIC OF CHINA | 3528627 | 62753299 | 1311732 | 21429152 | |
| 4 RUSSIA | 1872050 | 40614511 | 1871200 | 42183074 | |
| Total for the Item | 5527077 | 105652405 | 3365702 | 66832899 | |
| RUBBERISED COIR | | | | | |
| 1 AUSTRALIA | 286 | 61681 | 0 | 0 | |
| 2 CANADA | 1050 | 89218 | 3920 | 762452 | |
| 3 FIJI ISLANDS | 8101 | 744704 | 1635 | 151929 | |
| 4 FRANCE | 5752 | 685468 | 23437 | 1763024 | |
| 5 GREECE | 43348 | 3762979 | 72621 | 6845452 | |
| 6 GERMANY | 106353 | 13773216 | 94318 | 11363188 | |
| 7 HUNGARY | 22066 | 2736331 | 5097 | 316856 | |
| 8 ITALY | 8176 | 1059339 | 36957 | 3515320 | |
| 9 KUWAIT | 162 | 108768 | 0 | 0 | |
| 10 LATIVIA | 5915 | 648910 | 56754 | 6495383 | |
| 11 MALAYSIA | 32045 | 4464848 | 21510 | 2455369 | |
| 12 MALDIVE ISLANDS | 55126 | 6899529 | 204838 | 26322401 | |
| 13 NEW ZEALAND | 510 | 71852 | 510 | 71690 | |
| 14 SOUTH KOREA | 33692 | 4144586 | 38206 | 3856409 | |
| 15 SLOVENIA | 11410 | 1229605 | 0 | 0 | |
| 16 USA | 25722 | 4052290 | 7134 | 999556 | |
| 17 UAE | 4633 | 592652 | 4734 | 421919 | |
| 18 UK | 19040 | 2563252 | 17629 | 1985361 | |
| 19 BELGIUM | 0 | 0 | 17191 | 2094857 | |
| 20 ISRAEL | 0 | 0 | 4270 | 540482 | |
| 21 SPAIN | 0 | 0 | 400 | 28577 | |
| 22 UKRAINE | 0 | 0 | 1000 | 98535 | |
| 23 VIETNAM | 0 | 0 | 17613 | 1249955 | |
| Total for the Item | 383387 | 47689228 | 629774 | 71338715 | |
| COIR PITH | | | | | |
| 1 AUSTRALIA | 6167072 | 71577498 | 5949085 | 67561475 | |
| 2 ALGERIA | 50000 | 463074 | 0 | 0 | |
| 70 | | | | | |



| Sl. | April-2010 - | March-2011 | April 2009 - March-2010 | |
|-----------------------|--------------|------------|-------------------------|----------|
| No. Country Name | Quantity | Value | Quantity | Value |
| 3 AUSTRIA | 122450 | 2594706 | 197780 | 5404515 |
| 4 ANGOLA | 68576 | 703429 | 0 | 0 |
| 5 BARBADOS | 22380 | 395867 | 0 | 0 |
| 6 BRAZIL | 23000 | 180118 | 0 | 0 |
| 7 BAHARAIN | 47000 | 579083 | 300 | 3280 |
| 8 BELGIUM | 9352413 | 71546403 | 660004 | 5116353 |
| 9 BRUNEI | 44500 | 523293 | 22060 | 191656 |
| 10 CANADA | 1382597 | 20002402 | 1021701 | 16161004 |
| 11 CZECHOSLOVAKIA | 41180 | 653367 | 0 | 0 |
| 12 CYPRUS | 101920 | 1211940 | 61852 | 599999 |
| 13 COASTA RICA | 728688 | 6426120 | 415841 | 3662190 |
| 14 CROATIA | 19700 | 468539 | 0 | 0 |
| 15 DOMINICAN REPUBLIC | 162070 | 1425380 | 72912 | 1475580 |
| 16 DENMARK | 152450 | 2846917 | 137500 | 2746948 |
| 17 DJIBOUTI | 458000 | 4669464 | 300700 | 3145920 |
| 18 EGYPT | 1577538 | 11995520 | 1761907 | 15309638 |
| 19 ECUADOR | 364000 | 3707045 | 382470 | 4156643 |
| 20 EL SALVADOR | 215400 | 1620720 | 285820 | 2494845 |
| 21 FRANCE | 589453 | 5811323 | 894204 | 8963286 |
| 22 FINLAND | 27790 | 244764 | 0 | 0 |
| 23 GREECE | 114090 | 878141 | 170030 | 1827875 |
| 24 GERMANY | 856937 | 11701313 | 1004561 | 16190464 |
| 25 GUATEMALA | 245556 | 2732476 | 94890 | 1006291 |
| 26 HONGKONG | 430271 | 3518993 | 118865 | 931760 |
| 27 HUNGARY | 633924 | 9693442 | 642884 | 9086026 |
| 28 IRAN | 1642190 | 12674444 | 1373260 | 10233344 |
| 29 IRAQ | 42000 | 321898 | 0 | 0 |
| 30 ISRAEL | 2782504 | 22271313 | 3034725 | 24879578 |
| 31 ITALY | 2673539 | 21225818 | 1860590 | 15344663 |
| 32 IRISH REPUBLIC | 141200 | 1260316 | 0 | 0 |
| 33 JAMAIC | 26000 | 205620 | 0 | 0 |
| 34 JAPAN | 50628 | 790118 | 249870 | 1964355 |
| 35 JORDAN | 69000 | 786630 | 162000 | 1690296 |
| 36 KENYA | 1451130 | 11702331 | 1470840 | 11139230 |
| | | | | |



| No. Country Name Quantity Value Quantity Value 37 KUWAIT 110180 903190 23500 187253 38 LEBANON 92460 11119471 55000 465532 39 LITHUANIA 12750 147000 0 0 40 MEXICO 1416537 17978678 883400 9380779 41 MALAYSIA 760010 7221895 574279 4834416 42 MALDIVE ISLANDS 154583 101264 57862 76374 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 51 PORTUGAL </th <th>Sl.</th> <th>April-2010 -</th> <th>- March-2011</th> <th>April 2009</th> <th>- March-2010</th> | Sl. | April-2010 - | - March-2011 | April 2009 | - March-2010 |
|---|----------------------|--------------|--------------|------------|--------------|
| 38 LEBANON 92460 11119471 55000 465532 39 LITHUANIA 12750 147000 0 0 40 MEXICO 1416537 17978678 883400 9380779 41 MALAYSIA 760010 7221895 574279 483416 42 MALDIVE ISLANDS 154583 1012674 57862 76374 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 0 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 | No. Country Name | Quantity | Value | - | |
| 39 LITHUANIA 12750 147000 0 0 40 MEXICO 1416537 17978678 883400 9380779 41 MALAYSIA 760010 7221895 574279 4834416 42 MALDIVE ISLANDS 154583 1012674 57862 76374 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 3565544 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 131738 1100 10128 49 PERU 31940 310425 0 0 0 50 POLAND 280550 2476710 338400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 < | 37 KUWAIT | 110180 | 903190 | 23500 | 187253 |
| 40 MEXICO 1416537 17978678 883400 9380779 41 MALAYSIA 760010 7221895 574279 4834416 42 MALDIVE ISLANDS 154583 1012674 57862 76374 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 3565544 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 13000 1401134 54 RE | 38 LEBANON | 92460 | 1119471 | 55000 | 465532 |
| 41 MALAYSIA 760010 7221895 574279 4834416 42 MALDIVE ISLANDS 154583 1012674 57862 76374 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 </td <td>39 LITHUANIA</td> <td>12750</td> <td>147000</td> <td>0</td> <td>0</td> | 39 LITHUANIA | 12750 | 147000 | 0 | 0 |
| 42 MALDIVE ISLANDS 154583 1012674 57862 76374 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 366586 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 | 40 MEXICO | 1416537 | 17978678 | 883400 | 9380779 |
| 43 MOROCCO 1055710 9239563 446500 4623929 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE | 41 MALAYSIA | 760010 | 7221895 | 574279 | 4834416 |
| 44 NEW ZEALAND 131680 1575206 0 0 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 0 58 SRI LANKA | 42 MALDIVE ISLANDS | 154583 | 1012674 | 57862 | 76374 |
| 45 NETHERLANDS 32405151 347350243 35655644 344806915 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 10000 760750 0 0 60 SPAIN | 43 MOROCCO | 1055710 | 9239563 | 446500 | 4623929 |
| 46 NORWAY 322400 3687084 253000 3843506 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 10000 760750 0 0 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND | 44 NEW ZEALAND | 131680 | 1575206 | 0 | 0 |
| 47 NEW CALEDONIA 32625 650430 9100 202366 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 10000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLA | 45 NETHERLANDS | 32405151 | 347350243 | 35655644 | 344806915 |
| 48 OMAN 165380 1317318 11000 101278 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFR | 46 NORWAY | 322400 | 3687084 | 253000 | 3843506 |
| 49 PERU 31940 310425 0 0 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 | 47 NEW CALEDONIA | 32625 | 650430 | 9100 | 202366 |
| 50 POLAND 280550 2476710 138400 1430934 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 | 48 OMAN | 165380 | 1317318 | 11000 | 101278 |
| 51 PORTUGAL 153080 1936749 95792 1180582 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 335146 418000 4120863 | 49 PERU | 31940 | 310425 | 0 | 0 |
| 52 PUERTO RICO 30800 460202 118950 980699 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 6 | 50 POLAND | 280550 | 2476710 | 138400 | 1430934 |
| 53 QATAR 200070 1753394 132000 1401134 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 | 51 PORTUGAL | 153080 | 1936749 | 95792 | 1180582 |
| 54 REPUBLIC OF CHINA 318560 3176253 198145 2499925 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 | 52 PUERTO RICO | 30800 | 460202 | 118950 | 980699 |
| 55 RUSSIA 319155 3733741 110133 2061545 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 41800 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 53 QATAR | 200070 | 1753394 | 132000 | 1401134 |
| 56 REUNION 169748 2602947 0 0 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 54 REPUBLIC OF CHINA | 318560 | 3176253 | 198145 | 2499925 |
| 57 SINGAPORE 43000 273568 21500 152860 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 55 RUSSIA | 319155 | 3733741 | 110133 | 2061545 |
| 58 SRI LANKA 100000 760750 0 0 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 56 REUNION | 169748 | 2602947 | 0 | 0 |
| 59 SOUTH KOREA 37203925 305903933 25635737 192389496 60 SPAIN 14545845 128978094 11866084 112419353 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 57 SINGAPORE | 43000 | 273568 | 21500 | 152860 |
| 60 SPAIN145458451289780941186608411241935361 SWITZERLAND168753047622416043482662 SOUTH AFRICA5691007069190464849460607463 SLOVENIA482464018062235019234464 TANZANIA72000835146418000412086365 TRINIDAD230004201330066 TAIWAN3888122688008581890389212567 TURKEY111573010154827509538794056268 USA250331302203869062164123820749865369 UAE386517026107038408916026236748 | 58 SRI LANKA | 100000 | 760750 | 0 | 0 |
| 61 SWITZERLAND 16875 304762 24160 434826 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 59 SOUTH KOREA | 37203925 | 305903933 | 25635737 | 192389496 |
| 62 SOUTH AFRICA 569100 7069190 464849 4606074 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 60 SPAIN | 14545845 | 128978094 | 11866084 | 112419353 |
| 63 SLOVENIA 48246 401806 22350 192344 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 61 SWITZERLAND | 16875 | 304762 | 24160 | 434826 |
| 64 TANZANIA 72000 835146 418000 4120863 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 62 SOUTH AFRICA | 569100 | 7069190 | 464849 | 4606074 |
| 65 TRINIDAD 23000 420133 0 0 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 63 SLOVENIA | 48246 | 401806 | 22350 | 192344 |
| 66 TAIWAN 388812 2688008 581890 3892125 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 64 TANZANIA | 72000 | 835146 | 418000 | 4120863 |
| 67 TURKEY 1115730 10154827 509538 7940562 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 65 TRINIDAD | 23000 | 420133 | 0 | 0 |
| 68 USA 25033130 220386906 21641238 207498653 69 UAE 3865170 26107038 4089160 26236748 | 66 TAIWAN | 388812 | 2688008 | 581890 | 3892125 |
| 69 UAE 3865170 26107038 4089160 26236748 | 67 TURKEY | 1115730 | 10154827 | 509538 | 7940562 |
| | 68 USA | 25033130 | 220386906 | 21641238 | 207498653 |
| 70 UK 2719083 46930199 4937847 58885676 | 69 UAE | 3865170 | 26107038 | 4089160 | 26236748 |
| | 70 UK | 2719083 | 46930199 | 4937847 | 58885676 |



| Sl. | _ | - March-2011 | 1 | - March-2010 |
|---------------------|-----------|--------------|-----------|--------------|
| No. Country Name | Quantity | Value | Quantity | Value |
| 71 UKRAINE | 109534 | 1627731 | 191828 | 2687653 |
| 72 UZBEKISTAN | 47000 | 386309 | 0 | 0 |
| 73 UGANDA | 500000 | 5581315 | 100000 | 764427 |
| 74 VENEZULA | 38350 | 985585 | 0 | 0 |
| 75 VIETNAM | 30000 | 701070 | 14700 | 170097 |
| 76 YUGOSLAVIA | 345615 | 4343194 | 88425 | 1050431 |
| 77 BULGARIA | 0 | 0 | 22200 | 226953 |
| 78 COLOMBIA | 0 | 0 | 24000 | 185472 |
| 79 ESTONIA | 0 | 0 | 44000 | 317706 |
| 80 MALTA | 0 | 0 | 200 | 5093 |
| 81 SAUDI ARABIA | 0 | 0 | 23000 | 231472 |
| 82 SLOVAK REPUBLIC | 0 | 0 | 20000 | 255719 |
| 83 TUNISIA | 0 | 0 | 39600 | 313958 |
| 84 YEMEN | 0 | 0 | 27000 | 362401 |
| Total for the Item | 157854930 | 1482902562 | 131916662 | 1234705343 |
| COIR OTHER SORTS | | | | |
| 1 GERMANY | 3748 | 296425 | 5179 | 424666 |
| 2 NETHERLANDS | 13068 | 1049083 | 2694 | 241090 |
| 3 NORWAY | 537 | 111461 | 0 | 0 |
| 4 SWITZERLAND | 9272 | 788212 | 0 | 0 |
| 5 TAIWAN | 3545 | 356542 | 0 | 0 |
| 6 USA | 15449 | 967929 | 2463 | 166400 |
| 7 UK | 345 | 14244 | 7666 | 709491 |
| 8 AUSTRALIA | 0 | 0 | 2610 | 131749 |
| 9 ITALY | 0 | 0 | 6595 | 316920 |
| 10 JAPAN | 0 | 0 | 3055 | 163629 |
| 11 KUWAIT | 0 | 0 | 12400 | 298774 |
| 12 MALDIVE ISLANDS | 0 | 0 | 1282 | 81928 |
| 13 POLAND | 0 | 0 | 7102 | 36470 |
| 14 SWEDEN | 0 | 0 | 3993 | 282267 |
| Total for the Item | 45964 | 3583896 | 55039 | 2853384 |
| Total for all Items | 321016017 | 8070708392 | 294508020 | 8040523517 |
| · | | | | |



ANNEXURE - V

COMPARATIVE STATEMENT OF SHOWROOM SALES (APRIL TO MARCH), TARGET AND ACHIEVEMENT DURING 2009-10 AND 2010-2011

| C1 | 6.4.79 | | 2009-10 | | | 2010-11 | |
|------------|----------------|----------------|--------------------------------------|--------------------------|----------------|--------------------------------------|--------------------------|
| Sl. No. | Coir Bhavans | Target 2009-10 | Sales April 2009 to March 2010 | % of Achieve- ment | Target 2010-11 | Sales April 2010 to March 2011 | % of Achieve- ment |
| | | | Rs. in lakh | s | | Rs. in lakh | s |
| 1 | MADURAI | 20.00 | 20.81 | 104.06 | 20.00 | 63.99 | 319.96 |
| 2 | JAMMU | 130.00 | 297.53 | 228.87 | 130.00 | 303.47 | 233.44 |
| 3 | HYDERABAD | 125.00 | 240.60 | 192.48 | 125.00 | 159.21 | 127.37 |
| 4 | BANGALORE | 55.00 | 55.39 | 100.71 | 55.00 | 63.77 | 115.95 |
| 5 | TRIVANDRUM | 30.00 | 22.80 | 76.00 | 30.00 | 33.33 | 111.10 |
| 6 | GUNTUR | 55.00 | 57.56 | 104.66 | 55.00 | 59.40 | 108.00 |
| 7 | CHANDIGARH | 30.00 | 21.92 | 73.08 | 30.00 | 30.55 | 101.84 |
| 8 | PATNA | 45.00 | 39.27 | 87.26 | 45.00 | 45.00 | 100.00 |
| 9 | TRICHUR | 45.00 | 41.54 | 92.30 | 45.00 | 45.00 | 100.00 |
| 10 | JAIPUR | 40.00 | 27.77 | 69.41 | 40.00 | 37.21 | 93.03 |
| 11 | MUMBAI | 100.00 | 115.28 | 115.28 | 100.00 | 86.06 | 86.06 |
| 12 | CHENNAI | 60.00 | 71.06 | 118.43 | 60.00 | 49.54 | 82.56 |
| 13 | NEW DELHI (AA) | 50.00 | 34.52 | 69.03 | 50.00 | 39.71 | 79.41 |
| 14 | KOLKATA | 30.00 | 20.11 | 67.03 | 30.00 | 23.33 | 77.75 |
| 15 | ALLAHABAD | 25.00 | 9.03 | 36.11 | 25.00 | 18.83 | 75.33 |
| 16 | INDORE | 25.00 | 19.24 | 76.94 | 25.00 | 17.40 | 69.62 |
| 17 | GANGTOK | 25.00 | 17.14 | 68.55 | 25.00 | 16.65 | 66.62 |
| 18 | AHMEDABAD | 35.00 | 15.92 | 45.50 | 35.00 | 20.52 | 58.64 |
| 19 | ERNAKULAM | 55.00 | 45.00 | 81.82 | 55.00 | 29.95 | 54.46 |
| 20 | NEW DELHI (NP) | 60.00 | 37.13 | 61.89 | 60.00 | 31.29 | 52.15 |
| 21 | DEHRADUN | 25.00 | 9.93 | 39.70 | 25.00 | 12.71 | 50.83 |
| 22 | PALAKKAD | _ | 3.94 | - | 20.00 | 10.07 | 50.37 |
| 23 | LUCKNOW | 80.00 | 38.97 | 48.71 | 80.00 | 40.00 | 50.00 |
| 24 | GUWAHATI | 30.00 | 12.99 | 43.29 | 30.00 | 14.90 | 49.68 |
| 25 | VISAKHAPATANAM | 25.00 | 10.87 | 43.48 | 25.00 | 11.68 | 46.72 |
| 26 | BHUBANESWAR | 25.00 | 25.08 | 100.33 | 25.00 | 10.04 | 40.16 |
| 27 | RANCHI | 30.00 | 36.14 | 120.47 | 30.00 | 10.04 | 33.46 |
| 28 | GORAKHPUR | 25.00 | 5.02 | 20.09 | 25.00 | 7.36 | 29.45 |
| 29 | KOZHIKODE * | 7.00 | 1.72 | 24.60 | 7.00 | 1.83 | 26.09 |
| 30 | AGARTALA | 55.00 | 37.48 | 68.14 | 55.00 | 14.07 | 25.58 |
| 31 | KANNUR * | 8.00 | 0.75 | 9.42 | 8.00 | 1.62 | 20.26 |
| 32 | KANPUR | 30.00 | 12.02 | 40.08 | 30.00 | 2.98 | 9.92 |
| 33 | VARANASI ** | 20.00 | 2.22 | 11.11 | - | - | - |
| | TOTAL | 1,400.00 | 1,406.76 | 100.48 | 1,400.00 | 1,311.52 | 93.68 |

^{*} Sales sub outlets

^{**} Closed on 28-02-2010



ANNEXURE - VI

THE DETAILS OF VAT COLLECTED BY DIFFERENT STATES FOR COIR AND COIR PRODUCTS

| Sl No. | State | Coir Fibre | Coir Yarn | Processed pith | Coir products | Rubberised Coir |
|-----------|----------------|---------------|--------------|----------------|------------------|--------------------|
| 1 | Kerala | Nil | Nil | Nil | Nil | 4.04% |
| 2 | Tamil Nadu | Nil | Nil | 5% | 5% | 14.50% |
| 3 | Karnataka | Nil | Nil | Nil | Nil | 14.00% |
| 4 | Andhra Pradesh | Nil | Nil | Nil | Nil | 14.50% |
| 5 | Orissa | 4% | 4% | Nil | 4% | 13.50% |
| 6 | West Bengal | Nil | Nil | Nil | 4% | 13.50% |
| 7 | Assam | Nil | Nil | Nil | 5% | 13.50% |
| 8 | Tripura | Nil | Nil | Nil | 5% | 13.50% |
| 9 | Jammu | Nil | Nil | Nil | 5% | 13.50% |
| 10 | Rajasthan | Nil | Nil | Nil | 5% | 14% |
| 11 | Madhya Pradesh | Nil | Nil | Nil | 5% | 13% |
| 12 | Uttaranchal | Nil | Nil | Nil | 5% | 13.50% |
| 13 | New Delhi | Nil | Nil | Nil | 5% | 12.50% |
| 14 | Jharkhand | 4% | 4% | Nil | 5% | 14.00% |
| 15 | Maharashtra | 5% | 5% | Nil | 5% | 12.50% |
| 16 | Sikkim | Nil | Nil | Nil | 5% | 13.50% |
| 17 | Bihar | 5% | 5% | Nil | 5% | 13.50% |
| 18 | Gujarat | Nil | Nil | Nil | 5% | 15.00% |



ANNEXURE - VII

COIR BOARD, COCHIN CONSOLIDATED BALANCE SHEET AS AT 31-03-2011

| | Schedule | 2010-2011 | 2009-2010 |
|--|----------|-----------|-----------|
| CORPUS/CAPITAL FUND AND LIABILITIES | | | |
| CORPUS/CAPITAL FUND | 1 | 486,067 | 359,584 |
| RESERVES AND SURPLUS | 2 | 98,023 | 71,756 |
| EARMARKED/ ENDOWMENT FUNDS | В | 252,885 | 223,228 |
| SECURED LOANS AND BORROWINGS | 4 | ı | ı |
| UNSECURED LOANS AND BORROWINGS | ιC | 13,791 | 12,690 |
| DEFERRED CREDIT LIABILITIES | 9 | 190,340 | 88,492 |
| CURRENT LIABILITIES AND PROVISIONS | 7 | 41,530 | 17,453 |
| TOTAL | | 1,082,636 | 773,203 |
| | Schedule | 2010-2011 | 2009-2010 |
| ASSETS | | | |
| FIXED ASSETS | % | 102,416 | 108,498 |
| INVESTMENTS - FROM EARMARKED/ENDOWMENT FUNDS | 6 | 1 | l |
| INVESTMENTS - OTHERS | 10 | ı | l |
| CURRENT ASSETS, LOANS, ADVANCES ETC | 11 | 980,220 | 664,705 |
| MISCELLANEOUS EXPENDITURE | | 1 | l |
| TOTAL | | 1,082,636 | 773,203 |
| SIGNIFICANT ACCOUNTING POLICIES | 24 | | |
| CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS | 25 | | |
| | | | |

Sr. Accounts Officer

Sd/-Secretary

Sd/-Chairman



Chairman

Secretary

ANNEXURE - VIII

CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31-03-2011 COIR BOARD, COCHIN

(Rs. In 000)

| | Schedule | 2010-2011 | 2009-2010 |
|---|----------------|--------------------------|----------------------------|
| | 12 13 14 | 58,842 456,733 853 | 55,782 456,010 1,333 |
| Income from Investments (income on Invest from earmarked/ endow funds trfed to Fund) | 15 |) | |
| | 16 | 178 | 238 |
| | 18 | 11,0,4 | 729 |
| Increase/(decrease) in stock of Finished goods and Work in Progress | 19 | (8,332) | (3,242) |
| | | 520,259 | 521,144 |
| | | 2010-2011 | 2009-2010 |
| | 50 | 166,456 | 150,232 |
| | 22 | 40,732 | 51,701 |
| Interest Depreciation (Net total at the year end - corresponding to schedule 8) | 73 | 5,970 9,891 | 5,003 11,304 |
| | | 393,776 | 384,105 |
| | | 126,483 | 137,039 |
| BALANCE BEING SURPLUS/(DEFICIT) CARRIED TO CORPUS/CAPITAL FUND | | 126,483 | 137,039 |
| ON ACCOUNTS | 24 25 | 1 1 | 1 1 |
| -/ps | | | -/ps |

Sr. Accounts Officer



SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2011 COIR BOARD, COCHIN

(Rs. In 000)

| | | | | (173:111.000) |
|--|---------|-----------|---------|---------------|
| | 2010 | 2010-2011 | 2009 | 2009-2010 |
| SCHEDULE 1- CORPUS/CAPITAL FUND: | | | | |
| Balance as at the beginning of the year | | 359,584 | | 222,545 |
| Add: Contribution towards Corpus/Capital Fund | ı | | ı | |
| Add/(Deduct):Balance of net income/(expenditure) | 1 | | | |
| transferred from the Income and Expenditure A/c | 126,483 | 126,483 | 137,039 | 137,039 |
| BALANCE AS AT THE YEAR - END | | 486,067 | | 359,584 |
| SCHEDULE 2- RESERVES AND SURPLUS: | | | | |
| 1. Capital Reserve: | | | | |
| As per last Account | 71,756 | | 992'69 | |
| Addition during the year | 26,267 | | 1,990 | |
| Less: Deductions during the year | - | 98,023 | 1 | 71,756 |
| 2.Revaluation Reserve: | | | | |
| As per last Account | ı | | ı | |
| Addition during the year | 1 | | ı | |
| Less: Deductions during the year | ı | 1 | 1 | ı |
| 3. Special Reserve: | | | | |
| As per last Account | 1 | | ı | |
| Addition during the year | ı | | ı | |
| Less: Deductions during the year | ı | ı | ı | 1 |
| 4. General Reserve: | | | | |
| As per last Account | ı | | ı | |
| Addition during the year | ı | | ı | |
| Less: Deductions during the year | 1 | ı | l | 1 |
| TOTAL | | 98,023 | | 71,756 |

Sr. Accounts Officer

Sd/-Secretary

Sd/-Chairman



Chairman

(Rs. In 000)

SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2011 COIR BOARD, COCHIN

| | | | | FUND- | FUND -WISE BREAK UP | AK UP | | | | TOTALS | TALS |
|---|---------|-------|------------------------|---------|---------------------|-------|------|------|------|---------|---------|
| | REMOT | A & N | New Pension Fund | SFURTI | MDA (DMD) | CDB | NRDC | BRNS | BARC | 2010-11 | 2009-10 |
| SCHEDULE 3- EARMARKED/ ENDOWMENT FUNDS | | | | | | | | | | | |
| a) Opening balance of the funds: | 6,913 | 94 | 1,810 | 166,547 | 47,347 | 1 1 | 517 | 1 | | 223,228 | 229,496 |
| Donations/grants | 140,300 | ı | 627 | 25,000 | 1 1 | 839 | 1 1 | 524 | 422 | 167,712 | 780'86 |
| 11. Income from investments made on account of funds | 1 | 1 | ı | 1 | 1 | 1 | 1 | ı | | 1 | ı |
| iii.Other additions (specify nature) | 1 | ı | 1 | ı | ı | 1 | ı | 1 | | ı | 1 |
| a) Interest on SB | 403 | 1 | 11 | 314 | , E | ı | 1 | ı | | 728 | 696 |
| b) Interest (Coir Board) | 500 | 1 1 | | 790 | 2,743 | 1 1 | 1 1 | 1 1 | | 2,091 | 2,552 |
| d) Sales Proceeds | 1 | 1 | 1 | 1 | 1 | ı | ı | ı | | 1 | 1 |
| TOTAL (a+b) | 147,919 | 94 | 2,601 | 192,151 | 50,292 | 839 | 517 | 524 | 422 | 395,359 | 330,834 |
| c) Utilisation/Expenditure towards | | | | | | | | | | | |
| objectives of funds: i. Captial Expenditure | | | | | | | | | | | |
| Fixed Assets | 166 | ı | ı | 1 | 99 | ı | ı | ı | | 232 | 35 |
| Others | - | - | 1 | ı | 1 | 1 | 1 | - | | - | ı |
| Total | 166 | _ | _ | - | 99 | - | - | - | | 232 | 35 |
| ii. Revenue Expenditure Salaries, Wages and Allowances etc | 102 | ı | t | 1 | ı | - | 1 | 1 | | 102 | 163 |
| Rent | 1 | 1 | 1 | 1 | ı | 1 | 1 | 1 | | 1 | 1 |
| Other Administrative Expenses | 139,230 | | 233 | 119 | 773 | 839 | - | 524 | 422 | 142,140 | 107,408 |
| Total | 139,332 | 1 | 233 | 119 | 773 | 839 | ı | 524 | 422 | 142,242 | 107,571 |
| TOTAL(c) | 139,498 | ı | 233 | 119 | 839 | 839 | ı | 524 | 422 | 142,474 | 107,606 |
| NET BALANCE AS AT THE YEAR-END(a+b-c) | 8,421 | 94 | 2,368 | 192,032 | 49,453 | 1 | 517 | 1 | - | 252,885 | 223,228 |
| | | | | | | | | | | | |

-/ps

Secretary

Sr. Accounts Officer



SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2011 COIR BOARD, COCHIN

(Rs. In 000)

| (000 ::: :0::) | 2009-2010 | | 1 | 1 | | 1 | 1 | | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
|----------------|-----------|--|-----------------------|-------------------------------|---------------------------|---------------|-----------------------------|-----------|---------------|--------------------------|--------------------------|--------------------------|------------------------------------|------------------------|-------------------|-------|
| | 2010-2011 | | ı | ı | | ı | ı | | ı | 1 | ı | ı | l | l | ı | ı |
| | 2010 | | 1 | 1 | | 1 | 1 | | 1 | 1 | 1 | 1 | 1 | 1 | ı | 1 |
| | | SCHEDULE 4 - SECURED LOANS AND BORROWINGS: | 1. Central Government | 2. State Government (Specify) | 3. Financial Institutions | a) Term Loans | b) Interest accrued and due | 4. Banks: | a) Term Loans | Interest accrued and due | b) Other Loans (specify) | Interest accrued and due | 5. Other Institutions and Agencies | 6.Debentures and Bonds | 7.Others(Specify) | TOTAL |

-/ps

Chairman -/ps

Secretary

Sr. Accounts Officer



SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2011 COIR BOARD, COCHIN

| | | (Rs. In 000) |
|--|-----------|--------------|
| | 2010-2011 | 2009-2010 |
| SCHEDULE 5 - UNSECURED LOANS AND BORROWINGS: | | |
| 1. Central Government | 13,791 | 12,690 |
| 2. State Government (Specify) | ı | 1 |
| 3. Financial Institutions | 1 | 1 |
| 4. Bank: | | |
| a) Term Loans | 1 | ı |
| b) Other Loans (Specify) | ı | ı |
| 5. Other Institutions and Agencies | ı | ı |
| 6. Debetures and Bonds | ı | 1 |
| 7. Fixed Deposits | ı | 1 |
| 8. Others (Specify) | ı | ı |
| TOTAL | 13,791 | 12,690 |
| | | 1 |
| | 2010-2011 | 2009-2010 |
| SCHEDULE 6- DEFERRED CREDIT LIABILITIES: a) Acceptances secured by hypothecation of capital equipment and other assets b) Others | | |
| (i) Subscription | 98.224 | 86.857 |
| (ii) Coir Board Plan Fund | 8,813 | |
| (iii) Coir Board MDA | 10 | 1 |
| (iv) Amount Deposited for Fab Looms | 1,635 | 1,635 |
| (v) Coir Board Non-Plan Fund | 72,833 | 1 |
| (VI) SFORTLA / C. (VII) REMOT A/C. | 1/1 | ı |
| (viii) Hindustan Coir A/c. | 8,653 | |
| TOTAL | 190,340 | 88,492 |
| | | |

Sr. Accounts Officer

Sd/-Secretary



SCHEDULES FORMING PART OF CONSOLIDATED BALANCE SHEET AS AT 31-03-2011 COIR BOARD, COCHIN

(Rs. In 000)

| | 2010-2011 | 2011 | 2009- | 2009-2010 |
|--|-----------|--------|-------|-----------|
| | | | | |
| SCHEDULE 7- CURRENT LIABILITIES AND PROVISIONS | | | | |
| A. CURRENT LIABILITIES | | | | |
| 1. Acceptances | | 1 | | ı |
| 2. Sundry Creditors: | | | | |
| a) For Goods | 2,163 | | 1,467 | |
| b) Others | 481 | 2,644 | 228 | 1,695 |
| 3. Advances Received | | ı | | 1 |
| 4. Interest accrued but not due on: | | | | |
| a) Secured Loan/Borrowings | 1 | | ı | |
| b) Unsecured Loan/Borrowings | 337 | 337 | 158 | 158 |
| 5. Statutory Liabilities: | | | | |
| a) Overdue | ı | | 1 | |
| b) Others :- | | | | |
| ESI & Provident Fund | ı | ı | 1 | ro |
| | | | | |
| 6. Other Current Liabilities | | 38,549 | | 15,600 |
| TOTAL (A) | | 41,530 | | 17,453 |
| B. PROVISIONS | | | | |
| 1. For Taxation | | ı | | ı |
| 2. Gratuity | | 1 | | ı |
| 3. Superannuation/Pension | | 1 | | 1 |
| 4. Accumulated Leave Encashment | | ı | | 1 |
| 5. Trade Warranties/Claims | | ı | | 1 |
| 6. Others (Specify) | | | | |
| TOTAL (B) | | ı | | ı |
| TOTAL (A+B) | | 41,530 | | 17,453 |
| | | | | |

-/ PS

Sr. Accounts Officer

Sd/-Secretary

Sd/-Chairman

90

(Rs. In 000)

| | | | G. | ROSS | BLOCK | | | | | DEPRECIATIO | N | | NET BLC | OCK . |
|--|--------|---|---------------------------|-------------|---|-----------------------------------|------------------|---------------------------|------------------|--|------------------|-------------------------------------|---------|------------|
| | | Cost/ valuation as at 01-04-2010 | Additions during the year | | | uation 01-0 s at | s at 14-2010 | Prior Period A Deduction | | On ions Deductio ıring durin the year | ns up to | As on As 31-03-2011 11 | on | 31-03-2010 |
| SCHEDULE 8- FIXED ASSETS DESCRIPTIONS A. FIXED ASSETS:- 1.LAND a) Freehold b) Leasehold | 7,20 | 06 - | - - | - - | 7,206 - | - | - | - | - | 7, | 206 7,200 | 5 | | |
| 2. BUILDINGS: a) On Freehold Land b) On Leasehold Land c) Ownership Flats / Premises d) Superstructure on land not belonging to the entity | 51 | .,661 - - - | - | - | 51,661 | 5,846 - - | - | 1,144 - - | - | - 6,990 - - | 44,671 | 45,815 | | |
| 3. Plant, Machinery and Equipment 4. Vehicles 5. Furniture and Fixtures 6. Office Equipments | 10 | 18 3,340),121 | 2,076 - 107 266 | 42 | 60,756 1,106 - 13,447 - 10,387 | 27,397 605 2,947 4,659 | - - - | 4,851 75 627 847 | - | - 32,248 680 - 3,574 - 5,506 | 9,873 4,881 | 31,283 43 10,393 5,462 | - | - |
| 7. Computer/Peripherals 8. Electric Installations 9. Liabrary Books 10. Tubewells & W.Supply 11.Other Fixed Assets a) Sundry Assets | | 9,035 481 627 - - 104 | 1,253 - 149 - | - - - | - 20,288 481 4,776 - 104 | 15,391 200 1,442 - 42 | - - - | 1,876 42 329 - | - | - 17,26 242 - 1,771 - | 239 3,005 | 3,644 281 3,185 | - | - |
| a) Sundry Assets b) Tools & Equipments c) Machine Tools d) Lab Equipments TOTAL OF CURRENT YEAR | | 52 257 728 167,440 | 3,851 | - - - | 52 257 728 42 171,24 | 30 138 245 | - - - - | 3 18 73 - 9,891 | - - - - | 33 156 318 | 19 101 410 | 32 22 119 483 6 108,498 | | |
| PREVIOUS YEAR | | ,076 | 10,906 | 16 | | 33,696 | - | 13,651 | L | 153 47,19 | - | ' | | |
| B.CAPITAL WORK-IN-PROGR | | - | - | 10 | | - | | - | | | - | - | | |
| | 167,44 | 0 3 | 3,851 | 42 | 171,249 | 58,942 | - | 9,891 | | - 68,833 | 102,416 | 108,498 | | |



ON THOM STORY



(Rs. In 000)

| | | (13. 11 000) |
|---|-----------|--------------|
| | 2010-2011 | 2009-2010 |
| SCHEDULE 9- INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS: | | |
| 1. In Government Securities | - | - |
| 2. Other Approved Securities | - | - |
| 3. Shares | - | - |
| 4. Debentures and Bonds | - | - |
| 5. Subsidiaries and Joint Ventures | - | - |
| 6. Others (to be specified) | - | - |
| TOTAL | - | - |
| | | |
| | 2010-2011 | 2009-2010 |
| SCHEDULE 10- INVESTMENTS - OTHERS: | | |
| 1. In Government Securities | - | - |
| 2. Other Approved Securities | - | - |
| 3. Shares | - | - |
| 4. Debentures and Bonds | - | - |
| 5. Subsidiaries and Joint Ventures | - | - |
| 6. Others (to be specified) | - | - |
| TOTAL | - | - |

(Rs. In 000)

| | 2010 | -2011 | 2009-2 | 010 |
|--|---------|---------|---------|---------|
| SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: | | | | |
| A . CURRENT ASSETS:- | | | | |
| 1. Inventories: | | | | |
| a) Stores and Spares | 1,811 | | 1,886 | |
| b) Packing Materials | 372 | | 376 | |
| c) Loose Tools | - | | _ | |
| d) Stock in Trade | | | | |
| Finished Goods | 7,650 | | 15,880 | |
| Work in progress | 135 | | 237 | |
| Raw Materials | 3,205 | 13,173 | 861 | 19,240 |
| 2. Sundry Debtors: | | | | _ |
| a) Debts Outstanding for a period exceeding six months | 5,924 | | | |
| b) Others | 4,900 | 10,824 | 12,873 | 12,873 |
| 3. Cash Balances in Hand (Including cheques/draft and imprest) | | 5 | | 7 |
| 4. Bank Balances: | | | 1 | |
| a) With Scheduled Banks: | | | | |
| On Current Accounts | 141,806 | | 77,195 | |
| On Deposit Accounts (including Margin Money) | 145,581 | | 103,132 | |
| On Savings Accounts | 33,084 | 320,471 | 49,505 | |
| b) With non - Scheduled Banks:- | | _ | | _ |
| On Current Accounts | - | | _ | |
| On Deposits Accounts | - | | _ | |
| On Savings Accounts | - | _ | _ | _ |
| 5. Post Office-Savings Accounts | | - | | - |
| TOTAL (A) | | 344,473 | | 261,952 |



Sd/-

Chairman



(Rs. In 000)

| | 2010 | -2011 | 2009-2 | 2010 |
|--|---------|---------|---------|---------|
| SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: B. LOANS, ADVANCES AND OTHER ASSETS:- | | | | |
| 1. Loans | | | | |
| a) Staff | 50,891 | | 49,354 | |
| b) Other Entities engaged in activities/objectives similar to that of the Entity | - | | _ | |
| c) Others(Specify) | - | 50,891 | - | 49,354 |
| 2. Advances and other amounts recoverable in cash or in kind or for value to be received | | | | |
| a) On Captial Account | 92,114 | | 1,634 | |
| b) Prepayments | 790 | | 439 | |
| c) Others | 456,082 | 548,986 | 328,002 | 330,075 |
| 3. Income Accrued: | | | | + |
| a) On Investment from Earmarked/Endowment Funds | - | | _ | |
| b) On Investment - Others | - | | 5 | |
| c) On Loans and Advances | - | | - | |
| d) Others | - | | _ | |
| (Includes income due realised- Rs) | | | | |
| (i) Interest Accrued on FD | 3,425 | | 10,381 | |
| (ii) Commission Receivable | 10,359 | | 10,951 | |
| (iii) Dying & Electricity Charges Receivable | 16,943 | | _ | |
| (iv) Grant Receivable | - | | _ | |
| (v) Pension contribution receivable | 1,961 | | 73 | |
| (vi) Interest Receivable - Coir Board | - | | 54 | |
| (vii) Space Rent Receivable - Abroad | 3,182 | 35,870 | 1,860 | 23,324 |
| 4. Claims Receivable - | | | | |
| TOTAL (B) | | 635,747 | | 402,753 |
| TOTAL (A+B) | | 980,220 | | 664,705 |

(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 12- INCOME FROM SALES /SERVICES: | | |
| 1. Income from Sales | | |
| a) Sale of Finished Goods | 33,086 | 32,643 |
| b) Sale of Raw Material | - | 59 |
| c) Sale of Scraps | 862 | 864 |
| 2. Income from Services | | |
| a) Labour and Processing Charges | 1,086 | 1,594 |
| b) Professional/Consultancy Services | - | - |
| c) Agency Commission and Brokerage | 16,909 | 18,536 |
| d) Maintenance Services (Equipment/Property) | 2,521 | 1,765 |
| e) Others (Specify) | | - |
| i) Space Rent Received | 4,378 | 321 |
| TOTAL | 58,842 | 55,782 |
| | 2010-2011 | 2009-2010 |
| SCHEDULE 13- GRANTS/SUBSIDIES | | |
| (Irrevocable Grants & Subsidies Received) | | |
| 1. Central Government | 456,733 | 166,750 |
| 2. State Government(s) | | 289,260 |
| 3. Government Agencies | - | - |
| 4. Institution/Welfare Bodies | - | - |
| 5. International Organisations | - | - |
| 6. Others (Specify) | | |
| (a) Pension contribution - Coir Board | - | |
| (b) MDA - HC | - | |
| (c) Pension Contribution - Deputation Staff | | 204 |
| TOTAL | 456,733 | 456,010 |

Sd/-

Sr. Accounts Officer

Sd/-Secretary Sd/-Chairman





(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|---------------------------------|-----------|-----------|
| SCHEDULE 14- FEES/SUBSCRIPTIONS | | |
| 1. Entrance Fees | | |
| 1) Entrance Fees | - | - |
| 2) Annual Fees / Subscriptions | 853 | 1,333 |
| 3) Seminar / Program Fee | - | - |
| 4) Consultancy Fee | - | - |
| 5) Others(Specify) | - | - |
| TOTAL | 853 | 1,333 |

(Rs. In 000)

| | Investment from Earmarked Fund | | Investment | Others |
|--|--------------------------------|-----------|------------|-----------|
| | 2010-2011 | 2009-2010 | 2010-2011 | 2009-2010 |
| SCHEDULE 15- INCOME FROM INVESTMENTS: | | | | |
| 1. Interest | | | | |
| a) On Government Securities | - | - | - | - |
| b) Other Bonds / Debentures | - | - | - | - |
| 2. Dividends | | | | |
| a) On Shares | - | - | - | - |
| b) On Mutual Fund Securities | - | - | - | - |
| 3.Rent | - | - | - | - |
| 4. Others (Specify) | - | - | - | - |
| TOTAL | | - | - | - |
| TRANSFERRED TO EARMARKED / ENDOWMENT FUNDS | | | | |



Sd/-Chairman



(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| SCHEDULE 16- INCOME FROM ROYALTY, PUBLICATION ETC 1) Income from Royalty | - | - |
| 2) Income from Publications | 178 | 238 |
| 3) Others (Specify) | - | - |
| TOTAL | 178 | 238 |

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 17- INTEREST EARNED | | |
| 1) On Term Deposits:- | | |
| a) With Schedule Banks | 8,141 | 4,628 |
| b) With Non Schedule Banks | - | _ |
| c) With Institutions | - | _ |
| d) Others : Interest on Govt. Securities | - | _ |
| 2) On Savings Accounts:- | | |
| a) With Schedule Banks | 2,482 | 5,397 |
| b) With Non Schedule Banks | - | - |
| c) Post Office Savings Accounts | - | _ |
| d) Others | - | - |
| 3) On Loans: | | |
| a) Employees / Staff | 451 | 269 |
| b) Others | - | - |
| 4) Interest on Debtors and Other Receivables | - | - |
| TOTAL | 11.074 | 10,294 |

Sd/-Sd/-Sr. Accounts OfficerSecretaryChairman

COIR BOARD, COCHIN

SCHEDULES FORMING PART OF CONSOLIDATED INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011

(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| SCHEDULE 18- OTHER INCOME | | |
| 1) Profit on Sale/disposal of Assets:- | | |
| a) Owned Assets | - | |
| b) Assets acquired out of grants or received free of cost | - | |
| 2) Export Incentive Realised | - | |
| 3) Fees for Miscellaneous Services | - | |
| 4) Miscellaneous Income | 640 | 22 |
| 5) Prior Period Items | 91 | 34 |
| 6) Insurance Claim Received | 180 | 16 |
| TOTAL | 911 | 72 |
| | 2010-2011 | 2009-201 |
| SCHEDULE 19- INCREASE/(DECREASE) IN STOCK OF FINISHED GOODS & | | |
| WORK IN PROGRESS | | |
| a) Closing Stock:- | | |
| Finished Goods | 7,650 | 15,88 |
| Work in Progress | 135 | 23 |
| b) Less: Opening Stock:- Finished Goods | 15 000 | 10.00 |
| | 15,880 | 19,06 |
| Work in Progress | 237 | 29 |
| NET INCREASE/(DECREASE) (a-b) | (8,332) | (3,242 |
| | 2010-2011 | 2009-201 |
| SCHEDULE 20- ESTABLISHMENT EXPENSES | | |
| a) Salaries and Wages b) Allowances and Bonus | 130,550 | 114,89 |
| b) Allowances and Bonus | - | |
| c) Contribution to Provident Fund | - | |
| d) Contribution to Other Fund - ESI | 121 | .5 |
| e) Staff Welfare Expenses | 252 | 180 |
| f) Expenses on Employees Retirement and Terminal Benefit g) Others (Specify) | 35,533 | 34,76 |
| (i) Contribution New Pension Fund | - | 333 |
| TOTAL | 166,456 | 150,23 |

Sd/-Sr. Accounts Officer Sd/-Secretary

99



(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| SCHEDULE 21- OTHER ADMINISTRATIVE EXPENSES | | |
| a) Purchases | 16,449 | 14,779 |
| b) Labour and Processing Expenses | 1,086 | 1,850 |
| c) Cartage and Carriage Inward | 38 | 11 |
| d) Electricity and Power | 3,833 | 3,384 |
| e) Water Charges | 91 | 165 |
| f) Insurance | 148 | 732 |
| g) Repairs and Maintenance | 5,096 | 2,668 |
| h) Excise Duty | _ | _ |
| I) Rent, Rates and Taxes | 7,415 | 7,330 |
| j) Vehicles Running and Maintenance | 182 | 321 |
| k) Postage, Telephone and Communication Charges | 2,191 | 2,297 |
| l) Printing and Stationery | 1,883 | 2,498 |
| m) Travelling and Conveyance Expenses | 13,097 | 12,246 |
| n) Expenses on Seminar / Workshop | 21,028 | 13,741 |
| o) Subscription Expenses | 249 | 318 |
| p) Expenses on Fees | _ | 66 |
| q) Auditors Remuneration | 232 | 639 |
| r) Hospitality Expenses | 1,935 | 103 |
| s) Professional Charges | 2,182 | 1,400 |
| t) Provision for Bad and Doubtful Debts/ Advances | _ | _ |
| u) Irrecoverable Balances Written-off | _ | _ |
| v) Packing Charges | 209 | 191 |
| w) Freight and Forwarding Expenses | 2,084 | 2,618 |
| x) Distribution Expenses | 7,568 | 7,431 |
| y) Advertisement and Publicity | 25,803 | 46,711 |
| z) Others (Specify) | | |
| (1) General Expenses | 4,809 | 6,059 |
| (2) Training | 39,932 | 22,820 |
| (3) Loss on goods damaged | _ | _ |
| (4) Product Diversification | 7,272 | 8,237 |
| (5) Award Distribution Expenses | 92 | 457 |
| (6) Economic & Market Research Study | 958 | 746 |
| (7) Export Promotion Expenses | 3,433 | 345 |
| (8) Prior Period Expenses | 525 | 4,794 |
| (9) Incidental Charges | 289 | 196 |
| (10) Welfare Measures | 618 | 712 |
| TOTAL | 170,727 | 165,865 |

Sd/-Sr. Accounts Officer Sd/-Secretary Sd/-Chairman

(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 22- EXPENDITURE ON GRANTS, SUBSIDIES ETC | | |
| a) Grants given to Institutions / Organisations | 37,453 | 46,465 |
| b) Subsidies given to Institutions / Organisations | 3,279 | 5,236 |
| TOTAL | 40,732 | 51,701 |

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 23- INTEREST | | |
| a) On Fixed Loans | - | - |
| b) On Other Loans (including Bank Charges) | 40 | 44 |
| c) Others (Specify) | - | - |
| i) On Subscription | 4,591 | 3,848 |
| ii) Interest on Loan (Govt of India) | 1,339 | 1,111 |
| (iii) Interest (New Pension Fund) | - | - |
| TOTAL | 5,970 | 5,003 |



Sd/-

Chairman



COIR BOARD CONSOLIDATED FINANCIAL STATEMENTS SCHEDULE 24

SIGNIFICANT ACCOUNTING POLICIES

1. ACCOUNTING CONVENTION

- 1.1 The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting except subscription, interest on subscription, interest on Government Securities in Provident fund Account and interest on Savings Bank Account, which are treated as income on cash basis.
- 1.2 REMOT, New Pension fund, SFURTI, MDA (DMD), Fund Received from National Research Development Centre (NRDC), Fund received from Govt. of Andaman and Nichobar Island (A & N), Fund received from Bhaba Atomic Research Centre (BARC), fund received from Board of Research in Nuclear Science (BRNS) and fund received from Coconut Development Board (CDB) are treated as Earmarked / Endowment Fund.
- 1.3 The Board is having Nine schemes or funds and separate financial statements are prepared for all the schemes / funds viz, Plan Fund, Non Plan Fund, Market Development Assistance Fund (DMD), SFURTI, Hindustan Coir, General Provident Fund, Pension Fund, New Pension Fund, and REMOT and a consolidated financial statements incorporating all these schemes / funds are also prepared.
- 1.4 Interest received on Fixed Deposits, Savings Account and sales proceeds are treated as income of Earmarked / Endowment Fund.
- 1.5 The figures in the accounts are presented after rounding off to thousands.

2. INVENTORY VALUATION

Stock of furnace oil and chemicals, stationery, Stores and Spares (including machinery spares) are valued at cost and is included under stores and spares.

2.2 Raw materials and semi finished goods at factory are valued at lower of cost and net realizable value and finished goods with showrooms is valued after deducting the 20% commission and 5% Profit Margin. The finished goods at factory are valued at ex factory price.

Sd/-Sr. Accounts Officer Sd/-Secretary

Sd/-Chairman



3. FIXED ASSETS

Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses related to acquisition.

4. DEPRECIATION

Depreciation is provided on Written Down Value method on the rates consistently applied year after year. Half of the normal rates are applied on Fixed Assets, which are used for less than 182 days. The rate of depreciation provided is as follows:-

| Fixed Assets | Rate of Depreciation |
|-------------------------------|----------------------|
| Building | 2.50% |
| Library Books | 10.00% |
| Computer / Peripherals | 40.00% |
| Furniture and Fixtures | 6.00% |
| Machine Tools | 15.00% |
| Plant, Machinery & Equipments | 15.00% |
| Office Equipments | 15.00% |
| Vehicles | 15.00% |
| Lab Equipments | 15.00% |
| Electric Installations | 15.00% |
| Sundry Assets | 10.00% |
| Tools and Equipments | 15.00% |

Subsidies/grants utilized for capital expenditure are not considered for the calculation of depreciation.

5. ACCOUNTING FOR SALES

5.1 Sales are net of sales returns, rebate and trade discount.

6. GOVERNMENT GRANTS/SUBSIDIES

6.1 Government grants received towards capital expenditure are treated as Capital Reserve.

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7. FOREIGN CURRENCY TRANSACTIONS

7.1. Transactions denominated in foreign currency are accounted at the exchange rate prevailing at the date of the transaction.

8. RETIREMENT BENEFITS

- 8.1 Actuarial liability to pensioners under this scheme is not accounted for since actual amount provided is more than, that of actuarial valuation .
- 8.2 Provision for accumulated leave encashment benefit to the employees is not provided in the accounts.

SCHEDULE 25

CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

1. CONTINGENT LIABILITIES

Claims against the Entity not acknowledged as debts- Rs. **Nil** (Previous Year Rs. **Nil**) In respect of:

- Bank guarantees given by/on behalf of the Entity Rs. Nil (Previous Year Rs Nil)
- Letters of Credit opened by Bank on behalf of the Entity-Rs Nil (Previous year Rs. Nil)
- Bills discounted with banks Rs Nil (Previous year Rs Nil).
- 1.3. Disputed demands in respect of:

Income-tax Rs Nil (Previous year Rs. Nil)

Sales-tax Rs... Nil.... (Previous year Rs Nil)

Municipal taxes Nil... (Previous year Rs Nil.)

1.4 In respect of claims from parties for non-execution of orders, but contested by the Entity Rs Nil (Previous Year Rs Nil)

2 CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet.

Sd/-Sr. Accounts Officer Sd/-Secretary

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3. TAXATION

Others

In view of there being no taxable income under Income-tax Act 1961, no provision for Income tax has been considered necessary.

| tax | Has | been considered necessary. | | |
|-----|------|---|----------------|---------------|
| | | | (Ar | nount-Rs) |
| 4. | FO | REIGN CURRENCY TRANSACTIONS | 2010-2011 | 2010-2010 |
| 4.1 | . Va | lue of Imports Calculated in C.I.F. Basis: | | |
| | - | Purchase of finished Goods Raw Materials & Components (Including in transit) Capital Goods Stores, Spares and Consumables | Nil | Nil |
| 4.2 | Ex | penditure in foreign Currency | | |
| | a) | Travel | 2,60,215.00 | 2,29,192.00 |
| | b) | Remittances and interest payment to Finar Institutions/Banks in Foreign Currency | ncial | |
| | c) | Other Expenditure Commission on Sales Legal and Professional Expenses Miscellaneous Expenses | 1,59,59,045.00 | 1,0624,365.00 |
| 4.3 | . Ea | rnings: | | |
| | Va | lue of Exports on FOB basis | Nil | Nil |
| 4.4 | Re | muneration to auditors: | | |
| | As | Auditors | | |
| | - | Taxation matters | | |
| | - | For Management services | Ni | Nil |
| | - | For certification | | |

Sd/- Sd/- Sd/- Sd/- Sr. Accounts Officer Secretary Chairman



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- 5. Prior period Expenses included in Schedule 21:-
 - (a) Rent arrears of Rs. 13,014.00 for the year 2008-09 paid during the current year.(plan)
 - (b) Salary of Rs. 1,32,287.60 for the year 2009-10 paid during the year.(Non plan)
 - (c) Wages to Contingent Staff of Rs.1,64,750.00 for the year 2009-10 paid during the year (Non plan)
 - (d) Audit fee of Rs.1,80,333.00 for the previous years paid during the year. (Non Plan)
 - (e) Pension for the year 2009-10 paid during the year 2010-11
- 6. Prior Period Income included in Schedule 18: -
 - (a) Interest of Rs.54,393.00 provided during the 2008-09 for New Pension Scheme no longer required.
 - (b) Excess provision for audit fee of Rs.40,110.00 during the year 2008-09.
 - (c) Purchases of Rs.4,150.00 omitted to account during the year 2009-10 now accounted.(Hind)
- 7. Fund received from NRDC, BRNS, CDB, BARC and A&N for the implementation of particular scheme / activity is shown under Earmarked / Endowment Fund in schedule 3 along with the expenditure incurred for above scheme / activity.
- 8. Corresponding figures for the pervious year have been regrouped/Rearranged, wherever necessary.
- 9. Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at **31-03-2011** and the Income and Expenditure Account for the year ended on that date.

Sd/-Sr. Accounts Officer Sd/-Secretary

COIR BOARD, COCHIN CONSOLIDATED RECEIPTS AND PAYMENTS FOR THE YEAR ENDED 31ST MARCH 2011

(Rs. In 000)

| | Receipts 20 | 010-2011 200 | 9-2010 | | Payments | 2010-2011 | 2009-2010 | |
|---|----------------------------------|--------------|---------|---------|-------------------------------------|-----------|-----------|---------|
|] | Opening Balances | | | I | Expenses | | | |
| | a) Cash in hand | 7 | 5 | a) Est | ablishment expenses | | | |
| | b) Bank Balances | | | | (corresponding to Schedule 2 | (0) | 190,432 | 160,399 |
| | i) In current accounts | 77,195 | 19,725 | | (corresponding to Schedule 21) | 78,163 | 93,525 | |
| | ii) In deposit accounts | 97,203 | 75,090 | | II Payments made against funds for | r | | |
| | iii) Savings accounts | 49,505 | 56,257 | | various projects | | | |
|] | I Grants Received | | | | a) Expenses under SFURTI | | 91 3 | 105 |
| | a) From Government of India | | | b) I | xpenses under MDA (DMD) | 738 | 272 | |
| | i) Capital Purpose | 26,267 | 1,990 | c) | Expenses under REMOT | 139,044 | 103,311 | |
| | ii) Revenue Purpose | 456,733 | 456,010 | d) | Expenses under other Earmarked | - | | |
| | iii) For SFURTI | 25,000 | - | e) F | und | 1,785 | | |
| | iv) For REMOT | 140,300 | 97,263 | | III Investments and deposits made | | | |
| | b) From State Government | - | | a) (| ot of Earmarked/Endowment funds | - | | |
| | c) From other sources | | | b) O1 | it of Own Funds(Investments-others) | | - | |
| | i) Earmarked/Endowment Funds | | | | IV Expenditure on Fixed Assets & | | | |
| | a) CDB | 839 | - | | Capital Work-in-Progress | | | |
| | b) A & N | | 360 | a) Pu | rchase of Fixed Assets | 4,054 | 1,853 | |
| | c) BRNS | 524 | | b) Ex | penditure on Capital Work | | | |
| | c) Grant from Coir Board | 11,855 | 13,228 | | in Progress | - | | |
| | d) BARC | 422 | | | | | | |
| | Revenue Purpose | | | V | Refund of surplus money/Loans | | | |
| | i) Pension Contribution | 1,058 | 745 | a) | To the Government of India | 1,900 | 1,461 | |
| | ii) Grants - Coir Board | 117 | 123 | b) | To the State Government | | - | |
| | iii) Coir Board(Pension Contri.) | 36000 | 40,000 | c) | To other providers of funds | | - | |
|] | II Income on Investments from | | | VI Fina | nce Charges (interest) | | 1,373 | 1,151 |
| | a) Earmarked/Endow. Funds | | - | | VII Other Payments (Specify) | | | |
| | b) Own Funds (Oth. Investment) | - | | a) | Salary Advance | 2,864 | 3,886 | |
|] | V Interest Received | | | | b) Other Advances | | 1 ' | ,092 |
| | a) On Bank deposits | 7,613 | 6,993 | c) ' | Temporary Advance | 1,004 | 1,432 | |
| | b) Loans, Advances etc. | 46 | 56 | d) 1 | A Advance | 484 | - | |
| | | | | | | | | |

10 7

| Receipts | | | 2010-20 | 11 | 2009-201 | 10 | Payı | nents | | 201 | 0-2011 | 200 | 09-2010 | |
|---------------------------------------|-------|--------|---------|----------|------------|---------|--------------------------|-----------|--------|--------|--------|--------|---------|---|
| V Other Income (Specify) | | | | | | | e) Prepaid Expense | 2S | | 765 | | 340 | | |
| a) Miscellanious Income | é | 539 | 20 | : | f) Depos | it wit | th CPWD | 6,569 | 3,75 | 50 | | | | |
| b) Income from Royalty/Publication | | 16 | 68 | 238 | 3 | g) | Expenses Payable | | | 4,567 | 5 | 55,624 | | |
| c) Income from Sales/Services | | 13,649 | 12, | 078 | h) C | | oard Non Plan Fund | | 15,060 | - | | | | |
| d) Fee/Subscriptions | | 853 | | 1,333 | í |) ¢ | oir Board - MDA (DMD) | | 1 | ,700 | 6 | ,800 | | |
| VI Amount Borrowed | | | | | | | j) Coir Board - Plar | n Fund | | | 1 | 35.00 | | |
| a) Loan from Ministry | 3,0 | 000 | 3,000 | | k) Hind | lustar | n Coir | | - | | | | | |
| VII Any other receipts (give details) | | | | | ŕ | | l) MDA Fund Paid | l | | 1 | 5,000 | 2 | 215.00 | |
| a) Earnest Money Deposit | | 486 | 274 | | m) Loar | n fron | n the Fund | 5,129 | 9 4,88 | 9.00 | | | | |
| b) MDA Fund Received | 15 | ,000 | |] : | n) Paym | ent to | Creditors | 16,971 | 15,8 | 877 | | | | |
| c) Coir Board MDA | 20 | 00 | | | | | Advance | 106 | 669 | | | | | |
| d) Group Insurance Scheme | | 141 | 128 | | | | y & Water Charges Ad: | | 1,856 | 1,812 | | | | |
| e) Recovery of HBA/VA | | 695 | 269 | | q) Other | r Dep | osit | | 17 | | | | | |
| f) Loan Recoveries | 4,46 | 52 | 4,699 |] 1 | r) Stipen | d Ad | vance | | 2 | | | | | |
| g) Subscription | | 9,177 | (| 5,303 | s) |) H | BA/VA Paid | | | | 2,429 | | 2,483 | |
| h) Collection from Debtors | 2 | 6,670 | 30,4 | 34 | t) Re | fund | of Earnest Money Deposit | : | 202 | - | | | | |
| i) Interest Accrued on FD | | 921 | 449 | | u) Grou | ıp Ins | urance Paid | 189 | | 30 | | | | |
| j) Insurance Claim Received | | 180 | 601 | | v) Fina | īl Sett | lement | 2,400 | 2,2 | 53 | | | | |
| k) Pension Contribution Receivable | | 137 | | 289 | w) (| Grants | s/Subsidies | 51, | .720 | 63,672 | | | | |
| l) Salary Advance | | | 250 | x) | Compute | er Adv | vance | 600 | 607 | | | | | |
| m) Sale of Fixed Assets | | 42 | - | l y |) Prior P | eriod | Expenses | 34 | | | | | | |
| n) Coir Board Plan | 3 | } | 53 | , | | | VIII Closing Balanc | es | | | | | | - |
| o) Prepaid Expenses | | | 4 | a) | Cash in h | and | | 5 | 7 | | | | | |
| p) Hindustan Coir | 1,50 | 00 | 2,135 | 1 | b) Bank I | Balan | ces | | | | | | | |
| q) Coir Board REMOT | ľ | 10 | 4,806 | 1 | , | | ccount | 141,806 | 77,19 | | | | | |
| r) Commission Receivable | 1 | 0,917 | 7,15 | | | | sit accounts | 126,1 | | 97,203 | | | | |
| s) TA Advance | | : | 825 | iii) S | Savings ac | ccoun | ts | 33,084 | 49,505 | | | | | |
| t) Dyeing & Electricity Charges | | | | | | | | | | | | | | |
| Receivable | | | 438 | | | | | | | | | | | |
| u) Coir Board Non Plan | 15 | ,057 | | | | | | | | | | | | |
| v) Other advance Received | | 46 | | | | | | | | | | | | |
| TOTAL 1, | ,034, | 637 | 843,622 | <u>}</u> | TO | TAL | _ | 1,034,637 | 843,62 | 22 | | | | |

Sd/-Sd/-Sr. Accounts OfficerSecretarySecretaryChairman

: Seventh Annual Report 2010-2011 —

ANNEXURE – IX

HINDUSTAN COIR BALANCE SHEET AS AT 31-03-2011

(Rs. In 000)

Sd/-

Chairman

| | Schedule | 2010-2011 | 2009-2010 |
|--|----------|-----------|-----------|
| CORPUS/CAPITAL FUND AND LIABILITIES | | | |
| CORPUS/CAPITAL FUND | 1 | 11,367 | 10,780 |
| RESERVES AND SURPLUS | 2 | - | _ |
| EARMARKED/ENDOWMENT FUNDS | 3 | - | _ |
| SECURED LOANS AND BORROWINGS | 4 | - | _ |
| UNSECURED LOANS AND BORROWINGS | 5 | - | - |
| DEFERRED CREDIT LIABILITIES | 6 | 3,700 | 6,200 |
| CURRENT LIABILITIES AND PROVISIONS | 7 | 22,592 | 20,732 |
| TOTAL | | 37,659 | 37,712 |
| | | | |
| | Schedule | 2010-2011 | 2009-2010 |
| ASSETS | | | |
| FIXED ASSETS | 8 | 1,558 | 1,617 |
| INVESTMENTS - FROM EARMARKED/ENDOWMENT FUNDS | 9 | - | - |
| INVESTMENTS - OTHERS | 10 | - | - |
| CURRENT ASSETS, LOANS ADVANCES ETC | 11 | 36,101 | 36,095 |
| MISCELLANEOUS EXPENDITURE | | | |
| (to the extent not written off or adjusted) | | | |
| TOTAL | | 37,659 | 37,712 |
| SIGNIFICANT ACCOUNTING POLICIES | 24 | | |
| CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS | 25 | | |

Sd/-

SAO

Sd/-

Secretary



Sd/-

AM

Sd/-

WM

AM

WM

Chairman

Secretary

ANNEXURE – X



INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31-03-2011

(Rs. In 000)

| INCOME AND EXTENDITORE ACCOUNT FOR | K IIID I DIIK EINE | (RS. In C | |
|---|--------------------|-----------|-----------|
| | Schedule | 2010-2011 | 2009-2010 |
| Income from Sales/Services | 12 | 33,086 | 32,761 |
| Grants/Subsidies | 13 | 3,309 | 123 |
| Fees/Subscriptions | 14 | - | - |
| Income from Investments (income on Invest.from earmarked/ endow.funds transferred to Fund) | 15 | - | - |
| Income from Royalty, Publications etc. | 16 | - | - |
| Interest Earned | 17 | 144 | 5 |
| Other Income | 18 | 6,638 | 182 |
| Increase/(decrease) in stock of Finished goods and Work in Progress | 19 | (8,332) | (3,242) |
| TOTAL(A) | | 34,845 | 29,829 |
| | Schedule | 2010-2011 | 2009-2010 |
| EXPENDITURE | | | |
| Establishment Expenses | 20 | 6,531 | 4,844 |
| Other Administrative Expenses etc | 21 | 27,621 | 25,931 |
| Expenditure on Grants, Subsidies etc | 22 | - | - |
| Interest | 23 | 4 | 3 |
| Depreciation (Net total at the year end - corresponding to schedule 8) | | 102 | 116 |
| TOTAL(B) | | 34,258 | 30,894 |
| Balance being excess of Income over Expenditure (A-B) Transfer to Special Reserve (Specify each) Transfer to/from General Reserve | | 587 | (1,065) |
| BALANCE BEING SURPLUS/(DEFICIT) CARRIED TO CORPUS/CAPITAL FUND | | 587 | (1,065) |
| SIGNIFICANT ACCOUNTING POLICIES CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS | 24 25 | | |
| Sd/- Sd/- Sd/- | | Sd/- | Sd/- |

SAO



| | 20 | 010-2011 | 2009 | -2010 |
|---|-----|----------|---------|---------|
| SCHEDULE 1- CORPUS/CAPITAL FUND: | | | | |
| Balance as at the beginning of the year | | 10,780 | | 11,845 |
| Add: Contribution towards Corpus/Capital Fund | _ | 10,700 | | 11,010 |
| Add/(Deduct):Balance of net income/(expenditure) | | | | |
| transferred from the Income and Expenditure A/c | 587 | 587 | (1,065) | (1,065) |
| transferred from the freezile and Experientale 11/c | 007 | 007 | (1,000) | (1,000) |
| BALANCE AS AT THE YEAR - END | | 11,367 | | 10,780 |
| SCHEDULE 2- RESERVES AND SURPLUS: | | | | |
| 1. Capital Reserve: | | | | |
| As per last Account | _ | | _ | |
| Addition during the year | _ | | _ | |
| Less: Deductions during the year | _ | _ | _ | _ |
| 2.Revaluation Reserve: | | | | |
| As per last Account | | | | |
| Addition during the year | - | | _ | |
| Less: Deductions during the year | - | _ | _ | - |
| 3. Special Reserve: | | | | |
| As per last Account | - | | _ | |
| Addition during the year | _ | | _ | |
| Less: Deductions during the year | - | - | _ | - |
| 4. General Reseve: | | | | |
| As per last Account | - | | _ | |
| Addition during the year | - | | - | |
| Less: Deductions during the year | _ | - | - | - |
| TOTAL | 1 | | 1 | 1 |

| Sd | ./- |
|----|-----|
| A | M |



(Rs. In 000)

| | I | FUND -WISE BREAK UP | | | | ALS 2009-2010 |
|---|---|---------------------|---|---|---|---------------|
| SCHEDULE 3- EARMARKED/ENDOWMENT FUNDS | | | | | | |
| a) Opening balance of the funds: | - | - | - | - | - | - |
| b) Additions to the Fund: | - | - | - | - | _ | - |
| i. Donations/grants | - | - | - | - | - | - |
| ii. Income from investments made on account of funds | - | - | - | - | - | - |
| iii.Other additions (specify nature) | - | - | - | - | - | - |
| TOTAL (a+b) | - | - | - | - | - | - |
| c) Utilisation/Expenditure towards objectives of funds: | | | | | | |
| i. Captial Expenditure | - | - | - | - | - | - |
| Fixed Assets | - | - | - | - | - | - |
| Others | - | - | - | - | - | - |
| Total | | | | | | |
| ii. Revenue Expenditure | | | | | | |
| Salaries, Wages and Allowances etc | - | - | - | - | - | - |
| Rent | - | - | - | - | _ | - |
| Other Administrative Expenses | - | - | - | - | - | _ |
| Total | | | | | | |
| TOTAL(c) | - | - | - | - | - | - |
| NET BALANCE AS AT THE YEAR-END(a+b-c) | - | - | - | - | - | - |

| 9 | 50 | ł | / | - |
|---|----|---|----|---|
| | Δ | 7 | \/ | ſ |

Sd/-WM Sd/-SAO Sd/-Secretary

| | | | | (16.11.000) |
|--|------|-----------|---|-------------|
| | 2010 | 2010-2011 | | 9-2010 |
| SCHEDULE 4 - SECURED LOANS AND BORROWINGS: | | | | |
| 1. Central Government | - | - | - | - |
| 2. State Government (Specify) | - | - | - | - |
| 3. Financial Institutions | | | | |
| a) Term Loans | - | - | - | - |
| b) Interest accrued and due | - | - | - | - |
| 4. Banks: | | | | |
| a) Term Loans | - | - | - | - |
| Interest accrued and due | - | - | - | - |
| b) Other Loans (specify) | - | - | - | - |
| Interest accrued and due | - | - | - | - |
| 5. Other Institutions and Agencies | - | - | - | - |
| 6.Debentures and Bonds | - | _ | - | _ |
| 7.Others(Specify) | - | - | - | - |
| TOTAL | - | - | - | - |







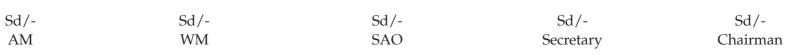
| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 5 - UNSECURED LOANS AND BORROWINGS: | | |
| 1. Central Government | - | - |
| 2. State Government (Specify) | - | - |
| 3. Financial Institutions | - | - |
| 4. Bank: | | |
| a) Term Loans b) Other Loans (Specify) | | - - |
| 5. Other Institutions and Agencies | - | - |
| 6. Debentures and Bonds | - | - |
| 7. Fixed Deposits | - | - |
| 8. Others (Specify) | - | - |
| TOTAL | - | - |

| | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| SCHEDULE 6- DEFERRED CREDIT LIABILITIES: | | |
| a) Acceptances secured by hypothecation of capital equipment and other assets | - | - |
| b) Others | | |
| (i) Amount deposited for FAB of looms | 1,635 | 1,635 |
| (ii) Coir Board MDA (DMD) | - | 2,500 |
| (iii) Coir Board Plan Fund | 1,538 | 1,538 |
| (iv) Coir Board Non Plan Fund | 527 | 527 |
| TOTAL | 3,700 | 6,200 |

| Sd/- | Sd/- | Sd/- | Sd/- | Sd/- |
|------|------|------|-----------|----------|
| AM | WM | SAO | Secretary | Chairman |

(Rs. In 000)

| | 2010 | 2010-2011 | | -2010 |
|--|-------|-----------|-------|--------|
| SCHEDULE 7- CURRENT LIABILITIES AND PROVISIONS | | | | |
| A. CURRENT LIABILITIES | | | | |
| 1. Acceptances | - | _ | - | _ |
| 2. Sundry Creditors: | | | | |
| a) For Goods | 2,163 | | 1,467 | |
| b) Others | - | 2,163 | _ | 1,467 |
| 3. Advances Received | | | | |
| 4. Interest accrued but not due on: | | | | |
| a) Secured Loan/Borrowings | - | | _ | |
| b) Unsecured Loan/Borrowings | - | _ | _ | - |
| 5. Statutory Liabilities: | | 1 | | 1 |
| a) Overdue | - | | _ | |
| b) Others : ESI & Provident Fund | - | - | - | _ |
| 6. Other Current Liabilities | | 20,429 | | 19,265 |
| TOTAL (A) | | 22,592 | | 20,732 |
| B. PROVISIONS | | | | |
| 1. For Taxation | _ | | _ | |
| 2. Gratuity | _ | | _ | |
| 3. Superannuation/Pension | - | | _ | |
| 4. Accumulated Leave Encashment | - | | _ | |
| 5. Trade Warranties/Claims | _ | | _ | |
| 6. Others (Specify) | - | | _ | |
| TOTAL (B) | | - | | - |
| TOTAL (A+B) | | 22,592 | | 20,732 |
| | | | | |





Sd/-

(Rs. In 000)

| | | GROSS BLOCK DEPRECIATION | | | | NET BL | OCK | | | |
|---|---|---------------------------------|----------------------------------|---------------------------------|------------------|------------------------------|-------------------------------|------------------------------|------------------|------------------|
| | Cost/ valuation as at 01-04-2010 | Additions during the year | Deductions during the year | Cost/valuation as at 31-03-2011 | As at 01-04-2010 | On Additions during the year | On Deductions during the year | Total up to 31-03-2011 | As on 31-03-2011 | As on 31-03-2010 |
| SCHEDULE 8- FIXED ASSETS DESCRIPTIONS | | | | | | | | | | |
| A. FIXED ASSETS:- | - | - | - | - | - | - | - | - | - | |
| 1.LAND | - | - | - | - | - | - | - | - | - | |
| a) Freehold | - | - | - | - | - | - | - | - | - | |
| b) Leasehold | - | - | - | - | - | - | - | - | - | |
| 2. BUILDINGS: | - | - | - | - | - | - | - | | - | |
| a) On Freehold Land | 1,233 | - | - | 1,233 | 147 | 27 | - | 174 | 1,059 | 1,086 |
| b) On Leasehold Land | - | - | - | - | - | - | - | - | - | |
| c) Ownership Flats / Premises | - | - | - | - | - | - | - | - | - | |
| d) Superstructure on land | - | - | - | - | - | - | - | - | - | |
| not belonging to the entity 3. Plant, Machinery and | - | - | - | - | - | - | - | - | - | - |
| 3. Plant, Machinery and | - | - | - | - | - | - | - | - | - | - |
| Equipment | 356 | - | | 356 | 185 | 26 | - | 211 | 145 | 171 |
| 4. Vehicles | 253 | - | - | 253 | 140 | 17 | - | 157 | 96 | 113 |
| 5. Furniture and Fixtures | 169 | | - | 169 | 39 | 8 | - | 47 | 122 | 130 |
| 6. Office Equipments | 7 | 43 | - | 50 | 3 | 4 | - | 7 | 43 | 4 |
| 7. Computer/Peripherals | 83 | | - | 83 | 54 | 11 | - | 65 | 18 | 29 |
| 8. Electric Installations | - | - | - | - | - | - | - | - | - | |
| 9. Liabrary Books | - | - | - | - | - | - | - | - | - | |
| 10. Tubewells & W.Supply | - | - | - | - | - | - | - | - | - | |
| 11.Other Fixed Assets | - | - | - | - | - 12 | - | - | - 10 | - | - |
| a) Sundry Assets | 104 | - | - | 104 | 42 | 6 | - | 48 | 56 | 62 |
| b) Tools & Equipments | 52 | - | - | 52 | 30 | 3 | - | 33 | 19 | 22 |
| TOTAL OF CURRENT YEAR | 2,257 | 43 | - | 2,300 | 640 | 102 | - | 742 | 1,558 | 1,617 |
| PREVIOUS YEAR | 2,257 | - | - | 2,257 | 524 | 116 | - | 640 | 1,617 | 1,733 |
| B.CAPITAL WORK-IN-PROGRESS | - | - | - | - | - | - | - | - | - | - |
| TOTAL | 2,257 | 43 | - | 2,300 | 640 | 102 | | 742 | 1,558 | 1,617 |

Sd/-AM Sd/-WM Sd/-SAO Sd/-Secretary

(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| SCHEDULE 9- INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS: | | |
| 1. In Government Securities | _ | _ |
| 2. Other Approved Securities | _ | _ |
| 3. Shares | - | _ |
| 4. Debentures and Bonds | _ | _ |
| 5. Subsidiaries and Joint Ventures | - | - |
| 6. Others (to be specified) | - | - |
| TOTAL | - | - |
| | | |
| | 2010-2011 | 2009-2010 |
| SCHEDULE 10- INVESTMENTS - OTHERS: | | |
| 1. In Government Securities | - | _ |
| 2. Other Approved Securities | - | - |
| 3. Shares | - | - |
| 4. Debentures and Bonds | - | _ |
| 5. Subsidiaries and Joint Ventures | - | - |
| 6. Others (to be specified) | - | - |
| TOTAL T | | |
| TOTAL | - | - |







Sd/-SAO

Sd/-Secretary





(Rs. In 000)

| | 2010 | -2011 | 2009-20 | 010 |
|--|-------|--------|---------|-------|
| SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: | | | | |
| A . CURRENT ASSETS:- | | | | |
| 1. Inventories: | | | | |
| a) Stores and Spares | 347 | | 343 | |
| b) Packing Materials | 372 | | 376 | |
| c) Loose Tools | - | | - | |
| d) Stock in Trade | - | | - | |
| Finished Goods | 7,650 | | 15,880 | |
| Work in progress | 135 | | 237 | |
| Raw Materials | 3,205 | 11,709 | 861 | 17,69 |
| 2. Sundry Debtors: | | | | |
| a) Debts Outstanding for a period exceeding six months | 5,924 | | | |
| b) Others | 4,900 | 10,824 | 12,873 | 12,87 |
| 3. Cash Balances in Hand (Including cheques/draft and imprest) | | 5 | | |
| 4. Bank Balances: | | | | |
| a) With Scheduled Banks: | | | | |
| On Current Accounts | 2,275 | | 2,352 | |
| On Deposit Accounts (including Margin Money) | | | 1,000 | |
| On Savings Accounts | - | 2,275 | - | 3,35 |
| b) With non - Scheduled Banks:- | | | | |
| On Current Accounts | - | | - | |
| On Deposits Accounts | - | | - | |
| On Savings Accounts | - | - | - | |
| 5. Post Office-Savings Accounts | | | | |
| TOTAL (A) | | 24,813 | | 33,92 |

Sd/-AM Sd/-WM Sd/-SAO Sd/-Secretary

| | 2010 | -2011 | 2009-2 | 010 |
|--|--------|--------|--------|--------|
| SCHEDULE 11- CURRENT ASSETS, LOANS, ADVANCES ETC: | | | | |
| B. LOANS, ADVANCES AND OTHER ASSETS:- | | | | |
| 1. Loans | | | | |
| a) Staff | 681 | | 149 | |
| b) Other Entities engaged in activities/objectives similar to that of the Entity | - | | - | |
| c) Others(Specify) | - | 681 | - | 149 |
| 2. Advances and other amounts recoverable in cash or in kind or for value to be received | | | | |
| a) On Captial Account | 10,287 | | 1,635 | |
| b) Prepayments | 14 | | 71 | |
| c) Others | 306 | 10,607 | 306 | 2,012 |
| 3. Income Accrued: | | | | |
| a) On Investment from Earmarked/Endowment Funds | - | | _ | |
| b) On Investment - Others | - | | 5 | |
| c) On Loans and Advances | - | | _ | |
| d) Others | - | _ | _ | 5 |
| (Includes income due realised- Rs) | | | | |
| 4. Claims Receivable | | - | | _ |
| TOTAL (B) | | 11,288 | | 2,166 |
| TOTAL (A+B) | | 36,101 | | 36,095 |







${\bf HINDUSTAN\ COIR}$ SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011



(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 12- INCOME FROM SALES /SERVICES: | | |
| 1. Income from Sales | | |
| a) Sale of Finished Goods | 33,086 | 32,643 |
| b) Sale of Raw Material | - | 59 |
| c) Sale of Scraps | - | 59 |
| 2. Income from Services | - | - |
| a) Labour and Processing Charges | - | - |
| b) Professional/Consultancy Services | - | - |
| c) Agency Commission and Brokerage | - | - |
| d) Maintenance Services (Equipment/Property) | - | - |
| e) Others (Specify) | - | - |
| TOTAL | 33,086 | 32,761 |
| | 2010-2011 | 2009-2010 |
| SCHEDULE 13- GRANTS/SUBSIDIES | | |
| (Irrevocable Grants & Subsidies Received) | | |
| 1. Central Government | - | - |
| 2. State Government(s) | - | - |
| 3. Government Agencies | - | - |
| 4. Institution/Welfare Bodies | - | - |
| 5. International Organisations | - | - |
| 6. Others (Specify) | - | - |
| Coir Board (MDA) | 3,309 | 123 |
| TOTAL | 3,309 | 123 |

Sd/-AM Sd/-WM Sd/-SAO Sd/-Secretary

HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011

| | 2010-2011 | 2009-2010 |
|---------------------------------|-----------|-----------|
| SCHEDULE 14- FEES/SUBSCRIPTIONS | | |
| 1. Entrance Fees | | |
| 1) Entrance Fees | - | - |
| 2) Annual Fees / Subscriptions | - | - |
| 3) Seminar / Program Fee | - | - |
| 4) Consultancy Fee | - | - |
| 5) Others(Specify) | - | - |
| TOTAL | - | - |



HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011



| | Investment from Earmarked Fund | | Investment | Others |
|--|--------------------------------|-----------|------------|-----------|
| | 2010-2011 | 2009-2010 | 2010-2011 | 2009-2010 |
| SCHEDULE 15- INCOME FROM INVESTMENTS: | | | | |
| 1. Interest | | | | |
| a) On Government Securities | - | - | - | - |
| b) Other Bonds / Debentures | - | - | - | - |
| 2. Dividends | | | | |
| a) On Shares | - | - | - | - |
| b) On Mutual Fund Securities | - | - | - | - |
| 3.Rent | - | - | - | - |
| 4. Others (Specify) | - | - | - | - |
| TOTAL | - | - | - | - |
| TRANSFERRED TO EARMARKED / ENDOWMENT FUNDS | | | | |

| Sd/- | | |
|------|--|--|
| AM | | |

HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011

(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|---|-----------|-----------|
| SCHEDULE 16- INCOME FROM ROYALTY, PUBLICATION ETC 1) Income from Royalty | - | - |
| 2) Income from Publications | - | - |
| 3) Others (Specify) | - | - |
| TOTAL | - | - |

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 17- INTEREST EARNED | | |
| 1) On Term Deposits:- | - | - |
| a) With Schedule Banks | 144 | 5 |
| b) With Non Schedule Banks | - | - |
| c) With Institutions | - | - |
| d) Others | - | - |
| 2) On Savings Accounts:- | | |
| a) With Schedule Banks | - | - |
| b) With Non Schedule Banks | - | - |
| c) Post Office Savings Accounts | - | - |
| d) Others | - | - |
| 3) On Loans: | | |
| a) Employees / Staff | - | - |
| b) Others | - | - |
| 4) Interest on Debtors and Other Receivables | | |
| TOTAL | 144 | 5 |



Sd/-

Chairman

HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011



(Rs. In 000)

2009-2010 2010-2011 SCHEDULE 18- OTHER INCOME 1) Profit on Sale/disposal of Assets:a) Owned Assets b) Assets acquired out of grants or received free of cost 2) Export Incentive Realised 3) Fees for Miscellaneous Services 4) Miscellaneous Income 5) Prior Period Income 6.457 15 6) Insurance Claim Received 180 167 TOTAL. 6,638 182 2010-2011 2009-2010 SCHEDULE 19- INCREASE/(DECREASE) IN STOCK OF FINISHED GOODS & WORK IN PROGRESS a) Closing Stock:-Finished Goods 7.650 15,880 Work in Progress 237 135 b) Less: Opening Stock:-Finished Goods 15,880 19.061 Work in Progress 237 298 NET INCREASE/ (DECREASE) (a-b) (8,332)(3,242)2010-2011 2009-2010 SCHEDULE 20- ESTABLISHMENT EXPENSES a) Salaries and Wages 5,804 4,381 b) Allowances and Bonus c) Contribution to Provident Fund d) Contribution to Other Fund - ESI 57 121 e) Staff Welfare Expenses 18 f) Expenses on Employees Retirement and Terminal Benefit g) Others (Specify) (i) Contribution to Pension Fund 588 406 **TOTAL** 6,531 4,844

Sd/-AM Sd/-WM Sd/-SAO

S

Sd/- Sd/- Chairman



HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 21- OTHER ADMINISTRATIVE EXPENSES | | |
| a) Consumption of Raw Materials, Finished Goods and Stores | 15,831 | 12,946 |
| b) Labour and Processing Expenses | 1,086 | 1,850 |
| c) Cartage amd Carriage Inward | 10 | 11 |
| d) Electricity and Power | 163 | 192 |
| e) Water Charges | | _ |
| f) Insurance | 100 | 172 |
| g) Repairs and Maintenance | 224 | 177 |
| h) Excise Duty | | _ |
| I) Rent, Rates and Taxes | 12 | 22 |
| j) Vehicles Running and Maintenance | | _ |
| k) Postage, Telephone and Communication Charges | 46 | 41 |
| l) Printing and Stationery | 26 | 20 |
| m) Travelling and Conveyance Expenses | 53 | 34 |
| n) Expenses on Seminar / Workshop | - | |
| o) Subscription Expenses | 6 | 6 |
| p) Expenses on Fees | | _ |
| q) Auditors Remuneration | | _ |
| r) Hospitality Expenses | | _ |
| s) Professional Charges | 11 | _ |
| t) Provision for Bad and Doubtful Debts/ Advances | | _ |
| u) Irrecoverable Balances Written-off | | _ |
| v) Packing Charges | 209 | 191 |
| w) Freight and Forwarding Expenses | 2,084 | 2,618 |
| x) Distribution Expenses | 7,568 | 7,431 |
| y) Advertisement and Publicity | 103 | 99 |
| z) Others (Specify) | | |
| i) General Expenses | 89 | 121 |
| TOTAL | 27,621 | 25,931 |

| Sd/- | Sd/- | Sd/- | Sd/- | Sd/- |
|------|------|------|-----------|----------|
| AM | WM | SAO | Secretary | Chairman |

HINDUSTAN COIR SCHEDULES FORMING PART OF INCOME & EXPENDITURE FOR THE YEAR ENDED 31-03-2011



(Rs. In 000)

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 22- EXPENDITURE ON GRANTS, SUBSIDIES ETC | | |
| a) Grants given to Institutions / Organisations | - | - |
| b) Subsidies given to Institutions / Organisations | - | - |
| TOTAL | - | - |

| | 2010-2011 | 2009-2010 |
|--|-----------|-----------|
| SCHEDULE 23- INTEREST | | |
| a) On Fixed Loans | - | - |
| b) On Other Loans (including Bank Charges) | 4 | 3 |
| c) Others (Specify) | - | - |
| TOTAL | 4 | 3 |

| Sd/- | |
|------|--|
| AM | |

Sd/-WM Sd/-SAO Sd/-Secretary



HINDUSTAN COIR

SCHEDULE 24 SIGNIFICANT ACCOUNTING POLICIES

1. ACCOUNTING CONVENTION

- 1.1 The financial statements are prepared on the basis of historical cost convention, unless otherwise stated and on the accrual method of accounting except in the case of interest on Savings Bank Account which is treated as income on cash basis
- 1.2 The figures in the accounts are presented after rounding off to thousands.

2. INVENTORY VALUATION

- 2.1. Stores and Spares (including machinery spares) are valued at cost.
- 2.2 Raw materials and semi finished goods at factory are valued at lower of cost and net realizable value and finished goods with showrooms is valued after deducting the 20% commission and 5% Profit Margin. The finished goods at factory are valued at ex factory price.

3. FIXED ASSETS

- 3.1 Fixed Assets are stated at cost of acquisition inclusive of inward freight, duties and taxes and incidental and direct expenses related to acquisition.
- 3.2 Value of factory building and office building are not separately shown in the books of accounts since the rate of depreciation is same for both.

4. DEPRECIATION

4.1 Depreciation is provided on Written Down Value method on the rates consistently applied year after year. Half of the normal rates are applied on Fixed Assets, which are used for less than 182 days.

5. ACCOUNTING FOR SALES

Sales are net of sales returns, rebate and trade discount.

6. GOVERNMENT GRANTS/SUBSIDIES

6.1 Market Development Assistance received from Coir Board is treated as revenue.

7. RETIREMENT BENEFITS

7.1 Provision for accumulated leave encashment benefit to the employees is not provided in the accounts.

| Sd/- | Sd/- | Sd/- | Sd/- | Sd/- |
|------|------|------|-----------|----------|
| AM | WM | SAO | Secretary | Chairman |



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HINDUSTAN COIR

SCHEDULE 25 CONTINGENT LIABILITIES AND NOTES ON ACCOUNTS

1. CONTINGENT LIABILITIES Nil

2. CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet.

3. TAXATION

In view of there being no taxable income under Income-tax Act 1961, no provision for Income tax has been considered necessary.

(Amount-Rs)

4. FOREIGN CURRENCY TRANSACTIONS 2010-2011 2009-2010

- 4.1. Expenditure in foreign currency
- a) Travel
- b) Remittances and Interest payment to Financial Nil Nil Institutions/Banks in Foreign Currency
- c) Other expenditure:
 - Commission on Sales
 - Legal and Professional Expenses Nil Nil
 - Miscellaneous Expenses

5. REMUNERATION TO AUDITORS:

As Auditors

- Taxation matters
- For Management services Nil Nil
- For certification

Others

- 6. Prior Period income of Rs. 64,56,774.00 shown in Schedule No. 18 represents (i) MDA of Rs.64,60,924.00 receivable during the years 2008-09 and 2009-10 received during the year and (ii) purchases of Rs.4,150.00 omitted to account during the year 2009-10 now accounted.
- 7. Corresponding figures for the pervious year have been regrouped/Rearranged, wherever necessary.
- 8. Schedules 1 to 25 are annexed to and form an integral part of the Balance Sheet as at 31-03-2011 and the Income and Expenditure Account for the year ended on that date.

| Sd/- | Sd/- | Sd/- | Sd/- | Sd/- |
|------|------|------|-----------|----------|
| AM | WM | SAO | Secretary | Chairman |

ANNEXURE - XI HINDUSTAN COIR RECEIPTS AND PAYMENTS FOR THE YEAR ENDED 31ST MARCH 2011

(Rs. In 000)

Chairman

Secretary

| Dansinta | 2010-2011 | 2009-2010 | | Decree on to | 2010 2011 | 2009-2010 | (18/11/00 |
|---------------------------------------|-----------|-----------|-------|--------------------------------------|-----------|-----------|-----------|
| Receipts | 2010-2011 | 2009-2010 | | Payments | 2010-2011 | 2009-2010 | |
| I Opening Balances | _ | _ | I | Expenses | | | |
| a) Cash in hand | 7 | 5 | a)] | Establishment expenses | | | |
| b) Bank Balances | | | | (corresponding to Schedule | | 5,131 | 5,286 |
| i) In current accounts | 2,352 | 1,200 | | (corresponding to Schedule 21) | 3,363 | 3,113 | |
| ii) In deposit accounts | 1,000 | - | | II Payments made against funds | for | | |
| iii) Savings accounts | - | - | | various projects | | - | |
| II Grants Received | | | III | Investments and deposits mad | e | | |
| a) From Government of India | | | a) | | | - | |
| i) Capital Purpose | - | - | b) | Out of Own Funds(Investments-others) | | - | |
| ii) Revenue Purpose | - | - | | IV Expenditure on Fixed Assets & | : | | |
| b) From State Government | - | - | | Capital Work-in-Progress | | | |
| c) From other sources | - | - | a) | Purchase of Fixed Assets | 43 | _ | |
| Revenue Purpose | | | , | b) Expenditure on Capital Wo | rk | | |
| i) Grants - Coir Board | 117 | 123 | | in Progress | - | | |
| III Income on Investments from | | | V | Refund of surplus money/Loa | ns | | |
| a) Earmarked/Endow. Funds | - | - | a | V == 1 0 /* 1 | - | | |
| b) Own Funds (Oth. Investment) | _ | _ | ĺ |) To the State Government | - | | |
| IV Interest Received | | | | c) To other providers of funds | | - | |
| a) On Bank deposits | 145 | _ | | VI Finance Charges (interest) | | 4 | 3 |
| b) Loans, Advances etc. | - | _ | | VII Other Payments (Specify) | | | |
| V Other Income (Specify) | | | | a) Salary Advance | | 669 | 143 |
| a) Miscellanious Income | _ | - | b) | | 1,500 | 2,000 | |
| , | | | , | c) Coir Board - Plan Fund | , | , | 135 |
| VI Amount Borrowed | _ | - | | d) Other Advances | 8 | 274 | |
| | | | | e) Expenses Payable | | 661 | 2,426 |
| VII Any other receipts (give details) | | | | f) Payment to Creditors | | | 15,662 |
| a) Éarnest Money Deposit | 214 | 165 | g | Refund of Earnest Money Deposit | 55 | 127 | |
| b) Collection from Sundry Debtors | 26,670 | 30,434 | · · | VIII Closing Balances | | | |
| c) Coir Board - MDA (DMD) | | | a) C | ash in hand | 5 | 7 | |
| d) Coir Board - Plan Fund | | _ | | nk Balances | | | |
| e) Insurance Claim Received | 180 | 601 | , j | In current account | 2,275 | 2,352 | |
| f) Other Advance | | | ii) l | n deposit accounts | , | 1,000 | |
| , | | | , - | iii) Savings accounts | | - | - |
| TOTAL | 30,685 | 32,528 | | TOTAL | 30,685 | 32,528 | |
| Sd/- | Sd/- | I | | Sd/- | Sd/- | 1 | Sd/- |
| 34, | 547 | | | | | | 24, |

SAO



AM

WM



SEPARATE AUDIT REPORT OF THE COMPTROLLER & AUDITOR GENERAL OF INDIA ON THE ACCOUNTS OF THE COIR BOARD, KOCHI FOR THE YEAR ENDED 31 MARCH 2011

We have audited the attached Balance Sheet of Coir Board, Kochi as at 31 March 2011 and the Income & Expenditure Account/ Receipts & Payment Account for the year ended on that date under Section 19(2) of the Comptroller & Auditor General's (Duties, Powers & Conditions of Service) Act, 1971 read with Section 17(2) of the Coir Industry Act, 1953. These financial statements include the accounts of five Regional, seven Sub Offices, four Sub Regional Offices and thirty Showrooms/ Sales Depots in various States and one commercial unit. These financial statements are the responsibility of the Board's management. Our responsibility is to express an opinion on these financial statements based on our audit.

- 2. This Separate Audit Report contains the comments of the Comptroller & Auditor General of India (CAG) on the accounting treatment only with regard to classification, conformity with the best accounting practices, accounting standards and disclosure norms, etc. Audit observations on financial transactions with regard to compliance with the Law, Rules & Regulations (Propriety and Regularity) and efficiency cum performance aspects, etc. if any, are reported through Inspection Reports / CAG's Audit Reports separately.
- 3. We have conducted our audit in accordance with auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements. An audit includes examining, on a test basis, evidences supporting the amounts and disclosure in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.
- 4. Based on our audit, we report that:
 - i. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit:
 - ii. The Balance Sheet and Income & Expenditure Account/Receipts & Payment Account dealt with by this report have been drawn up in the format approved by the Ministry of Finance, Government of India.
 - iii. In our opinion, proper books of accounts and other relevant records have been maintained by the Coir Board, Kochi as required under Section 17(1) of the Coir Industry Act, 1953 in so far as it appears from our examination of such books.
 - iv. We further report that:

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A Income and expenditure account

A.1. Expenditure

Establishment Expenses (Schedule 20)

Expenses on employees retirement and terminal

benefits - Rs. 3.55 Crore

This is understated by Rs. 59.87 crore due to non- provision of liability towards Pension Rs. 48.20 crore, Leave encashment Rs.5.46 crore and Death cum Retirement Gratuity Rs.6.21 crore resulting in understatement of liability by 59.87 crore. Consequently the excess of income over expenditure for the year is overstated by Rs. 59.87 crore

B Grants in aid

Out of the grants in aid of Rs.64.83 crore received during the year (including Rs.8.56 crore received during March 2011), the organization could utilize a sum of Rs.61.72 crore leaving a balance of Rs.9.80 crore as unutilised grant as on 31 March 2011.

C Management letter:

Deficiencies which have not been included in the Audit Report have been brought to the notice of the Chairman, Coir Board, Kochi through a management letter issued separately for remedial / corrective action.

- v. Subject to our observations in the proceeding paragraphs, we report that the Balance sheet and Income & Expenditure Account/ Receipt & Payment Account dealt with by this report are in agreement with the books of accounts.
- vi. In our opinion and to the best of our information and according to the explanations given to us, the said financial statements read together with the Accounting Policies and Notes on Accounts, and subject to the significant matters stated above and other matters mentioned in Annexure to this Audit Report give a true and fair view in conformity with accounting principles generally accepted in India.
- a. In so far as it relates to the Balance Sheet, of the state of affairs of the Coir Board, Kochi as at 31 March 2011; and
- b. In so far as it relates to Income & Expenditure Account of the surplus for the year ended on that date.

For and on behalf of the C & AG of India Sd/-Principal Accountant General (C & CA), Kerala

Place: Thiruvananthapuram Date 14 November 2011



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ANNEXURE - I

- 1) Adequacy of Internal Audit System:-Manual of instructions for Internal Audit was prepared by the Board on 28 February 2009. Though the periodicity of Internal Audit fixed by the Board is once in a year it is in arrears ranging from one to five years in respect of 30 out of 47 Field Units of the Board and not yet done in Head Quarters Office at Kochi since its inception. Board has not strengthened the prevailing internal audit system so as to make it commensurate with the size and activities/schemes undertaken by it.
- 2) Adequacy of Internal Control System The institute has not so far prepared an Accounting Manual
- 3) System of Physical Verification of assets Though it was stated that physical verification of asset is being conducted at the end of every financial year, the Board has not maintained a fixed assets register indicating location wise details of assets held.
- 4) System of physical verification of Inventory A system of physical verification of inventory is in existence and followed by Coir Board.
- 5) Regularity in payment of statutory dues:- The Board is regular in payment of statutory dues.

Sd/-**Deputy Accountant General (Central Expenditure)**



ACTION TAKEN ON THE SEPARATE AUDIT REPORT OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA ON THE ACCOUNTS OF THE COIR BOARD, KOCHI, FOR THE YEAR ENDED 31 MARCH 2011

| Sl. No. | Observations in the Separate Audit Report of the C&AG of India on the Accounts for the year 2010-11 | Action taken |
|------------|--|--|
| 1 | A. Income & Expenditure Account A.1 Expenditure Establishment Expenses (schedule 20) Expenses on employees retirement and terminal benefits- ₹ 3.55 crore This is understated by ₹ 59.87 crore due to non-provision of liability towards Pension ₹ 48.20 crore, Leave encashment ₹ 5.46 crore and Death cum Retirement Gratuity ₹ 6.21 crore resulting in understatement of liability by ₹ 59.87 crore. Consequently the excess of Income over Expenditure for the year is overstated by ₹ 59.87 crore. | The Board had taken the efforts to assess the liability. The action to utilize the service of LIC for actuarial valuation of liability in this regard could not meet with success due to the reason that continued relationship with LIC for providing these services was of course on their condition for making the fund investment though them. For making investment in this regard it is essential to get additional funding support from the Government of India. The disclosure of this liability in the accounts once made will have to be continued without any break. The services of qualified actuaries are not available easily. Efforts are continued to rope in the service of an actuary from private source during the current financial year so as to exhibit the liability from the financial year 2011-12 onwards. The total liability as at the end of each financial year will be exhibited as soon as the final valuation by acturians is over and approval obtained from the competent authority. |

Observations of C & AG as shown in the Annexure-I of the Separate Audit Report

| Sl. No. | Observations | Action taken/St | atus/ Comments |
|------------|---|---|---|
| 1 | Adequacy of Internal Audit System-Manual of instructions for Internal Audit was prepared by the Board on 28 February 2009. Though the periodicity of Internal audit fixed by the Board is once in a year it is in arrears ranging from one to five years in respect of 30 out of 47 Field Units of the Board and not yet done in Head Quarters at Kochi since its inception. Board has not strengthened the prevailing internal audit system so as to make it commensurate with the size and activities/schemes undertaken by it. | respect of the interna and field formation ar Status as on 30.09.2011 1.2 Coir Bhavans for 5 years | Status as on 31.03.2011 1.2 Coir Bhavans for 5 years 2. 5 Coir Bhavans & 4 Sub.office for 4 yrs 3. 9 Coir Bhavans & 5 sub offices for 3 yrs 4. 5 Coir Bhavans & 4 sub offices for 2 yrs |

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| | | The internal audit wing is having a sanctioned staff strength of seven consisting of the Senior Accounts Officer, Accounts Officer (IA), two Senior Auditors, two Junior Auditors and one Junior Stenographer. Senior Accounts Officer is also looking after the main accounts of the Board and Accounts Officer (IA) is also in charge of Showroom Accounts and Marketing Section. One Senior Auditor is deployed to attend other duties in the exigencies of service. Out of the sanctioned strength of two Junior Auditors one post is lying vacant. Action has been initiated by the Board including direct recruitment to fill the vacancy. The staff strength of Internal Audit could not be increased due to ban on creation of posts. The proposal to strengthen the Internal Audit Wing has already been taken up with the Ministry on the basis of previous observations of audit. The audit observations will be brought to the notice of the Ministry for expeditious sanction of additional posts. |
|---|--|---|
| 2 | Adequacy of Internal Control System- The institute has not so far prepared an Accounting Manual. | Preparation of the Accounting Manual is in the final stage. It is envisaged to put the same into practice by the end of this year. |
| 3 | System of Physical Verification of fixed assets- Though it was stated that the physical verification of assets is being conducted at the end of every financial year, the Board has not maintained a fixed assets register indicating locationwise details of assets held. | The system of physical verification of assets is being conducted at the end of every financial year. The action has been initiated to maintain a Fixed Asset register indicating the details of assets held at various field formations by engaging an external agency at Head Office. |